MICROCOPY RESOLUTION TEST CHART (ANSI and ISO TEST CHART No. 2)













Thomas a Edison Papers

A SELECTIVE MICROFILM EDITION

PART IV (1899-1910)

Thomas E. Jeffrey Lisa Giteiman Gregory Jankunis David W. Hutchings Leslie Fields Theresa M. Coilins Gregory Fleid Aldo E. Saierno Karen A. Detig Lorie Stock

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Robert Rosenberg Director and Editor

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The original documents in this edition are from the archives at the Edison National Historic Site at West Orange, New Jersey.

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Edison Phonograph Works Records Journal #5 (1908-1917)

This journal covers the period March 1908-February 1917. Chronological entries provide information about transactions posted to various accounts and recorded in the general ledgers. The cover is stamped "Current Journal, No. 5 Edison Phonograph Works Orange, N.J." Similar information appears on the spine. The book contains 556 numbered pages.

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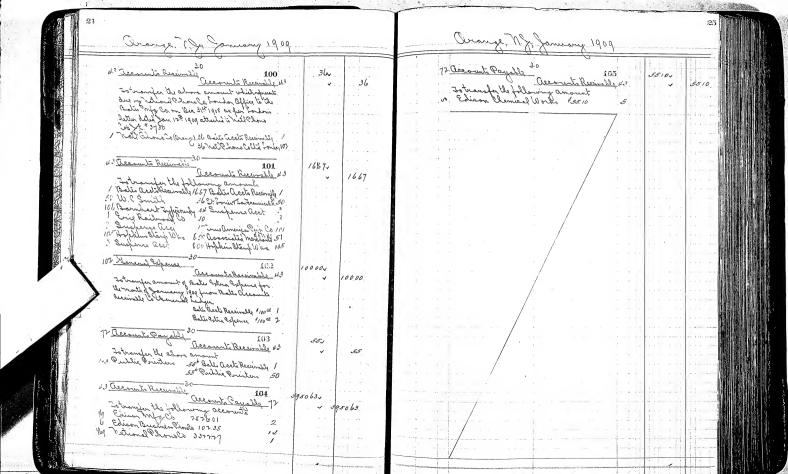
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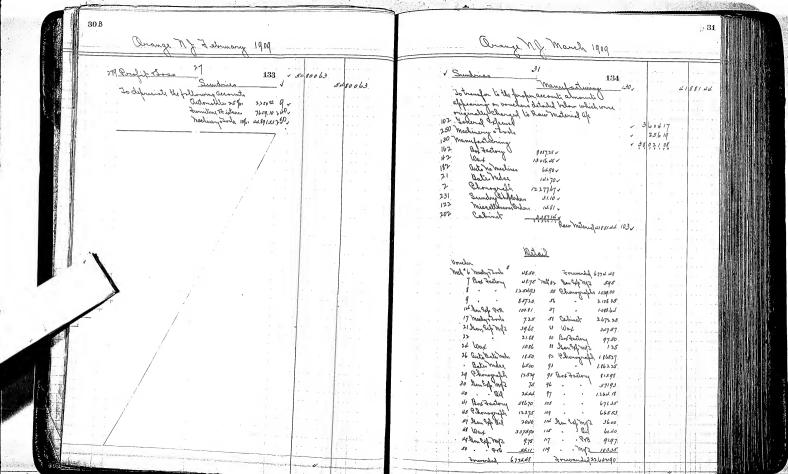
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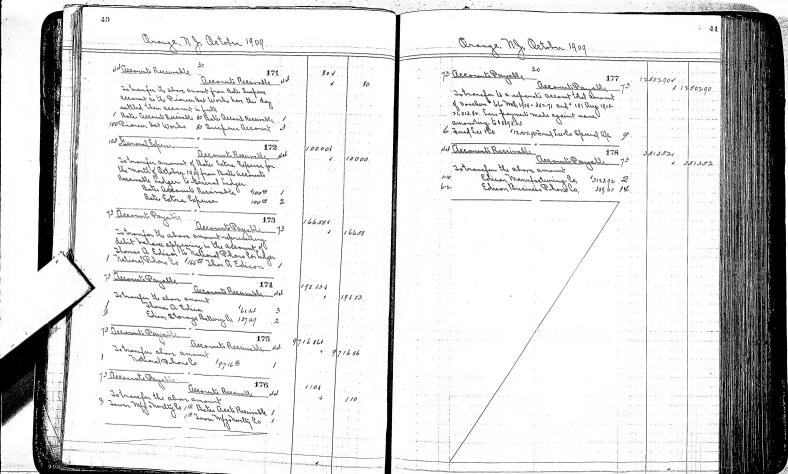
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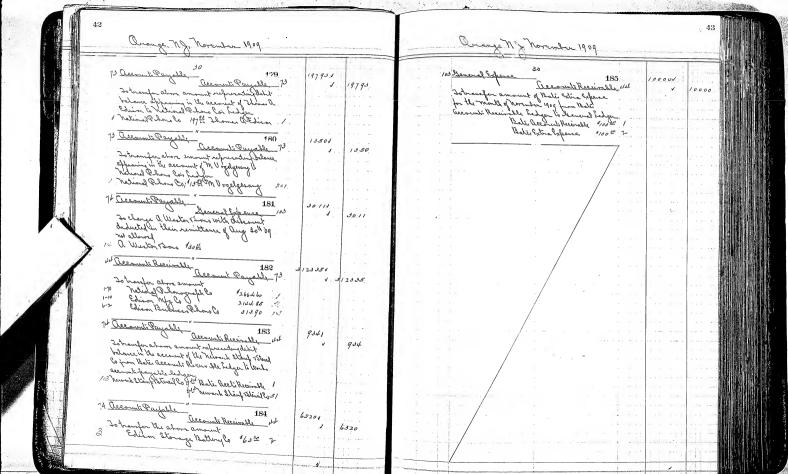


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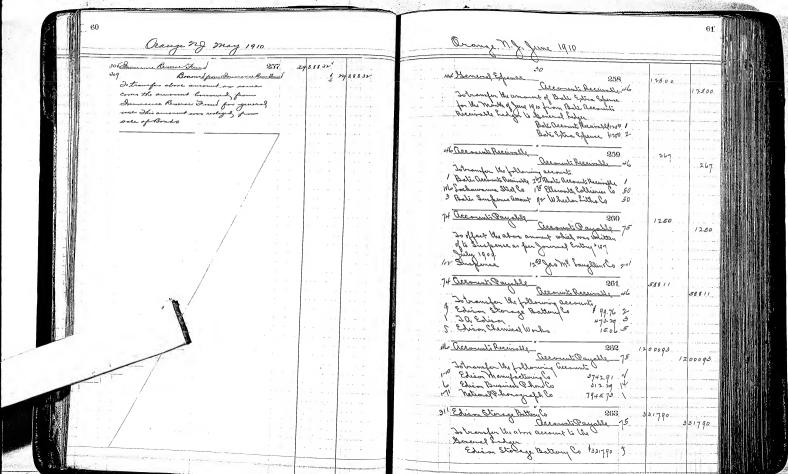


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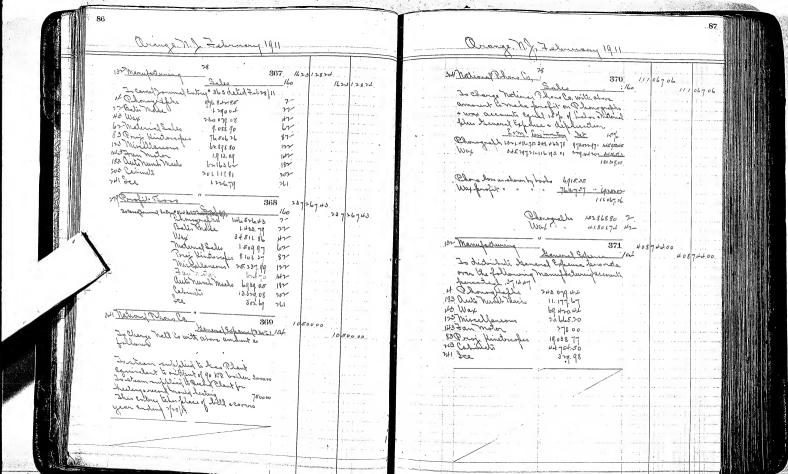
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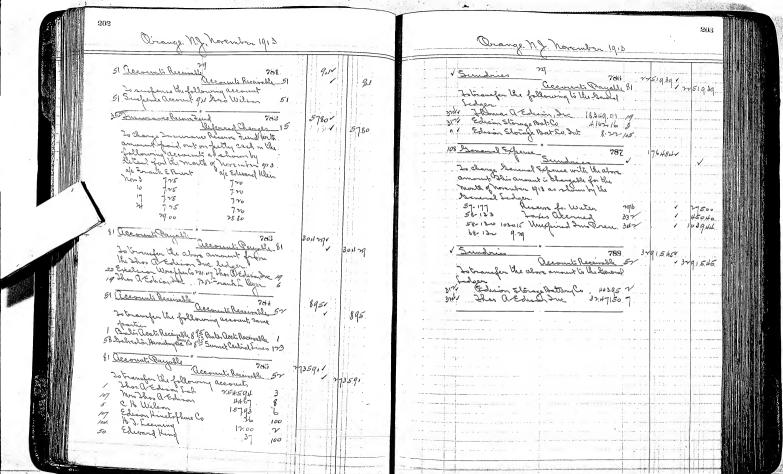
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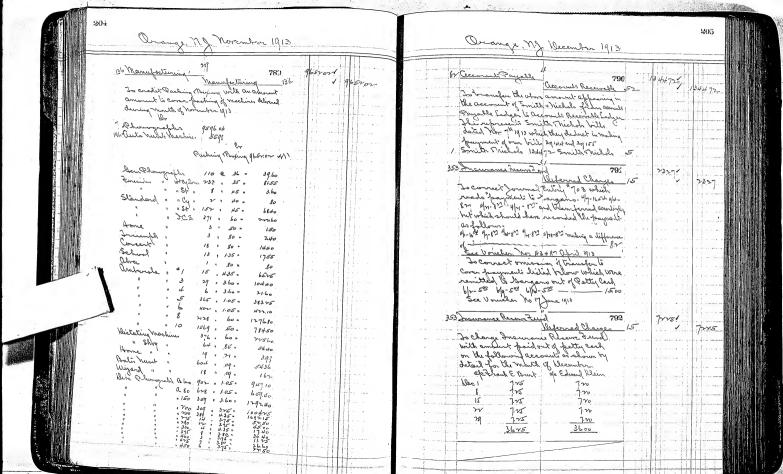
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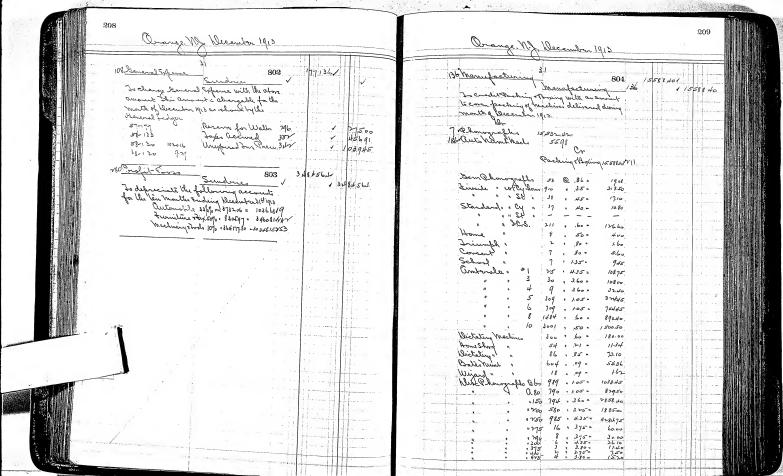
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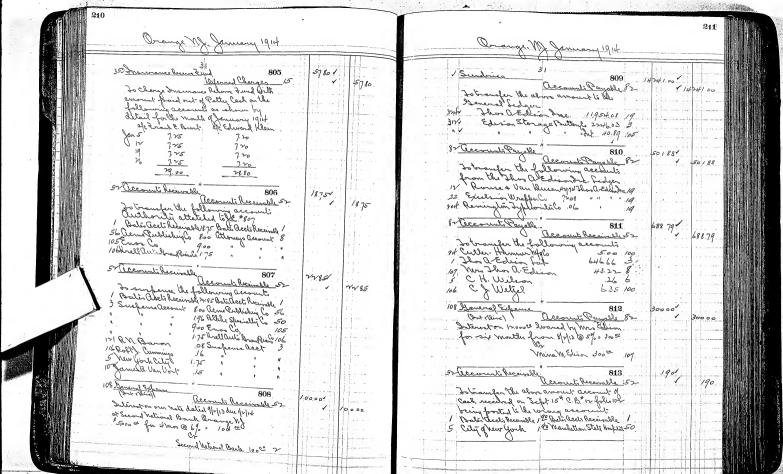
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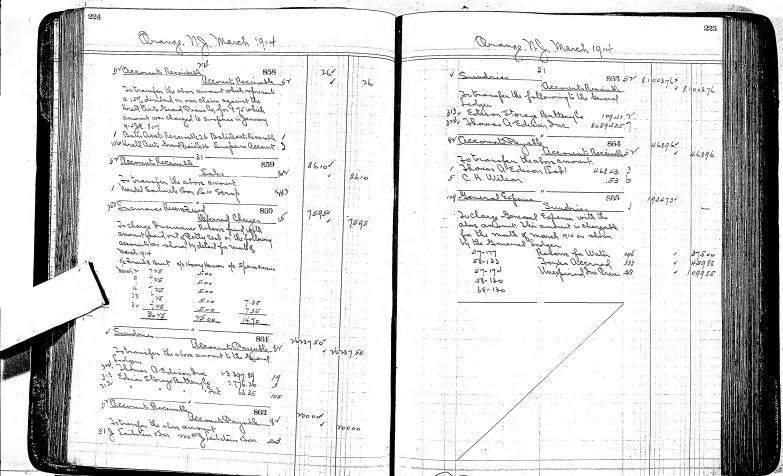
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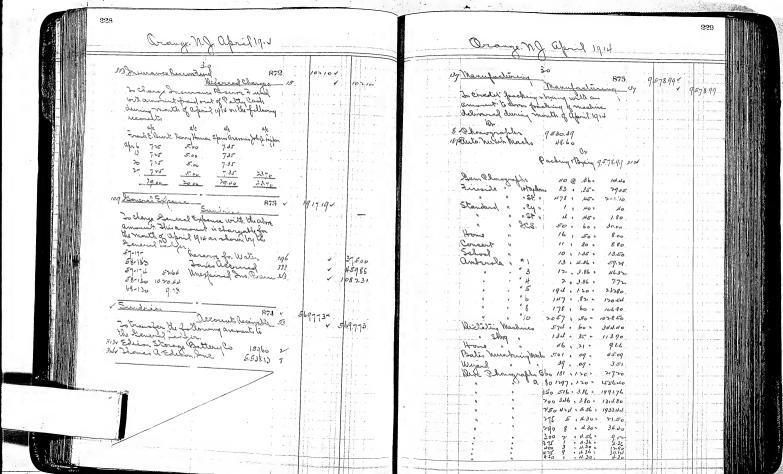


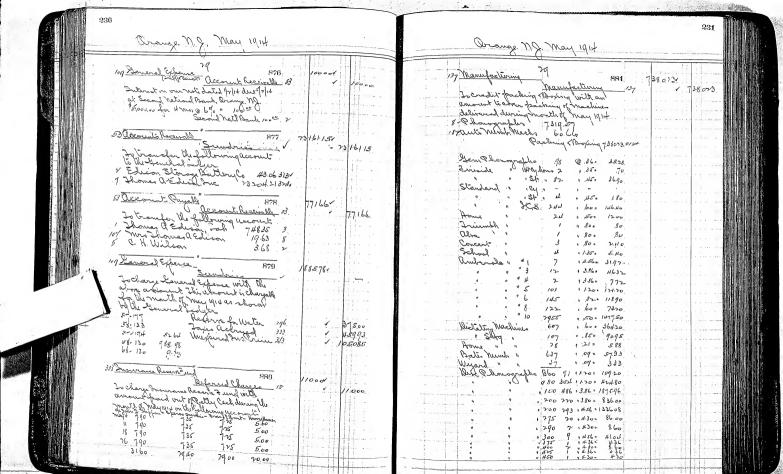


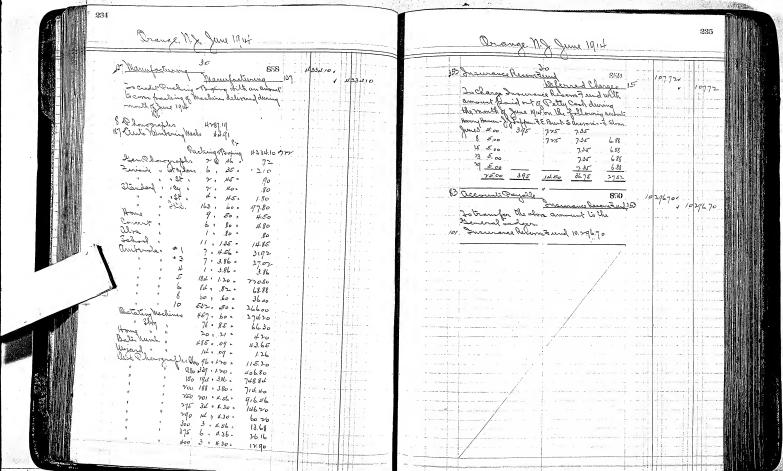


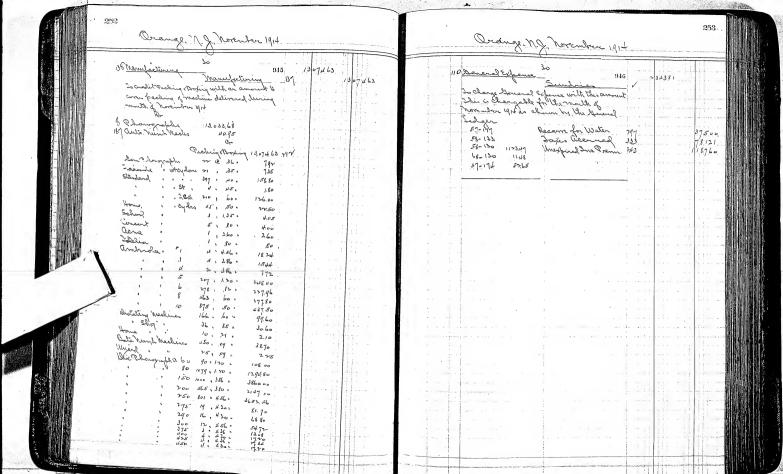












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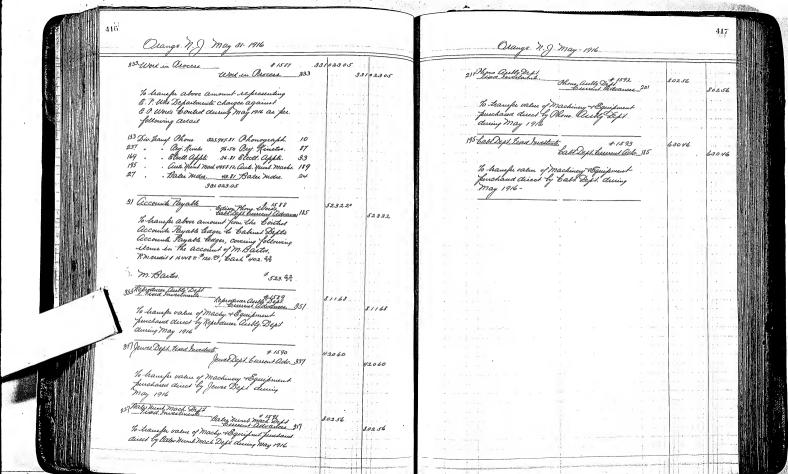
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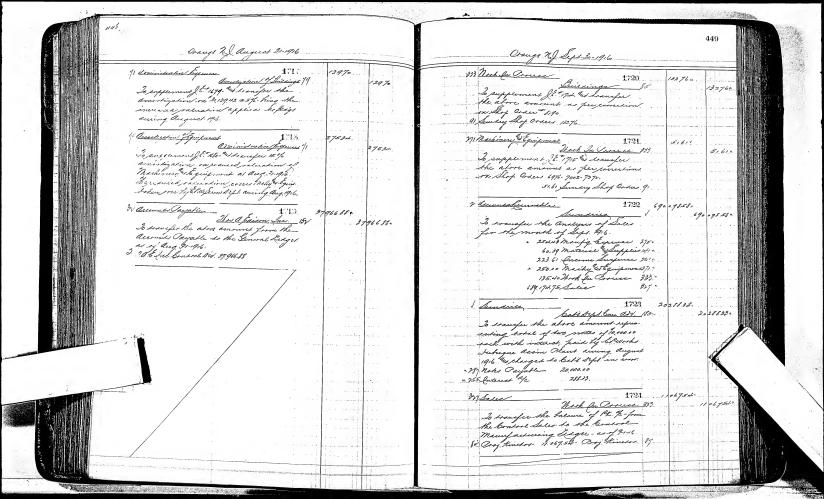
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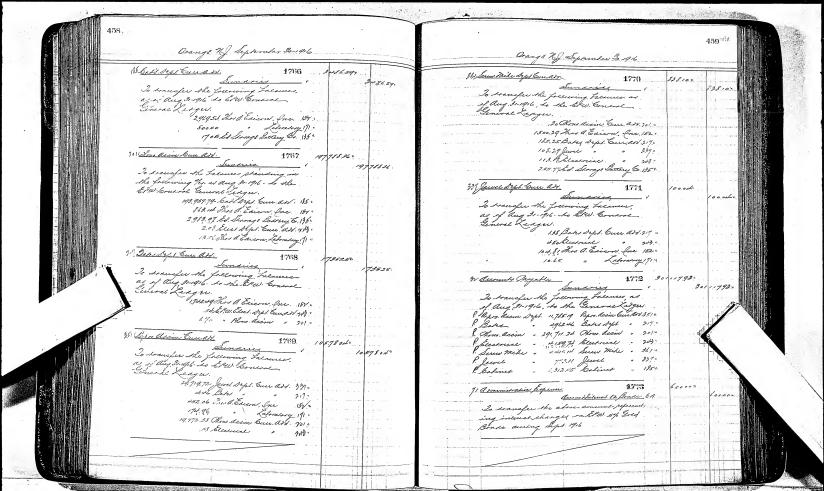
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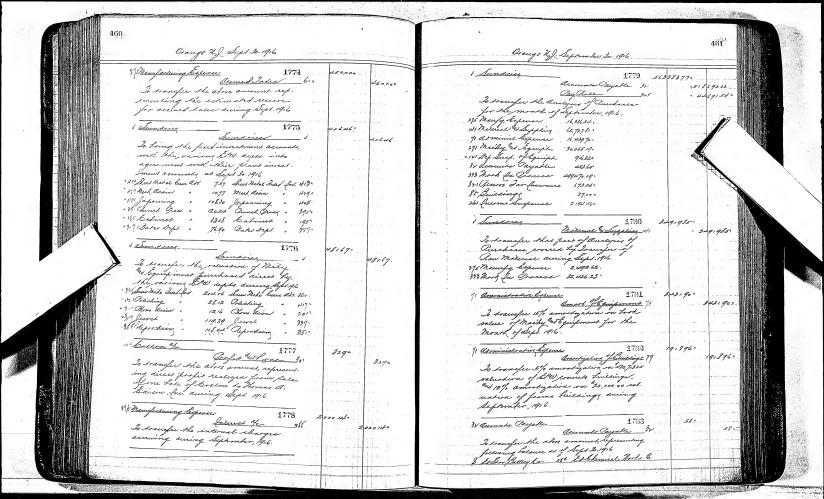
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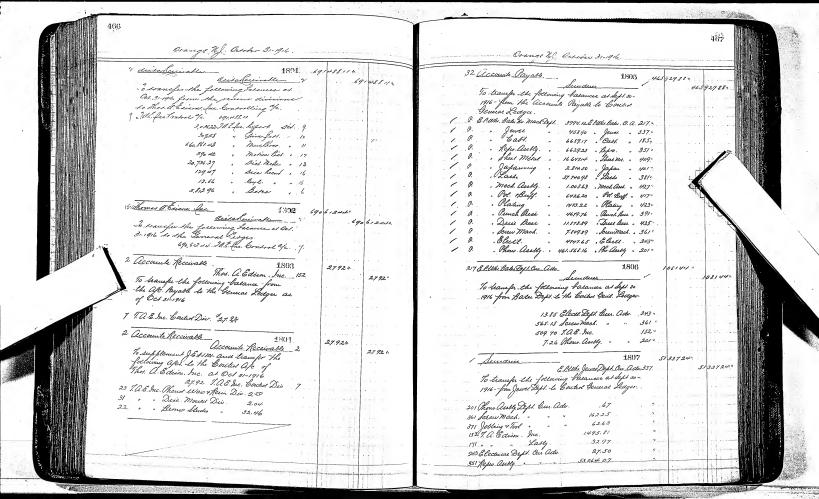
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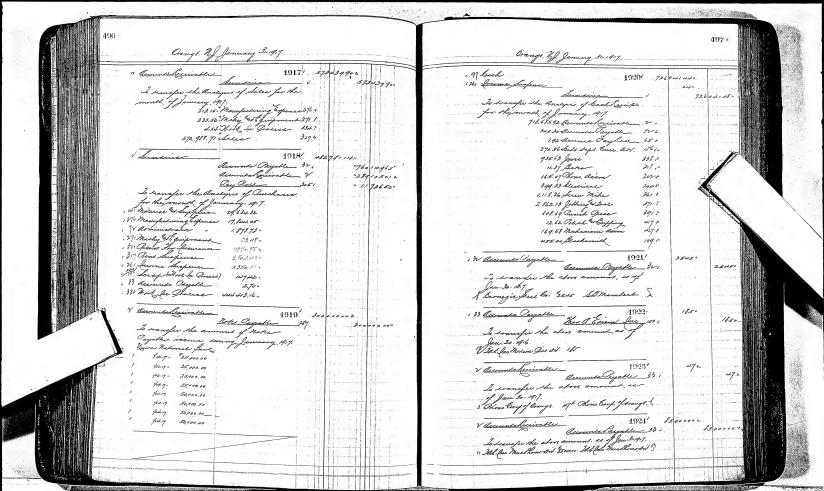
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	127 Mech auly Jest bu adv. 16-1 1 46123" 46123"	361 Low Mack Dept bu ade 1889 1 2/1
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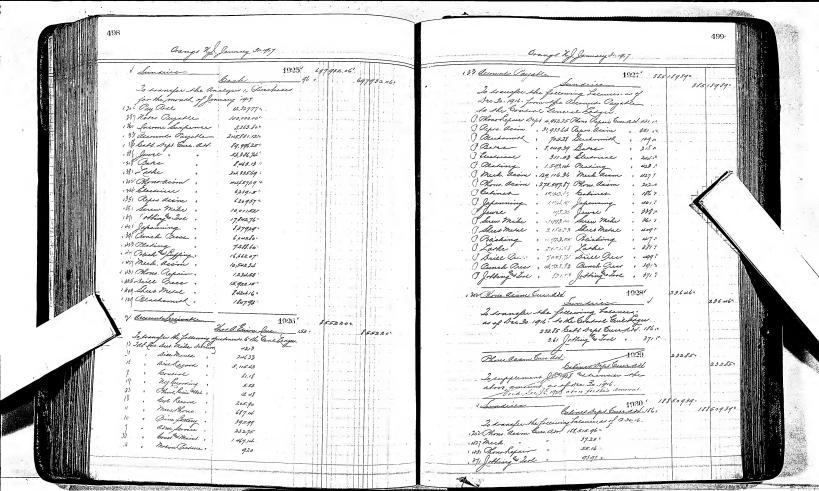
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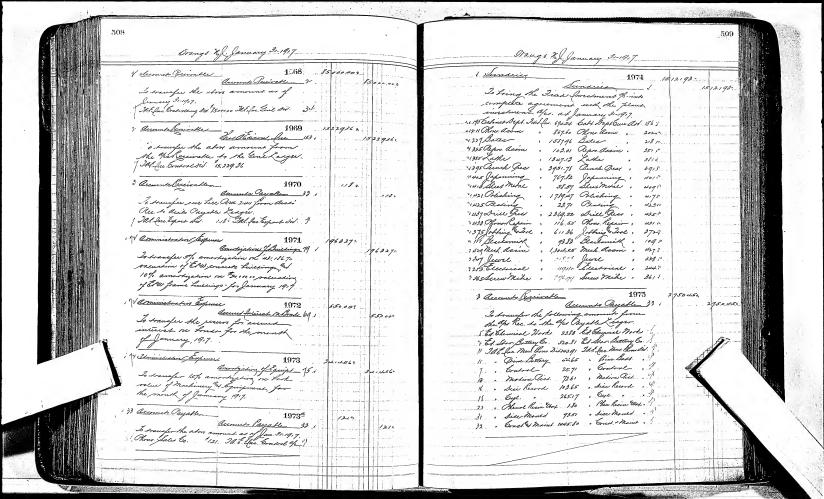
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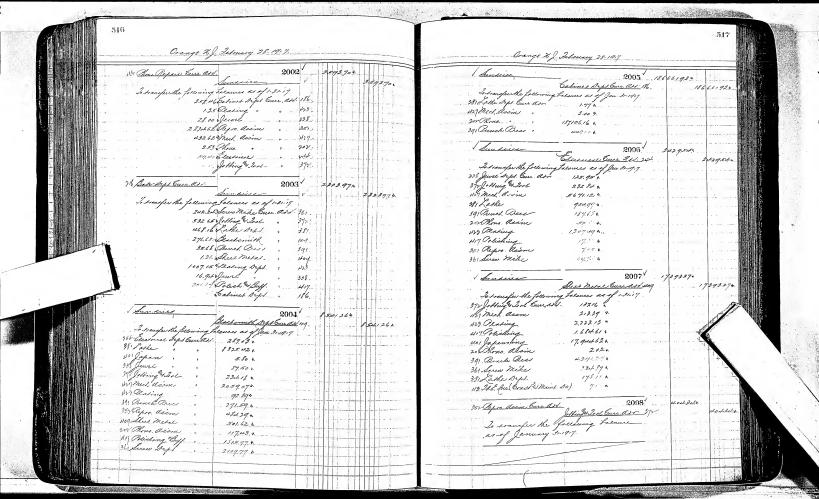




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#### Edison Phonograph Works Records Profit and Loss Statements (1899-1911)

These unbound statements consist of annual profit and loss reports that cover the period March 1899-February 1911. Each statement provides summaries of costs, sales revenues, and inventories at the end of accounting periods. The products covered include phonographs, projecting kinetoscopes, numbering machines, wax, and motors. A few statements provide comparative reports of two consecutive fiscal years, and the information for some years is presented on two sheets.

**EPWORKS** 

## Edison Thonograph Works

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Profits 34 Losses for twelve months March 1 to 1899 to March 1 to 1900.

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Teneral Expense 117,695.15 20,0057 Profits 1,06,222.69

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Total 136,151.04 Sense Act Profits 1,02,616.39

**EPWORKS** 

# Edison Phonograph, Words

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Grafits 34 Losses for twelve months March 14 1900 to March 14 1901

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Ligar, Hent 2 Power	61.698	61	1.72	65
540 1 Water 5900,47				
_ QUL		1 1		-
Suginary Lailers 9806.68				-
Flet 39641.79		1 1		-
high trassy		-		
Power 50654		ł ł		-
V 50000 V 5 6 6 5 7 7				⊢-
Waste 30.79.70		1. 4		L
(-illed 18645.00	1.	L i		1
Insurance	7516	56		_
Insurance Gent . Repairs	11841	19		-
Maria W A Tools	129112	84		
Maint of Jools Survey				1-2
Garner	15702		1066	156
yernore	37477	4.6.		L
fight	1005	441	1448	50
Miscellaneour	15306	241	9.6	26
Officials Expenses	330	001	, , ,	1'-
(Phinstein 2' 5 to the	73.63	73		177
Cacking Maring	167,983		777	0.0
Pattirus & Drawings	10/1900	09		-
Postage	29.92	2.2		
reenge	020	981	8.H.S.	19
But			J2H	190
Salaries	103.632	53		1
officials & office \$1.703.91			5036	7.0
Stock Clerks 14402.11		T 1		120
Shipping " VVI.00				-
				-
Telephone 6938.51	1945		- FIRST CONTRACTOR	_
seconor.	130	147-1	251	HA
Tellgraph	130	41	. 29	40
Travelling	398	05	/-	1
Watchenly	13785	59		-
Polishing I mistelplushing	13264	56	-	
	174	211	36	-7
Extra Raba (Inventory)	746	731		
Taxes			.v.	10
CLOPDO	2700	00		7-9
advertising	700 a			
earning			98.10	15
Gutaloques 2 22.74.86			7	
Vapor & Magazine 5901.09				
Sagar & Bill Bruse 601.20				
Salarier 998.00				
798.00				_
C &				
Salezeneus Solaries & Expenses			955	52

Disti	buttion			
3	1906	,	1907	:_
mark & Jorlo 3	373.037		507.310	8
automobile .	6.357	00	10.758	١,
Inventory 4	320.069	71	748500	2,4
back ?	13 477	44	30.538	6
Real Estate & Bldgs.	184699	3.64	294156	99
Furniture & Fretures	70.556	10	87625	94
accounts Receivable	75695	10	62108	Z
	1.043.893	10	1.735.999	32
		L		L
Accounts Payable , by stogal igol		L.,		L
500 Bonds 254 acces	368.350	90		L
Seek. Pay. 539.958.37 1/2.	178	Ľ	791.958	37
9 0	675.542	20	944040	95
Prohit	·	_	268.498	75

Profit & Ro.	e acco	·mX	
1/2			
Surplus Feb. 28-1906		75546	
Profito ", " - 1907		268.498	78
Depreciation		344.044	95
Real Estate Liberge 16 Scattyres	4610	3 461	03
	~		
Surplus Fet. 28/07		343.583	92
		ļ	
	· A		Lit

Drofits		317.300.24
Bad Debto	195.40	
Date Others G. Interest of	1163409	
Dividende	24072.00	
Bond Interest	12900.00	48.801.49
nex Orofito	-4-	268.498.75

	and an	Experients not Butance from Experience thougasts with last closing at Senent tigh, and not chargeath with above, and Depreciating seneral before an Repleciating	Total Coex	Sales	Inventory Level Feb. 29 \$ 1908 Depe	al Efecue and Irrent and plus Emul E cuistin and Syptemist	er Ty June Profito	Loanes.
Thonographs	1060 315 30 373 67	942 . 1 . 31788777	1696 877 44	1568 339 89	2519958 77	904 04 1901 443	5/ 204.546 01	,
auto Bumberry Backines	3242146 989	721 13 956 96 10 890 73	67 9.66 36	64566 20	1064314 3	24900 78458	1 1	2 2
Wax Merchandins	<del></del>	106908 168678	275536	293465	150511 .	4439	76 /684 40	,
	536 563 13 163 79	/07/00/70	7731 824 67	745 11668	96 453 15 29 4	143 97 871 013	80 97 189 13	,
Fran motors	1 1/1/1	133 889656	2647586	12 264 89	1159302 35	53897 27396	88 92107	
Orojecting Kintonoper		377 1438714	470256	11/1/237		133 73 5102	69 40013	
Material Jules	109 192 29 3333		155 057 41	17585363	2932034 89	5054 164124		
Cabineto	349 45414 106 67	818695	8 186 95	932117	<del></del>	9321	7	1
1	049 704 74 706 67	686 109 361 60	565 49260	#13 40066	10389835 317	1675 549015	76	16 476 84
	2 12 14 55 24 111 54			1-1-1-1				
	71505 BOA 12-1 041 1000	6 49 23 212 99 534 103 79	330003921	1 2194219101091	511 669 83 1507	3650 3610 316	42 326 254 05	16 476 84

	work	•	Batte	<u> </u>
- Cable	3781	60		1
Marist. of automobiles	2002	87		7
Experimental	2992	462		$\top$
Freight & Express	44612	1.,	538	de.
Fire Department		12/	- 000	100
Sine repartment	1287	26		-
Right Heat & Power	58128	42	2/	90
- (Yes & Water Lees 18				7
12 898 58	l .	1		+
Eugineers & ather 14 360.40		_		-
		-		+
		-		+-
		-		+-
Power 8129.16				J
Waste 2748.61	1			Т
Billed 27200.00				T
Insusance	12.205	1.00		+-
Improv. 6 Guil Repairs				+
somprove a time lupairo	14.264	12.7		-
Maint of Jords	113.541	72		_
Interest & Discount	113.541	64	936	100
Labours, Elevator men ber	51.425	17		т
Learn.				+
Legal Mysullaneous	1.614		881	127
eggacisaneous-	14.921	00	150	15
Officials		00		L
Printing & Stationery	6.373	43	316	25
Vacting Horins	163.308	07		_
Patterns 1 Drawings				_
Portage	5.367			h
	266		465	177
Cent	852		319	58
Salaries	126.585	2/		_
(Office 100.629.16			SHHY	-
Stock Blacks 18. 413.23				۳
		-		-
		-		_
10 NS 1 65 HH. 92				
Telep Rome	1.030	75	278	81
Vellegraph	211	57	12	
Travelling	354	7.0		
Watchmen	4.7.34	1.7		_
Polisting & nietifplating	17.630	~0		_
messengers, Car fires &c				_
Car free te	508		H.6	77
Extra Rabor (Inventory)	936	57		50
Vaxes	3610	2.4		
advertising			3380	41
Catalogues 2068.95				,
( Capers & man. 30.96				_
Capun & Magn. 30.96		-		
12 27.00		-		
7				
Talesmens Salaries blup.			973	40
Exhibition		- 7	973	1.0
ACRES OF SHORE		_		٠.
CARTERIA CA		-		_
712.3	641.566	_		_

&	Listribus	بأمنه		1		
	1907		1908		After Deprecis	خنال
Machinery & Jools	507.310	23	626.06	80	400.000	٠
Gutomobiler	10,758	إما	17.85	00	9.000	
Immentry	748.500	24	948.21	283		L.
Cast	30.00	56	7.46	128		_
Real Estate & Building	293.695	96	H73.85	488	412.052	63
Firmiture & Fristerio	82.620	94	104.874	65	- 1	۰.
accounts Receivable	62108	76	79.699	93		
	1735538	29	2.207.97	d32		
accomité Cayatte	791.958	27	1.016.53	1/2		
			1.191.43			
- Gain	1 2		247.859			
		-		1		
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	9					_
	7.			1		
Accounts Payable for 1908	55					
9065 Bomes 240.000.00	(t)	11		1		_
hert ohner 6. 566.687.64			,			-
Edina lufg. 6. 118.358.09		1.1		$\vdash$		$\neg$
				$\vdash$		-
mise 91.495.44	<u> </u>			-		-
	- 6					-
				L 1	. 1	

Profes an	Laco	a	car	<u></u>	-
Surplus Feb 28 3907 Profits year Set 29/08		L		3.513	
Profito year Jet >9/08			24	7. 859	28
Depreciation "		-	-59	1 443	2.4
Queding (ocs = 2) Gojo	9352	25	-		
· (·*/// "	2450	00	- 3		L
Machinery & Tools Automobiles	226.063		-		├-
Furniture & Fintures	10H 823			1.547	-
	1000 0.23	6.3		24/	1/2
Surplus	2 37	24	.23	9.895	50
	2. 5 1 40	13.1			

Orafillo.		.326. 254. 00
Losse	16.476.84	
Bad Deblo	35.83	
Divident	12.036.00	
Bona Interest	12.300.00	
Mart. Phone G. Interist of	33.404.37	
Edwin hofy Co. " .	4.141.73	78.394:77

EP WORKS		Kr.	no. Wor	Ko
1	Worls		Pates	, –
Stable 1 Burrage	2264	24		-
that a decided a	8989			_
Main't le 4 Austematiles Experimented They be be Experses	3939	6.2		_
Colore service of a S	2727	0-1	255	
Pacifit Corpares	3683	00	250	72
Fairt Department	1057	71		_
Briar Heat & Power	50.369	46		
" " Gar Livater 540234 H" " Git 1105557				
H Gil 1105557		_		
Suginsine Latere 1347:07				
79 Just 56 600.55				
J. C. Carrier				$\vdash$
# Right 1400.52		-		⊢-
7709.15		-		-
1973.66				
17.21 4.35		-		-
of turner	12.470	19		
Sperce & Guis Repairs	31,734	76		L_
Barits D Jeclo	99.792	62		
Interest & Divomit	3275		604	31
abouters Elevator men to	31. 436	cc		-
RI I I	6.023		487	0.4
Egal.			113	7.7
Miscellanions	13.833			13
Officiale Levalinson	155	75		-
Biording Le Vationery	2495	52	356	67
Packing Boxing	74.691	39		_
attino 2 prairie	5.128	30		<u> </u>
Parthanes	297	11	306	149
Reset	12:12	00	1800	
Salaries	127.049		4550	
1 Coffice 24.747.83		-		-
		-		
数1001		-		-
		-		
Thep " 5771.09				٠-,
Telephone	936	70	194	06
Telegraph Tanteling	150	4.2	- 9	15
Tandelling	90	25		_
Contchuren	3787	511		
Polisting & Hickel plating	10.514	33	the state of the s	-
misternes, Car Jures 200	9/3	81	/3	25
Beter Know ( moustony)	22.62	11		
	3744	11	46	14
grave.				÷
Lystematejning	6231			
	535	00		
advertising			1536	88
Gataloguete 261.88				
Salvies 12 W.oo				
Exhibitions			20	75
Entertaining				
Salesineus Expenses			1024	27
The same of the sa				7.

	creo year ending Feb. 2	- War	~~	19	41-
	The state of the s	works	-	Bates	-
	Stable Les	517	1.3 4		1-1
	murich of autos	5996	7.5		
	mariet of autos	1965	145		$\vdash$
	Beight Craprices	40.929	11	253	42
	Fire Department	220		~~~	-
	Rigar Steat & Porver	7.758	01	21	991
	Geo Livation 158594		7.0		77
	Gil 1543.01		1		-
	Engineers Elliters 868-38		-		
			-		-
			-		
	Cover 12001		-		
			-		$\vdash$
	Gilles 2004 45		-		1-
	Insurance	26#			-
	Improv. 2 auil. Repairs	17.469			$\vdash$
	mains of Tores	13.749			-
	Interes Laiscour	7721		331	731
	Raborero & Elevator Men de.	19.988			
	Rgal	# #19	64		5.3
	minullament	1.087		36	79
	officials	120			-
	Printing listationry	3377	91	9	63
	Packing Exporing	88.616	68		
	Cutterine be Asaming	239	21		
4	Postoge		11		23
	Rent	360		1480	
	Ealaries	4535	26	891	16
	( Office 5881.33		1		<u></u>
	Stone conto 2157.65		_		
	Shiping - 27.75				
	Steps " 773.83				
	delephone	9.4	25	34	7.
	Lelegraph	61		<u> </u>	06
	Travelling	264	50		$\perp$
	Watchenen	951	75		. 1
	Polisting & Michel plating		20		
	messeners Car Jares de	700	25	. 33	52
	Extra Rabor Brownsony	1326		42	2.9
	Juxxe	133	1/2		
	Systemating	67.31	67		1.5
	Charity	535			
	agretimin	-		1844	03
	Catalogues la 183803				
	Salaries 6.00	-			100
	E.C. Litaine			137	40
	Extertaining		1		00
	Entertaining Expenses			51	57-
			1		3.1

PWORKS		9. 30.96697	Orofito	Edison and hi	ocses for	graph Wood	onthe cuding	Thomasy.	28#1909	FEB	28	19
	Labor	General Expose	Quemts hot Ba	lance from		The state of the s		-	Total of Jales and	-	JEL LANGERSON	7
	and	and	chargette with las	t closing and	Total	Sales	Inventory	General Sills	Inventory place	Profito	Rosses	
	Maxirial	Depreciation	Gent Exp. and hot.	chargeatte with	Cost		Fiet. 28-1909	and	Sent Expense and	Osque	novece.	
			Depresiation 9.8	L Defe.	Est. Com		0 0.1.20 1/2/	Depleciation	Depresintion.			
Thonographs	987 783 69	305 886 77	3.3	3/43/42	1626 774 08	12.00	43.373 798 70			and the first		-
to Brown bring Marline	20 79707	6 440 25	11384 95 1	3 802 14	5251439	7 30 7 804	48 760740	173 73414		170 583 19		1
the Merchandine			1076 20	150511	258131	77 748			5971167	7 197 28		4. 19
lax	313 15522	9697468		589712	536 027 02	31.	96 1433 85 79. 88 448 80		399581	141450		-P
insellancon	#1 626 43			5/3/94	6964887	87 990			599 094 56	6306754		1 17
u. Motore	33801	10468		399037	7777	1 436		-,-	1-7	17 977 25		
jesting Fintloveger	63 479 43			11/1	##3306			1 1 1 1 1	406266		370 11	40
ateries Sales	65 479 43	1964218		8270 88	121 34249	102 178		674221	130 692 52	935003		10%
Umeto			808874	+	8 088 74	119 137			9 137 77	1047 03		137
Monello	169 327 74	5243568	/33	61510	357 378 52	Fe 237 458	56.103 490 85	37047 48	372 997 39	15 618 87		7 2%
***			400			<b>8</b>				7		
Dist	ribution	1.45	77.		Orofis	and Ross	accounts_					
delite, Trust Co.	1908 /	909 41	Ur opreciation	Lus	plus Feb. 29	and hose			Profito		286. 20	17.69
takity Trust Co. Tomobiles. Wal Expense (Immelou	1908 /	9.000 00	ttr yruciation 675000	Sug	plus Feb. 29 fit Feb. 28	1908	239.895.50		Profito Wag	u .	93	20. 15
takit, Trust Co. Tomobileo. Erst. Expense (Irrenton	1908 1 16600 9,200,00 15,088,36 1 9,33,124,47 1.01	16600 9.000 0 6.2972H 4.66697		Ong	plus Feb. 29 fit Feb. 28th	1908	239.895.50		inclaimed Wag		286.20	20.10
tality Trust Co. tempoliles wal Expense Germley wantous mittee l'Aintence	1908 1 166 00 9,000 00 15,088 36 1 9,33,124 47 1.01	7.66 0 0 9.000 0 0 6.297 2 H 4.66 97 2.743 97		De	plus Feb. 29 th 29 th Feb. 28 th	1909	239.895.50		inclaimed blag	370.40	93	20. 15
tality Trust Co. tempoliles wal Expense Germley wantous mittee l'Aintence	1908 / 16600 900000 15.08836 / 933.12447 1011 7.461 28 / 1.00	166 00 9.000 00 6.297 24 4.666 97 3.743 97 7.640 10 8.915 35 4		De	plus Feb. 29 fit Feb. 28 1 preciation	1908 1909 1909	289.895.50 279.151.52 469.047.02	Re Do	enclaire ed belag.	370.40 \$(a) HTVO.14	93	20. 15
reliz, Sreest lo. tornaliiles surl Espacea Lemmloy conteny con	1908 / 16600 900000 900000 15.08836 / 933.12447 1011 7.46128 / 1.00	16600 9.000 0 0 0 6.297 2 H 4.666 97 3.743 97 7.640 10	675000	De g	plus Get 29 fet Get 28th preciation Automobiles to tur & Shirt	1909	239.895.50 279.151.52 469.047.02	Le Co.	enclaire ed Wag	370.40 d.(a) HNO.14 19.06	93	20. 15
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ality Insect Control of the Control	1908  1866 es  1806 e	166 00 9, 9,000 00 00 00 00 00 00 00 00 00 00 00 00	675000	De g	plus Fit 29 fit Fit 28 preciation futomobiles a rur, L. Frito	1908 1909 1909 1909 1909 1909 1909 1909	239.895 50 229.151 52 469.047.02	Le 13.	enclained Wag esso and Debto (lyne to over Guera life; Matt. Phres. ( krage	370.40 \$2.60 H5V6.14 19.06 11700.00 3579.68 6. 37.554.75	287.17	6.32
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#### EDISON PORTLAND CEMENT COMPANY RECORDS

The Edison Portland Cement Co. (EPCCo) was organized on April 15, 1899, and incorporated in the State of New Jersey on June 7, 1899. It controlled the American and Canadian rights to Edison's patents and to machinery relating to the manufacture of cement. Edison was the company's first general manager until 1907, when he succeeded William H. Shelmerdine, a Philadelphia businessman, as president. In the following year Edison resumed the office of general manager and Robert H. Thompson, a Brooklynbased manufacturer of corrugated steel products, became the company's president. In 1909 Edison was elected chairman of the board of directors. Walter S. Mallory, the founding vice president, succeeded Thompson as president in 1910. Other company officers included William H. Pilling, John F. Randolph, and Harry F. Miller, who served successively as treasurer; and Theron I. Crane, Willard P. Reid, and William E. Horne, who each served as secretary.

During the period October 1899-August 1900 Edison constructed a full-size kiln at his laboratory in West Orange to demonstrate his ideas to the company's investors. In the early 1900s a site for the large-scale quarrying of rock and the production of cement was acquired at Stewartsville, New Jersey, Located approximately forty-five miles west of West Orange, the site was known as New Village. In March 1903, late in the construction phase, a fire at the works destroyed the coal grinding plant and killed at least nine employees, including chief engineer Edward A. Darling. His assistant, William H. Mason, then became plant superintendent. He later invented the hardboard-product known as Masonite.

The Stewartsville plant entered production by November 1903. Edison, who had supervised the design and construction of EPCCo's works, also oversaw its manufacturing activities. He analyzed trouble spots, experimented further with machinery and production methods, and directed changes at the plant. In the first years the product was sold through Pilling & Crane of Philadelphia, but by 1906 the sales function was integrated within EPCCo's administration. The company operated sales offices in New York City, Boston, and Philadelphia, as well as in several southern states, including Florida, Georgia, North Carolina, and South Carolina. In 1908 EPCCo also exchanged rights to cement patents with the manufacturers' pool headed by the North

American Portland Cement Co. In December 1931 the company was renamed the Edison Cement Corp. and became a subsidiary of Thomas A, Edison, Inc.

The records are arranged in seven series: (1) Corporate Files; (2) Minutes; (3) Legal Records; (4) Plant Operations; (5) Financial Records; (6) Letterbooks inot selected: and (7) Promotional Material Inot selected:

A finding aid for the archival record group is available at the Edison National Historic Site. Related documents can be found in the Notebook Series, Document File Series, and Richard W. Kellow and Harry F. Miller Files (Legal Series), as well as in the Edison Ore Milling Syndicate, Ltd., Records (Company Records Series). The New Jersey and Pennsylvania Concentrating Works Records (Thomas A. Edison Papers: A Selective Microfilm Edition, Part III), also contains documents relating to the Edison Portland Cement Control of the Part of the Part

Corporate Files. These records cover the period 1899-1928, with most of the documents dating from 1899-1912. They relate primarily to the activities of company officers and senior managers. Included are correspondence and other documents dealing with the organization, operations, and finances of EPCCo. There are items pertaining to cement production, sales, chemical analyses, quarrying, and product quality. Some of the documents relate to the New Jersey and Pennsylvania Concentrating Works and the Edison Crushing Roll Co.

Minutes. These records cover the period 1899-1931. The subjects covered include the election and resignation of officers; the appointment of managers and sales representatives; reports by senior officers and managers; corporate reorganizations; company finances; and the construction, operations, and capacity of the Stewartsville works.

Legal Records. These records cover the period 1899-1928, with most of the documents dating from 1899-1904. They consist of correspondence, agreements, meeting announcements, and other documents relating to incorporation and financial matters. A few of the documents are written or signed by Edison or bear his marginalia. Included are copies of the company's certificate of incorporation and bylaws; a draft of Edison's report to the stockholders' meeting of April 14, 1903, and a draft of the agreement executed with Edison on June 9, 1899. Other items concern the decisions in 1904 to

double the output of the Stewartsville works and to issue a mortgage bond. Also included is material pertaining to an increase in capital stock in 1907.

Plant Operations. These records cover the period 1899-1918. They consist of unbound notes, lists, drawings, calculations, correspondence, reports, notebooks, and pocket notebooks. The records relate primarily to the design and operations of the Stewartsville works. Included are documents dealing with work assignments, output, and costs. A few items concern the employment of Edison's crushing technologies by other enterprises. The records are arranged in four groups: (1) General; (2) Reports; (3) Notebooks; and (4) Pocket Notebooks.

Financial Records. These records cover the period 1899-1912 and consist of five general ledger books summarizing transactions relating to the cement works at Stewartsville, company offices in Philadelphia and in Camden, New Jersey; and the model of Edison's concrete house at the West Orange laboratory.

Letterbooks [not selected]. These records cover the period 1908-1917. They consist of four volumes of outgoing correspondence from the office files of the company treasurer. The letters deal primarily with the routine administration of financial matters.

Promotional Material [not selected]. These records cover the period 1910-1923. They include clippings, sales brochures, scrapbooks, advertisements, and photographs.

#### LETTERBOOKS NOT SELECTED

Those four volumes cover the period March 1908-February 1917. They contain outgoing correspondence written by the company's treasurer, primarly during the tenure of HarnyF. Aller The letters deal mainly with the routine administration of financial matters, such as requests for signatures, disbursements and expenditures, the distribution of stock, and calls for payments on coupons. Included are letters of transmittal relating to the receipt of checks and the proceeds of notes, as well as correspondence pertaining to purchases, accounts, and prices. The books are numbered and indexed.

#### Letterbook, LM-311

This letterbook covers the period March 1908-July 1909 and consists of outgoing correspondence by the company's treasurer.

#### Letterbook, LM-312

This letterbook covers the period July 1909-June 1910 and consists of outgoing correspondence by the company's treasurer.

#### Letterbook, LM-313

This letterbook covers the period July 1910-January 1914. It consists primarily of outgoing correspondence by the company's treasurer and secretary. A note on the flyleaf indicates that the book also contains a few items pertaining to storage batteries that should have been filled in the General Letterbooks.

#### Letterbook, LM-314

This letterbook covers the period February 1914-February 1917. It consists primarily of outgoing correspondence by the company's treasurer and secretary. Near the middle of the book are several unsigned letters by Eclisor's secretarial staff pertaining mainly to the purchase of materials for the Chemical Department. They bear marginalia indicating that they were indexed in the General Letterbooks.

### EDISON PORTLAND CEMENT COMPANY RECORDS CORPORATE FILES

These records cover the period 1899-1928, with most of the documents dating from 1899-1912. They relate primarily to the activities of the officers and senior managers of EPCCo. Among the correspondents are Edison; Walter S. Mallory, vice president and, later, president; Robert H. Thompson, an investor and director who became president in 1907; Theron I. Crane and his successors as secretary, Willard P. Reid and John E. Horne; William S. Pilling and his successors as treasurer, John F. Randolph and Harry F. Miller, Other EPCCo employees who are correspondents include Edward A. Darling and Frederick Siefke, engineers; Emil Herter and William Simpkin, draftsmen; Herman E. Kiefer, chemist; William H. Mason, superintendent; and Francis R. Upton, sales agent and longtime Edison associate. Included are items concerning the organization of EPCCo and the construction of its cement plant at Stewartsville, New Jersey. Also included is material pertaining to land surveys, production, sales, chemical analyses, quarrying, and product quality. Some of the documents relate to the New Jersey and Pennsylvania Concentrating Works and the Edison Crushing Roll Co.

The following categories of documents have been selected: items reflecting Edison's experiments, views on company policies, and direct intervention in, and supervision of, company matters; overviews, summaries, reports, and general descriptions of operations, technologies, company finances, and marketing strategies; descriptions of company products; and other items that bear substantive Edison marginalia. Also included are documents pertaining to Edison's health, schedule, and family, as well as his relations with investors.

The following categories of documents have not been selected: capital calls; meeting announcements; statements of accounts payable; canceled checks and check books; lists of bills; trial balances; payrolls, vouchers, and labor statements; routine employment applications; price lists and quotations; stationery and blank forms; letters of transmittal and acknowledgment; and routine correspondence with vendors and customers. Also not selected are routine letters, memoranda, reports, and cost sheets in the office files of the vice president (1900-1903) and president (1917-1925).

#### Corporate Files - General (1899)

This folder contains correspondence and other documents relating primarily to the procurement of samples for experimentation; demonstrations of Edison's crushing technologies; and the disposal of equipment and supplies from the New Jersey and Pennsylvania Concentrating Works. The correspondents include Edison, Valter S. Mallory, and Francis R. Upton, Some of the letters pertain to meetings with Edison. A few items concern patent rights.

#### Corporate Files - General (1900)

This folder contains correspondence and other documents relating primarily to land surveys and construction activities at the Silvenstrullie works. Among the correspondents are Edison Walter S. Mallory, and Emil Herter. Included are several under these in Edison's hand. One concerns a mechanism to absorb abock from the three-high role; other in Edison's hand. One concerns a mechanism to absorb abock from the three-high role; other in Edison's the Correction of the Silvenstrullie works. See all as the company's investors from Philadelphia (Presumably Preson). Care and William S. Plinigo). Additional documents deal with the oscilla nd construction of the Silvenstrullie works. Some items indicate payroll expenses at the company's offices in Silvenstrullie, Work Crange, and Philadelphia.

#### Corporate Files - Dick, Herman F. (1900)

This folder contains two draft versions of a letter from Edison to Herman E. Dick, his representative at the Edison Core Milling Syndiciae, Ltd. One version, dated May 1. Bolk, his representative at the Edison of welling Syndiciae, Ltd. One version, dated May 1. House, is a Edison's hand and is attached to a letter from 1921 bearing his marginalis. It includes the drawings of mining operations. The other version, misatskenly dated May 1. 1900, is a large with with changes and marginal notations by Walter S. Mallory. The letter, prepared for British cement producers, contains Edison's description of the stages in the cement producion process from mining to rosating. Also mentioned is Edison's experimental rosater at the West Crange laboratory and his expectations for a high-capacity, automatic cement plant.

#### Corporate Files - Labor Distribution (1900) [not selected]

This folder covers the period February-July 1900 and contains reports on labor, construction costs, and the administration of the Stewartsville works.

#### Corporate Files - Mallory, Walter S. (1900) [not selected]

This folder contains correspondence between Walter S. Mallory and his father-in-law, O. W. Miller. The letters concern real estate and other property. Related material can be found in Walter S. Mallory Papers (Thomas A. Edison Papers: A Selective Microfilm Edition, Part III).

#### Corporate Files - Orders For Material (1900) [not selected]

This notebook contains outgoing correspondence by William Simpkin. The documents concern equipment, supplies, blueprints, and personnel. The correspondents include Walter S. Mallory, Edward A. Darling, Fred C. Devonald, and E. A. Jacques. A few letters pertain to a roaster experiment.

#### Corporate Files - Payrolls (1900) Inot selected1

This folder covers the period April 1900. It contains reports on the distribution of payroll expenses and average wage per employee at the Edison Portland Cement Co., the New Jersey and Pennsylvania Concentrating Works, and the West Orange laboratory.

#### Corporate Files - Unpaid Orders (1900) [not selected]

This folder contains a copy of an unsigned letter to Walter S. Mallory pertaining to unpaid orders in the amount of \$175,508.48.

#### Corporate Files - Weekly Reports (1900) [not selected]

This folder covers the period May 1900 and contains reports from Walter S. Mallory and Edward A. Darling relating to activities at the Stewartsville works.

#### Corporate Files - Work Statement (1900) [not selected]

This folder contains a summary of excavation and construction work at the Stewartsville site during the period June-December 1900.

#### Corporate Files - General (1901)

This folder contains correspondence and other documents relating primarily to activities at the Stewardsville words. Most of the letters are to or from Edison, Walter S. Mallory, Theroid at the Steward A. Darling, and Francis R. Upton. There is also correspondence by attention of Remarks and Edison, the Technical World and Engineer, and Investor and Alexander Elliot. 1; Thomas C. Martin of the Electrical World and Engineer, and investor and director Robert H. Thompson. The documents deal mainly with costs, equipment, and supplies. Some items perfaint to meetings of the board of directors; others concern the uses of coment. Included are cost calculations for producing cement at capacities of 5,000 and 10,000 barries per descriptions.

#### Corporate Files - Expense Estimates (1901-1902)

This folder contains statements relating to expenditures on labor and materials. The documents are written by Walter S. Mallory, Edward A. Darling, and William Simpkin. One item bears Edison marginalia. Some of the statements were probably prepared for the company's board of directors. A few items pertain to equipment and machinery from the New Jersey and Pennsylvania Concentrating Works.

#### Corporate Files - General (1902)

This folder contains correspondence and other documents relating primarily to company finances and the completion of the StewartsWille works. The correspondents include Easilon, Water S. Mallony, Theron I. Crane, and William S. Pilling. The documents written by Embarro, Water S. Mallony, Theron I. Crane, and William S. Pilling. The documents written by Embarro, bearing his marginalia pertain to experiments on furnaces conducted by Cloyd M. Chapman, drawings sent to William Simpkin, and work with rolary rossters and briquetting. Several items concern financial notes discounted by Edison and a loan by director Robert H. Thompson. There is also material relating to Model Building No. 11 at the West Orange laboratory, which probably housed Edisor's experimental rosates. Other documents deal with competitors and publicly. Some

Items pertain to visitors at West Orange and Stewartsville; Francis R. Upton's bout with typhoid fever, and a gift to finian Miller Edison from Joseph Wetzler of the Electrical World and Engineer. Additional documents concern clinker, seapstone, iron one, and bags for shipping cement.

#### Corporate Files - Price Lists and Quotations (1902) [not selected]

This folder contains correspondence and printed material relating to the purchase of equipment and supplies, included are letters from dealers and manufacturers of bags and barrels suitable for shipping cement.

#### Corporate Files - Thompson, Robert H. (1902)

This folder consists of letters from Robert H. Thompson to Walter S. Mallory. They relate primarily to company finances, the board of directors, visitors to Stewartsville, and meetings with Edison. Some letters deal with test uns at the Stewartsville plant and the development of Edisor's storage battery, as well as the uses of cement and prospects for the cement industry. One letter concerns a South African inquiry about crushing machinery, another mentions a wager between Edison and Thompson involving clgars. There is also material pertaining to the personal affairs of Mallory and Thompson.

#### Corporate Files - General (1903)

This folder contains correspondence and other documents relating primarily to company finances, publicity, and activities at the Stewartsville works. Many of the letters are to or from Edison, Walter S. Mallory, and John F. Randolph. Included are several items concerning the explosion and fire of March 2, 1903, at the Stewartsville works, as well as the death and funeral of engineer Edward A. Darling. Also included are letters of introduction written on behalf of Dr. Millier, managing director of the Ader Cement Works in Berlin, and Gustar Dyckenfroft, a cement Millier, managing director of the Ader Cement Works in Berlin, and Gustar Dyckenfroft, a cement George Perrofit at former with the Ader Cement Works in Berlin, and Gustar Dyckenfroft, a cement George Perrofit at former of the Cement of the Cement

#### Corporate Files - Employment Applications (1903)

This folder consists of letters to Walter S. Mallory, primarily written by employment agencies. Some of the letters bear marginalia by Edison. A letter of recommendation written by Charles Batchelor in 1899 is attached to one item. The documents concern vacancies for the positions of business manager, machinist, laboratory assistant, and cement chemist at the Stewartsville works.

#### Corporate Files - Employment Reports (1903) [not selected]

This folder covers the period September-December 1903. It consists of daily reports relating to the number of employees and hours of labor in specific plants, departments, and positions at the Stewartsville works. Many of the reports are initiated by Edison and Walter S. Mailov.

#### Corporate Files - Explosion and Fire (1903-1905) [not selected]

This folder contains correspondence and other documents from the period February 1909-March 1905. The documents concern the explosion and fire of March 2, 1909, at the Stewarsville works. The correspondents include Walter S. Mallony, atomey Howard W. Heyer, and the Employer's Liability Assurance Corp., Ltd., of London. The letters contain conditiones and lists of employees. Some concern witnesses to the accident and the settlement of liability claims. Many letters deal with the death and estate of Edward A. Darline.

#### Corporate Files - Mallory, Walter S. (1903)

The folder contains correspondence and other documents relating primarily to the personal affairs of Watter S. Malory. Included are items concerning Mallory's finances, magazine subscriptions, and residence. The selected documents pertain to film exhibitions involving James N. Naully of the Edison Manufacturing Co.

#### Corporate Files - Price Lists and Quotations (1903) [not selected]

This folder contains correspondence and printed material relating to the purchase of equipment and supplies. included is a catalog for medicinal preparations from Tilden & Co. of New Lebanon, New York.

#### Corporate Files - Thompson, Robert H. (1903)

This folder consists of letters from Robert H. Thompson to Walter S. Mallory. They relate primarily to the board of directors, visitors to Stewartsville, and dinner plans with Edison. Some of the letters pertain to recommendations for a design engineer and to the progress of work at Stewartsville. One item concerns storage batteries.

#### Corporate Files - General (1904)

This folder contains correspondence and other documents relating primarily to company finances, the board of directors, and admitise at the Stewartselle works. Most of the letters to or from Edison and Walter S. Mallory, Other correspondents include Theron I. Crane, William S. Pilling, and Robert H. Thompson. Some of the letters concern the decidation to double output at the cerner (plant. A few items pertain to coal consumption, briquettee, magnetic separation, and methods used at other cement companies.

#### Corporate Files - General (1905)

This folder contains correspondence and other documents relating to the board of directors, financial matters, and other subjects, including operations at the Stewartsville works, sales, and marketine. Most of the letters are bory front through whiter S. Maltory. Therein I. Crane, William H. Mason, William S. Hilling, and Robert H. Thompwale the letters concerning cement shipments, sales promotion, and competition. Some of the concerning cement shipments, sales promotion, and competition. Some of the concerning cement shipments, sales promotion, and improvements at the Stewartsville works. There are letters dealing with the clinker fine-grinding plant, the boiler plant, coal consumption, and experiments with belts. A few items pertain to record keeping, trade associations, and product quality, Additional documents relate to bags for shipping cement and processes for briquetting and coloring cement. Also included is a ground plan of the Stewartswille works.

#### Corporate Files - Shipments (1905) [not selected]

This folder covers the period July-December 1905. It contains typewritten transcriptions of daily reports on cement shipments. The data includes order number; consignee, buyer, and destination; number of barreits; and price.

#### Corporate Files - General (1906)

This folder contains correspondence and other documents relating primarily to activities at the Stewartsville works. Most of the letters are to or from Edison, Valker S, Malloy, Emil Heter, William H. Mason, and John F. Randoph. There are also letters by Herman E. Klefer and Frederick Slefke, Mutch of the correspondence with Edison concerns prospecting and other operations at Stewartsville. One letter by Edison, probably written in June 1906, pertains to oil eask and includes a drawing. A few terms deal with lags aleak; experiments with crement klins; and tests with the gypsum feed. Other documents relate to the analyses of chalk and coal; calculations of recovered dust; and an experiment with rele coal. Also included is material regarding of recovered dust; and an experiment with role coal. Also included is material regarding sales appency, Pilling & Crans competitors, customer relations, product quality, and the company's sales appency, Pilling & Crans customer relations of Edison and to Inquiries about Edisons's customer rolls.

#### Corporate Files - General (1907)

This folder contains correspondence and other documents relating primarily to the company's directors, officers, and investors, as well as to operations at the Slewartsille works. Most of the letters are to or from Edison, Walter S. Mallory, Emil Herter, and William H. Mason. Other correspondents include Robert H. Thompson, who succeeded Edison as president of EPCCo in 1907, and Herman E. Klefer, who replaced Edward P. Dinan that year as the company's chemist. Included are several letters in Edison's hand concerning color experiments with becament. There are also documents pertaining to lests with clinker and to breaking tests on bags for happing cement, as well as to experiments with the humilior, conveyor, and duster. Additional letters relate to Edison's greenhouse at Glemmont; publicity about concrete houses; EPCCos agent in Cubs and Puerdo Rico; comentsales in Canada; and the construction of subways in New York City. Also included are inquiries about Edison's crushing rolls and milling technologies; and learns regarding product quality, competitors, and trade associations.

#### Corporate Files - General (1908)

This folder contains correspondence and other documents relating primarily to market conditions, company finances, and operations and experimental activities at the Stewartsvilla works. Among the correspondents are Edison, Herman E. Klefer, William H. Mason, and Harry F. Miller. One item in Edisor's hand pertains to experimental work on the blower house and to tests with duck and twill. Other letters concern the separation of water from washed one; kiln output volume; tests with blowers in the clinker prinding plant; and plant inspection routines. Also included are letters dealing with quarry samples, product quality, competitors, and trade associations. A few litems relate to Edisor's other business interests in crushing rolls and milling technology.

#### Corporate Files - General (1909)

This folder contains correspondence and other documents relating primarily to market conditions, company finances, and operations and experimental activities at the Stewartsville works. Most of the letters are to or from Edison, Walter S. Malory, and William H. Mason. Among the other correspondents are Herman E. Klefer, Harry F. Miller, and Francis R. Upton. Included are letters pertaining to the weshing plant and the kini and to dust loss and coal consumption. Some of the correspondence concern high-pressure pumps, hydrauticstripping, coal redest, chalk produced to the control of the

#### Corporate Files - Upton, Francis R. (1909-1911)

This folder contains correspondence relating primarily to Francis R. Upton's resignation in 1911 as EPCC'05 sales representative in northem New Jersey, Most of the letters are to or from Edison, Upton, and Walter S. Mallory. One item in Edison's hand concerns concrete tanks for the storage of exclosive mixtures such as assolition and oil.

#### Corporate Files - General (1910)

This folder contains correspondence and other documents relating to company finances. market conditions, and experimental activities at the Stewartsville works. Most of the letters are addressed to Edison. Among the other correspondents are Walter S. Mallory, who became president of EPCCo after the death of Robert H. Thompson in 1910, and company officials Herman E. Kiefer, William H. Mason, and Harry F. Miller. Some of the letters discuss the death and funeral of Thompson. There are also numerous letters concerning kiln tests, along with other items pertaining to grinding tests, dust, and compressed chalk. A few documents deal with issues of product quality, such as hair cracks and slow setting or slow hardening. One item indicates the location of accounting records relating to the installation of the giant intermediate rolls at the New Jersey and Pennsylvania Concentrating Works in 1893 and 1894. In addition, there are documents pertaining to other cement manufacturers and trade associations, along with letters regarding the company's withdrawal from the Association of Licensed Cement Manufacturers. Some of the correspondence relates to publicity for Edison's concrete house; to a trade show for the cement industry in New York City; and to the company's monthly sales brochure, The Edison Aggregate. Other letters deal with properties at Menio Park, New Jersey, and Iona Island, New York, and with litigation involving the New Jersey and Pennsylvania Concentrating Works and members of the Cutting family of New York,

#### Corporate Files - General (1911)

This folder contains correspondence and other documents relating primarily to the Stewartsville works, legal matters, and market conditions. Most of the letters are addressed to Edison. Among the other correspondents are Walter S. Mallory, Herman E. Klefer, William H. Mason, and Harry F. Miller. There are numerous letters pertaining to product quality and testing, included are references to tests on cement briguettes, experiments with mixtures of sugar and cement, and work with an experimental humidor. Some of the letters contain evaluations of materials for packaging cement, including waterproof and paper-limed bags. Others discuss the burning of buckwheat and gas coal in the kins. There are also letters regarding limestone, cement, sales, and the operations of other cement companies, including the federal artitust us throwing the North American Portland Gement Co. Additional documents relate to an abandoned patent for waterprofed betting; agreements governing the use of Edisor's long-kin patent and his crushing technologies; and the receivership of the New Jersey and Pennsylvania Concentrating Works. A few letters concern Edisor's schedule and wishing to the laboration,"

#### Corporate Files - General (1912)

This folder contains correspondence and other documents relating primarily to marker conditions, legal matters, and product quality, Among the correspondents are Edition, William E. Home, Herman E. Kefer, Walter S. Mallory, William H. Mead owwordt, and Heary F. Miller Invalued are numerous litems regarding lests and experiments at the Stewartsville works. Other documents pertain to litigation involving Edison's long kills; political efforts to promote concrete roadways; and the sale of pulverzed limestone through farm granges. There are also a few litems relating to changes in government regulations, including one letter concerning Arthur J. Eddy's book, The Web Competition, and another mentioning a conversation between Edison and financial consultant Roger VV. Babson about the Sherman antitrust law. Some letters pertain to Edison's schedule and to visitors to the West Cronge laboratory, including industrialistic Thanker M. Schywab.

In addition, there are numerous letters concerning other Edison businesses, including the New Jersey and Pennsylvania Concentrating Works (NJPCW) and the North Jersey Partic CA, few items relate to Edison's purchase of NJPCWS assets and to liftgation against the company by the Culting family of New York. One document describes an accident at the Stewartsville works involving shovels that were originally purchased for NJPCW. Other items pertain to Edison's crushing technology and its possible use in asbestos production by the H. W. Johns-Manville Co. Also included are a letter from L. R. Caragol discussing the potential for cement sales in South America and proposite to open a movie house in East Orange; and a credit reference for Charles H. Calefulff, a fluctoscope jobber.

#### Corporate Files - General (1915-1919)

This folder contains correspondence and other documents dealing with company operations, legal matters, and issues relating to the First World War. Among the correspondents are Edison, Watler S. Maliovy, and Harry F. Miller. There are also letters by Stephen B. Mambert, vice president, financial executive, and later president of EPCCo; and by Frank L. Dyer, general coursel. Some of the letters perfain to costs at the Stewartsville works. Additional letters concern the impact of the war on the cement industry; coal shortages; and organizational changes at the cement and storage battery companies.

#### Edison Portland Cement Company Records Corporate Files - General (1899)

This folder contains correspondence and other documents relating primarily to the procurement of samples for experimentation; demonstrations of Edison's crushing technologies; and the disposal of equipment and supplies from the New Jersey and Pennsylvania Concentrating Works. The correspondents include Edison, Walter S. Mallory, and Francis R. Upton. Some of the letters pertain to meetings with Edison. A few items concern patent rights.

Less than 5 percent of the documents have been selected. The unselected material includes a list of elevators and conveyors; contract proposals; pamphlets about hydraulic cement; and notes, calculations, specifications, and blueprints relating to crushing rolls, grinding rolls, screens, and other equipment. Also not selected is a notebook by Upton containing a memorandum about the physical properties of cement and the output of the American cement industry.

#### INCORPORATED 1895.

### BONNIEVALUE CHNIENEL COMENNIX

Siegfried, Genn! 118 - 1897.

F. L. Eydon, Eg.

It will be einstelled from the server of the



llentown,Pa∠ san

Mr. F. R. Upton, c/o N. J. & Panna. Concentrating Works, Edison, N. J.

I am in receipt of yours of the 19th inst., and was sorry that Mr. Edison, Mr. Mallory, and yourself, were unable to reach our Works on Wednesday.

We shall be pleased to extend the invitation to any time, that it might suit Mr. Edison to call.

We enclose you herewith an order for a car of sand, which please ship as seen as possible.

Plat I Dindling.

Phil: Jan 30th 1889.

Dear Mr Repton.

Mill you Hindly wine me (Extect) which day this wrent of Crange to make a glance at your machinery? In Shappy or Dungges tell think I do this during his atomic at Pitts bring, But I will only by Jone a Jew only by Jone a Jew only by Jone a Jew

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John we fair at Edwar about 16000 fromde of magnet couls ( sthink) from old belt separation which we want to sell - please get sample of the min and ash say General Electric + other Electrical people what they mel gla fort - perhapse me can get a / better pace than from scrafe feeble hallong

PORTLAND CEMENTS SOLE AGENT FOR THE UNITED STATES DYCKERHOFF & SONS. Then, a. Edin Eng ange XX Geo wie de compe. Switch your suggestion I can be Walland of Dyallanding Volland singles tran Caloreing Comento a, for Enclosed The so highly appreciate the experiments of this Commen Ol hope in preference to alcaper but inferior gro Stake the apportantly the extrem duing my recent wish with the fairly the hourty on to you will premise to be to be with first on one gothick down cose Of on my found hear be of any service to you, or to ke much please I to hand you die force of me.

## [ATTACHMENT]

New York, Hand 17 1899.

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TERSIS ONSII.

THE goods are thisped at your tile and expense. No townsone will be effected uslow specially sectoral by you.

E.T. / Bel dyckerhoff portland cement.

tocharge

TELEPHONE, 702-79th ST. M. S. HIGBIE. Orange or of n Cornenation with The Edicin I think he stated that he had not been able to find the tatents under which the allow Co, operated to _ In will look ul Patent- to Henry, Trathey, Ovr. 17-1885-330, 603- and 330,602-4/1888. 325.259 - Revolving / Yill re-How will note 330.602 - Covers the making of Concert by First Pulsering the Braterial to be Caclined xe-I understand the artes Co. hum all They potent by assignment -Dec. 17/1895. 1710_ 537, 390_ and the around partent. 330,602_

TELEPHONE, 702-79th ST.

M. S. HIGBIE. 109th ST. & PLEASANT AVE.

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THE ORIGINAL STANDARD "NEWARK-ROSENDALE CEMENT,"

### MANUFACTURED SINCE 1848 BY THE NEWARK AND ROSENDALE LANG CEMENT CO.

s Cortlandt St., N. Y.

4 - -

rt, Ulster Co., N. Y.

e, Ulster Co., N. Y.

New York, ape 1x 1899

Mr. J. a. Uffer Edison Ling ton

Dunge, 21. J.

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you he ready to talk not me? Lines heights to sell on you at any time. In

Mr. Mallony 9 think of would

he will to ask Mr. Mille ent. The Exem Commit to many would to all rights for Assentiale granding What Whath I ask to them.

Uhr Ben

## [ON BACK OF PRECEDING PAGE]

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9/25-49 The Edwar want samples of cheen cloth, jute langing gumy cloth se to me an ly plromentat dust, bun-next tre you one m Newyork please get sampler and Wallon also see what you can fund metato - 4" + 6" whe we to me on model to refresent belto - of cont find tope this vide see what whe you can

Dear lis: -On the 9th inst. I sent you by adams by - press a sample of white Portland cement, in the form of a medallion. a letter accompanied the sample in which I requested that if you did not care to enquire farther into the matter that The medallion should be returned to me by ex-- press at my expense, I have heard nothing from you and the medal. tion has not been returned, though it would have been if not delivered at the above address. I would be pleased to give you any informa. - tim you might desire with a view to business. as the material is absolutely unique. Shindly adaportedge receipt of samply, or return it as

[ATTACHMENT] The Jample sent The greated by yourin this tranch of the Cement Gusenes -1 a S

M. S. HIGBIE. 109th ST. & PLEASANT AVE. A. R. Myty by Dange, D.J. I had wittended to home nieted Edmini Hutholine Ofter seeing you. But the Sont storm and surroum identification for the Shore had Dryn storm and putterne Cold prevented interision with donner Sufs of both Selight Hidson boy of 12 12 why The families with that locations and they think Strokholm a grand be catino. Mm. a. Herrite also think to and sup he Can delnei his lone Stine any front in My STMICR, I Can Seenre exitable rutes of spender and Perfory facility of Edgeworth Le-the freston own is the future suffer 1 Bilien Ann your look Jail satisfied that bother you rum you plant of Down the day for of Bilia Jm Cen offer

But Could me offered the bry your school. When you had the rum you plant to him you was a By product. That is a presting duther infrating from you, We remed mant. In this her day-Convent and 100 thing the Coment to muster it as Sand Conner. which seems to be the fature of My. The 3. Miles of 12.12. Ho Comment Can you give once any information. On the prode Paidys re and cond of I may that me can get estimate withink Cast of Rury of Can ne get an ofther of 50 acres of land There near Strokliven Can you price per acre. Could an assessment be made with mn. Co. to have the use of their Pores and Rolls to grind pay 200 tros of Clinker the first me nucle A know if on experiment mora Racey

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Francis #1. Banks 718 Buty Building Phila On account of proposition bothing towards exclusive rights some heig investigated me cannot above anything this week adelsave 3 toolsand expected Probably next needs I can. It R. Aptim

W. R. Shoffer, nagareth Osm.

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from Mrs. Edward to with draw perspeciation broads

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you, narantwokerousts and to await secults

of a investigation of another perspeciation which

looking towards is clusive rights & Proposition which

will not go through becoming allowing me

to some regetials with you next week.

J. R. Lyther

### Edison Portland Cement Company Records Corporate Files - General (1900)

This folder contains correspondence and other documents relating primarily to land surveys and construction activities at the Stewartsville works. Among the correspondents are Edison, Walter S. Mallory, and Emil Herter. Included are several undated letters in Edison's hand. One concerns a mechanism to absorb shock from the three-high rolls; others pertain to land surveys, properly rights, and tenants, as well as the company's investors from Philadelphia (presumably Theron I. Crane and William S. Pilling). Additional documents deal with the costs and construction lift be Stewartsville works. Some items indicate payroll expenses at the company's offices in Stewartsville, west Orange, and Philadelphia.

Less than 5 percent of the documents have been selected. The unselected material includes correspondence relating to insurance, equipment, and supplies; a drawing entitled "Plan showing location of tests of Temp. in Mill No.1 March 18, 1900"; and an undated report on operating costs at the New Jersey and Pennsylvania Concentrating Works.

#### EXPERI'TENTS AND PLANS.

Distribution to March 31st,1900.

Plans
Hodel
Rolls
Roaster
Assaying
Experiments
Patterns
Conveyors

Exploration

Bagging Fachine

Screens

Blower

HiXl Machinery Orange Office ** 1, 251.54 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2/20 / 2

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252.60 "

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1- Quarries ( Steam shovels, quarry tools and equipment) 2- Grading ( Leveling and drainage) 3- Masonry ( Foundations, walls, etc.) 4- Hill Buildings (Including all buildings and structural work) 5- Hill Machinery. 6- Stewn Plant (Boilers, heaters, engines, purps, etc.) 7- Piping ( Steam, water, oil, air, including all pipe, fittings, valves and tanks. 6- Flootrical Plant (Dynamos, motors, Wiring, lamps and All (electrical fixtures. 9- Equipment & maintenance ( Machine shap, saithy, foundry, carpenter and pattern shops. 10- Yarda & Railwaya ( General outside equipment, railway, switchen, sidings, locoutives, rolling stock, skips, yard tools, borces, sugons, etc. 11- Shipping Pept. { Cooperage etc., hagging equipment, packing and shipping dept. 133- Mill administration ( Offices, asser and ongineering, equipment, stores, etc. 13- arange office 14- Exploration 15- Experimento & Claus V16- Real Estal 17 - model Buldin V18- storeron

# DELAWARE, LACKAWANNA & WESTERN RAILROAD COMPANY, Office of President,

W.H.TRUESDALE, President, NEW YORK.

April 3rd. 1900s

Mr. Thomas A. Edison,

Laboratory.

Dear Sir:-

Orange, N. J.

It has just come to my attention that a report has been given out that this company contemplates concellidating Broadway and New Village Stations, thue doing away with either one or the other of them.

To relieve any misapprehension on this matter I desire to say that this matter has never been considered, so far as I know, by the present management of this company or anyone connected with it. The present Broadway Station is already an important one, and from the improvements you have undertaken in the vicinity of New Village it bids fair to be one of the most important ones we have on that portion of our line. I see no good reason, therefore, why either one of these stations should be abolished and the work consolidated in the other, and I feel that unless conditions and prospects differ materially from the present no change will be made.

Yours very truly,

Drandons

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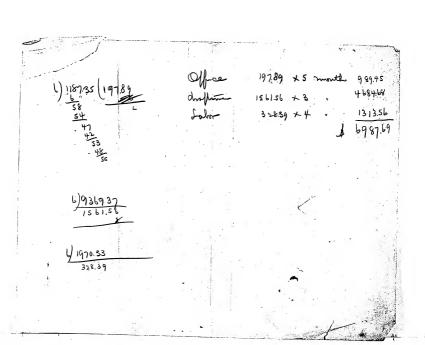
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Orange Any 39 67 E. a. Jagnes .4 5-6 5-5 5-3 63 , 2 Sen'l 4350.00 i \$ 11,325.96 del 102 09 5-2667 5-469 98 30 0.0 247 12 5-3 04 s 360 05 370 59 // 256 87 1970 33 12527 0.5 9369 37 

## [ON BACK OF PRECEDING PAGE]



The Edison Portland Cement Co. ORANGE TELEPHONE, "311 ORANGE," Edison Laboratory, Orange, N. J., 11/12-1900 Balton or bol When Tonking telephones that he is ready to set up with muth ver mobiler the I that you should go who and new the change have been made right - also array to neet any search there and give him What instruction are necessary - I gave In a general outline of what he is to do when I wan last at Edward - we want him to see the will are set up night Jacked right and moller put in right also belt mader lover put in right -

The Edison Portland Cement Co. ORANGE TELEPHONE, "311 ORANGE." Edison Laboratory, Orange, N. J., nm - please tell hr. Edwar I think it very important that you look the parts over before they are just together - Toulang promud to let un benow when he was I have asked Jaques to metalin about notifying in - you can go

### [FROM WILLIAM SIMPKIN]

December 19th, 1900.

W. S. Mallory, Esq.,

Vice President.

Dear Sir:--

Herewith my report as to the condition of work in my department.

We have sent to Stewartsville all the foundation plans excepting those of the Genent Stock House, Roaster House and a portion of the thungal at the Clinker Crusher House, which we are now getting out and which will be sent to them in the course of a few days.

Since the 21st ult. we have sent to the structural people thirty drawings for the buildings as spoken of in my last report and are now working on the inside details for the Clinker Grusher House and when these and the Cement Stock House are finished, the drawings for the whole of the buildings will be in the hands of the Phoenix Company.

To facilitate matters we have placed orders for some twenty tone structural material, most of which had to be built in the found tone, with outside parties who could make prompt delivery / Me have contracted with Caswell & Moore of Phoenixville to lay on the contragated from on the Rock Stock House and this work they are now carrying out. We have sent out drawings for our steam pipe line for estimate, and we will, within a week, be able to send

W. S. 14. #2.

December 19th, 1900.

out our list of motors for bids, as also the two line shafts for engines \$1 and \$2\$ and belting for the various conveyors.

We are grinding coal at the grinding plant for the roaster experiment and have ordered crushed at Stewartsville to one-half inch mesh, the eight carloads of lime and gement rock so it will pass through our rolls here and when it is received and ground we shall be ready to go ahead and complete the burning test in the roaster.

The 45 ft. section of our standard conveyor has been running day and night since my last report, carrying 350 tons of material per hour and so far has developed no defects. Whilst running this conveyor, we have also been carrying out an experiment with a vier to keeping the dust out of the motors and at the same time to keep them running cool, we have so far succeeded that the temperature change has been very little, therefore we have no loss of power, as is usual with inclosed motors, and no dust in the bearings. We are fitting up a set of our latest self oiling dust proof bearings, which we intend to put in the place of those at present on the conveyor and will then continue to run it until it is needed at 3tewartsyille,

We are at work on the details for the fine grinding rolls, the assembly and details for the head and tail pulleys of the various conveyors, 24 and 36", and we are also getting out a standard section of one of the scraper conveyors which we will erect here

December 19th, 1900.

W. S. M. ∯3.

and afterwards ship to Stewartsville.

It may be of interest to know that our work so far has necessitated the gotting out of 880 assembly and detail drawings; this number does not include the preliminary sketches which were changed from time to time as the work developed, but only includes the drawings of the work as it will be erected at the plant.

Number of Draftsmen employed- 15

7 mechanical

8 structural

Respectfully submitted.

P. S. Our reports from the Pittsburgh Teeting Laboratory, show that up to December 8th, 484,646 lbe, of structural material had been shipped to Stewarteville. Since that date some other chipmonts have been made, according to the report of our Hr. Collin, who also says that the Dauphin Bridge Company have the Weighing House ready for inspection and that Engine House % will be ready as soon as the Inspectors are through with the Weighing House and that the Phoenix Company have sent to the Dauphin Co. the material for Dryer House.

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( 15/06) W. S. PILLING Secretary-Treasur

# Edison Portland Cement Co.

GENERAL OFFICE: GIRARD BUILDING, PHILADELPHIA, PA

ORAŅGE TELEPHONE; "311 ORANGE,"

Edison Laboratory, Orange, N. J.,

Elliatt=

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W. S. MALLORY,

W. S. PILLING, Secretary-Treasurer,

## Edison Portland Cement Co.

GENERAL OFFICE: GIRARD BUILDING, PHILADELPHIA, PA.

ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J.,

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## [ATTACHMENT]

## Edison Portland Cement Company Records Corporate Files - Dick, Herman E. (1900)

This folder contains two draft versions of a letter from Edison to Herman E. Dick, his representative at the Edison Ore Milling Syndicate, Ltd. One version, dated May 11, 1900, is in Edison's hand and is attached to a letter from 1921 bearing his marginalia. It includes two drawings of mining operations. The other version, mistakenly dated May 1, 1900, is a typed draft with changes and marginal notations by Walter S. Mallory. The letter, prepared for British cement producers, contains Edison's description of the stages in the cement production process from mining to reasting. Also mentioned is Edison's experimental roaster at the West Orange laboratory and his expectations for a high-capacity, automatic cement plant.

All of the documents have been selected.

Long Memo of Me Edwon about Cornered Plant and property dated elley 11, 1900, and addressed My dem Dink

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hich Exhausts 100 000 Cubic ft of

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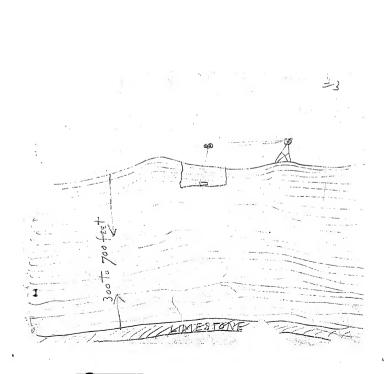
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LIMESTONA



## [ATTACHMENT]

Thomas A Edison, Personal

March 22, 1921

R. W. Kellow, Secretary

Mr. Charles Edison

Data in Mr. Edison's hand writing regarding Edison Portland Cement.

in Mr. Edieon's hand writing in lead penoil and dated My 11, 1900 together with sketches. The smoorands in evidently a draft and ie more than the sketches are more than the sketches and the sketches are some old papers that have been knowing around learn than the sketches and the sending them to you for their hietorical interest and because I think you think the sketches are the sketches and the sketches are the sketches and the sketches are the sketches and the sketches are the sketches are the sketches are the sketches are the sketches and the sketches are th

Please acknowledge receipt of the papers on the attached copy of this memorandum.

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Copy for Wit Edvin

Hy dom Dick!

Orange N. 9 5/1-1900

Your cibbe regelved to-may impressing that you desire information as to the advantages which we expect at our Starantsville commentally over those already in extatence, both compercially usite costs, investment and quality of coment, much information heing for our Syndicate at london.

and the rock, but as you give your time, the genterent some

The Mill # now in course of construction at Stewartsville New Jersey, five miles Horth-east of England Pannsylvania, on the Deleware, Lackawanna & Western R. R.: It is in a Valley about three-quarters of a mile wide. The mountains on either side consists of Gneiss rock; The principal part of the Valley is of magnesia, limestone or dolomite, which lays against the Gneiss rock of the mountains. In the center of the Valley is a core of cement rock and a layer of fossiliferous limestone. The cement rock is of the usual character, low in magnesia, and deficient in lime, so that a percent of limestone is required to bring it to the proper assay for producing a good coment. The width of the limestone is 60 feet; the width of the cement rock is 600 feet, all between walls of dolomite, (see sketch #1.) The limestone assay about 95/carbonate; The peculiarity of this deposit is that it stands nearly vertical and for two miles has the same width and is in a straight line. all other Cement Plants in this region work on deposits nearly flat, with the limestone underneath so that it can never be available. hence they are compelled to haul their limestone from distant localities and nay to \$1.25 per ton.

The cement rook in the Eastern States where all the dry Coment Hills are situated, is of the same geological age and laid down at approximately the same time, but the amount of silica, alumina and lime varies from top to bottom, hence the present Hills are under the disadvantage of having to contend with a constantly varying character of rook.

Knowing these disadvantages & sought by prospecting, a condition where the rock should stand vertical so that the limestons, instead of being several hundred feet below and unavailable, should be thrown up and at the same time have the stratifications of the cement rock, so the mining could be along the lines of strutification. (sketch 48) and not at right angles, (sketch 43,) hence the assay will be practically constant if the lines are followed.

After sinking about two miles of test pits, this condition was found in a pinch of the Valley at Stewartsvill sirous of using modern steam shovels for mining and thems conditions ure ideal for shovel mining. about bus acres

The Company has secured all of the and lands, where the above conditions obtain and the amount easily mined is fully 75 million tons. The works are on a plot of ground of 45 acres; the ground is flat. The Mill is built on a straight line and will be 2600 feet long. A broad gauge Railway runs from the Mill to the quarry 9000 feet away. Two steam shovels, each weighing 195000 munity; one for the limestone and one for the The rock is blusted out and on to the stratification and will follow the lines of equal assay.

I do not think that anyone will dispute the fact weter seeing our methods of mining and crushing at the Iron Works at Edison, New Jersey, that a new departure has been made in cheap mining, both in quantity and cheapness. Our method is based on the fact that the total available work in a ton of 40% dynamite and a ton of coal in a steam engine, are about the same, and as the dynamite costs 100 times more per ton than cond, all the work possible to be done on the rock should be done mechanically with coal, also that the cost of drilling rock for blasting is another large item of expense, and that a minimum amount of that should be done.

I have solved the problem by constructing large rolls weighing over 200000 lbs. and having a surface velocity of 4000 ft. per minute. These rolls receive and crush rocks weighing Rive tons They orush a skip load of rock weighing seven tons, in seven seconds to 14 inch size.

These rolls have no genes for driving, but are driven by a plain belt through a triction. The crushing is not done directly, but by the stored up power. They require affort 80 horsepower, to drive them, but when crushing, for instance, a. 8 ton pages exert from 50000 to 60000 horsepowerfior a fraction of a second; thousefore it is not necessary to drill many holes or use dynamics excessively as is now done to be down the rock out to its the regulation row in ruse.

We have request the cost of dynamite per ton of rock down to about 2-9/10 cents and the cost of drilling to about 2-1/2 cents new ton

Our steam shovels are up to date, and can and do load a 7 ton skip in 1-1/2 minutes from rock in many up 5 ton pieces and smaller. The amount of rock a steam shovel will load in ten hours depends upon the height of the working face of the quarry and the method employed; on a side hill quarry we have loaded 1300 tons in seven hours. In a through cut, 850 tons a day is a fair average, but more can be done; the depends upon the brillers unterstoder to a dayly wares on our shows tree.

Engineer 0.00

Graneman 1.75

Pireman 1.50

4 Pitmen 5.40

The shovel-burns on an average of 1-1/2 tons of coal-per day,

Assummentation we expect to nine and deliver to the Crusher 1500 tons of coment rock and limestone in ten hours, at a cost not exceeding ten (10) cents per ton. This includes repairs to shovels, drills, railway, locomotive, cars, skips, air compressor,

to shovels, drills, railway, locomotive, cars, skips, air compressor fuel, supplies, dynamice and sinking fund for death of machinery no longer repairable. Having explained our system of mining, I will explain the preliminary Crushing Plant.

The oars arriving on the Railway from the quarry are drawn up an incline to the Grusher, three care at a time, each car has on it a skip holding 5 to 7 tons of rock. These skips are made oars, when the first car is opposite the hopper of the rolls, it is automatically raised at one end to an angle of 45 degrees with the open end down; a roller feed causes the rock to be fed out of the skip into what we call the Glant Rolls, in seven seconds. When empty the skip is automatically replaced on the oar and another, car is advanced, tipped and so on till the three cars are empty. These are lowered down the incline and automatically disconnected and three more cars are raised on the incline.

A receptable below the Giant Roll holds sufficient quantity to supply one to the smaller rolls, while the next lot of three oars is being raised up the incline. These operations are performed by one man at the Rolls and one man at the bottom of the incline, but we have a model working which seems to prove that we oan de away with the man at the bottom.

The rock passing through the Giant Rolls is reduced from pieces 4-1/2 ft. square to 14 inches square, and goes into a bin; from this bin it is fed by a roller feed to a smaller roll, which reduces it to 4-1/2 inches pieces; it then passes to a 2hd small roll which reduces it to 1-1/4 inches and finally passes a 3rd small roll, which reduces it to 3/8 of inch cubes and less. The rate of crushing or passing of ore through the smaller rolls is 300 tons per hour.

This plant is driven by an upright Compound Condensing Corliss Valve Engine, made by Allis of Hilwaukee, Wis. 13-1/2 pounds of water per indicated horsepower guaranteed; Allis is the firm which got the Glasgow, Soctland contract. The Engine makes 100 revolutions per minute and drives the main shaft direct; the rolls

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we have purchased from aller Kes of guarantee of 131/2 founds of mater frem udcould lonepower- and lan orden for about 75% of the recession magdet - and the moch 2-to October-We have completed railrand from well site to gramy and I am stuted upon the formalition for the rancis buldings we have also confleted a working shop which we fully of feet to do a consideration of which could be standard the standard of the st lugging the castings

(N)

are driven by the English system of rope driving. The whole plant is of stone and steel (no wood.) Three men and the Engineer run this Plant.

After leaving the Crushing Plant the crushed material is

taken by a Cohveyor to the top of a dryer, 50 feet in height. This dryer has a capacity of heating 500 tons of wet material per hour, so that when in the final stock house the moisture is less than one per cent. After passing through the dryer, in which two men are employed, the rook is carried by a conveyor to the top of a stock house several hundred feet long, and delivered at various points along the same. The rock drops down and forms a natural cone of which there are seven; each come contains 1500 tons. The roof of the stock house has about the same angle as the cone, so the maximum storage is obtained for the minimum building; the building is entirely of steel,

At one end of this stock house is a large positive exhausting fan, which exhausts 100000 outio ft. of air per minute; at the other end is a small furnace with slow combustion conditions so that the products of combustion of the coal is mixed with 100000 outio ft. of air as it passes into the stock house at one end and is exhausted at the other; The capacity of the air for moisture is increased in the Winter so that the moisture not taken out by the dryer is taken out completely by this method with extreme economy, so that bone the ore is Adry when used.

As the ore comes from the dryer and before it enters this stock house, an Automatic Sampler takes a sample of the rocks every thirty seconds during the entire time of the formation of a cone or 1500 tons. From the samples thus taken, the Assay Department knows eactly the average assay of the whole cone and on account if the quantity in one cone, that Department has abundant time to make accurate and full analysis. This is a great advantage as by present methods used by others, where barrows are used and weighed, it is impossible to assay but a few of them, and the sement rock, on account of the geological condition in conjunction with their system of mining, is constantly varying, in fact no two barrows assay the

## [ON BACK OF PRECEDING PAGE

all the machinenges put on weh foundations where justile and where not possible it will be by just on separate steel columns, well be modependent of the houldings. The huldings are used only to heep out to neutron and aim by the lighest steel construction with computed wife and order, by m will have cleap greatly movement

I will now explain why the stock house is made to hold seven comes of ore each containing 1500 tons.

While we know from the sampler, the exact average assay of a cone of 1500 tons, should the assay of the ore in the first part of the formation of the cone not be the same as the last portion; in other words, the rock even when mined along the same lines of stratification is not exactly the same, because there are pockets of Calcite and also Silica, which at one time are numerous and at other, times disappear, so that in the morning the rock may be quite free from pockets, whereas in the afternoon many may appear, so that the assays of the morning and the afternoon will not be exactly the same, and as no one can make a perfectly even portland cement without the materials have an even and known assay, it is essential that this cone of ore should go through a mixing process so that when it is delivered to the fine crushing mill its assay will correspond exactly with the assay originally obtained from the Automatic Sampler. I accomplish this by having parallel conveyors in the stock house; the cone is rapidly drawn upon and carried by conveyors to the top of the stock house and deposited in a new place so that the original cone is entirely removed and appears in another part of the same stock house. The method of drawing off the cone and the distributing devices for placing it at another point, is such that a sample drawn from it after this operation, will check with the original sampler assay. It is then ready to be drawn from by the fine crushing part of the mill.

A portion of the stock house is used for limestone comes, and these are samples and mixed in the same monner. I would mention that as the amount of limestone used is not great, the crushing plant only runs a few hours every other day on limestone. By this method the cement rock and limestone assay of 1500 tons are absolute-known and the proportion of limestone to cement is given for each come or pile by the Ohemical Department.

Four men are employed in the stock house department. All conveyors

The next operation is the weighing house, to which is

are run by Motors from the Central Power Station.

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On predict lamen the regulation in made by an attendant homer who, by expense, judge the heat and regulates the condition by with result that sometimes Chuber in where hunt and at off at in which and to prent lon it is the custom for the comment mille to have two or more brande and when things work good the cill the pardust them XX brand " and brand " and

connected a small stock house.

In the weighing house are two bins holding 100 tons each of cement rook and limentone; the hottom of these bins are provided with roller feeds; underneath these feeds are bins holding 15 tons on weighing scales, one for cement rock, the other for limestone. The cement rock bin is filled to hold 50000 lbs.— the limestone bin is filled until the beam balances the weight set by the Chemical Department. When correct, the two are emptied into a bin underneath and they are so emptied that the two naterials are perfectly mixed. The mixed material then goes to the small stock house, and is ready to be delivered to the fine grinding mill.

The bins end machinery are on steel columns; the building is also of steel. I will mention here that in the whole plant I have adopted the plan of putting all machinery on rook foundation, and where that is impossible to support it either by stone masonry or steel columns independent or the buildings, so nothing is connected to transmit them to concussive strains. The buildings are used only to keep out rain and are of the lightest steel construction, with corrugated roof and sides. By this means we have cheep construction.

The fine grinding department consists of three 5 high crushing rolls, one of which is a spare roll to permit of changing plates; about 375 tons of the material from the stock house pass through each roll per hour, making 750 tons total per hour. After passing the rolls the material will contain about 20% of material which will pass a two hundred mesh screen. The ore goes to a blowing house and the 200 mesh material is separated by a blowing process; the coarse material returning to the rolls for regrinding. It is the 150 tons going into the mill and the returns from the blowing house which make up the 750 tons per hour passing the rolls. The material is subjected in the rolls to a pressure of about 16000 lbs. per aquare inch. The reason I crush the raw material so fine, is to get an intimately mixture of the limestone with the coment rock. It is useless trying to make portland comment of an even quality on a large—scale if the orushing is coarser than 200 mesh. The 200 mesh product

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the first first transfer that are the second of the second Visition of A. I. Divided the south of the country ent of the parties and a state of the state of the late of the lat the state of the same and the same of the enough the self-sound for his transfer to the other of the bound on the Charles of the effect of the second of the Armer of the A some of the state two to the order ordered per to see this Indicate the kerted a like withings in vocation and to distance the all reserves and Joseful Benediction to contrast their contrast which is seen that the seen of the seen of

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goes to a stock house forming a material cone of 600 tons. Six men are employed in this department. Prom this stock house, it is drawn to Rotary burners.

I have changed the method of coonstructing and operating rotary burners so that the output will be greatly increased and the fuel consumption very much diminished. Rotary burners now used in this Country are generally 60 ft. long and 5 ft. in diameter. lined with fire brick, and natural draft is used for most of the air for combustion, and use powdered gas coal projected into the furnace by compressed air; only a little air under high pressure is used for projection. The cylinder is made of boiler plate, and is on four rollers: the heat causes the plate to warn so that more rollers cannot (except specially constructed) be used. The coal consumption is about 140 lbs. of coal per bbl. of cement, while the exit gases weigh 2 tons per bbl of cement and have a temperature varying from 900 to 1200 degrees fahr. The clinker as it leaves the cylinder has a temperature of about 2500 to 2700 degrees fahr, and all this heat is lost, in addition to loss by radiation from the cylinder itself.

The feed of both coal and cement material is uncertain and is ever varying. The draught being natural is also varying, so that each burner must have an Attendant who, by experience, judges the heat and regulates so that sometimes the clinker is under-burnt and at other times over-burnt, and to prevent loss it is the custom for the cement mills to have two or more brands, and when things work good they call the product "their X X brand" and when things are a little bad, its "their X brand" and when pretty bad, its "Rosendalc."

I have a complete roaster erected on my Laboratory grounds, full size, and will have it running in a few weeks when I get my air and feed apparatus completed. This roaster is 6 ft, in diameter, 100 ft, long, made of cast iron in sections of 10 ft, each, bolted together. The flanges of each section runs on large supporting wheels. The whole roaster weighs about 275000 lbs when lined with brick; it is so lined that radiation from the outside is reduced to a point where it no longer pays to diminish it. The power of rotation

is much less than the usual 60 ft. cylinder; buckling is eliminated by using east iron.

I regenerate the heat at both ends of the roaster; the clinker passes into a regenerator. The air of combustion passes over the clinker and from preliminary experiments we have tried, we think the clinker will be reduced from 2700 degrees to 650 degrees. The This effects considerable saving, but the great saving in heat units is at the exit end of the roaster where the gases go cut. The gases here pass into a regenerator, which permits the cold incoming pulverised rook to absorb the heat from the gases. If our preliminary experiments hold out in notual practice, we shall reduce the temperature from 1100 degrees to 380 degrees, and I hope less.

I do not depend on natural draught, but use forced draught and I believe my feeding devices for both powdered coal and cement dust will not vary one per cent; hence I can regulate my air of combustion to produce the best assay of the exit gases independent of the weather.

The variation in the "fusibility of the clinker due to varying proportions of iron, I take care of by controlling the speed of rotation. Each rotary is run by a Notor; at the clinkering zone, magnesia bricks are used. The present 60 burners are limited to a functive of 6 to 7 bbls. per hour. Our experiments have shown why there is a limit and the reason for it, but which no one seems to have noticed; I expect to get three times that capacity and I also expect to reduce the coal consumption from 140 lbs. per bbl. to possibly 60 lbs., which is syllarge item of saving, where coal is costly. In places where coal is expensive, it would pay to increase the investment to reduce it to 50 lbs. per bbl, as long as the increased investment would earn clear 15%.

I wish to say that the burning of portland co, ent is asserbate out of my line. I am perfectly familiar with mining, orushing and concentrating, and I would and did intend to adopt the standard protary reaster, and not go into that matter, but when on investigation I found a great cost of labor and fuel, and the ever varying

quality of the clinker, I was compelled to take the matter up experimentally and design my own reaster upon modern lines or as Carnagie's men say, get "it up to date." I think my appliances will permit the running of six reasters by two men.

After the clinker leaves the regenerator, it is taken by a conveyor to a crushing roll, to reduce it to 1/2 inch cubes and less and then passes into a clinker stock house, hadding 1000 tons. From this stock house, it passes to the clinker grinding house containing three 5 high rolls, one or which is a spere. These rolls grind the clinker and produce at each pass about 15% of coment, all of which passes 150 mesh. The atream of clinker passing the rolls is nearly an inch thick, and is subjected to a pressure of 16000 lbs. per square inch, owing to the thick stream, most of the clinker crushes itself, producing plenty of what is called flowr. Cement crushed in ordinary rolls in the ordinary way by a thin stream, is nearly crushed and while it may pass a very fine screen, there is an insufficiently of "flour." to permit it to be used with a large quantity of sand.

Before the organization of the American Company now erecting the Stewartsville Mill, they required that I should build a small mill and prove that the 3 high roll would crush 100 bbls. of Cement per hour. The test was made on clinker purchased from a Cement Mill, and the tests made by the Committee showed that the rolls ground at the rate of 97 bbls. per hour. I have since made the rolls 5 high instead of 3 high, and they will grind about 150 bbls., 200 mesh fine per hour.

Some of the American Cements wife too much "flour"; they set almost instantly and require heavy corrections of sulphate. I do not intend making an extraordinarly strong cement at Stewartsville, but a cement that is moderately strong and which will always be the same, and can be relied on. There will be only one brund; any mistakes to will go the dump heap.

After the material passes the rolls, it passes two screens, the coarse returning to the rolls. The screened materials then passes to a rescreening house, which screens it to 200 mesh and returns the particles larger than that size to the rolls. The reason that I soreen and resoreen is, that I have a new method of soreening wherein nothing moves and the cost is so small as to be neglected in determining costs and also for the reason that with definite soreening, I am assured of the grain of my coment in respect to the coarser particles, and the certainty of acration.

From the reservening house it passes to the final stock to the final stock houses. These stock houses have a floor of concrete 120 across, and 300 ft. long; the bottom of the roof rests on the concrete floor. The angle of the roof is 40 degrees. At the apex and along the whole length is a conveyor which distributes the cement along the stock house in three comes, each holding 13000 bbls. of cement.

Protruding upwards from the concrete floor, and about 1 ft. are several pipes; these pipes are distributed at certain points over the area which the bottom of the cone will cocupy. These pipes are so arranged that no cement can pass down them. The whole of the pipes are commected with an exhauster. The difference of pressure under and outside the cones causes a respiration of air to take place through the pile; when the hygrometer shows equality on both sides the come is agrated.

Machinery takes the cement from the cones, mixes the sulphate, bags and loads in box cars at the rate of 400 bags per hour, with two men and one boy/

The fine grinding rolls and cement grinding rolls are each run by compound upright allie engines of the same economy at first recited. All other machinery in the entire plant is run by Electric Motors from a Central Power Station; connected with the plant is a coal grinding house, machine shop, foundry, store-room, oil house etc. The whole plant is ciled from a central system by pipes. Oil is used freely to reduce friction. It then flows back to the oil house where it is filtered and pumped back to the high level tanks, xSupplying the oil pipe system. 150 tons of oil will pass the bearings and be filtered daily. The loss will be small and only due to joint leakage in the pipe system.

We expect that every operation in this Plant to be auto-

matic, except in two or three instances, so that the employees' only duty is to watch and ring the mill down in case of accident. This mill will have an ultimate capacity of 10000 bbls. of cement daily, and yet there will only be nine pieces of crushing machinery to watch in the entire mill, and these nine pieces being rolls.

Simplicity has reached a limit.

As to price at which I expect to make Portland coment at Stewartsville, I do not think it will exceed 45 conts per bbl., with the present price of coal and labor, including keeping the mill in perfect repair and a sinking fund for gradual depreciation, but excluding expenses for Executive, taxes and selling.

I think with the Stewartsville plant we can make cement with almost any kind of rock and limestone, providing the ingredients can be blended to produce a normal cement, such as slate, shale etc.

Larger mills than 10000 bbls. per day could be constructed cheaper and operated cheaper, but the technical staff would require to have high abilities and as ability is scarce, there is danger of poor management, so in my opinion, 10000 bbl. unit is about as far as it is safe to so.

Prom the estimated costs per barrel, you naturally wonder how it can be done when the costs by the present methods are so much higher. To this I answer:

1st. Cheapening of mining by devising machinery to do the work by coal instead of Dynamite.

2nd. Cheapening of mining by employing powerful shovels that will handle materials under the most adverse conditions.

3rd. Cheapening of the Coarse orushing by doing it on a large scale, and then making everything so automatic, that very much less labor is used in the large mill than in a small one of 1/8 the capacity.

4th. Using crushing machinery for fine material that has Righty per. cent. efficiency instead or five or six per. cent and Righty per. cent less wear per ton of product.

5th. Employing the highest efficiency engines now made and sold commercially.

6th. Reducing the coefficient of friction in every part of the plant by the use of oil flooded bearings, dust proof.

7th. Regeneration of heat at all points in burning cement.

8th. Constructing and designing the plant so the repair account shall be small.

9th. Making all operations definite and not dependent on judgement, so high priced labor is not required.

#### Edison Portland Cement Company Records Corporate Files - General (1901)

This folder contains correspondence and other documents relating primarily to activities at the Stewartsville works. Most of the letters are to or from Edison, Walter S. Mallory, Theron I. Crane, Edward A. Darling, and Francis R. Upton. There is also correspondence by attorney Alexander Elliott, Jr.; Thomas C. Martin of the Electrical World and Engineer, and investor and director Robert H. Thompson. The documents deal mainly with costs, equipment, and supplies. Some items pertain to meetings of the board of directors; others concern the uses of cement. Included are cost calculations for producing cement at capacities of 5,000 and 10,000 barrels per day.

Less than 5 percent of the documents have been selected. The unselected material includes letters relating to patent fees and competitive bids on forgings.

# New Jersey and Pennsylvania Concentrating Works.

GENERAL OFFICES: EDISON LABORATORY, ORANGE, N. J.

WORKS: EDISON, SUSSEX COUNTY, N. J.

ORANGE, N. J.,

Jan. 30th,1901.

Emil Herter, Esq.,

Edison,

N. J.

Dear Sir:-

writer.

We are in receipt of a letter from the United States Carbon Company, in which they ask for-"A skotch indicating the "conveyors and distributing mechanism over the top of your Mixers. "In talking of the Conveyors with Mr. Edison, he mentioned that "those with the slide supporters over the chilled rails, give best "satisfaction, considerably better than wheel carriers."

Will you kindly make sketch as asked and hand it to the

Yours truly.

# Pennsylvania Raihoad Co.

The Court today popounted Dix Durryore am Pater fied the six plen track - Do The St - Have delays Justinana la will file the auser Cole care by 19th west (not of any

WM. H. BHELMERCHE PRESIDENT. W. S. NILLDRY 1905-PREST. W. S. PLUPRO, TREATMENT. THEROIR I. CRANE, OCCRETARY. THOMAS A. ECICON,

# The Edison Portland Cement Co.

GENERAL DIFFICE: GIRARD BUILDING, PHILADELPHIA, PA. ORANGE TELEPHONE, "311 ORANGE,"

# Edison Laboratory, Orange, N. J. oct. 18, 01.

Dear Mr. Pilling:

As I telephoned you this norming Mr. Edison goes to Oterwriteville tenkint tout tourrow he and Mr Darling will wist the plant of the Lehigh Gement Go. to improve their berreling and and begging mandaines; he however expects to be here all of next work, and I would suggest that you notify me the day you will come so I may tell him.

I reported to him this morning the results of the menting renterray, and told him among other things, or some of the oriticisms made as to the various entimates, he then informed me "that I was responsible for the missakes in the estimates" I told him "that he know that I had had absorbedly nothing to do with them, that every estimate had been prepared by Xr. Simpkin and approved by himself and that I was in no way responsible for them and that besides I did not have the tachmical knowledge so I could make them" be then said "AI I did not have it I should have gotten it" I told him "that was his department and not mine" and after further violent discussion on this moth he last the room.

I we sorry to bother you with all this, my reason for so doing is to put mysolf on record, that from the time the cement work first stanted nothing has ever been said to be or in anyway indicated, until the pest for days, that I had anything to do with the despring and planning of the work, and unless I had done this it would be impossible for me to make out at estimate.

Every week a statement has been given to Er. Edison

OFFICE OF
THE EDISON PORTLAND CEMENT CO.,
EDISON LABORATORY,

Erforg letter to Pulling about Estimates (3) Oct 18-1901

4-23-1901,--5 30

WE. H. ENELHERON
PRENDENT.
W. S. MILLONY
VICE-PALLYT.
W. S. PILLING,
TREASURER.
THEREON L. CRASS,
ECORETARY.
THOMAS A. ECONOMINATION
AND REMODEL.

# The Edison Portland Cement Co.

GENERAL OFFICE: BRARD DUILDING, PHILADELPHIA, P ORANGE TELEPHONE, "311 ORANGE,"

## Edison Laboratory, Orange, N. J.,

(2)

showing the full commitments to that date, and his attention has often been called to the incremency measure, a record has not been kept up of the satual costs of the various items as egainst the estimate, I now realize that this should have been done, and am arranging to have it done until the construction work is finished.

I write this as I wint both  ${\it Kr.}$  Shelmerdine and yourself to know my position in the matter.

Yours very truly.

W. PRESTON HIN, NVESTMENT SECURITIES, 45 BROADWAY.

TRUPBONG 2777 DROAD,

New York, October 28th, 1901

Thomas A. Edison, Esq., Orange, N. J

My dear Edison:-

The enclosed slip was sent me by Batcheller. What  $e\!\!/o$  they mean by saying the cement will be made by electricity?

I have a letter from a friend of mine, a broker, this morning from San Prancisco, in which he states he has given a letter of introduction to me to a Mr. Thomas B. Pheby, who owns some valuable cement land in California. He does not say anything about the location, although in my letter to him I told him what we wanted. As soon as I see Mr. Pheby, and get the facts, in the matter, I will notify you.

Your letter about the Asbestos deal at hand. As it turns out, the party who brought me the deal did not have the options, and he therefore could not deliver the goods, although I had a syndicate formed or good people, to take it up, so therefore the matter is off.

Yours very truly,

M. Treson, Shir

### **IENCLOSURE**

Eng. Mining Journal Oct 19 1900 Canadian Sufflement (Enclosed in the Tequilin Sprimal)

Вания П.Тпомучак 1986

EDWARD S.SHAHER.

MAISTIN ILDAY,

# THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALITIES.

PRINCIPAL OFFICE & WORKS.

PRINCE & CONCORO STREETS.

CORTEXA, BROOKLYN.

BROOKLYN, N.Y. Nov. 15,1901

W.S. Mallor, Esq., Edison Laboratories,

Orange , N. J.

Dear Mr. Mallory:

If you have not seen Mr. Shelmordine since last Friday it may If you have not seen Mr. Shelmovaine since last Friday it may be interesting to Mr. Edition and yourself to know that I wont out to Minecla with him and Mr. Heetum --Vice Prosident of the Tolly line in which Mr. S. is interested -- last week and inspect of the Tolly line in --finished and occupied -- and the Jail under construction -- Joined to the C.H. by a tunnel of "sighs" and that both of these gentlemen were apparently not only astonished, but gratified at the possibility for cement which the construction indicated.

We were fortunate in meabing Mr. Raward Books, the contractor, interested in the Rainon Cement Company, could not do too more that in the Rainon Cement Company, could not do too more than and Jail, and explained the contraction, which was a revelation to me and Jail, and explained the contraction, which was a revelation to me and appeared also to be to Mr.S. and him friend.

probably Te to 15 feet square, half of brick and the other half of coment This building is designed for a first test which he intends to marke, we work the first product of the coment the coment the coment of the coment the coment of the coment with the coment and brick wallo will receive an equal and intense that. When to coment of the coment wallow will will stand as compared with the brick. He expressed how the coment walls will stand as compared with the brick. He expressed a wind that the Rainon chould not be the table to the coment walls will stand as compared with the brick. He expressed a wind that the Rainon chould not thin test, and promised to give up a winh that Mr. Raison should see this test, and promised to give us notice so that he could come over, if he cared to do so.

Mr. Rocke is an old contractor and I am told is a good man and responsible. He seemed to be enthusiatatic as to the future of coment as a building material, and we may find him of use to up later on.

In this connection, it has occurred to me that it might be a good thing for our Company to organize a "Connetration Company" for the purpose after the interest of the "Edicion prand" for building purposes. The purposes of the company and company of the discourage of the company and the purpose at the purpose of the purp

advertising and likely would be amcoiner" from the start.

PAPMI DAME By the enclosed letter you see so that I have been the Theory of inquiring into the subject a little. These people, I am told, are under the subject all title. These later on, I have acknowledged to be letter, but if you care to write them, I do not think it will do un any injury. When I would have, I all not give any names.

Mr. Moses May, Vice President of the Williamsburg Trust Co., 200 meros of the Coment stock. He subscribed through the influence of Mr.Reid, who is a director in the Trust Co.

I hope this will find Mr.Edison and yourself in the best of health and spirits.

** . . . .

1-8-1900-6 M

PRESIDENT,
W. S. MILLONY,
W. S. PILLINS,
THEASURES,
THEASURES,
THEASURES,
ECONTANY,
THOMAS A. EDISON,
OSTAL MANAGEM.

# The Edison Portland Cement Co.

GENERAL OPPICE: RARD BUILDING, PHILADELPHIA, PA

ORANGE TELEPHONE, "311 ORANGE."

Edison Laboratory, Orange, N. J.,

Movember 19th, 1901.

W. S. Mallory Esq., Vice President,

The Mdison Portland Cement Co., Orange, N. J.

On October 16th the Court signed the order vacating the portion of the old Purcel road on which the building stands, and located or established a new road around the building, thus legalizing the new road, and as we supposed, obviding the difficulties with the Pursels, as they have always maintained that they only wanted a road or way around the buildings. This they have have, but during the latter parts of October the Pursels Certifordised the road proceedings for the purpose of having them set aside by the Supreme Court, but so far they have not served me with the reasons required by law, upon which they based their Certiforaris. They have thirty days from November 6th to do this. I am therefore at a loss to know on what grounds they base their action, as all requirements of the law have been complied with.

The Pursels have also brought suit against us to recover \$753, for use of small stationary engine in 1899 and for portion of wheat crop. I have these matters well in hand, and watching them carefully, and will keep you posted as we proceed.

Yours very truly.

Alexanded aust for

MAIRTIN II, DAY,

# THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALITIES.

BRANCH WORKS: BOSTON, NASS. MILLS BROOKVILLE, INDIA FOREIGN FACTORIES: PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

MEDALS.
ERICAN INSTITUTE, NEW YORM, 1633
ORAL INVENTORS EXHIBITION, LONGON, IROS.
SSITION, UNIVERSELLE, PARIS, 1868.
COLUMBIAN EXPOSITION, CNICAGO, 1893.

P CONTEXA BROOKLYN:

BROOKLYN, N.Y. Now. 19, 1901.

W.S. Mallory, Esq.,

Edison Laboratories.

Orange, N.J.

Dear Mr. Mallory; --

Replying to your kind favor of yesterday, it is not necessary for you to return the letter from the Akron Paper go. as I have no use for it, independent of the subject treated. If filled in your regular way, it will of course come up if newdod.

I am very sorry that I shall not be able to be with you at the meeting next Thursday, but shall be lind to receive any information regarding cost of production, to which I understood you to refer on the telophone last Monday.

My reason for sending you the enclosed clipping is that you may see what sort of a man our new stockholder Mr. Moses May is.

With very kind regards to Mr. Edison and yourself, I remain

Very truly yours,

`/ <

PATENT APPLIED FOR.

# UNITED STATES FILE Co.,

RENEWING STEEL FILES

RENEWING STEEL BILES

NOTED H. D. VAN DEBROKER OF BREMEN, GERMAN.

Mark Edward State Chilling of Calling of oalling of one official attellines of Oalling of Official attellines of Oalling of Office of Near Buch of Office of Mark Count by English of Mark Count by English of Speer and the Bustom of Roled Nearly Carter of So Jeer and the Bustom of Roled Nearly Cufficent of Portant Country of 200 millions Rendered of Portant Country Carter of Solid Nearly Rendered of Portant Country Carter of Solid Nearly Rendered of Portant Country Carter See Millions Rendered of Solid Att the Rendered of them all on that the Separation of as great Alemial Rendered any deposition of as great Alemial Rendered any deposition that the Rendered of Americans

#### PATENT APPLIED FOR

# United States File Co.,

RENEWING STEEL FILES

NOTED H. D. VAN DEBROKER OF BREMEN, GERMANY, SOLE CONTROL OF THE U. S. AND CANADA. 3, 5 & 7 OLIVER STREET.

the famous Colestator of much alletiator of Southern michigan.

The Sathtwent of hadham of Philadellis of a have meeter quantity of Common from this mail + Cirify in the a new prop year.

This of faith of Comment of South Equal to any in the US for that County of my object, on addressing your is the object on addressing your is the object on addressing your is the object on addressing of one is formered sworth from Interest from a formered sworth from the to do of fator Carefulty for acceptance of the fact of the factor of the same and the state of the same advices of the same of the same advices of the same advices of the same of the

14 CHEST H.THRESPICAN,

HENRY D. NOLERIS, VICE PRESIDENT

# THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

LONGON, ING. PARIS & EXIGERAL PRANCE

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

CORTEXA, BROOKLYN

BROOKLYN, N.Y. Nov. 27, 1901

W.S.Mp.llory, Esq., Vice Pres. Edison Fortland Coment Co., Orange . H. J.

NOV 29 (6)

Dear Mr. Mallory: -

I am greatly obliged to you for your letter of the 25th inst. in which you enclose copies of Mr. Hardenberg's letters of the 1st and 11th inst., and his reports covering the months of June, July, August September and October as to the cost of crushing, drying, fine crushing and screening the cros of the New Jorgey Zinc Co.

Perhaps if I knew more about the business, I would not be so autonished as I am by the figure Mr. Hardenberg gives. I suppose of course that the cost per ton running from 20 cts. to 29 cts., refers to the weight of the raw wet ore as it comes from the quarries, and not to the weight after it has passed through the above mentioned processes: and having no idea as to the shrinkage between the green ore and the finished product, it would be impossible for he to even approximate the cost of cement upon the basis of pr. Hardenberg dafigures.

I will not ask you to give me any detailed figures, but if either Mr. Edison or yourself have even roughly made any new calculations from the basis of Mr. Hardenberg's reports, I would be greatly obliged for them.

I am told that our young man has gone over to see you today, and I thank you now for the information I feel sure he will be able to gain through your kindness.

Yours very truly A

PORTLAND CEMENT TRUST. Corrugaled Paper Cork Paper Cellular Board Bottle Packing Bottle Wrappers Express Boxes Cellular Cases Inflexible Envelopes Silk Wrappers Lest you might not have run t Book Wrappers Mailing Tubes Yours truly, TMAT THE THOMPSON & NORRIS CO. Norwich Tread spring Carpei Lining Telephone No. 368 Main.



# THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

BRANCH WORRDS
BOSTON, MAES.
MILLS, BROOWILLE, INDIANA,
FOREIGN FACTORIES,
LONGON, ERRORD FACTORI

PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

MEDALS.
IN INSTITUTE, NEW YORK, 1877.
INVENTORS EXHIBITION, LONGON, 1855.
IN UNIVERSELLE, PARIS, 1959.
HIBIAN EXPOSITION, CHICAGO, 1893.
OSTRON, PROPERTY AND

CORTEXA, BROOKLYN

BROOKLYN, N.Y. Dec. 3,1901

W.S.Mallory, V.P.
Raison Laborataries,
Orango, N.J.

Dear Mr. Mallery:-

The best attempt I can make to thank you for your letter of youterday will be but a poor one.

The Albertz you give any so clear, that while running I could read and comprehend them. I have below the liberty to show your letter to Mr. Reid and Hr. May, who like myself are more than gratified at the showing, which favourable as it is, is so conservative with its wide marging for contingencies.

Everything I have seen or heard regarding this enterprise has added to the confidence I ofiginally folt in the breat nuccoss of the undertaking, and nothing has helped that feeling clock more than the character of those connected with it, and the frank and painstaking manner in which all questions are met and treated. I do not believe we can fail to succeed.

Our young man stated that you did everything you could for him but that we must look to the distributors for the business, as the nature of the work at Orange is such that we can be of no service to you. We now have doneidorable business with a great many of the concerns hadding the phonographs and supplies. With best wishes, I remain,

ery truly yours,

THE THOMPSON & NORRIS COMPANY CORRUGATED PAPER AND PAPER SPECIALITIES. CORTEXA, BROOKLYN m Edwa and buller aster Dail at Dane This letter is in onswer to a letter I write for a day or two I struck is

of given a fair sh I thinght how Edison and your med be interested in it and might like to bring the maller lap at the next. Acredor weeking - Our Oly are all so busy that you w to they to make the what they assistance Will my Roches alter do not have board to get to fair mit Tamid origan In to My Edison ans mosely Arman Truly your

EDWARD ROCHE,

CONTRACTOR,

FAR ROOKAWAY, L. I.

FIRTH WARD BORDING OF CHEESE M

Docember 5#1901

R.A. Phonepan Exy Vone dear Air Dregret reng muses biss

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The from home we then timed a Stream

EDWARD ROCHE

CONTRACTOR,

FAR ROOKAWAY, L. I.

FIFTH WARD, BOROUGH OF QUEENS, N. Y.

dwaterow mmpa 2'h" hose from a Steam thri Engine mair outly fundo pressure we Serafranie Um Calmo 20' pmo hutest house and placed an instrument in it and look readings we found after true fines had bewling for one hom that huncuas a deflection of half mell at the Exponenting of two and one half him huntwas one and Three leutho meles after hu Steam cleared so that austin seading and w taken it had gone back over half mel mowing mengineer sentant from pu Bulding Det " advised hat we thow If all miload and late readings again hunday huming which was time, we started in yesting bagain was it with over 40,000 lts

### [ENCLOSURE]

FOWARD ROCHE

CONTRACTOR,

FAR ROUKAWAT, L. I.

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Tris Truman will mich to day volun Dean give you tru porteulars A later the mik wall harrows an meside cracked and brilged so hat it was her safe to go mar it while tulinente walls one just asperfeet to day as wheneyou saw hum The Building is still standing which canbe Seew Mareadings of the Prometirwas takewevery few hunders dering the list String the fariations. The mew and instrumen buil managed by Omin + amend 1/8 Stat Third are these proper as his forth trulest for truspet A Deulaugher I may all Mat transles of the Spot of Deulauge are heat a Uniforation of 1.700. Dog to Shall be maintained for from him the this triam of water woodone for five minutes." Mu Conerele huxling was army as follows

## [ENCLOSURE]

Allas Portland Ement on pent Clean Steep Sand two ports Sorge Work Sorgen Sand two ports on through how have have the property mines and the Charles for period might and that it transformed the any heart hat it transformed against when fracts of the appropriate as a whole or fearts of the appropriate a copy of the readings we officially taken with the ready in a privatage view of cawles you trans a same of transmit we of any service by your to specifyly service to your to specifyly service to your to so period to the same of the service to your to so the same of the service to your to so the same of the same of the service to the same of the same

Ww. H. SHELMEROUSE PRESIDENT W. S. MALLOWY WEE-PRESIT W. B. PALING TREASURER

# The Edison Portland Cement Co.

Girard Trust Building

Philadelphia Den, 10/1901 In W. S. mach Being identified with the lespone by the throughly offin was deposited therin the upper half and be line our it forming as it free a sarrophages with the Afin in the centre Inversation of the dead and chapmen of the means would certainly be attained may choop attraction and desirable flower ports, and if perfectly enamel along a hardren lath truly you know that I have more of experimenting on these was, but if you think were enough of ony suggestion to mouthing them to My Edison of word goodly least the matty in his hands_

ROBUST B.THOMPSON,

HENRY D. NOTHERS.
VILK PRESIDENT.

INCARD S.SHARPE,

MAIITIN H.DAY, SECTIONARY,

# THE THOMPSON & NORRIS COMPANY.

## CORRUGATED PAPER AND PAPER SPECIALTIES.

BRANCH WORKS:
BOSTON, MASS.
MILLS, BROOKVILLE, INDIANA,
FOREIGN FACTORIES:
LONGON, ENG., PARIS & EXICEUR, FRANCE.

PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS

MEDALS.

AMERICAN INSTITUTE, NEW YORK, 1873.
IMTERNATIONAL INVENTORS EXHIBITION, LONGON,
EXPOSITION, UNIVERSITY, PARIS, 1609.

CABLE ADDRESS.

BROOKLYN, N.Y. Dec. 23, 19 01

W -S.Mallory, Edg., Edison Laboratory Orange, N.J.

Dear Mr. Mallory:

I am norry to learn from your letter of the 21st that you too have been "out of norts" but glad that like mynelf you are again in harness.

I hope it will turn out that you took no rink in attending the meeting on the 20th which I would have been glad, had my doctor allowed me, to have also attended.

I trust you will give my very best wishes to Mr. Rdison, for his good health during the coming year, and for even greater success than he happen for, in all the watters he has An hand.

I om fully mindful that his good health will make you happy, and that you will share in all the food things that come from his wonderful work. What setter can I wind you?

Sincerely your friend,

# ELECTRICAL WORLD SEE ENGINEER

W. S. Mallory, Esq.,

Mison Laboratory,

Orange, W. J.

Dear Mr. Mallory:

I am in receipt of your kind favor of Dec. 25rd with regard to the trip to the Milion essent plant. I am glad to know that there is no objection to my making a brief note of the matter. Of course, I had no hing more in mind than that, as it would be a great pity to applie the bigger story, that will come later on.

I was glad to find he. Misson in such good trin, and our Canadian friend remarked to me on leaving that he. Misson was at once the oldest and the youngest school-boy he had ever seen. I trust that you yourself are much better and feeling

I trust that you yourself are much better and feeli no ill effect from the trip.

Believe me, with regards and best wignes for the

prosperity of all the Rison enterprises under your direction during the soming year.

Very truly yours

Dog. 84th, 1901.

Martin

COST PER BARREL ON CAPACITY OF 5,000 BARRELS PER DAY.

 Jabor per day
 \$889.13

 Natorial per day
 488.00

 Coal per day
 710.70

 General Expense per day
 54.00

 Depreciation per day (estimated)
 250.00

 \$2,393.83

Or 47  $\frac{83}{100}$  cents per barrel, f.c.b. cars exclusive of package.

44/2

123

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RECAPITULATION LABOR FOR 5,000 BARRELS PER DAY. 397 men detailed on 3,000 barrel labor cost \$777.50 60 " " on sheets attached 111.63 457 men for 5,000 barrels Total pay-roll -- \$889.13

#### LABOR COST

Recapitulation one barrel of cement on basis of 5,000 barrel output.

Quarry .0209 per barrel Making cement .0716 " Administration .0096 " Packing and Loading .0211 " General .0132 " Repairs .0414 " Labor cost per barrel- .1778 "

ADDITIONAL LABOR TO INCREASE 5,000 BARRELS	PER DAY OVER THAT
REQUIRED FOR 3,000 BARRELS:	
***************************************	
Quarry	
6 extra men at .184	\$11.04
Mixing & Weighing	
6 men night shift at .207	12.42
Chalk Grinding	
2 extra roll men at .154	3.08
Kiln Plant- (7 kilns)	
4 extra burners	
1 " Oiler at .181	9.05
Clinker Fine Grinding	
4 Extra roll men at .186	7.44
Repair Department	
8 Extra men at .229-	18.32
Mill Administration	
l Extra clerk at .242	2.42
Mechanical Department	
6 extra men at .230	13.80
Power Department	
2 Extra firemen at .193	3.86
Packing and Loading	
20 men extra at .151	30.20
.60 men extra to produce 5,000 barrels per	\$111.63
day over those required for 3,000 barrels.	

SUPPLIES AND RENEWALS  $\underline{\text{MATERIAL}}$   $\underline{\text{ONLY}}$  WITH CAPACITY OF 5,000 BARRELS PER DAY.

		Cost per day.
Dynamite (1500 tons rock) at	2¢ per ton	\$30.00
Drill rod and Mine supplies		15.00
011 department		20.00
Wear Chutes		12.00
Wear Belts		8.00
Lining for Kilns		35,00
Ropes, Elevators and Scraper	5	10,00
Ropes, Fine Grinding rolls-		36.00
Sulphate-		120.00
Small Supplies-		75.00
Scraper Conveyor flights		5.00
Screw Conveyors		7.00
Wear on Plates all rolls-		40.00
General		75.00
	Total cost per day	\$488.00

# COAL PER DAY WITH CAPACITY OF 5,000 BARRELS PER DAY.

Quarry-	Steam	0021	at	\$2	90-			\$18.00	•
Locomotive	"		a.t	\$2.	90			12.00	•
Rook Dryer	"	п	at		•			13.50	
Rock Stock	House D	ryer	ste	9m	ooal	at	2.90	8.10	
Machine Sho	р		Ħ		"	"	**	8,00	
Boiler Room			"		**	"	Ħ	260.48	
Kilns based	on 70	lbs.	009	1	er ba	rre	1,		,
Gas slack a	t \$2.50	-						390.62	
								\$710.70	

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## GENERAL PER DAY FOR PLANT WITH CAPACITY OF 5,000 BARRELS PER DAY.

Taxes-		\$8.00
Liability Insurance		8.00
Fire Insurance		8.00
Telephone and Talegraph		5.00
Office Supplies		10.00
Miscellaneous		15.00
	Cost per day	\$54.00

DEPRECIATION FOR MATERIAL ONLY ON PLANT WITH CAPACITY OF 5,000 BARRELS PER DAY.

Depreciation per day on basis of 3,000 barrels \$191.10

Estimated investment to increase to 5,000

barrels \$367,536. at 5%,

On basis 312 days,

58.90

Cost per day.

\$250.00

COST PER BARREL ON CAPACITY OF 10,000 BARRELS PER DAY.

 Labor per day \$1,304.18

 Coal per day 1,324.09

 Material per day 859.00

 General Expense per day 76.00

Depreciation per day- 376.87

Total cost- \$3.940.14

Or 39  $\frac{40}{100}$  cents per barrel f.c.b. Works, exclusive of package.

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RECAPITULATION LABOR FOR 10,000 BARRELS PER DAY. 457 men detailed on 5,000 barrel labor cost \$889.13 on sheet attached-415.05 681 men for 10,000 barrels, Total pay-roll--\$1,304.18

### LABOR COST

Recapitulation one barrel of Cement on basis 10,000 barrel output.

Quarry .0207 per barrel Making Cement .0500 # Administration .0062 " Packing and Loading .0166 " General .0095 " Repairs .0274 "

Labor cost per barrel -- .1304

ADDITIONAL LABOR TO INCREASE TO 10,000 BARRELS FER DAY OVER THAT REQUIRED FOR 5,000 BARRELS.

Quarry		
50 men night shift at .184 average	\$92.00	
Railroad		
6 men night shift at .176 "	10.56	
Crusher Plant and Dryer		
12 men night shift- at .193 "	23.26	
Chalk Grinding		
6 extra roll men		
6 " Blower men at .154 average	18.48	
Kiln Plant		
6 Extra burners		
6 " Helpers at .181 average	21.72	
Clinker Grinding		
6 extra roll men		
6 " Blower men at .186	22.32	
Coal Plant		
2 Extra ball and tube men at .186	3.72	
Power Plant		
6 Extra Firemen		
4 " Helpers at .193	19.30	
Electrical and Motor Departments		
10 Extra men at .198	19.80	
Mill Repair Department		
10 extra men at .229	22.90	
011 Department		
4 Extra men at .193	7.72	
Chemical Department		
2 Extra men at .202	4.04	
	\$265.72	

	Brought forward	\$265.72	
Yard Gang	_		
12 extra men at .179, average		21.48	
Messengers			
2 Extra men at .090 "		1.80	
Store-room			
1 Extra man at .203 "		2.03	
Mill Administration			
6 Extra Clerks at .242 "		14.52	
Mechanical Department			
7 Machinists			
5 Helpers			
2 Iron Workers			
2 Carpenters			
3 Riggers			
19 men at .230, average		43.70	
Teams			
2 Extras at .270 average		5.40	
Packing & Loading			
40 Extra men at .151 average		60.40	
240 men extra to produce 10,000		\$415.05	-
barrels per day, over 5,000 bar	rels.		

F - 27

## COAL PER DAY FOR PLANT WITH CAPACITY OF 10,000 BARRELS PER DAY.

Quarry	Steam coal \$2.90	\$24.10
Locomotives		23.20
Rock Dryer	11 11 N	14.50
Rook Stock House	Dryer Steam coal \$2.90	11.60
Machine Shop	" " "	10.00
Boiler Room	" "	459.44
Kilns based on 70	O pounds per barrel	
Gas co	al at \$2.50	781.25
		\$1,324.09

SUPPLIES AND REMEWALS  $\underline{\text{MATERIAL}}$   $\underline{\text{ONLY}}$  WITH CAPACITY OF 10,000 BARRIELS PER DAY.

Dynamite (3000 tons rock) at 2¢ per ton	\$60.00	
Drill rods and Mine supplies	25,00	
Oil	40.00	
Wear Chutes	24.00	
Wear Belts	10.00	
Linings for Kilns	75.00	
Ropes, Elevators and Scrapers	10.00	
Ropes Fine Grinding rolls	90.00	
Sulphate	240.00	
Small Supplies	100.00	
Scraper Flights	8.00	
Screw Conveyors	12.00	
Wear Plates all rolls	65.00	
General	100.00	
	\$859.00	

GENERAL EXPENSES FOR PLANT WITH CAPACITY OF 10,000 BARRELS PER DAY.

		Cost per day.
Taxes		\$9.00
Liability Insurance		9.00
Fire Insurance		10.00
Telephone and Telegraph		8.00
Office Supplies		15.00
Miscellaneous		25.00
	Cost per day	\$76.00

DEFRECIATION FOR MATERIAL ONLY ON PLANT WITH CAPACITY OF 10,000 BARRELS PER DAY.

Depreciation per day on basis 5,000 barrels

\$250.00

Estimated investment to increase to 10,000 barrels \$791,673. at 5%

on basis of 312 days.

126.87

Cost per day----

\$376.87

## Edison Portland Cement Company Records Corporate Files - Expense Estimates (1901-1902)

This folder contains statements relating to expenditures on labor and materials. The documents are written by Walter S. Mallory, Edward A. Darling, and William Simpkin. One item bears Edison marginalia. Some of the statements were probably prepared for the company's board of directors. A few items pertain to equipment and machinery from the New Jersey and Pennsylvania Concentrating Works.

Approximately 30 percent of the documents have been selected.

CUD 18	k Čes
0.	T.
Structural	
Charle Grinding House 45,000	
Chatte Store House 65,000	
Selvator Tower 3	* *
blinter grinding Hours	
Roas to House 183,000 /	
Engine House # 1 55,099 V	
Down House # 2	
* Elwator Town 244,000 V	i
Cement- Stock House 156,432	*
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004,000	
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260 Tons at 60 = (400 10,400)	156.00 00 L
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	Plates for five (5) sets 36 notes 39,200 lbs 34, 127+22	1274 00 1274 00
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The state of the s	Dryen Horne.  Berun + Paper  S. (1224) 80 Enhauster + Connections  Furnace + Stack 20, 600 Fre brick 22.22  Berus 218 - 12,000 Rol 882  7 Orns Fre Clay 8.22	102 00 51 2 11 102 00 0
	Rock Stock House  Bring 200 The brick 32 !!  Prints 200 IS 17500 Red - 952  Tolkson all The Thick buy 8:	74 00
	Edison Enhance from the thing of (600) Two movable brippers (900)	8 00 350 00 1080 750 730 75

	Weighing House				
100 750	Sampling device (This is at Receiving To Scales (2)	wa) 160 800	00	960	0 0 V
	Small Rock Stock House				•
•	Chalk grinding House				
•	2 Fine grinding Rolls (see sheet 11)				8
	Engine House # 2				
	3 - 24 Ton Probley Horists for Engine Houses -				
	Both House				
: إنصافها ال	Olove House # 1				

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Chalk Store House Screw conveyor + track 12 1000 000 Clinker Crusher House + bhutes In 36" Rolls -275 Christer Stock House Exhaust fan + connections bluster gunding House Elevator 3 Fine grinding Rolls (See Sheet 11) frames 2340-35th \$1900-3 de 2457 00 2172 15 . 2171 Chutes -Poster fords 14471 34

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	Engine House # 1		
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	Blower House # 2 with		
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	Cement Stock House	1 1	1254
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Two 12 Sour Conveyor Blower House 1 2	
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. Coal Gunding Machinery 40	4000 ook
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motors - maximum capacity	
Rock Crusher House  1 G.E. 55 Motor 160 H Stip Caribbant  1 20 H " Skip dump Hour!  1 5 H " 5 Fir Feed Rock	×
1 125 K.W. gunerator	*
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Chalk Store How	Head Pully # 115- 24 Screen #116		
Ocoasta floure 1 7½ HP Motor 1 20 2 5 1 10 1 15	Head Pully # 117 16 Souper # 116 6 Sour # 119 123 thead Pully # 123 # 125	15	
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	muting		
,	Christer Crush: 1400122 1 20 AP Motor Head Pully (Buder) # 126 1 25 - 21 Roll Dines 1 20 - 4127		20
ν,	Clinker Struke Horner 1 20 HP Meter 12" Strafer "128 1 170 - " Roller Fuch 1 10 - " Beach Pulley #129		/o ? /
	Clinter grinding House  1 10 HP Morter 18 cad Pully #120 1 60 " " Elevatin #131 1 72 " Head Pully #132 2 15 " 9 Scraper Conveyor 123, 124 2 5 " 1 12 Scraper Conveyor #135	7	50 20. V 10+5
V////	Blower House # 2  1 50 HP Motor Schenfor # 136  1 10 - " Hosel Pully # 137  1 10 - " Scrafer Conveyor 139 140  2 10 " 12 Scram # 11 - " 142  18 5 - " Blowers - " 142	:	15 15 15 10

(4)

motors Cement Stock House 20 H motor Head Pully #143 Travelling Screw Screw in trough 15 810 400 29700 13 300 39,975 , 0 0 0 4780 478.0 50 -50 5520 520 60 6930 930 160 (110) 110 6965 465 1348 HP 156,38000 125 K.W. generalor (Eng #3) ? 10,000 the Estimated Other generalm Power House & at Sugare 1 + 2 -3 - 425 K.W. for Power - ? for Light. 2 Wiring - Copper, wring appliances 10,000 00 Punchnop privated together born toose (15)

R. R. Treatte approach to guary line D ... 1915 00 r

Coal Transferring Plantboal grinding , 10 bourn

Rock brush stone Submids for stones to be nound soo Edinort 15' Elutch Coupling 5 Suchein optone	150	/50 ~40	
Plates for five (5) sets 36 Rolls.	1274	1274 00	
What is their - R. R. Trestle approval to Quary line	زېد)	+ <del>415 00</del> )	
Cold develon of Trestic Cypponach (Rock Crushon House) (Blummy Grand Shora & foundations.  Grandstee, Shoragon 8. 5)	(40)	/ <del>1421 80</del>	
Rolls, Islander, with returning Rather high -	(10)	2023 30	
Edwin - Whic prope, carrie sheaver in Therwing for your can-		3+0-0-	
Dough House  Blown. Paper  Sakrowsky + something Sakrowsky + something Sakrowsky + something Sakrowsky + something 12,000 Block 32"  Plant - 12,000 Block 32"  Plant - 500  7 Dm Fac day 5"	102		
Buch Stock House  Furnace 2300 Fine Brick 32"  Backs. 17,500 Fid. Chy 9"  252 7" 19m Fine Chy 9"  Edward for a connections (650)  Act Two morable buffers	148 8 350	00 75 00 00 00 1060 75-	
		730 75	
(2)			

	Weighing House Sampling device Scales (2)	. 150 964 house 75		
Çalbar l	Polomer House # 1  Advant - Malinal in Polomer ford Charles of Robert of Contract of Contract of 16 Bio.	فالم	2445 0	
	Chark Store Hor Seren Emveyer, t		1000	o 3445 00
Len	Clinker Stock Corner John y Co	meetions		360.00
i vergi vergi	Sound + francis 2160 south 25 th  2160 south 25 th  Rolling factor Church  1460 - 255  Roaster House	15600 24 to cach (interpretation of the cach (interpretation from the cache (interpretation of the cach	4 2172 15	
ond.	Chine composition ; ( Chine Blown & air pape Thost - 2 Roastin 1 Stock , Stacks - Load Juding device 16 timber Custon H	16,200	32,000 00	

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Oslower House 42	
material in Blowers, Bri framer,	
Roller Just & churce ve - 2545 00 (Camas for covering line and included)	
burnet Stock House	
Mount Macht & browning P. Ilbro ou 4195 ac Party - a langua "Hamlett 40,000 H- B.M. si" 5004 No Polis fault, , walter, some 1000 ou	
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m Boiler. Power House J 1000 00 407700	
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windows 2500 oo	
Windows 3000 2500 00 3000 00	
1 Little Hort Street in where not specified \ 1100 200	
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Bell- for bonveyors 8570 1 7713.00 4240.00 40 fr - Queber, Jackeners - 10 diper ft-, One Bucker Coweyer front of Roasters 850 0.0 Scraper Conveyors Two q" Blower House # 1 - 1142 freach (42) Gne 12 Clinker Grinding Ho. 156. One 16 Roaster House Screw Conveyors Two 12" Blower House #2 - 132 (+ call (42) Gre 12 B. H = 2 to Clinker granding Ho. 79 HT Two b" Rouston chark ful . 3 Elevators 3800 00 3 - 2 or 2 2 Ton Trolleys. Horols gor Engine Houses (5.

	a sala da	
	* 2	
_	· Masonry on Plans sent to Stewarton	ald
	x min-yel- completed -	(D) 2484 00
	Shock House foundations & flor	
	* Roaster Jouen -	42
	1860 cube yde - 250	4650 00
		4.080
	Lumber in floors &	
	Turnel even	1375 00 1375-
	Duchung	(3)
	· ~	
	Time Campling Bulls	i
	Fine grinding Rolls Shape 14,250 47500	
	i. / bastnigs 98,970 2.5 , 2474 25	5
	Madistri 3235 3 9705	
1	4	
	Ballott 1200 12 13 264,00	
	J 23   Sheet Steel 400 3 27-0	0 3784 30
	machine work \$3692.00	2.50 3.642 2.3
	The second secon	\$ 3692 20 7726 50
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	machines 23179-50	23,179,50
1.0	3- 18730. 50	
un under		
And the second	Coal arinding madening 400	30
	Consey of a 4000 - 0	4000 00
	Rolls from Edison -	
	Buildings cral plant	12,000,00
	(6)	1 2000 00

	motors	)		
Jone on han	31 5 HP  33 7½ -  18 10 .  7 15 20 .  5 25 .  1 55 .  1 50 .  1 60 .  1 160	155 HP 510 12 248 - 500 180 - 1150 105 - 1900 300 - 2665 125 3200 35 4750 50 5820 60 6920 110 6965	5520- 6930- 6945- 156,360 ft	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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		Labor	1
		Evection of machinery Tor 6 months	
		machine Shops più mobilità	110,59600
		Enginees , affice force	think grove.
		Grange , Philada - Offices	40
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		Freight.	
		Small supplies & For 6 months	20,000 03
		Sundry cartiniza not to anticularly	, and the second
		opecapient	1000 00
		luction about the death of 13	
		Weric stall to be done at Grange - ordered of the Fine Granding Rolls.	
		Roaden Sonefer Conveyor	± 1
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8593
145816 64 238 4 of this is _ 6305 Res 70 less 2 75 = 4 455 = 139511.64 113718.02 110,596,00 20,000,00 137223.64 14099639 134691-39 (19.)

motors - maximum Capacity	
Rock Crusher House  1 G.E. 55 Motor 160 H Stip ca hould  1 20H.P. Stip dump houst  1 5 H " 5 Ft. Roll -	* .
Dryn Horner 1 25 H Meter Head Pully Comyor 101 1 10 - Erch auster 1 10 . Furnace Polown 1 10 . Shatter	
Rock Stock House  1 20 HP Motor Receiving Jones \$100  1 15 "Hold three Receiving \$100  1 25 ""Which of \$104  1 10 June Mill adway \$105  1 20 ""Moring \$106  1 15 Cestauch fam  14 7½ June Roten Jede-	v.*
Weighing House 1 20 H Motor Head Pulley "107 2 72 " Rollin feed main Hopping Weighing " 1 " " " Weighing "	
Small Rock Stock House 1 20 H Motor Head Pulley #10+ 1 7½ " - Rolen feel -	
Dlown Home # 1  1 25 (35) HP Motor Head Pallay #109 2 20 " 9" Scrape #113-*114. 12 5 " Obvious 1 10 " Head Home #111 1 10 " Coone return #112	27 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
- Chalk Grinding House 1 20 HD motor Heal Pully \$110	

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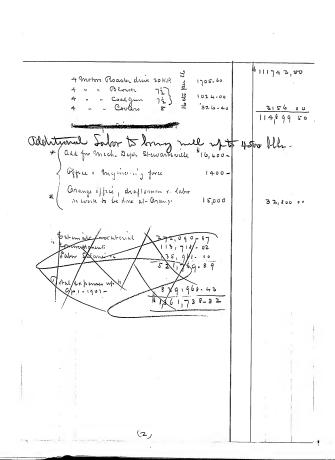
Motion Challe Store House #115 1 15 H motor Head Pulley 24' Snew #116 Roaster House #117 72 1 morter Head Pully #118 16 Scrapin \$119 x 120 6' Screws *123 160 ad Pully 1124 #125 Roaster drive Blowers 71/2 - -Coal guma Coolera 75 - -Compressor for Con 10 Clouter Crusher House *126 20 HP motor Head Pulley 36 Role drive 25 1 36 -20 4 127 Elevalor 35 4 Clinker Stock Home 1 20 IP motor 12" Scraper #128 Roller Juds Head Pulley 1 7/2 " #129 Clinica grinding House #130 1 10 H motor Head Pully 60 -- Elevator #131 # 132 " Pulley 75 " 9" Scraper 12 Screw #133-134 2 15 -5 -2 *135 Rollin Juds -

(11)

 Motors Blown House # 2 1 50 HP Motor Glevator	#136 #137 #138	
2 10 " " Scraper Conveyors"1 2 10 " " 12" Screws "11 12 5 " " Blowers		*
Coment Stock House  1 20 H motor tocal Pully 1 25 - Thouselling Sour- 1 10 - Sour in Drough to Bagging Stude-	[#] 143	

additional natural up to a capacity of 4500 Barrels

Check genoling notin-1sel-  Clinker 4  Clinker 4  Check House # 1- Polovon, bris,  Rother feath 4.  Beaun framer, severn, notice feeth 4.  The Contin 4  Contin framer, severn, notice feeth 4.  The Contin 4  Contin framer severn from 1000 on 1000		
Return House # 1- 10 lowers, bris , Rollin Juda ve.  Blown House # 2  Screen framer, severin, radier Jerhale In Clinian Jan. dang home  4 Roarters 4 Lose guin  an compressor  be the langths of surpher & other conveyors at Geoscher house  2 Roarter house 188 low 75 2"  Concert forward 188 low 75 2"  Concert forward 1922 1922  Lowerter 4 Reaction 1922 1922  Commit Stock house 1922 1922  Commit Stock house (1922 1922 1923 1923  Commit Stock house (1924 ) 78 low .	Chaik grinding noth - 1 set	260000
Roller Geds 11.  Potaun Horner 2  Seren framer, screen, nother feeth ve  m Churter gan. Any home  4 Poorters  Lose gun  An compassor  By the lengths of screpes 4 star conveyors  at Poorter houses 188 lin 7822  Concent houses 188 lin 7822  Concent Stock houses 1822  Loncula  4 Rocarbon 1232  Concent Stock houses 1230 yet 2823  Concent Stock houses 1232  Concent Stock	blunker " " 1 "	260000
Seven framer, severn, nother fresh se  In Churter Granding home  4 Roanters  4 Look gum  Air compaisor  By the tengths of scrept to other conveyor  at Roanter home  2 Roanter home  184 Fin 184 First 7822  Convert Stock home  1822  Loncule  4 Roanter 1232  2 " Homes 140 2222 0.4d. 252  Convert Stock frame (1964) 78140. 1524  Current Stock frame (1964) 78140. 1524	Roller Guds re.	1002 50
# Charters of the day have  4 Roarters  4 Cost gum  An complision  An complision  4000 00  Extra temptis of succepts 4 situs conveyors  at Roarter house  2 Roarter house  1040 00  Extra temptis of succepts 4 situs conveyors  at Roarter house  1040 00  Extra temptis  2 Roarter house  1222  Convert Stock houses  1222  2 " " House  1222  2 " " House  1222  Convert Stock House  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock house  (1 fall ) 78 lins - 15"  Convert Stock hou	Blown House 12	1002 80
2000 00  By the tempting of surper 4 star conveyors  at Prosofer houses  2 Roader houses 188 ton 7822  1040 00  2 Roader houses 188 ton 7822  Convent stock houses 1822  Lonewat 1822  2 n. House 102 2222 C.yd. 282  Convent stock houses 1820  Convent stock houses 1920  Convent stock houses 19		1609 00
An complessor  By his temptics of suches + steel consequent al. Research houses  2 Roaster houses 1881 to 7822  By Can at in 2 Research houses + 4 Research 2310 yets 2823  Consecut stock houses 1828 - 3  Consecut to 4 Research 1828 - 3  Consecut to 1232  2 " " House 142  Consecut Stock House (1 fold) 78 lins - 1523  Consecut to 124 yether 850  Consecut to 125 yether 850  Consecut to 1250 yether 850  Consecut to 1550 yethe		64800 00
Extra lingthis of sheeper 4 situr conveyors at Prosector humas  2 Roader human 1881 has 7 8 2 14100 00  8 x Canatur human 1881 has 7 8 2 14100 00  8 x Canatur human x 4 Roader 2310 yeb 25 9 Contents  Contents thock human 1222  2 " " House 140 2222 Coyl. 25 2  Commit shock furne (1 fall ) 78 has - 15 2 15 5 5 5 00  Content shock human (1 fall ) 78 has - 15 2 15 90 00  The order has conveyors  Odd to coal plant for blower, fam, with furne, conveyors	4 lool guns	2000 0
2. Rosester kniver 1881 ton 782"  (2. Caratim 2. Rosester kniver & Rosester 2310 yds 28%) Coment-Stock house 1828  4. Roseston 1232 2 " " House 140 Coment-Stock H2 offer 880)  Coment-Stock house (140) Coment-Stock house (140) Coment-Stock H2 offer 880  Coment-Stock H2 offer 880  Coment-Stock house (140) 781 ton 1820  Coment-Stoc	air compressor	4000 00
Excavation 2 Reason houses & A Rosester 2310 yet 25%  Coment-Stock house 1822 - 1024 50  Donatel 4 Rosester 1232 2 " " House 140  Coment-Stock house (1 pale) 78 line - 15"  Coment-Stock house (1 pale) 78 line - 15"  Outstand to note for the stock of th	Extra tengetis of screepen 4 setter conveyors at Proporter Ruman	1040.00
2 Roaster trous & 4 Roaster 2310 yth 28% Comment Stock house 1828 - 1024 50 tombule 4 Rosester 1232 2 House 140 2222 C.yd. 282 Comment Stock from 850 Comment Stock from 850 Comment Stock from (1964) 78 thro. 182 5555 00 Comment Stock from (1964) 78 thro. 182 600 00 Taken hack & Crowdyn Word on nest from 1860 00 1250 00 Taken house from 1860 00 1250 00 Taken house, conveyors 1860 00 8 111743 50	2 Roader houser 188 loss 75 22	14100.00
Misey track, Corneyor Whend on neet	2 Roastn houses 4 Roastn 2310 yts 25 25 25 25 25 25 25 25 25 25 25 25 25	1
	Muse, hack, Conveyor Wood on need	. 12.50, 00 * 184 \$0000
(1)		\$111,743 50
	(1)	100



# Comparison Estimates June 25/1900 . Ap 24/1901

Steel for all Mill buildings & conveyors about the same with the addition for Elevators - say ⁸6300 <u>*</u> Windows + Doors - June estimate called for 3750 = which was two low , as we have brught windows for part of the plant, +, calculating at the same pare still want value for Putting on Corrugated in - June estimate 7106 = we have four in a lot of this by contract + days labor + have now to put in what will cost about \$6990 º Lumber for Floors + Turned covers is now put at 1375 = . In June esternate it was \$3375 = 1 understand a emsidenable quantity has been bought. In June estimate Bryo material was 1986.50-it is now 1818 = as everything has been perchased excepting the brick which this amount covers + Exhauster. Blown which are to come from Edwin. Rock Stock House is put of Goo.75 unstead of \$652350 mint of the material having bun brught. Plates for the 36. Rolls are the same in both estimates Weighing House. We now have 750 - moteral of 960 -Chinken Gunding Howa - We now have 1815 24 as against 2653 90 Blowns, in the two Blown House are now at 3255 as agamist 2000 = Conveyor Belis. In June this won stood at Bo 9314-60- covering Heads Tail Pullup, Idless. it is now \$7574 - covering belling why-Of me Opending Rolls in June were estimated as 4 at 4000= each - our est-unate nous is 3 - at 18730 =0

boat Gunding machinery is the same - but we have put in \$12500 for buildings for Coal Plant as a gainst \$2325 = in former estimate. Abapter House (Roapter) Estimate has been reduced from \$35,200 = 1= \$17,700 = by taking out one Roader. On the Rock bousher House we have only the Solenoids to wind - say 100 " as against 4614 " in provious estimate -Power transmission - northing in this extimate - everything has been bought except the driving belts. Steam System- We now have 4016.55 as agains. \$94950 a difference of \$5478.42 - but as 7479 - has been taken up by commutements - in nouses the cost of this work by \$2000 50. Oil + Hearing - Comuted - material to come from Edward Whuter for brusher plant 275 € Bucker Conveyors we more have 800 = as against 2100 = Elevator , 3800 Scrape Conveyors . 8902.05 -Some conveyor are estimated at 37324 these were included generally in last estimate. Under the heading of labor in our June eaternate we put this ar 88746 - In 6 months - this was too low-Reservoir + Warn pupe line was mor included in our last estimate other than generally, under heading steam + water - but the amount named was inadequite -I have not included in my estimate the Pump at the Sump to return condensed water to Reserving -

amount of marrial to be furnished from Edward + mor miduded in estimate will come to \$25,000 made up as follows. blurch coupling Whie Rupe + streams (Hamage) 345.00 Polower + Oupes } Bryen 400.00 Enhand fan Owek Stock House. 500.00 Transmission belts 1550.00 Pupe for Steam + Water in Porter Home, Heading + Oil Eystem, Fred Pumps + Impediors for Borden - Pump at Sump 8550.00 Conveyor belling 600.00 Bucket Conveyors 1000.00 motors + generators. 6000.00 Wrie xc-900.00 · Shaft-mig, botto + other supplies 1200.00 271785-00 Say 25,000 -

# To bring sostimate up to a capacity of 4500 sand-

*	
Chack grinding rolls - 1 sol -	2600 00
Clinker " "	2600 00
Blower House #1 - Blowers, bris, Roller Jedo 4:	1002 50
Blown House # 2 "	1002 50
Socien frances, screens, poller feeds ve in Chindren Granding House -	1609,00
4 Property	64800 00
4 Coal feeding derices	2000 66
air compressor -	4000 00
Extra length of scraper of other conveyors in Roaster house	1040, 00
2 Roasta houses 188 tom 75 ==	14100 00
Excavation	
2 Rocaster Houses e 4 Rocasters 23104h 25th Cement Stock House 1828 - 1	103,4 50
en creti 4 Roadon - 1232	
4 Otherwsters - 1232 2 m Horriso 140	⊕
Cement 5 Focks H2+ floor P50 2222 - 250	5555 00
bement Stock House (1 pile) 78 tom - 75	5850 00
Mixer track conveyor 1250 =	2050 00
add to coal grinding plant	2500 00
	\$111743 50
$(\tilde{a}, \tilde{b})$	

•				
			111743 60	
	4 motors. Roasten drive 20 His	\$ 1705.60)		
	4 " - Blower " 72 ]	4 4		
	4 " - Blower " 7½ } 4 Coalgum - 7½ } 4 Coolers " \$	326.40	312600	
	40	- *26.40	114,899 50	
	' Marshard - Dis B			
	. Motor for air compressor - ?			
	- Carlo 10			
	* ( add for Mech. Dept. Stremantsoull	16,400		
	Office + Eng. force	1400		
		.		
	* ) Grange Effice - draftsman v labor on work to be done at Grange -	15000	r	
		32,800	32800 00	
	S			
	Estimate to complete male	~~ 272,090.	• • 7	
	fator, salance	135,961	- 0 0	
		521,769	- 69	
	Total superson up + copi-1901-	839,968	4.3	
ì		1,361,738	a la	
3		1,301,73		
	Think both these items phould be mine	aard.		
	as we are to get up the bearings to here-	.9- )		
1.0	am commed the Stewart will est ma	te - in		
1	.8'			
9		ı	I I	

### ESTIMATE OF OCTOBER 1st, 1901. to COMPLETE CHARACTER.

<u>Ana</u>	t. 110.		Simokin	Stewartsville
	1	All Conveyor Runways, Bents )		1
		Receiving and Pining Towers)	08,850.00	150
	2	Took Crusher House-Solemolds	3,00,00	100 ==
	3	Two Howsble Trippers	80.00 -	
	4	Swyding Dayles	1:0.00-	ĸ
Cys .	- 5	"Lower Sound (L. (16 Stine)	00,683	- 105
217	6	Chalk Store House	800.00	
	7	Clinker Grinding House	590.00	
	0	Roaster House (# Roasters and stack#.)	16,200.00	1823.49
	9	Air Compressor	<del></del>	
	10	Cool Peeding Device	00,000	
	11	Chutes-Clinker Orugher Touse	-2/0.00	
	12	Blower nouse #2.	- 10000 0000	105
16AF	13	Cement Stock House (Mixer track (Conveyor)	and 1,850.00 -	Sour 524.00
	14	Vood for re	00.00 Too	
	15	Pipe Covering	764.08	
	16	Steel in Chutes-not specified.	7-100:00	900
	17	Bucket Conveyors at Bouster	-466-06	
	16	Seraper Conveyor	5,921.00	49-11
	19	Serew Conveyor	8,732.00	1000,00
	HO.	3 Flevators	8,485.00	100-00
	20.	Tunnel Covers	1,000.00	+00
	22	3 Fire Grinding Holls	786.00	and the same of
	23	Coal Grinding Fachinery	9,872.00 -	3400
	24	Buildings-Coal Grinding Plant	4,824.90	
	25	Material-Electrical work	11,000.00	
	26	Dryer House	165.00	50=
	27	Rock Crusher House	120.00	

	(2)	Stewartaville
Acct. 250.	Simpkin.	and Orange.
28	Completing Present Roaster \$2,766.50	
29	Conveyors for Rad Clinker at Resster 400.00	
30	Rubberoid or other Covering, Cement Stock Nouse. 540.00	
31	Belts-Power Transmission 1,549.58	- (674 + openic
32	Steam Heating and Oiling System 7,000.00	7
33	Dynomes 2.0,000.00	,
34	Extension-Cement Stock House 4,400.00	1
36	Aernting Pipen & Dlower, Cement Stock House 1,150.00	
36	2 Bagging Houses 950.00	420 9
37	Extension Power House 200.00	
38	Laboratory at Fill 1,800.00	
39	Jamber-Floors and Stairs 4,000.00	Butto Power .
	Total Estimate Mr. Simpkin- \$102,431.56	ham missim
	Stowart wille and Orange.	
40	Laboratory Bills 4 Ho. estimated	014,400.00
41	Orange Pay-roll 4 " "	5,932.60
42	Freight-Stewart syille and Orange	5,747.12
43	Salaries-Phila., Orange and Stewartsville	•
44	Petty Cash-Orange and Stewart sville	2,800,56
45	Small Supplies Estimated	7,000.00
46	Stewartsville (Outside work to Feb.15th	14,395,00
47	(Mechanical Dept. " "	36,000,00
48	Office & Engineering Force to Feb.15th.	5.043.55
49	Ticket Account	1,500,00
50	Teams	800.00
	Total Estimate Stewartsville and Orange-	
	Grand Total \$202,531.	
	9,002,001.	71.

#### ESTIMATE OF OCTOBER 1st, 1901. to COMPLETE CERRNT PLANT

Total State of the State of the

1

	t. No.		Simpkin	Stewartsville and Orange.
Na	(1	All Conveyor Runways, Rents )		
[		Receiving and Mixing Towers)	\$3,650.00	
1)	2	Rock Crusher House-Solenoids	100.00	
7 \	3	Two Movable Trippers	80.00	
- 1	4	Sampling Device	150.00	
l	_5	Blower House #1. (16 Bins)	225.00	
	6	Chalk Store House	800.00	
Ì	7	Clinker Grinding House	590.00	
2 {	8	Reaster House (# Roaster K and stacks.)	16,200.00	
	9	Air Compressor	1,000.00	
	10	Cosl Feeding Device	500.00	
1	11	Chutes-Clinker Crusher House	275.00	
,	12	Blower House #2.	225.00	
3 <	13	Cement Stook House(Hixer track (Conveyor)	and 1,250.00	
	14	( Wood for re	00.00 too	
	15	Pipe Covering .	764.58	
	16	Steel in Chutes-not specified.	1,100.00	
	17	Bucket Conveyors at Roaster	400.00	
44	18	Scraper Conveyor	5,921.00	
	19	Sorew Conveyor	3,732.00	
	20	3 Elevators	2,425.00	
	a	Tunnel Covers	1,000.00	
4-1	22 ,	3 Fine Grinding Rolls	786.00	Τ.
J (	23	Coal Grinding Machinery	9,872.00	
	24	Buildings-Coal Grinding Plant	4,824.90	
	25	Material-Electrical work	11,000.00	
6	26	Dryer House	185.00	1
1	27	Rock Crusher House	180.00	· ·
	2.7			

	Carrier and the state of the st		
	(8)		
		Stewartsville and Orange.	
SHEET CO.	Simpkin.	and or ange.	
No. (28	Completing Present Roaster \$2,766.50		
6 20	Conveyors for Bad Clinker at Reaster . 400.00		
- (30	Rubberoid or other Covering, Cement Stock House. 540.00		
51	Belts-Power Transmission 1,549.58		
, 32	Steam Reating and Oiling System 7,000.00		
7 /33	Dynamos ' 1.0,000.00		
34	Extension-Cement Stock House 4,400.00		
35	Aerating Pipes & Blower, Cement Stock House 1,150.00		
36	2 Bagging Houses 950.00		
37	Extension Power House 200.00		
38	Laboratory at Mill 1,500.00		
39	Lumber-Floors and Stairs 4,000.00		
8 }	Total Estimate Mr. Simpkin- \$102,431.56	**	
	Gtt133 c1 Owen-re		
	Stowart sville and Orange.	÷14 400 00	
40	Laboratory Bills 4 No. estimated	\$14,400.00	
[41	Orange Pay-roll 4 " "	5,932.60	
0 2 42	Freight-Stewartsville and Orange	3,747.12	
9 43	Salaries-Phila., Orange and Stewartsville	7,783.52	
44  >-	Petty Cash-Orange and Stewartsville	2,800.56	
45	Small Supplies Estimated	7,000.00	
46	Stewartsville( Outside work to Feb.15th	14,393.00	
10 1	(Mechanical Dept. " "	36,000.00	
/ 0 48	Office & Engineering Force to Feb. 15th.	5,543.55	
49	Ticket Account	1,500.00	
(50	Teams	800.00	
	Total Estimate Stewartsville and Orange-	\$99,900.35	
1, 1	Grand Total \$202,331	91.	
(5-1	Quarries		
, 52	Masonry Mill Buildings Mill Muchinery Steam Plant		
11 3-3	Mill Buildings	1	
54	Mull Muchinery	**	

1 1

Proing (Pipe-Mings Valves etc.)
Electrical Plant (Nuring Lamps etc.)
Eguipment & Maintenance
Yands & Railways
Shipping Dept (Crating Boning r
Mill Administration
Office Supplies - Bulle
Etable " Olange 63465 Patterns.

Copy <u>Statement</u> Material & Lahn Expended Östimate 4/1/01 _also_ New Estimate 191/01 610660

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Castimate Castinglas In Complete	3.650 00 100 00	80 00	150 00	22500	59000	1.000000	275 00	1.25-0 00	2 ,	3 1	110000	40000	3.73.200	2	786	4 5 2 2 00		120 00	276650 40000 540000 54000	00 0000	XX00 CU	1500000	6 1 6 1 6 1							
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Matinial & Labor Expended	, 0/	23 6 75	- 63	142296	2295 76		>	<u>``</u>	3 1 5 50	2052 75	644080	4600000	1 3 2 0 0	15-86 83	2695 05	286	3 5		35.36590 15.52244 5.62069	1.67529	75.807 56	2488203						-		
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Name	(W. Coppeyor Manuays- 1512, Meetr Mireus Oneso 1908 Cusho, No. Stessocids 1813, 36 "Metto", Patto Sc	Bedra Lypers Patrage 1. P.K. Stöck No. Fernam Pry Myratte, Butstasse	Salls derghing 70.	Secreta 1 1 grad. "I Most Second Secreta I Series (Italio Well Italia Italik ettera Ng. Second Italia Italik ettera Ng. Second Italia	9. 9. 4 Tham how sowed	Castres Mouse to Reaster Polade	Yout Fudues Denos Yulis - Clinith Gush, News	martellas Mais Charling	Segun lete Checkbook	The Core was	Sword Celtring	Suchet Cornuges at Reaction	Solaw	MILL STE wir Best forwarden	Summed Congla	Jack Hombers Hackers Suides Frank Houde Fort Notified in Electron Work	Matterial in foundations	Vet ordered Cost of Material	Motars 2st. Envall Eusphhis Present Gills Tognas	aldonis Mul. Ov. 16 Mbs	Labor Work on it Orango)  Caller Work on it Orango)  Call Galler of Reduction of the Caller of C	" Character Carl Som 40	19. Common	My Coat Friending Man Commission	Gad Sort Offices Soal Estate	In sulvange Quarries Showle Jode Eq.	Edison of June 1 Parti. Co	Shitz Sang Crating Bowing) Math. Plana Co. Stewart southor Coal -	Petto Cash Overnas	· Common / common

	••••	To October 15,1901.
200	enses.	
	Orwice, Revenue Stamps, Charter,	
	Insurance, etc.	Que,426.83
	Real Estate, Yards and Railvara	213,860.51
Qua	rrios	75,677:66
		\$348,968. <b>70</b>
	Experiments and Flans	965 japa.ne
	Fodel Bldg., Rosater, Patterns, Cost.	
	Gränding	84,848.78
	Unchinery, Budl. dings, Useonry, etc.	680,196.07
	Pageroll not abstributed	500.
		\$760,598,63
	Total Expenditures to October	1st,2001. (1,109,581.3L
	Estimate material needed to complet	e \$102,431.56
	Commitments to October 15,1901.	134,060.00
	Labor Splanten freight in.	19%, 100, 05
		0500,392,60
		1,440,004.12

ESTIVATE OF PATERIAL TO HE ORDERED. October 15,1901.

ROCK CHUSERS ROUSE.

Solenoida 51.00.

Idlars for heisting rope (30) 120. ×

Rotating rope ?

DRYEH HOUSE.

60° Flower for Furnace 100.×

Change chute at bottom of Dryer 25. x

Change in Exhauster drive (To be made

direct.) 60.x

Spill Chute

ROCK STOCK HOUSE.

Chutes at and of Conveyors, Exhaust

Fon and connections.

Hovehic trippers (sprockets and chains) 80.

Sumpling device 350.

MINOWER HOUSES 1 and 2.

Chutes at end of Conveyors

Chutes from dumps.

Shafts for Roller feeds and

Blowers- Shafts 450.

for S dumps.

CHALK GRIPTING HOUSE.

Chuton under rolls.

CHALK STORE HOUSE.

Screw Conveyor and track

800.

Carried forward----

\$1,885.00

--]---

× not in Est. of 6,301 1

Brought forward

00,086,00

ROASTER HOUSE.

4.

1 Complete Reaster

50.6,200. 1,000. 500.

Air Compressor Cosl Feeding device

Castings and other meterial to complete old Resster

3,236.50 × 375. ×

Anbestos

Pire brick lining (35,000) \$53.00

1.156. × 400. ×

2 33d Clinker, Conveyors 5 Elevators

8,425.

#### CLINCAR STOCK HOUSE.

Chute at end of belt conveyor

CLINCOR GREENING HOUSE.

Sercons \$360,00

Chutes, etc. 230.00

590.

CHARME STOCK HOUSE. ( 1 section.)

Travelling Sorew 1,250.

Wood on roof .003

Chute of head pulley.

216 squares at \$2.50 covering

CLINKER CRUSHER HOUSE.

Chutes

275.

540.×

\$26,746.50

Carried forward----

\$28,632.50

Brought forward

\$28,633..50

All Conveyor Runways, bents &c. (Cement plant) 43,650. 5.921. Soraper Conveyors) Cement Plant 3,732. PINE GRIDDING ROLLS. 286. Air oylinders & Wire rone 500. Chutes, various places. 1.100. Steam pipe covering. 764.58 Bucket Conveyors in front of Rosster and to Clinker Crusher Rolls. 400. Tunnel Cowers 1,000. Power Transmission 9 (Bolts) 1,549.58 × Steam traps Steam Heating 7,000. × Oiling System.

Carried forward----- \$54,834.66

\$26,178.16

--3--

Brought forward.

\$54,534.66

Naterial for Electrical work

\$11,000.

Dynamos

1,0,000. x

Extension of Cement Stock House

Steel in Conveyor 12,000. (2-1/4)

270.×

Esterial in foundations and

Ploor

1,540.×

One Travelling Serew

1,250.×

216 Square covering \$2.50.

600.≻ 540.≻

CRITIST STOCK HOUSE (2 Sections)

Aerating pipes and Blower

1,150.×

Two Bagging Houses-Steel 40,000

pounds, 2-1/4

900.×

Naterial in foundations and floor

50.×

Extension of Power House.

200.×

\$27,700.

Carried forward-- \$82,234.66

--1--

Brought forward-

\$82,234.66

COAL PLANT.

Fine Coal House, steel in conveyors

etc. 214,440- 2-1/4 \$4,824.90

1550 feet. 24 belt \$1.00 1,550.

Idlers 360.

Head end Tail Pulleys 1,750.

Serew Conveyors, bearings,

Bins, Blowers & Roller feed

gears, cases, etc. 1,842.

2 Elevators-complete 600.

9" Soraper 1,680.

Rolls for Grinding Coal. (Edison)

Cosl Dryer 400.

Lumber for Floors and Stairs. 4,000. X

Indocratory at Eill 1,500. × 20,126.90

1,670.

.

Laboratory bills, 4 months estimated	\$14,400.00
Orango Pag-roll 4 " "	5,932.60
Freight- Stewartsville and Orange	3,747.3.2
Salaries- Phila., Orange and Stewart sville	7,783.52
Policy Cosh, Orange and Stewartsville	2,000.66
Small Supplies	7,000.00
Outside Work Stewartsville to Febry. 15th.	14,393.00
Mechanical Dept. " " " "	36,000.00
Office and Engineering Force to " "	0,543,55
Ticket Account	3,500,00
Tesus	600,00
Piping at Stevartsville	3,000,
	0102,000.35

Cormitments to Oct. 15th, 1901.

(3.04,745.75 29,33.5.15

Balance Phoenix contract.

\$3.34,060.90

## TO BE DECEMBED UPON.

Internal Bearings Screw Convoyors

Dynamica

Electric Wiring for Power and light.

Oiling System

Heating System.

	. blowers -	shafte for		1.4	50					
	"S"dumps	shafts for			,		-		÷	
	Y .				17	1	1			
<u>+</u>	Chalk Sun Chutes un	der rolls.								
	Chalk St	ore House	- 1					-		
	Screw Con	ore House veyor and trac	اد.	8	00	1	1	8	95	00

Shafts for roller feeds and

Carried bourned

188500

	(3)								
	Brought forwar	R				28	3	5	6.50
	all conveyor runways, bents to (coment plant).	3	6.5	-00	0.				
\$ 622°° Series 644 82	Screw " Comery ors } Coment plant	3	92	200	0				· !
	Time Grinding Rolls air cylinders }			0 0					
							-		
	+ Chutes various places			4 58	- [				
	Steam pape covering  Bucket conveyors in front			, 50			-		
	Bucket Conveyors in front of Roasters & to Clinker Crusher Rolls.		40	0.00					
	Tunnel Corres	-   /	0 0	0.00					
	Power transmission ? (Bella)	- //	5 4	9.58					
	Steam traps:			0 00					
	Oiling system )						-		
					2	5	90	3	16
	Carried forward	Ш	H	-	S	4	2 5	9	66

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	(4)	
	Brought forwir	rd 5425966
	Material for Electrical work	110003 1100000
	Dynamos	. 10000 . 100000
	E. J	
	Extension of Cement Street House	
	Steel in conveyor 12000 24	27000
ī	material in foundations	154000
Sum 262"	Tree e a di	-
	1 Travelling screw wood on Roof. 216 Agnares Covering 250	125000
	216 Aguares Covering 250	54000 440000
	Cement Stock House (2 Section)	
	Cement Stock House (2 Sections) Acrating pipes + blower.	1/50.00
	2 Bassing 4/ Ct / Mil	
	R Bagging Atomaca-Stel 4 9000 the 24 conditions of floor	50 -) 210000
1		
	Extension of Power House	20000 2000
	***************************************	
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	11 108 1 2 11 11 11 11 11 11 11 11 11 11 11 11	
	Carried forward	81959.66
	- Julia formara.	

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	(5)	
	Brought forw	1 81959 66
	Time Coal House stul in Conveyore 40 214,440 - 24	482490 482490
	1550 ft 24" belt 100	155000
	Idlers	38000
	Head & Tail Pulleys 1.	175000
Same 1917.50	Screw Conveyors, bearings, gears, cases se	184200
	2 Elevators	60000
	9" Leraper Burs, Blowns	168000
Edison	Rolls for brinding Coal	13 427.59
	Coal Dryer	40000 987200
/ T	Lumber for Floors a Lab at mile	150000
	-11 - 1	10215656
1	distance of the contract of th	
L		

Recapil-ulation	
Office, Revenu Stamps, Charles .}	59,416.33
Gffice Resonu Stamps, Charle ? Mounance Red Erhott, R'way, yanas Guarres	213668.51
*	34896270
Experiments x Plans model Blay Rosster, Patterns	85252.96
Muching, Blogs, masony	54648378 620196.87
Pay and onthe distributed	500 76059861
Dotal expenses to Coch 1.01	1,109561.31
Material & complete Committeenito Labor, Salanie x.	102431.56
factor, societies &	336392 81
	1,495 954.12
\$ 5 2 5 2, 9 G 54 6 4 8, 7 8	
139,901,77	-
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ACCOUNTS CHECKET.	
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to solve general thems - such as	
cars study - are frozen to cars, cotseen quarry and crusher plant	
er off track - stee, stee	
01 (1) brack = 350*, 850*	
/master, for rock 7.	
1. " Speed - 6. P. Eng #1 13.	
Cor heast and ship away.	
Gient Rolls-	
Wist to melanic roller foad, rolle, frictions,	
driving bolt, etc.   25	
Inchreas roller fred - rolls -	
driving bolt, etc.	
• •	
includes rolls - half etc.	
Includes rells - built etc.	
✓ 0:1 system crushes plant. ✓	
Includes all trouble with oil in creater limit.	
Ho, pers Crisher Plack.	
Onoludos all heppers - in Grusher plant.  Conveyors. Sampler asking.	
~	
Ruch conveyer to have a	
squarate account - the ladger	
homains to give leastion of	
er weight and description of it.	
Wer lastance:	
Coveyer 101 - Crowner to Dryer - 24"-8 Pl; helt.	
179 - Riewiter Georgia Transfer etc. 64 - Philippine 1884 - Corl Bloom Fern Transfer etc. 64 - Philippine 166 - Their terry from George Citch Paper Weigner	
All States and twen that a to be do not enter each gratester.	

## Accounts Symposted - Continued. Motor Gear and driv'ng medianism tramble to be harged to correpor which it drives trippers to be charged to as weger on which it works. / Bagine Room di. Includes ongines & condensers att. Tomp and such shart. etc ✓ Dynasics Includes all generators on plant. / Stews Pipes. Includes all steam lines, traps etc., on plant. / "futer System. Includes all water pipes & mater pump, reservity, jump at days, etc., etc. Drymer. l. P. Includes - erhaust fan, meter drive, al der, frances, blower, etc., etc. Simila. Test to less or time in demonstra-Ford Rolls main Rock Stock House. But he we wire their he only one ledger nearont heit. / Wesching Hose. discludes soules - happers, roller food, etc. Bijen. Ford rell under - shaveling, e'c. Otalk Granding - Rollis -Wikcifs, roller feed, air compressor, belts, chitares - dentes ever and under. E. 10 #2. kginos, 'ocadensers, hopp, Jack shaft, etc., etc.

ling for speed lehalk Plant Eng &

Sheet Mr. 3.

Accounts Surgested - Continued.	127
Electrical Trouble,	. /
And makes will items not chargeable direct	
to satisfied or octoger, or addines, etc.	133
12 cros House #2, #1 5.16	,
Only one ledger account for blowers, each to have a separate	
number wat number to be posted with item for batance :	
" #5 Blocked 19 minutes". Trouble to the ariving	
echanism and chotes to and from each blower to be clarified to	
the blower to which they are attached.	. 1 6
Cores fonds Blower Econe (1.	139
011 ing System Bloom House #1. Chack Plant V	145
The state of the s	X1-15-1}
Hillns,	*2-157S
One led or account for each kills - Wills account to include du	
food chaliances, ecoler, driving rechanium, climy, etc. games Chack	Recol (
✓ lat 36" Rolls Oliaber seconds, Crusham	163
Inclines rolls, chotes, driving sechanism, etc.	
2d 36" Rolls ,	1.69
Includes summe as above.	
Clinker Stock House.	!/3
Includes educest fan, Arveling, atc.	
10/5/03	181
Geal Grashing Rells.	, , ,
Includes some as on other crushing rolls. Ware	
Blawers Occil Plant, # 1 Lo 10	187
One ledger nocom! for all blowers each to have a mone,	
number, were as blowers in #1 house.	
Coul Dayer,	193
	7.5
Includes (II technology connection with it.	(2.1
ROCK stock House change Rock the	0/9
change Rock Ele	

Shert No. 4.

1 1	Acceptate Sy	grepted - Conti	med.	¥	
✓ 0±3	Switem Cond Plant		V		199
✓ Gyın	un Kechandari.	(			205
/ min	der Grinding Roll		· v'	251	254
. /	der Grinding Roll			211	24/
Each a se	quarate ledger acc	cent, to	٧		
include r	clls, roller fred	, air compresso	- (?) - ) one co	mpressor dr	wer
	bolt, chutes eve		i. Ytuo ve	lu-dunde	lis
-/			1 /	e laturem 4	
R633	or feeds (vor ser	enns, Include	eens well	account	2/7
One ledge	r account.		V		
/					223
	rar Ecus : ∦2,	80676-	<b>V</b>		
BOTH MB /	act to verme Art.				229
V 043	Coston Clinher gr	ine i we Plant			/
					Z.3 ?
✓ Enc;	inc #3,				235
Laclades	one a we #1.				
1.					
Pill	rend in Yord,				239
and the second	:11 delays, emeny				
en treek	to and then Quarr	y to Grasher Pl	unt.		
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	ion Rema, clii delays in orn	mont to's with he	Tar		243
f	dan dangs in ern dam pressire da				
3.00.1.00	, c. m	.,,	.,		
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Continue of	ing by Ferri Stme t	c 'ime, ve want	, however,		
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		Cinsher		- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	war were die
711			The management	17.4	1

<i>;</i>	Wanted for Foundry Equipment Capacily 5toins per hu. 20 low paray max
	Capacily & local per hu, 20 local perden may
/ 1	H Collian Cupola 4 to 5 low per he _ 60000
	"6 Stutuant Blower 9000
i	10 248 Engine 20000
	15 Dtp Boiler 10000
	10 tou Cane. (000) 100 . 60000
. 2	3000 haddes Of the sound Just 10000 7500
	1000" Ladles Johnson 7500
2	500 * Tadles 1 . 5000
2	200 " Kadles 3000
ზ∙ <b>*</b> €	Hand Radles 11000
_ r	Rage Core Oven, Case Funación 30000  Amate Core Oven Alto eta ballo 200000
	Quall Con Over Pulls etc - 20000
	2.03
	7,000 CO CO
	assortance of Cox arbors - Bollo 15000
2 1	assortium & Core actors - Bollo 15000
1 1 2 ‡	assortant of Core actors - Prollo 15000 of Att Caud Chorels - 1000 of Att Reddle - 450
1 1 2 1 2 1	accordinate of Care arbors - Prollo 1500 a Art Port Con Contractor - Contr
2   2   2   1	assortant of Cox arbors - Prollo 15000 of Both Oand Chorels - 1000 of Hoth Raumens - 600 of Both Raumens - 500
2 1 2 1 2 1	Assortium of Cox Autors - Bollo 15000 of Art Paulin - 450 of Raumen - 600 of Art Raumen - 500 of Art Raumen - 500 of Casting Burks - 500
2 1 2 1 2 1 50 5 20	Assortant of Cox Actors - Prollo 15000 of Att Oand Chords - 1000 of Att Older - 4500 of Att Oanners - 600 of Oats Casting Burks - 500 of Oand 17500 of Oand 17500
2   2   2   50 5 20	Accordinat g Cose Autors - Prollo 15000 o Att Oana Chords - 1000 o Att Oana Chords - 1000 o Att Oana Chords - 1000 o Oana Casting Burks - 500 o Oana 17500 o Oana 17500 o Oana Jacing Oana 10000 o Oana Oana Oana Oana 10000 o Oana Oana Oana Oana Oana Oana Oana Oa
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2 1 50 50 2 10 Hand 20 12	Accordance of Cose Autors - Bollo 15000 of Att Oand Chords - 1000 of Att Oand Chords - 1000 of Att Oand Chords - 1000 of Att Oand Casting Burks - 500 ones Oand 17500 ones Facing Oand 10000 of Oand Oand 10000 ones Oand 10000 ones Oand 10000 ones Oand 10000 ones Oand Oand Oand 10000 ones Oand Oand Oand Oand Oand Oand Oand Oand
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2   1   50   5   20   2   1   2   1   1   1   1   1   1   1	Accordance of Cose Autors - Bollo 15000 of Att Oand Chords - 1000 of Att Oand Chords - 1000 of Att Oand Chords - 1000 of Att Oand Casting Burks - 500 ones Oand 17500 ones Facing Oand 10000 of Oand Oand 10000 ones Oand 10000 ones Oand 10000 ones Oand 10000 ones Oand Oand Oand 10000 ones Oand Oand Oand Oand Oand Oand Oand Oand

Building Shapting & Foundation 20 Dous Coal 8500 20 Jours Coke 8000 Jour Oig Dispur 50 Down Oig Stor 100 Dous Acrap 100000 Vails Gaggers etc 2000 Sundites Say \$10000 for Foundry nearly to tun out castings, with about for 150 tous castings

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Portland	16men				
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ABOR EXPENDED OCT 18/19014 JAN 7 1902 - E. Shirrals O. M. St. 01 - F. DIVINI BRITAIN C.	3 0		70533	,	
EXPE		7. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			
ABOR		15-Subarist Towers Represent to the subarist Representation of Rep			
RIAL	M	IV, Runware S. Ber   (a) E interests   (b) E interests   (b) E interests   (c) E int			
MATERIAL	NAME	ALLCONY, RUNNARS, BENTS RRECEIVER, MINISTER LINES RRECEIVER, MINISTER LINES RECEIVER, MINISTER LINES RECEIVER, MINISTER LINES CLANKER (GRINDRE HOUSE I RANSTER ROSE COULTERS PASSED THE COURT RESON COULTERS PASSED THE COURT RESON COULTERS PASSED THE COURT RESON THE COURT RESON THE COURT RESON THE WORLD TH	9		
	de Mari	- THE MEN OF THE OWN ON THE OWN OF THE WAY ON THE STATE OF THE STATE O			

W. H. MALLORY.

# THE EDISON PORTLAND CEMENT CO.

St. Pulling, Deares Officer Edition Laboratory, Change, N. -

481 BASTON, 1

THESON L. CRANG,

TELEGRAPH AND PASSENGER STATION, NEW VILLAGE, N. J.

Tion A. History, GRN-1 HANAGEM.

(P. O. ADDRESS) STEWARTSVILLE, N. J. March 18, 1902.

In re Completion of Plant.

Mr. W. S. Mallory, V. P.,

Orange, A. J.

Dear Sir:-

We beg to hand you herewith a report of the cost of the work necessary to complete the Plant.

This report includes work on all drawings received up to and including March 17th. It also includes supplies and fuel ordered from here, but does not include material to be ordered from your office for work which you still have in hand, such as castings, structural iron, etc. It also includes freight, petty cash and ticket account, but does not include valances of the Stewartswilds offices as per your latter of March 18th, 1902.

Quarries Acct. #1. (Steam shovel, quarry tools and equipment, repairs to same, coal, grading, cleaning of quarry, changing pumping arrangement)

\$367.50

Grading Acct. #2. (Leveling, drainage, excavations for buildings, conveyors, etc.)

1392.50

Yasonry Acct, #3. (Foundations, floors, tunnels, stacks, furnaces, repairs to tools and grouting conveyors, etc., 4947 culverts and side walls of buildings) 9078-00

ecting unfinished buildings, conveyor frame work, screens except plates, painting corrugated iron work, floors, walks etc.)

18556.65

Forwarded

\$<del>2939476</del>5 25263.65

Office.)

Masonsy and conorete.)

ereating of unfinished blowers, chutes, hoppers, feed rolls, conveying machinery and belting, bins, gear cases, clothing bing sa. screen frames, shafting and setting and lining motors, roasters, etc.) 19635.70 Steam plant Acct. #6. (Boilers, hoisting engines, Punes, etc., firing of Climax boilers and coal for same) 1600.00 Piving Acct. #7. (Steam, water, oil, air, including all pises, fittings and tanks) 515.00 Electrical Plant Acct. #8. (Light and power plant, bells, signals, telephonos, including labor and material) 450000 Equipment & Maintenance Acct. #9. (Machine shop, Black smith shop, Carpenter shop and pattern shop.) 1000.00 Yards & Railways Acct. #10. (Switches, sidings, grading for game, repairs to rolling stock, yard tools, horses, wagons, 1560.00 eto.) Stementrelle Will administration Acct. #12. (Offices, assay, en-Singraing equipment, ticket account, freight, petty cash and 8345.50 ofice supplies.)

Real Intate Acot. #16. (Repairs to fences, gates, etc.) 100.00 Store Room Acot. #18. (Supplies ordered from Stewartsville

Mill Backinery Acct. #5. (Including the making and

Olessente that no allonance Very respectfully yours, The Edison Estland Cor

Stone Acct. #19. (Quarrying and halving stone for

The Edison Portland Coment Co.,

\$600.00

MAR 19 1902

W.S.M..3.

The figures which I give you above, as you will see, total up to about \$75905.00 and in making up the estimate we have figured as nearly as possible the probable cost in each case based on our experience with the work thus far, and as far as possible all guess work has been eliminated.

The sum named is neither high nor low and I have included no sum as a margin to cover contingencies.

Ti is my firm belief at this writing that the work outlined covering the completion of the mill can be done for the sum named and in your opinion it is advisable to sad any sum as a margin to cover contingenties, I would suggest 10%, but I prefer not to ask for any margins.

When we start operating the Mill it will be necessary to open a new account covering Operating Expenses and I presume that you will determine that it is mount should be as a tund to start on.

Very respectfully yours.

E.A.D.

The Ediar Sertland Cement Co.,

#### Edison Portland Cement Company Records Corporate Files - General (1902)

This folder contains correspondence and other documents relating primarily to company finances and the completion of the Stewartsville works. The correspondents include Edison, Walter S. Mallory, Theron I. Crane, and William S. Pilling. The documents written by Edison or bearing his marginalia pertain to experiments on furnaces conducted by Cloyd M. Chapman, 'drawings sent to William Simpkin; and work with rotary roasters and briquetting. Several items concern financial notes discounted by Edison and a loan by director Robert H. Thompson. There is also material relating to Model Building No. 11 at the West Orange laboratory, which probably housed Edison's experimental roaster. Other documents deal with competitors and publicity. Some items pertain to visitors at West Orange and Stewartsville; Francis R. Upton's bout with typhold fever; and a gift to Mina Miller Edison from Joseph Wetzler of the Electrical World and Engineer. Additional documents concern clinker, soapstone, iron ore, and beags for shipoing cement.

Less than 5 percent of the documents have been selected. The unselected material includes construction specifications for five-foot crushing rolls; payroll and other expenditure reports; typed reports prepared by the inspector at Stewartsville and initialed by Edison; and daily reports on the condition of motors in the roaster and coal plant, rock crusher, and chalk plant.

T.C. MARTIN, **ELECTRICAL WORLD** Confidential **998 ENGINEER** aftery on appreciate

In wetgler is a little ancions to ascertain whether it actually reached hers Educion Is it asking too much Englest that this is a little mission we could le to your diplomatic delicing? I came down town this am with Mudashing aho seemed guite chiffe, and cheapel. Jourstine T. Cuartin W. S. Wallong Try

T.C.MARTIN.

Editorial Rooms

W.D.WEAVER.

# ELECTRICAL WORLD ENGINEER REQUISERTY ST. NEW YORK

W. S. Mallory, Esq.,

Edison Laboratory.

Orange, N. J.

Dear Mr. Mallory:-

Yours to hand. Thanks for your kind courtesy. I

presume everything is alright, but Mr. Wetsler is one of the systematic kind of men who likes definite assurance that things

are so.

Yours truly,

Jan. 8th, 1902.

martin

### [FROM EMIL HERTER]

January 15th,1902.

Mr. W. S. Mallory,

Vice Prest.

Dear Sir:-

Herewith my report as to the state of work in my department.

I have now at work only two structural Draftumen who are completing the drawings for the large travelling sorew conveyor in Cement Stock House and several connections between conveyors already designed. After this work is completed, we have only to lay out the Bagging House and bins, 011 house and Laboratory, and then the structural work will be finished, say a matter of about three weeks.

I have four men working in the mechanical department, completing the drawings for the driving mechanism of serew conchaint veyors, coal and read for Rossters, roller feed and other work for coal plant, and making a number of assembly drawings for various chutes, conveyors, etc. This will complete the mechanical work and I will probably be able to drop one of these men in about two weeks. and the others in from four to five weeks.

I have two men working on the electrical layout and these I expect will go to Stewartsville to take up the installation in about a week's time. I have also one boy engaged in tracing.

Yours very truly,

T.C. MARTIN

Editorial Rooms

W.D.WEAVER.

### **ELECTRICAL WORLD 翔 ENGINEER**

W. S. Mallory, Esq., Edison Laboratory,

Orange, N. J.

Dear Mr. Mallory:-

I am in receipt of a letter from you but am a little bit puzzled as to what it may refer to, as I have no recollection whatever of having written to Mr. Enison recently. The only thing of the kind that I can think of is an introduction which I gave to the nephew of Mr. Gisbert Kapp, who is here for a short time and wishes to see Mr. Edison before returning to Italy. Possibly this may be the matter in hand. /On that assumption I am forwarding it to Mr. Mildmay for his information.

Jan. 22nd, 1902.



Edward A. Darling, Esq.,

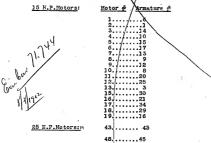
Eng. The Edison Pottland Cement Co.,

MAR 3 1902

Shewartsville, N.J.

Dear Sir.

We are shipping to-day in Frie car #71744, 18--15 E.P. motors and 2--25 H.P. motors, as follows:



The motors have the armatures assembled, but we have left off the brush holder stud and brush holders and packed them in separate boxes, for the reason that they would be in your way in packing the bearings with wool and other dust proof material.

## Edison fidhografiiWoills

Cranye, Ng. 11ar. 3rd,1902.

MAR 3 1902

Edward A. Darling, Esq.

đ

The bearings have temporary wooden plugs; the 1/2" and 1" oil plugs were ordered from outside parties, and they have not yet come in, and for the oil gauges we have not yet received drawings, and I understand from lr.Diokerson that they would probably have to be made at Stewarteville; at any rate we can make them here as soon as we received drawings. The tapped holes are all the same, so that the plugs and gauges will be interchangeable. The lead Vings we are holding back, not having received the cables which are to be soldered on these copper leads. All of these parts should be ready by the time you have the motors set up.

You will receive shipping memo. with full list of material contained in this shipment.

Yours very truly, EDISON PHONOGRAPH WORKS.

Per

PW: JHC

W F 611 MORE 10--

J. F RANDOLPH SEEV & THEAS

SERVICE REPUBLICATION OF THE PROPERTY OF THE P

Type "Q" Cell,

Orange, N. J., Mar. 17, 1902. MAR 18 902

Edison Portland Cement Co.,

Mr. W. S. Mallory, Vice-Pres., Orange, N. J.

Dear Sir:

I am in receipt of your favor of the 14th, making inquiry as to the date of completion of the motors which we are building for you.

As you are aware, we have already made a shipment of 42 motors, and we shall continue to ship weekly as fast as a carload can be gotten ready. We are hoping to complete the order by April 15th.

Yours very truly

WEG/IWW

Vice-Pres. & Gen. Mgr.

#### TREXLER COOPERAGE COMPANY.

MANUPACTURERS AND DEALERS IN

SLACK COOPERAGE STOCK.

ALLENTOWN, PA., APP11 17, 1902.

W. S. Mallory, V. P.,

The Edison Portland Cement Company,

AFR EAS SUL

Orange, Ń. J.

Dear sir; Replying to your letter of 16th inst.

The usual questom is to buy staves, headings and hoops and assamble the barries at the works. Some of the omment concerns pake them up by hand but the larger concerns use machinery. The machines used almost exclusively are the Reed machines. You can get full information and prices etc., by addressing Mr. L. M. Reed, Cleveland, Ohio. We think a better machine although more coetly, is used by the E. A. S. Holmes Machinery Company, Buffalo, N. Y. The latter machines are used by the large manufacturery of barrels, such as the Brooklyn Cooperage Company, making barrels fror the American Sugar Co.

we are pleased to guete you delivered at your works, saved cheatuat and pine cement staves @ 45.50 per M Hard-wood, out. Bin 1.8 pine cement heading @ 3 1.8 s per sett, 8 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8.50 per M S 1.2 quiled elm noops @ \$8

We are quoting you on the several different kinds of stayes used for cement burrels. Some of our customers prefer the sawed chestnut and pine, while others prefer the hard-wood, and a very few of them use the elm. We trust we may be favored with your orders, and should certainly do all we can to please you.

Any further information we can give you, we will do with pleasure, whether we are able to secure your order or not. We thank you for the inquiry.

Truly yours,

By Oscar L. Inuly

Mallny Ruting Rolast ore milling

PILLING & CRANE,

CIRARD BUILDING

BROAD & CHESTNUT STREETS

PHILADELPHIA.

John (mon when pril 21, 1902.

Mr. Thomas A. Edison,

Orange, New Jersey

Dear Sir :

Following our recent conversation in regard to Arnold (Adirondack) Iron Ore, would say I am advised that two barrels of this ore will be shipped to you to-day by freight. Upon receipt of the ore I would be glad if you will let us have your opinion on its crushing qualities and the adaptability of certain machinery which you may have at the mines for headling such material.

Your every truly,

T.I.C.

Grane

April 23rd,1902.

Mr. Jaques:-

Please note the attached letter from Mr. Gilmore relative to the Insurance on Model Building #11. , Please arrange to have the Philadelphia office render them a bill for the amount of insurance since March first last. The insurance on contents let stand until it expires, then do not renew. Better make a note of this on your Insurance book.

Solicitate 1st Bernan am hands

Boton

Granfly On to tom Manch

John July for to tom Manch

level fifty 5.00 x hald Chang

THOMAS A FOISON BOS

### Edison Phonograph Works

Orange, N.J. April 21, 1902.

W. S. Mallory, Esq., V. P.,

Edison Portland Cement Co.,

Orange, N. J.

Dear Sir:

I find that the letter I dictated in answer to yours of the 16th, regarding insurance, was inadvertently overlooked, and instead of not being fully understood by you was not fully understood by Mr. Westee.

In view of the fact that the title to Model Building No. 11 is still in your company, the insurance will of course have to be carried in their name, and all that is necessary for you to do will be to pay the insurance and charge it to us, when/I will of course be very glad to send you a check in settlement.

We have already made arrangements for the proper insurance of stock which we now carry in that building.

As our fiscal year began March 1st, I would suggest that the insurance on the building itself be charged to us from that date. If this is satisfactory, will you kindly send us a bill for same.

Yours very truly.

WRG /TWW

COPY.

May 12th, 1902.

My dear Crane: --

Yours of the 10th inst. noted. Mr. Rdison is at Stewartsville to-day and I will take the matter up with him on his return to-morrow, telegrapping you which train he will take.

I note that you have engaged Kr. Carr and hope he will turn out to be a first class man.

Yours very truly,

W.S.Mallory, V.P.

T.I.Crane, Esq.,

Girard Building,

Philadelphia, Pa.

ERELO

The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 2, 1902.

July - 1 2012

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

My dear Mr. Mallory :

I wish to report having returned to work, and am now subject to any instructions which Mr. Edison may have to forward.

With best wishes, I am

W.S.P.

s, I am
Yours very truly,
Whitellungs
Treasurer.

P. S. Very glad to hear the good news about the battery.

V. Toker . .

The Edison Portland Cement Co.

With Pales

The Edison Portland Cement Co.

Girard Trust Building

Philadelphia Juno 9, 1902.

Mr. W. S. Mallory, V. P.

Orange, New Jersey.

Dear Sir:

We enclose copy of letter from our Pittsburg office in reference to Furnace Cement. If you want any additional data, kindly advise us.

Yours truly.

Treasurer.

W.S.P.

ENCL.

JUN 5 4 2 BUZ

Pittaburg, June 7th, 1902.

Messrs. Pilling & Crane,

Philadelphia, Pa.

Gentiemen,

When in Philadelphia the other day I advised Mr. Creme that there was a small experimental coment plant in Allegmeny under otto Wath's patents. He know nothing theat this concern. I now find a year or two ago Otto Wath, who is a local chemist, invented a grocess for making cement from furnace slag and eliminating the sulphur. A company was organized at that time called the International Cement Co. compased largely of Philadelphia peoplo, it being reported to me that the Widener and Elkins people were in it.

Nothinghas been done for months until about two weeks ago. I learned to day that the capital has been increased to \$600,000, and that they are proposing to construct plants or lease rights to blast furnaces, rather than go into the manufacture themselves. I also understand that they have made a proposition to Mr. Courty of the carnegic Steel Co. to build a plant at the Camegie furnaces at their own expense with the understanding that Camegie shall not be compelled to purchase until they demonstrate that the plant is satisfactory. They claim to make a coment equal to the best German Portland, and that they eliminate all the sulphur. They also claim that they can make this coment under conditions where they would be obliged to buy and haul the slag at 80 cents por ten and that a plant located at the furnace with.

JIN AU ...

P. & C.? Page 2.

no cost would enable them to make the cement at about 40 cents.

The experimental plant is in epochtic, an Allegroup and they are turning out about 10 becoming a way. I was informed to-day that Mr. Wood from the Happinesi Storl Works has been here inspecting this plant with a view of installing one at Sparous Point. If you are interest to could send you a sample of the example.

If what ther claim is true and furnace also coment plants should be exected at a number of formaces it would certainly materially affect the coment trade. It must be borne in mid that they claim this coment will analyze and stand the would or any otherwast equal to the bast German.

Yours very truly,

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 11, 1902

Mr. W. S. Mallory, V. P., Orange, New Jersey.

Dear Sir :

We herewith enclose two notes aggregating \$12,500 to the order of Mr. Edison for discount Upon receipt of the proceeds of these notes we will mail you check for your voucher received to-day for work done at Orange.

W.S.P.

ENCL.

1 7500 other (

The Edison Portland Cement Co. Girard Trust Building Philadelphia fund 11/1902 In M. C. Macling. Comment, by Donath by Donath Brown in order, land being the much promotes in order, Tong nother in his furning and Jong \$7500 - and the others neigh of the forcetor of these motes we were send you check for his muching weeks in gesting \$ 2101.56 -Statements Classim graph by 5:00 Viliand from States & X 51.22 which please Octobalule -Cetter, and catalogue of W.D. During that onay intresty you along letting and statement, of Fow Brothing Fl: 116.85 We add to any indrance Vacalog the 4476 in famy of A floops Generates of much, 150-000 check for some which fourth a direct them -

The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 11, 1902,

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

Dear Sir :

I have your favor of 10th instant and will take up the question of directors' meeting at Stewartsville and advise you. I think the suggestion a good one.

Am very sorry to hear of Mr. Upton's illness, which I trust will not be very serious, although typhoid fever is always to be dreaded. I presume that no arrangement is necessary with the Bank, as the checks will be drawn to Mr. Darling's order and he can no doubt get the money.

We herewith return letter of Mr. Darling in reference to

Yours very truly,

W.S.P.

ENCL.

PREHIDENT
W. S. MALIGAY
VICE-PARTY

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 14,1902.

Mr. W. S. Mallory, V. P., Orange, New Jersey

Dear Sir :

We have your statement of commitments to date and must confess that the outlook is anything but encouraging. Our people cannot understand why the repeated efforts to arrive at a final estimate of cost cannot be done with reasonable accuracy. We suppose that by Thursday next you will have another estimate made up to submit to the Board meeting.

Yours very truly

m----

W.S.P.

Tank of the short of the short

WW. H. SHELMERENE PRESIDENT W. S. MALLOSY NICE-PRESIT

### The Edison Portland Cement Co.

Girard Trust Building

PERSONAL.

Philadelphia June 17,1902.

Mr. W. S. Mallory,

Orange, New Jersey.

Dear Sir :

I understand that you will have on Thursday a statement of the amount of money which will be needed to complete the works and start it up. I have great dread of the results of this meeting. The directors are positively tired out. Our cash will be exhausted this month, and I see no way of securing more. The dissatisfaction of stock-holders is so great that the directors seem unable to battle against it any longer. I simply write this as a matter of information. The great cause of dissatisfaction is the impossibility of securing correct information regarding cost of plant - which keeps swelling and swelling, and I see no way but. We have just received telegram for pay-roll, and after paying this we will have about \$20,000 left for all purposes.

Yours very truly,

Treasure

W.S.P.

Ww. H. SHELMERCHE PRESIDENT W. S. MILLONY WES-PRESIT W. S. PILLING TREASURER

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 21, 1902,

Mr. W. S. Mallory, V. P.,

Orange, N. V

Dear Sir :

We have your favor of 20th instant.

When you are within the 30-day limit of starting, we think it would be well to take up the bag question, and in the mean-time you might assertain wisther the notes will be scomptable. How do the primes compare with those named by others?

Yours yery truly,

Tressurer.

W.S.R.

Ww. H. SHELDERINE PRESIDENT W. S. MALLORY VICE-PREET

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 25,1902.

Mr. W. S. Mallory, V. P. New Jersey.

Dear Sir :

We are getting exceedingly short of cash. It occurs to us that it would be well to have the New Jersey & Pennsylvania Concentrating Works societ paper, the same as any other creditor, and Mr. Edison can no doubt get some of it discounted and pay up his subscription in cash. It is oscilutely imperative for us to get some money quickly, as the next for days will wind up all our available cash and we shall have nothing for the early July pay-roll.

We understood that Mr. Thompson wanted some data from you, and should like to know whether you have furnished it. Something will have to be done quickly or the work at Stewartsville must ston.

Yours very truly,

Treasurer.

W.S.P.

The surer.

. SHELMERSHE MERIODAT D. MALLOWY E-PRES'T S. PILLING The Edison Portland Cement Co.

Girard Trust Building

Philadelphia June 27, 1902.

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

Dear Sir :

We have your favor of 26th insbant.

We had already forwarded the notes for the New Jersey & Pennsylvania Concentrating Works. We recognize of nourse that these matters are entirely within Mr. Edicon's control and it is optional with him as to whether or not be will accept notes. You are well aware, however, that we have no cash, so cannot settle in any other way at the present time. No doubt the whole matter will be made entirely satisfactory to Mr. Edicon later on.

Yours very tru

Treasurer .

W.S.P.

June 28, 1902.

Buting to.

Er. W. S. Pilling, Treas., Philadelphia, Pa.

Dear Sir:-

We are all at work on the estimate and hope to have it comploted with full detail before wuly 4th.

Mr. Pdison asks whether you have approached Beaurs. Page and Bent as to taking paper same as have the other Directors, if so with what result?

Yours very truly,

Sm 6 8 C Co

WW. H. SHELMERSINE PRESIDENT W. S. MALLORY VICE-PPERT

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia July 1, 1902.

ESCRETARY
FROMAL A. EDISON
GEN'L MARKEER

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

Dear Sir :

I herewith enclose copy of letter received to-day from Mr. Thompson, and copy of my reply. /

It is simply beyond my combrehension how any such misunderstanding could have occurred, and I tail to see how either you or Mr.
Thompson could look upon the matter as one which can wait. I should
like to know how it is expected that the Company will secure the means
to run during the month of July. Mr. Shelmerdine fully understands
the gravity of the case, and solong as the minutes beer out our view,
it is evident that another meeting must be called immediately or the
committee raise the funds to carry on the work; otherwise, instructions should be issued to lay off all the men, as it would be simply
ruinous to have pay-rolls mature without provision for meeting them not to speak of bills for which threatening letters are already being
received.

Yours very truly,

W.S.P.

P. S.

S. Mr. Shalmerdine is here now, and gays that he cannot understand how there can be say didfference of orninten as to the duties of the committee. He seems surprised at Mr. Thompson's understanding of the matter, and has been expecting to have the committee called together, as he says that the beard expects a special meeting to be called to hear the report of the committee.

For Mr. W. S. Mallory.

COPY

PILLING & CRANE, GIRARD BUILDING, BROAD & CHESTNUT STREETS, PHILADELPHIA.

"The Oceanside", Magnolia, Mass., June 30, 1902.

Mr. W. S. Pilling, Treas.,

Edison Portland Cement Co., Phila.

Dear Sir :

Your letter of 27th inst. has only this moment reached me. You enclose copy of Mr. Mallory's letter, which correctly states my understanding of the duties expected of the committee appointed at the last meeting. I did not expect to take up anything except the question of raising the money necessary to complete the plant and pay off the debts then due and leave a respectable working capital. I did not consider that the immediate needs were to be provided for by the committee. There is only one small note to be provided for next month, as I understood it, and as you remember, I stated I would try and look out for that individually, and this I will do - if you will let me know when it falls due. I expect to be back home on Thesday, 8th, and I believe this note of something over \$4000 is not due till later, but am not sure. If it should be, kindly wire me here and I will try and make provision for it through my house in Brooklyn, and if the balance of the requirements for July is not then in sight, I'll do my level bust to provide for them some way, but not as Chairman of committee.

Very truly yours,

(Signed) R. H. THOMPSON.

For Mr. W. S. Mallory.

July 1, 1902.

Mr. Robert H. Thompson,

"The Oceanside",

Magnolia, Mass.

Dear Sir :

I have your favor of 30th ultimo and am somewhat puzzled at the misunderstanding.

At the meeting held June 19th it was stated that there was about money enough to see the Company through the month of June, including a note for about \$4600.00, that the maturing notes for July aggregated over \$50,000 and that there were no funds in sight to meet them nor the pay-rolls and maturing bills for material. I send you the following extracts from the minutes of that meeting:

"The Treasurer submitted copy of trial balance to June 1, 1902, together with statement of each receipts and disbursements; also a statement showing that the outstanding notes of the Company on June 17th amounted to \$212, 912. 30, together with memorandum as to the dates of maturity. He also stated that the Company will receive the proceeds of notes aggregating \$20,000, to be discounted by Measra. Shelmerdine, Pilling and Crane, and that these funds, with the cash on hand, would shout pay the state of the company of the continued operations of the Company after July 1st."

"A full discussion ensued as to the best method of securing additional capital and, on motion, the President was directed to appoint a committee of

Mr. Robert H. Thompson - 2

five to take the matter into consideration and report at the next regular meeting of the Roard, or at an earlier special meeting to be called for that, purpose should it be desirable. The President appointed Eessrs. Robert H. Thompson, E. C. Miller, Thomas A. Edison, T. M. Thompson and Willard P. Reid as the committee."

I know that Mr. Shelmerdine and the other directors understood the matter as I do. This is confirmed by the resolution instructing the committee to report at the next regular meeting, or at an earlier special meeting to be called for that purpose. The note to which you refer fell due in June and was paid.

I regret very much if there has been any misunderstanding, but you can see from the urgency of the case that the Company must either have funds to carry on its pay-roll and bills already overdue, or orders must be given to suspend the work.

Yours very truly,

Treasurer.

W.S.P.

Cablet Gleddras " Edison! NewYork!" From/theLaboratory Thomas A. Edison! Crange N. J. July 2, 1902. National Shoe & Leather 1 271 Broadway, Hew York. Dear Sirs: We beg to enclose you herewith three months note for \$5,000. Will you kindly discount same and place proceeds to our credit, and greatly oblige, Edison Hanufacturing Company By Nia a Colum Mr. Hallory would have brought this note in for discount but he has been suddenly called out of town. Afabove is renewal for one due July's all right - but must communicate fus with Mr Mallory before doning only

W. M. SPELMENDING PRENDENT W. S. MALLOSS VICE-PREST The Edison Portland Cement Co.

Girard Trust Building

Philadelphia July 8, 1902.

CECRETARY FHEMAS A. EDSON OTHYL MANAGER

Mr. W. S. Mallorv. V. P.

Orange, New Jersey.

Dear Sir :

I enclose copy of letter gent to Mr. Thompson.

I think you had better commence to arrange for remember for notes due this month, where you think parties will accept them. Not knowing these people, I do not know how to approach them. Of course the least we can arrange to pay, the better, and I suppose that in this way we can stave off for a time some of the payments, but I doubt whether you can get four months on these renewals and presume that most of the parties will want a fair payment in each and will seriously object to a second renewal.

Yours very truly,

Treammer.

W.S.P.

ENCL.

For Mr. Mallory.

COPY

PILLING & CRANE, GIRARD BUILDING, BROAD & CHESTNUT STREETS, PHILADELPHIA.

July 7, 1902.

Mr. Robert H. Thompson,

Brooklyn, New York.

Dear Sir :

Your esteemed favor of 2nd instant was duly received. Br. Sholmerdine was here to-day and we went over this matter, and you understand the gravity of the situation. We all realize that it would be better to wait till the mill is rumning, but the trouble is, that we cannot get it into operation without additional funds. It is not likely that any of the directors will expect their notes paid off at maturity. Of the amount due this month, upwards of \$20,000 is due to outsiders, and while Mr. Mallory may be able to arrange for partial renewals, it is evident that much of this money must be raised, and we must also meet payrolls in cash. It is evident that some prompt action must be taken, otherwise orders should be given to shut down the works immediately.

Yours very truly,

Treasurer.

W.S.P.

WW. H. SHEWERCHE PRESENT W. S. MALLORY HIGE-PRESET W. S. PILLING

### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia July 9, 1902.

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

Dear Sir :

Mr. Thompson has arranged a tempojarry loss of \$50,000, which he says will reach us to more rows. This will enable us to gay the most pressing obligations of the Company. I presume that it will be necessary to pay something on account of maturing merchandise pates, but of course if we can renow the greater part of these notes it will make it easier for us to get through during August, and if the works shall start up this month (as I endorstend by your probable threethation) we may be able to keep things slive until we can arrange for permanent loss.

Will you kindly send me a copy of the estimate which you have prepared for Mr. Thompson ?

Yours very truly,

W.S.P.

Traspured

THE EDISON PORTLAND CEMENT CO.,

SSEN STEWARTSVILLE, N. J. July 9, 1902.

IN RE Soap-stone.

Mr. Thomas A. Edison,

Orange, N. J.

My Dear Mr. Edison:-

As per your telephone instructions I am sending to you today two bags of samples of scap-stone.

One bag is from a quarry on the Bushkill Creek in Pennsylvania back of Easton, and the other hag is from a quarry along the Delaware River above Phillipsburg.

The quality of the stone from this latter quarry is very irregular. The samples are taken from different parts of the quarry, and I am told that that is the way the material runs.

Very truly yours,

The Edison Portland Cement Co.

The cample taken the same of the Sale of t

The Edison Portland Cement Co.

We have
We have
We have
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We have

The Edison Portland Cement Co.

Girard Trust Building

Philadelphia July 191902

Philadelphia July 191902

The Edison Portland Cement Co.

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The Edison Portland Cement Co.

Philadelphia July 191902

Philadelphia July 191902

The Edison Portland Cement Co.

Philadelphia July 191902

The Edison Portland Cement Co. Girard Trust Building Philadelphia fuly 15/1902 subscribed to 1000 there on 150,000 of this you transfered with all privilege to other parties 500 thanks, leaving your 23500.00 Congelligh Cape 10/1902

THE EDISON PORTLAND CHARACT CO.

PRESIDENT
W. S. MALLORY
WOS-PREST
W. S. PALING
TREASURER

# The Edison Portland Cement Co.

Girard Trust Building

Philadelphia July 19,1902.

JL 21 502

Mr. W. S. Mallory, V. P.,

Orange, New Jersey.

Dear Sir :

We have had a couple of visits from people who make machines to clean bags, and have told them to see you or Mr. Darling. They have a scheme by which they put a machine at mills, and clean and repair bags for one-quarter of a cent each. The scheme appeals to us as being a good one.

We have sent a copy of this letter to Mr. Darling.

Yours very truly

W.S.P.

W. S. Pallings

C. L. Edyar Diston mass. away nich week Starting Cement Plant. It wie be home week after been will be glad accomprise. This a Edising

## [FROM JAMES E, GARVIN]



Edison Portland Cement Co., Laboratory.

Gentlemen:-

Peterring to your letter of recent date, concerning your order #4532:- We were not in position to fill the order and referred it to our N. Y. Office, thinking frat they possibly had in stock fan motors that would answer your purpose. We have not heard from them yet, and have to-day written Nr. Sladstone and requested him to communicate with you direct. You will no doubt hear from him within a day or two.

Yours very truly,

THRENC CO.

JEG:TF

PILLING & CRANE,
GIRARD BUILDING
BROAD & CHESTNUT STREETS
PHILADELPHIA.

Thomas A. Edison, Esq., (Laboratory)

Orange, New Jersey.

Dear Sir :

We have your favor of yesterday, enclosing note due November 30th for \$2040.90 which we place to your credit, and will

send you proceeds for same beginning of next week.

You

Yours very truly,

August 1st. 1902.

В.

# ELECTRICAL WORLD SEE ENGINEER

W. S. Mallory, Esq.,

Edison Laboratory,

Orange, N. J.

Dear Mr. Mallory:-

I have noticed once or twice lately in the papers items with regard to the starting up of hr. Edison's coment works. I would say that at the earliest posphile moment we should be glad to illustrate and describe the plant in accordance with preficus conversations on the subject.

Mr. Aschoff, who is a partner in the firm of Mitchell & Company, which for many ears has represented Mison and General Electric interests if Bratil, is now in this city and would like to have an opportunity of viciting the Laboratory and of seeing Mr. Edison. While ere he would also like to take up the subject of handling the Edison Battery in that part of the world. Mr. Aschoff is a personal friend of mine of long standing and I should be glad to bring histout to the Laboratory whenever it would be desirable or convenient before he leaves the city. I should be glad if you would let me have a word of advice on the subject.

Awaiting your kind and prompt attention.

Yours truly,

Aug. 11th, 1903.

I.C. master

(not Deady

## EDISON PHONOGRAPH WORKS

Crange, Ny, Aug. 19, 1902.

Edison Portland Cement Co.,

AUG 11.9 1902

Mr. W. S. Mallory, Vice-President,

Dear Sir:-

Referring to your Req. #4537, which covers 125 special pieces per sample:-

We manufactured a quantity of these plugs for you some time since, but after they were finished the tools and gauges were turned over to your Company, and we understaph they were sent to Stewartsville.
Will you please have them returned to us at once, and we will start work on the present order just as son as they come to hand. When the order is completed we will of course return the tools and gauges to you with the plugs.

Yours very truly,

JEG: TF

August 23, 1901.

Application of Carl Hittag.

Cirurd Trust Building,
Philadolphia, Pa.

Dear Sir:-

I happened to see enclosed latter from you regarding an expert error the Alem Works, and having already a report on those works, by one of ryion, I have had it typowrither of send it  $(e\cdot \phi)$ .

It will be interesting reading when taken in conjunction with applicant a pt.er

Yours yory truly,

ENGLOSU:

7.71.8

Stewartsville, N. J. August 28, 1902.

Fr. Thos. A. Edison,

In pursuit to your request to visit the Alson Coment Works at Alson which is near my home, I last Monday, August 25th went over the works:-

The buildings are very finely constructed of terracetta brick. They use the regular count inchire, yet forman make, two hinds of limestene and solid dry clay are ground together. The coment of which I had sifted, gave 64% through 200 meah, 28% through 100 meah and 8% through 50 meah. This shows a very coursely ground essent. The send instity of the mill is that it is metly run by meters, but the conditions underwhich they work are very bad and will result in rapid depreciation.

30 Crocker Wheeler meters are use, they are all exposed to the dust, the sparking on the corrutators is very bad as account of dust gathering between early on the constitutors. Two men continually go around eleming concurtators and adjusting bushes.

There is a wilderness of bolts, evidently the First arrangement of neutrons, etc., did not truk and they have larged but been out and replaced by worden fixtures. Spends have been miscalculated and additional sharts and belting have been put in. Althougher the whole outfit is pretty bad, except the buildings.

The quarry is about 1800 feet distant, the stone is blauted dryn and carried a short distance and damped over a bank, it is then relanded and carried another short distance, damped and calcaded into a car holding 2-1/2 tons, hould to mill by a Wire rope. There is a car about every five or six minutes. The car delivers to a crusher. They seem to have a great difficulty in getting limestone through drusher, as they have quite a kit of tools, they haven it in and if a piece don't so through its order and pulled out and put in the other way.

The clay is taken from the ground is mediately in the rear of the mill by pick and shovel, and carried by hand and in harrows, and piled upunder a shed to dry. It is then broken up and fed by hand into a belt elevator.

#### [ENCLOSURE]

Mr.T.A.E...2.

The elevator dumps the clay into a crusher which appears to consist of a couple of rolls between which the clay passed, from the rolls it goes into a couple of intermally fired cylindrical dryers and then appears to go into the 'all nill with the lime stone. There are about 15 or 20 ron digging, storing and breaking up the clay. There is about 20% clay mixed this limes two.

They do not apparently weigh the clay and linestone, as I can no scales. The kiln man who comes from Stewartsville says that the lime proportions vary so much that at times the clinker melts and gobs up kiln, then they set a lot of and work a lone but to break up the collars formed. One of the kilns and work a lone but they could'nt break it up, and the head burner said "Start it up again, and maybe it will loses up if it don't, we will have to shot her down and lot be coclose."

The electrical equipment was so perrly installed that the switchbourd paralls crack from the hear produced in the perr electrical contacts. They had shut the mill down the we k previous to scrape the contacts and remor some of the pancels in the switchboard. The cables leadies the current from the pancels in the switchboard. The cables conduct the current from the pance house to the mill, run through worden conduit, evered trench under the floor for about 100 foot. The cables were made so lit that they were not sufficient to carry the current and the calles and conduit all get on fine and shut down the mill for a day. They now have the cables all strung out on the floor and exceed up with loose boards.

The clinker from the reasters drops into a bin and the air far the reasters is drawn over it cocling it off semewhat. The clinker is then damped into small ours helding perhaps a ten. The cars are reised out of the pit by an elevator, and rum out into a shed where the clinker is dumped on the floor and sprinkled with a watering pot and loft a while to cocl. It is then showeled back into the cars and dumped into storage bins.

The elevator for the clinker cars had dropped a few days before I was there and smashed a couple of ears.

## [ENCLOSURE]

Mr.T.A.E...3.

The gate that lets the clinker into the care became gazed and the lot clinker had overrun and set the place on fire doing a good deal of damage.

There seems to be a good deal of margin in burning clinker, for while I was there they treak out five samples of clinker two of which we see ever beyond and two under burned, and only one properly burned but they used it add.

At the office they told me that they did'nt allow an one through the works, but I permuted than to but they see the electrical equipment and went through with their and cleatrician. He did'nt know may thin about cement, but told as the transless they had with smitcheard cuttons, elevators, etc. I left the electrician and went up to the marry and atterward came back and went through the works alone, and found out what I could by observation and quastioning the worksen by leading questions.

Respectfully yours,

Wm ct. Warren

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## [ON BACK OF PRECEDING PAGE]

I think we shall be round for one adjusting a present loss one

The Edison Portland Cement Co. GENERAL OFFICE: BUILDING, PHILADELPHIA. PA

ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J.,

Dear Mr. Edison :--

We are in receipt of your memorandums, asking that we send the Cement shalyses books of the Stewartsville explorations, and also the drill cores made by the two drills.

I have been over the matter with Devonald and Cal Freid, and we have found empty boxes, also the parts which are on the shelves, and we will have them carefully tagged, packed and forwarded by freight to-morrow. There are also several larger boxes, which Devonald informs me have not been unpacked. I will . also ship these. In case you want the boxes sent by Express, please telegraph me to-morrow

I will also send you a list, designating what each of the smaller boxes contain.

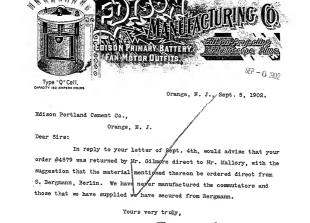
We will also send you dopies of the old Log books used at Edison. You will find that Mr. Young has new log books all I have gone into the matter very thoroughly with him and he understands what is to be don't

Yours very truly,

Thomas A. Edison. Esq.

Stewartsville, N. J.

THE WESTERN UNION TELEGRAPH COMPANY.
23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.  The Groupe TRANSPIRED BY DESCRIPTION OF CONDITION
NUMBER SENTEY SECOND BY LOCA CHECK
RECEIVED at ORANGE, N. J. Sept 5 1902  Dated Par Village 4 5
To who Mulling
Oxoglo omen of
will the at Paboratory
all monday for meeting
Odeson



General Manager.

JRS/IWW

Dear Sir :

# The Edison Portland Cement Co.

Girard Trust Building

Philadelphia, Sept .13, 1902.

Mr. Thomas A. Edison,

Orange, N.J.

We herewith enclose a circular of the D'Olier

Engine oring Company which may probably interest you.

An Egrany you can

Treasurer,

SEP 15 1902

TELEPHONED

September 19th,1902.

Mr. Mallory:

Herter sick, leaves us gery much hampered. Can't you send our man who is at the Frono Works; I moun the one we had working at first on Glen Ridge building?

(Signed) Rdison.

6,000

PILLING & CRANE.

BREAD & CHESTONY STREETS

PHILADELPHIA

Mr. Thomas A. Edison,

Orango, New Versey.

Dear Sir:

Referring to the Writer's conversation with you on
the subject of briquetting ironored, we enclose, for your
guidance, copy of letter we are writing the Warwick Iron & Steel

Company directing shipment of lifty pounds of Messabe ore to you.

If this ore can be cheaply and successfully put into briquettes,
we judge there would be a large field for operations in the West.

T.I.C.

## [ENCLOSURE]

For Mr. Edison

COPY

PILLING & CRANE,
GIRARD BUILDING,
BROAD & CHESTNUT STREETS,
Sentomber 20th, 1902.

Messrs. Warwick Iron & Steel Company,

Pottstown, Pa.

Dear Sirs :

We would thank you to ship a box containing say about fifty pounds of fine Messabe ore, addressed to Thomas A. Edison, (Laboratory) Orange, New Jersey, by United States Express. We presume you have some Sauntry ore on hard, and, if so, this would answer very well. We would prefer if possible, to have the are all fine as it will be used in a briquetting experiment. Your attention will oblice.

Yours very truly,

В. Т.І.С.

P.S.- Kindly advise us particulars of the ore when you ship it.

1 .. 32

THE WESTERN UNION TELEGRAPH COMPANY.

23,000 PFICES IN AMERICA.

CABLE SERVICE TO ALL THE WORLD.

PLANSITE THAT HE WESTERN UNION TELEGRAPH COMPANY.

23,000 PFICES IN AMERICA.

CABLE SERVICE TO ALL THE WORLD.

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PILLING & CRANE,

CIRARD BUILDING
BROAD & CHESTNUT STREETS
, PHILADELPHIA.

September 23, 1902.

Mr. Thomas A. Edison,

Laboratory, Orange, N. J.

Dear Sir :

We herewith enclose copy of letter from Warwick Iron & Steel Company, reporting shipment to you of box sample of Missabe ore.

Yours very truly

W.S.P.

ENCL.

Villing Town

[ENCLOSURE]

9/::2/02.

Philade. Pa.

We shiwed Thos. A. Mison, as per your request, to-day, per

Me shiwed Thos. A. Mison, as per your request, to-day, per

Me hox, containing fifty-four (64) lbs., of "Atlas" One. is

To hos to inform you that the analysis of this one, is

From 59.01

This - 6.62

Phos. 0.074

Alamin 1.04

Noming this will prove entisfactory,

HUT/YES

Very truly yours, Warwick Iron & Steel Co., per,

9/25/02/WSM/I

Mr. J. F. Randolph.

Dear Sir:--

Commencing from September 1st, Mr. Herter's salary for work done at the Edison Portland Cement Company, is to be charged to the Dunderland Ore Company, as he is to keep all blueprints up to date for them.

I have written Mr. Upton at Stewartsville, as per enclosed carbon copy.

Yours very truly,

Mallory.

## [ENCLOSURE]

9/25/02/WSW/I.

Mr. F.R. Upton,

Stewartsville,

N.J.

Dear Str:--

From Saptember first, please charge to Thomse A. Edison, the selary which you paid to Hr. Herter, and keep this in effect until further advised.

Kindly render this memorandum bill at least once each month.

Yours very truly,

V.P.

ore milling

9/25/02/WSM/L

Mr. J. F. Randolph.

Dear Sir:--

To enable the Portland Cement Company ty sell \$25,000 of Preferred stock at par, carrying three shares of Common with share of preferred, I have agreed to give to the Company, seven hundred and fifty shares of Common, and was to try and get Harlan Page to give the other seven hundred and fifty, which I have been mumble to get him to do. It was agreed by Messrs. Edison, Pilling and Crane, in case Page would not come up, that they would give the 750 shares in the proportion they received the original stock.

Please have a certificate ready for Mr. Edison to sign on Monday next.

I cannot tell now the exact number of shares, as I am writing Pilling to-day. It will be 625, or possibly less. I will let you know on Monday.

Yours very truly,

Namillania

V.P

n ore Miling, se chared de collection de la ford in battan qui toutes probabilités, arrives demain

der 2 octobre 1902

de Stewartsville Je dirige une fabrique de Ciments ale Havane it je serais teureux se roin si les nouveaux appareile, d'inventer, peuvent que es venez d'inventer, feurent motie utile, pour le brigge du Rartland, que je falique par Pauglis des pours pases et a, fours l'auglis des pours pases et a, fours Je vous serais tres oblige, musieur de m'adresser/au aijet de la possibilité de vous faire une visite Domanche de performa lendi si dinianche performa par l'dan ce cas la se retrond la je retarderais mon depart D'un jour), un mot à mon Dans cet espoir, secere thes civilités empressées m= 7. m. Vielajus. Hotel Laftyette-Brewoort New-york

JAY M. WHITHAM. SULTING ENGINEER, GOT BULLYT BULLING.

PHILADELPHIA

Oct 13, 1902

007 £4 1902

Edison Portland Cement Co. Orange N.J.

Gentlemen: --

Your Mr. D. Frank Bain's favor of the 10th inst to our Mr. Dunn has been handed me for reply.

We wish to thank you for your courtesy in offering the 500 h.p. Upright Tripple Expansion Engine, which has been used a total of about six months. Will you kindly advise he as to the make of the engine,

and the floor space it occupies, and also as to the price for the same. Thanking you for your favor, I am,

Consulting Engineer for Makens Vulcanite Portland Cement Co.

The Edison Portland Cement Co.

ORANGE TELEPHONE, #311 ORANGE."

Edison Laboratory, Orange, N. J.,

10/21/02/WSE/L

Dear Fr. Edison: --

001 233 309

Then you send down the samples of various kinds of clinker to be tested on the Agdraulic Press, please indicate the tests you desire, so there may not be any misunderstanding.

In thinking to-day of the point you made last night as to the yellow centers not making good fament, it occurred to me that it would be an interesting experiment if you would take a lot of these centers, dig them out, have the rellow insides ground to 200 mesh and then test it for tensile strength, setting, etc. do the same on the part of the clinker that is well burnt and this would prove whether there is anything in the theory and whether it is any advantage to over-born it all.

Yours very truly

Thomas A. Edison, Esq., Stewartsvill

Hone this one of dee

25, 1902 Ha Edison Ce The fa this City. to you being

30 BROAD STREET,

NEW YORK, Nov. 26th, 1902.

Dear Mr. Mailorye.

I thank you for your favor of 24th instant.

Mr. de Goeyen, Mr. Villard and myself intend to visit your cement plant within the next fortnight.

I shall make free to communicate with you beforehand concorning the matter, and make definite arrangements.

With regards from Mr. Villard and myself to you and Mr. Edison, I remain,

Yours, very truly,

Gubnelet,

W. S. Mallory, Seq.,

Orange, New Jersey

#### ESTABLISHED 1818.

CALVIN TOMKINS,

120 LIBERTY STREET.

NEW YORK,

Dec 5, 1902

DEC 9 1902

Mr W. S. Mallory Edison Labratory,

Orange, N. J

Dear Sir:

As you request, I will arrange to send samples of our Hillsboro

Gypsum to E. A. Darling, Stewartsville, N. J

Yours very truly,

12/9/02/WSM/L

Mr. Randolph:--

Mr. Edison'leaves instructions to order six (6) boxes of 50 each of "Brunswick" cigars from Decker, charging same to his personal account.

These eigars are a premium to Mr. Damon of Stewartsville, for getting out 46 tons of 81% chalk from the Blower House.

Have Decker express them direct to Damon, c/o Edison Portland Cement Company, Stewartsville, N.J.

Wallowy W D

Myny

30 BROAD STREET, NEW YORK, Dec./13th, 1902.

Dear Mr. Mallogy:-

Referring to my lest mote on the subject, I beg leave to state that business matters have so pressed upon the holland bunker who desired to see Mr. Edison's seemn playt, that he could not spare a day for that purpose. He sailed this morning. He intends, to return to this country some time next summer, and would then be happy if the same privilege would be extended to him.

& Ulborile

W. C. Mallory, Esp.,

Orange, New Jersey.

#### Edison Portland Cement Company Records Corporate Files - Thompson, Robert H. (1902)

This folder consists of letters from Robert H. Thompson to Walter S. Mallory. They relate primarily to company finances, the board of directors, visitors to Stewartsville, and meetings with Edison. Some letters deal with test runs at the Stewartsville plant and the development of Edison's storage battery, as well as the uses of cement and prospects for the cement industry. One letter concerns a South African inquiry about crushing machinery; another mentions a wager between Edison and Thompson involving cigars. There is also material pertaining to the personal affairs of Mallory and Thompson.

Approximately 40 percent of the documents have been selected.

er H.Tuonipson. Henry D.Nomms.

EIWAND S. SHARPE.

MAIRTON IL DAY, PRODUCTARY,

## THE THOMPSON & NORRIS COMPANY,

CORRUGATED PAPER AND PAPER SPECIALTIES.

BRANCH WORKS.

BOSTON, MASS.

BOSTON, MASS.

PRINCIPAL OFFICE & WORKS.

PRINCE & CONCORD STREETS.

AMERICAN INSTITUTE, NEW YORK, ISTT.
INTERMATIONAL INVENTORS EXHIBITION, LONGON, ISI
EXPOSITION, UNIVERSELLE, PARIS, 1989,
WORLOS COLUMBIAN EXPOSITION, CHICAGO, ISE

CAUE ADDRESS.

BROOKLYN, N.Y. Ftb . 28, 1902

W.S.Mallory, Esq., Edison Laboratory Orange, N.J.

Dear Mr.Mallory:

I am in receipt of your two kird favors of the 26th and 27th inst. with enclosures, viz. the three pattery units, letter of Mr.Roche, official report of fire topt and ansignment from Mr.Rainon covering the right to \$5,000 bonds of the Battery Co. Thanks for your prompt attention to all.

I do not fear tast you will forget to notify me when I am to have that rido over the new batteries. I would like also to visit the plant where they are to be majority tured.

Probably it is so woll that Mk.Rdison does not make an appointment with Mr.Cassatt till after his return, when as we all hope, he will be in good trim.

Note the P.S. on enclosed clipping. How could any American answer that question, except in one way.

With kind regards,

very track yours,

Chompson & Norris

10 to 34 Prince St.

Colle Alderes, CORTEXA. G.

RODT, H THOMPSON

Brooklyn NY 3/14/1902.

W. S. Mallory, Esq., c/o Edison Laboratory, Orange, N. J.

I am sorry to see by the newspapers that Mr. Edison's suit for infringement of his Biograph Patents has been decided against him. I hope the decision does not end it, and knock his claims against the defendant entirely out.

Mrs. Thompson said this morning that if you and Mrs. Mallory could make it convenient to come over and dine with us next Thursday (6P.M.) she would feel very happy in antiotpetion of a pleasant evening. For my part, I would enjoy the evening at home with you and Mrs. Mallory but Mrs. Thompson thinks it would be very cheeky to ask you to take all that trouble for so little, so if you can come (and if we can get seats at some good show) we may take it in; otherwise, you both will have to put up with our "chin musicf, such as it is.

Let me hear from you at your convenience, and oblige,

Very sincerely yours,

M. M. mls n

Boyn Apl 12 Aly Near Minolballory Loavasans to call you My on the Jame when it occurred tome that it was Adurday and test you probably were at the waterick reason the corner or flying through the air oner. the new feathweight bally to Enjoy which I have not Yerkan an invertation (ce a specific me) to som hang on behind. - But Jo some to the owners . Have you tried overeigher it as he balmie and is it a "fust measure" or was it found wanting ? I received some blue prints lo lay from allowarling, which Thomas progress at the work, Oh what fun wile have when the rooks begin to fly-in the right direction. Iwander of mo Mack is going to Dugo and pay for his God Pfo 7 1500 Com orgine of to me? I like to Kukor - Basat Nhore Mr Elisan Ano redurn Dage transit that he full asighe masowalking on and Getterm my very bustowshis also bym not family the same. Vay sines of

Rosquer H.Thospeop

# THE THOMPSON & NORRIS COMPANY.

### CORRUGATED PAPER AND PAPER SPECIALTIES.

PRINCIPAL OFFICE & WORKS

PRINCE & CONCORD STREETS.

LONDON, ENG. PARIS & EXIDEUIL, FRANCE CORTEXA, BROOKLYN

BROOKLYN, N.Y. 4/29 - 1902,

W. S. Mallory, Esq., Orange, N. J.

Dear Mr. Mallory :-

check.

I beg to return voucher #4316 signed, with thanks for

Mining Engineers on the 14th prox. and five have copressed a wish to so out to the works that day, if there are no other to so out to the works that day, if there are no other to suppose there will be. The gentlemen who wish to go are Mr. Henry B. Haigh Prest. Tellurida Reduction Co., Archibald Shenstone, Atty Co. Jan. T. Haile, Sec/y Erg. Asso. & Director in the Tellurida Red. Co. and Mr. Sombre, divector Tellurida Red. Co. and Mr. Sombre, divector Tellurida Red. Co. and Mr. Sombre, divector Tellurida Red. Co. which we have a single property of the total and the total Haven, also one of ours.

These gentlemen/are all of good standing and of more or in directions that might benefit us.

Mr. Page (who, it appears according to the agreement with Mr. Edison, received a large block of cymnon chock) nothing would be more gratifying to me than to have the directors accept the local motion within the offered to tender and elect Williard P. Reid by his placement that the which is offered but feel that Mr. Page's attifude respecting the relating the criticize Mr. Page's attifude respecting the relating the criticize Mr. Page's attifude respecting the relating the most power of the feel and successful lawyer, I'know that he is in touch with moneyed men and I think from all I can seelof the temper of the Philadelphia people, a little more New York blood would be no detriment to us.

If you think it would be of any use, I wish you would speak to Mr. Edison about this and greatly oblige,

With regards,

ROBERT H.THOMPSON,

RENEY D. NOBER.

EDWARD S. SHARPE,

TO IL DAY,

# THE THOMPSON & NORRIS COMPANY,

CORRUGATED PAPER AND PAPER SPECIALITIES.

DRANCH WORKS! DOSTOR, MASS. MILLS, BROOKVILLE, INDIA

PR

PRINCE & CONCORD STREETS.

AMERICAN INSTITUTE, NEW YORK, 1873.
INTERNATIONAL INVESTORS EXHIBITION, LONDON, 188
EXPOSITION, UNIVERSELLE, PARILS, 1899.
WORLDS COLUMBIAN EXPOSITION, CHICAGO, 1891
EXPOSITION, DORDEAUX, 1890.

G. CORTEXA, BROOKLYN

BROOKLYN, N.Y. 4/30 - 1902.

W. S. Mallory, Esq., Orange, N.

I cuclose copy of a table I have made which according to my understanding of the contract with Mr. Edison, shows the royalty that will be due him with the cost ranging from 60% to 18% per barrel, and the selling price from \$1.00 up - to 30 to 40% down.

I wish you would look over it and if there are any errors, let me know that I may correct them.

What a lovely day this would be for a featherweight spin, but there will be others.

incerely, PAN

			c.	C.	c.	C.	C.	c.	c.	c.
s.P.	1.00	μD	80¢/	5461	48% /	42¢ 1	36£/	30€ 1	2401	186
₹.			07	37 T	667	96 7	1287	15¢ /	1887	216
s, P.	90¢ to	1.00	134/21	40/1	42g /	366 4	30% (	24/1	18¢ /	4.4
R.			0/	36	39:1	341	13//	10%/	186 /	
S.P.	SOE to	.90	48/1	434/	30pl	30%	24/	18,57		
R.			0 /	3,8√	35.7	97:1	1341	1:1,37		
5.P.	.70 to	.60	1201	36g /	306 /	24/1	136 /			
R.			0/	36/	64/	961	1261			
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[ENCLOSURE]

ROBERT ILTROSPRON,

MAIRTIN II. DAY.

## THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

POREIGN FACTORIES: DN. ENG. PARIS & EXIDEUIL, FRANCE

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

CORTEXA BROOKLYN-

Very truly yours,

BROOKLYN, N.Y. May 2, 1902

My Dear Mr Me Hory:-

I hope the enclosed Mat wont knock you out. I think you said to make it large, for you probably would be out of many of the records selected. If to whatever number you hend, you would add a few blank

ones, I shall be more than obliged.

To W.S.Mallory, Enq., Orange, N.J.

## THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

PRINCIPAL OFFICE & WORKS PRINCE & CONCORD STREETS.

CORTEXA, BROOKLYN

BROOKLYN, N.Y.

.S.Mallory, Esq., Edison Laboratory,

Orange, N.J.

Dear Mr.Mallory: -

I am obliged for your two letters of the 3rd & 6th inst., received on my return from Boston yesterday. I will do my best to get our friends together for the 15th, as that hay appears to suit both you and Mr. Darling, but as I may not be able to to so, I'll call you up on the telephone and advise you in due time.

I cannot but feel that the most/important step for the benefit of our company, will be the election of Mr. Redd in our poard, and I hope Mr. Edison can be made to think so too.

I wish if you can even approximate, you would state how much money you think we shall need to comple to the plant to 10,000 bbls. In my opinion, we ought to have \$500,000 and may be \$600,000, if we want to be easy as to working capital.

While of course we all want to stick together closer than brothers, I should like to feel that this end has a certain of hr. Edison's sympathy and favor. He and you know our Philadelphia friends better than I, but to me they talk and act a little dry.

The statement of Captain De la Mars' Engineer is very interesting I believe he is correct, and that what he said should not be considered as flattery.

MARTIN II. DAY

## THE THOMPSON & NORRIS COMPANY

CORRUGATED PAPER AND PAPER SPECIALTIES.

FOREIGN PACTORIES:

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

G. CABLE ADDRESS.

BROOKLYN, N.Y. 5/12/1902.

W. S. Mallory, Esq., Edison Laboratory, Orange, N. J.

Dear Mr. Mallory:-

I find that I cannot get my party together this week, owing to meetings and other engagements that require their attention. I shall try next week.

I enclose the notice of the deaty of Judge Reid, father of our friend, Willard P. Reid. Look over it and know that his son is well worth such a father. Mr. Jenkins, Vice President of the Williamsburg Turat Co. said to me a few days ago, 'In all my experience, I have never met a will a father around man - combining both legal and financial attility - than will be all the combined of the combined of This, I find to be the opinion of every one with whom I am Acquainted who knows him.

I received on Saturday a telephonic message from Mr. Broadhead, Stewartsville, suggesting that we come out to the works on the 16th, but this - as you see we cannot do. I shall write Mr. Darilhag to that effect

I received the "Insurance Engineering with an article on concrete factory building and was greatly interested in it. This concernment of the problem of the I feel very sure.

Very truly yours,

#### [PHOTOCOPY]

[ENCLOSURE]

#### OBITUARY-LONG ISLAND.

Ex-Judge Jahn R. Reid.

Ex-Guige datas R. Acessa.

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# THE THOMPSON & NORRIS COMPANY.

CORRYGATED PAPER AND PAPER SPECIALITIES.

LONDON ENG. PARIS & EXIDEBIL PRANCE

PRINCIPAL OFFICE & WORKS PRINCE & CONCORD STREETS.

F CORTEXA BROOKLYN

BROOKLYN, N.Y. May 27, '02,

W.S. Mallory, Esq. 6/0 The Edison Laboratory, Orange, N.J.

Dear Mr. Mallory: ---

Your two letters of yesterday in one enclosure, received, and I hasten to forgive you for that dispatch, Joking aside, it is about as I supposedit was, and I feel the compliment of being on the list". I shall watch with genuine interest the results of all tests 'till we are on a uniform basis, and thank you for your promise to keep me advised.

My friend Mr. Somers, and his son, will I know, be glad of the opportunity to see Mr. White, and will, I have no doubt, go out very soon. You will remember saying that Mr. Randolph had sent my storage battsry bond; it has not been received.

Very truly yours,

Since writing the above, I have seen Mr. Somers at lunch. He tells me that he saw Mr. Edison and Mr. White yesterday, and that his son had received the appointment he was so anxious to secure.

HORSET IL THOMPSON, PRESIDENT

### THE THOMPSON & NORRIS COMPANY

CORRUGATED PAPER AND PAPER SPECIALITIES.

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

CORTEXA BROOKLYN

BROOKLYN, N.Y. May 28, '02,

Dear Mr. Mallory: ---

I feel a little conscientious about adding to your labors and those of the poor Carrier, but I must acknowledge your letter of yesterday with its good news re Storage Battery, and I congratulate not only those that are pecuniarily interested but all who must receive the benefits the battery will produce.

You will remember that I spoke to you of a letter I had received from Mr. Roche, the contractor and builder of the concrete Court House and Jail at Mineola, in which he, Roche and said that if Mr. Edison would come out and look over the buildings with him, he might get some ideas that he could turn to practical use. Well, replying to that letter I said that Mr. Edison/might possibly thy his new storage battery on the Long Island roads sometime in an Automobile ride to Mineola, and if so, I would give him notice to be on hand. To my letter I have just received the enclosed reply which, so far as I can see, agrees with the general opinion regarding the gasoline, kerosene, naptha and steam carriages, all of which seem to have the call over the ordinary lead battery.

Thanking you for your letter, I remain,

W.S. MALLORY, ESQ. The Edison Laboratory Orange, N.J. Very truly yours

Brooklyn sloay 35th Dear Woodballing

night se filet mits a lebup and you refrence when we have some to see Del yn mistle way broug from account on howeford rebully and I ant would you to so the about that sude till there is

MARTIN II. DAY.

### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALITES.

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORO STREETS.

CORTEXA, BROOKLYN

BROOKLYN, N.Y. June 3, 1902

W.S.Mallory, Esq., c/o Edison Laboratory Orange, N. J. Dear Mr.Mallory:-

Your favors (2) of yesterday received. I shall be pleased to meet Mr. Pilling at Orange almost any day to talk over plans for the future. I am however, liable to be in court one afternoon this week, but cannot now tell which. I think I shall know a day before, and if you can call me up about three o'clock any day, I shall be able to tell you if I can be on hand the next day.

I regret that Mr. Barnes freels obliged to decline to serve on the Cement Board. He says he has so many things on hand that it requires nearly all his time to attend to them, and he says he does not like to assume any further responsibility. It is probable if he accepted that he would be unable to attend the meetings except at odd times.

Mr.Reid is all right. In thinking over the number of members suggested, it is plain with nineteen members a quorum would be difficult and perhaps would be unwieldy

EDWARD S. SHAHPE,

MARYIN H.DAY,

### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

BRANCH WORKS
BOSTON, HOLIANA,
FOREIGH FACTORIES:
LONDON ENG. PARIS & EXICULI, FRANCE,
LONDON ENG. PARIS & EXICULI, FRANCE,
LONDON ENG. PARIS & EXICULI, FRANCE,
CADER ADDRESS,
CORTEXA, BROOKLYNT

PRINCE & CONCORD STREETS

MEDALS.

AMERICAN INSTITUTE, NEW YORK, 1972.
INTERNATIONAL INVENTORS EXHIBITION, LONGON, 1865.
EXPOSITION, UNIVERSELLE, PARIS, 1869.

BROOKLYN, N.Y. June 13,1902

W.S.Mallory, Esq Edison Laboratory Orange, N.J

3/8 mm

Mr.Reid asked me today when I expected the next meeting of the Cement directors to be held. I told him it was generally held between the 15th and 20th of the month. He tells me that he knows of mothing now to prevent his attendance with me next Wednesday, Thursday or Friday (18th, 19th or 20th) but the other days of next week would be very uncertain—Monday impossible.

I think if I could get Moses May and Mr Reid to go out to Orange, and have a talk with you and Mr Edison, it would be a good thing. If we can convince May of the safety of a large inventment in the Gement 5.8 I think a lean of \$500,000 at least would be an easy proposition. He has a great respect for Mr Edison, and I am sure he would take it as a great honor to meet him in his plain, honest, unaffected way. If on either the 18th, 19th or 20th, Mr Edison and you will see us, I'll do my best to get them to come out.

Mr.Reid said he supposed the Certificate of Incorporation and By Laws gave power to the Directors to amend the latter, so that the number of Directors can be increased without authority of the stockholders, and I suppose this must be so. If you have some copies of the Certificate and By Laws, may I ask you for one, and to let me know by mail or telephone at your earliest convenience, about the proposed visit to Orange.

Very today yours

THOMPSON & NORRIS COMPANY

CORRUGATED PAPER AND PAPER SPECIALITIES. PRINCIPAL OFFICE & WORKS.

PRINCE & CONCORD STREETS.

BROOKLYN, N.Y.

June 20, 1902,

W.S. Mallory, Esq., The Edison Laboratory,

Orange, N.J.

CORTEXA, BROOKLYN

Dear Mr. Mallory: ---

I have spent an hour with Mr. Reid to-day and told him of the meeting yesterday, and his nomination as Director, subject to confirmation by the board in 30 days, and also of his appointment, among others, as a member of a committee of five to see/what can be done towards providing the needful funds, to carry to its and the work on the plant as now understood.

Mr. Reid suggests that the fullest Rossible statement, as to amount already expended, and the amount that will be required to finish up and leave a respectable working balance, also as close an estimate of the time required to finish/(as can be now made), be prepared. He thinks that some day during the week beginning July oth, he can arrange with Mr. May, President of the B'way Trust Co., and Mr. Jenkins, President of the Williamsburgh Trust Co., to go out to Orange with himself and me, to get acquainted with Mr. Rdison and yourself, and then to get Mr. Frank Jenkins, V.P. Williamsburg Trust Co. to go with us to the works.

Mr. Reid feels confident that these gentlemen will get an impression from the Orange interview that will be of great service to us.

Of course it is too soon yet to count any chickens, but in case there may be any great hesitancy in putting the deal through, it has occured to me that possibly we might make say \$500,000. of the bonds at option of holder convertable into the present treasury, Pfd. Stock within Five years. I simply suggest this, because as you know, there may be and probably will

be, insiders to whom this option would be considered an extra inducement while with others, the flat 5% bond would be considered preferable, because they stund on their merits alone. Of course no such proposition would be offered, or even hinted at unless it because evident that it would be necessary, and I would like to have (confidentially) Mr. Edison's views on the subject.

There seemed to be an opinion on the part of some of the Directors yesterday, that it would be better to make all the bonds convertable, but I think it would be bad policy to suggest it if they will go without.

In the statement kindly let me know the amount of <u>preferred</u> in the treasury, as I do not remember, although I have an impression that I heard once that there was a little less than \$500,000. i.e. less than 10,000 shares. I will be out of town all next week but will be back in time for the statement.

Very truly yours,

P.S. A letter addressed to #330 W. 36" St. N.Y. will be forwarded.

- ----

Corp

OPE OCCUMENTON,
OPEO, ALUPTON,
Magnolia Slasse

My searoth ollowing pust received a letter from my victimes in which he states in effects that he more has the state from the formation of the state with a there were to provide for the immediate requirements a true long by. He also enclosed a copy of a letter your wrote him my he also enclosed a copy of a letter your wrote him he will be apposed are emmetted to be apposed are emmetted to be apposed to allow the allowing the allow

to the bonis mules and Iwas taking my vactalim white the dath was is in proporation. If any humdiate mony, shows be nucled I will have to roum at once out suwhat I can to on my individual name It was my untinten to stay here are this week & behone by Luc day orto when I thought the statumet wone the many Tours me if it becomes ! news ony to whom sooner than Delas fuxed and ste They the summins. Sine of your Old Humpon

dly Dewolly Halloy early. I have a little from mr! Rich wholish that his fromt will go any day. but he statis that he has a case on Im lay Todich will prount him from But druk Webrer ?

he timbo he can arrange for To the case sums to be ment I hope you and my Elvon was be mady so that things may be made olian to these pells the dumit Richory's Loop Not foughten tum abill Thaveauster letter from borr Pelline which mortgeis me for it inticales carilesmis In my part in not mothing Unice the board dist my Efforto as a miniby of the committee, according to my motortandry, were to be towards getting The large amont or bonds. later when



Slagnolia Slass

Irray possibly be able through inviocheral offort, Whih Diget home, Two day, to reache unigh to Kly the Shiriff away for a time

I wish you would one Rich ( Willard P. Reid) lyo on the phase monday money

at 1000 and arrange with him for Widnes Pay of praible Thave written him this

I would ask you to do hix and if he gets my letter he will be at the shore at dut hour of possible I Miny, wearehaving very Curions washerhere! rdm Me Lay and Arght our Show the next was some Son bun heremo Smylow I don wish to ocomimber & James Malloy Tyms W. Kundryon A the Edwar Lover June

mortage I detall you this morning I would on deck tuntay and will try if Hem get Shoull be a big the people to time land help no

Iful gute outisper that they can do what we want provided they find things to Sunt. I drink Mr Ellen toth have a great influence mit thin. Dearnistly but nothing of an ambarriena nature roll occur public mean time . But all Adding appear quito agilater over the situation and I feel any Im over it two. But the 4 Unito Saturday Asunday intercering makes it impossible for me to more more quickly Very truly your 14 Mungtos

Dear old alloy:

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Mycham y- Jan 11. Surgandad

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his ougselin ava Joky aminganes. Shomedoe a novely to me to go on and that he much not demkohine "And women for a moment fal obliger be agreater me of the To deal Tray, Truy by were aguiffing with an Greance I primer to lake Exerci battry : Ishulle him in earnish - Iwoned like togo to the works anty at the factory mitaklyn him of course aminting to you and soll loversom if you have account to one go down while he is here much week both I would put with I received back the blue front which I momber as boon go by real and for ym. Toly was it relimit? In kning the whole set montes for you. My select when worse briger it makes thru hud him to tredenst

### THE THOMPSON & NORRIS COMPANY.

#### CORRUGATED PAPER AND PAPER SPECIALTIES.

PRINCE & CONCORD STREETS.

CORTEYA BROOKLY

BROOKLYN, N.Y. July 22nd, 1902.

н.

H.
W. S. Mallory, Esq.,

Edison Laboratory,

Orange, H.J.,

Dear Mr. Mallory :---

I have your kind favor of the 18th, inst. enclosing letter to Mr. Darling, June 27th. 1901, authorizing him to dispose of \$200,000 of the Preferred Stock of the company at par. Of course if I had known the circumstances, I could have bought from the company direct and saved the commission but it is too late now and we won't cry over the milk that is spilt.

I note what you say re. Er. Edison's concession to the company and I feel sure he will be more than generous with it. The \$50,000 which Mr. Edison proposed to give to the Underwriters out of first royalties ought to be a very tempting inducement.

I am very sorry I shall not, after all, be able to go to Stewartsville to-morrow with Mr. Edison on the automobile. I had counted on it, but I have to go to Worcester, Thursday and I could not get back in time. I'd like to spend several days next week with Mr. Edison at the works and hope Reid and I can do so. I am sorry to hear of your illness.

With best wishes to Mr. Edison and yourself, I am,

Yours truly

Brooklyn July 257020
my Dewrothreballoris 
The third will find 
you at the Haboratory 
in lead fat the Form took, 
where I lefarm you have 
gone for reshaud occuration 
this morning But the 
welcome or one Six he 
treshound I free 
treshound I fr

bad became it otilored any thing and he is not. the made topromise and Tohyrschnether ? not mike good; Idu gong to toabylon I learn that oll Edison de this Pon to Sund Sunday Not go to Stewartsvelle book This with this when same week but expedien to go next When since Coedow lay want also to the hunt As last worst with me To go unte mostrom an du was that the Fust Ea aumobile, an, or afort hope were very much Intrestil" and that he was whave auster demic I dolpedin frum mits them theretray - The and nothing ourins is the on the mo Thyon

Sundo hurrigado and book wichs for own spuly summer she was the she will he would not she will summer the summer of your summer of your summer of your summer.

The Oceanside. dly dear off allory. morning to fecure your luter of 4th durkay it to be assured that I may loon out you your. I know from were at Nantuckit Such slift not know at what hotel for were elopping Otherwise would have Jurily made derect inquiry as to your heauts

I have bun down to two Coment works Quilt & and staid over night into Darling - All Edwar way there and and Isnjoyed how (so did Rudy wandergly Tout he has to defer the! Ochdia A moking Cement for a while get - thee Think of werything worky asherepects we will have some lato dis kunty maybe about the middle . Rud fuls quite sure about stand watereseed for the 19th the money of we emdemontate Two Thingson pains one I know tomubas that we have a comment factory to mo milen o mark thinken with facility for himmy on



The Oceanside. Magnolia.Mass.

good Gorland Ement at a price which will show that underfull headway we call moke It at the figure, named Who Estimate + I believe we Can . I am up here again Intall rutum in time for the directors routing robusts dominRoomer Il Trosser work,

HENRY D. NOMBER.

## THE THOMPSON & NORRIS COMPANY

(MORREGATED PAPER AND PAPER SPECIALITIES.

FOREIGN FACTORIES: LONGON, ENG., PARIS & EXICEUIL, FRANCE

PRINCIPAL OFFICE & WORKS PRINCE & CONCORD STREETS.

MTERNATIONAL INVENTORS EXPISITION, LOHOU EXPOSITION, UNIVERSELLE, PARIS, ISE WORLDS COLUMBIAN EXPOSITION, CHICAS EXPOSITION, BOTTOZAUX, ISSA.

CABLE ADDRESS.

BROOKLYN, N.Y. August 20, '02.

W.S. Mallory, Esq., The Edison Laboratory,

Dear Mr. Mallory:----

I am very sorry to hear of Mrs. Edison's loss, and hope you may be not only able to capture the thief, but recover all the property.

Mr. Reid and I went out to see the Palmer press yesterday, and saw a few blocks made. The whole thing is simple and quite primitive, but it shows very conclusively what a simple proposition concrete construction is now, or will soon become. Mr. Palmer was waiting for me in my office this morning, having called to tell me that he did not, for obvious reasons, explain all the merits of the invantion &c. He evidently felt that he might give something valuable away. The circular sent you very well explains the machine and what it will do.

In our party was a Mr. Moyer, a very bright young man, perhaps 38 or 40 years old, and who designed an immense sugar house in Puerto Rico recently. From his description of the plant, it is to the sugar industry about what the Stewartsville works will be when running full, to the Cement trade. I want you and Mr. Edison to meet him, for if I am not off my base, it is such men we want to know. He is a great advocate of Cement and appears to thoroughly understand it. He says there is no business to-day known to him, that has the bright prospects ahead that Portland cement has. He used 9000 barrels in the sugar house referred to.

I start for Colorado with Mr. Reid to-morrow; will be back soon after the first of September, D.V.

I enclose clipping from the Wall St. Journal of yesterday regarding shortage of cement out West. I tell you Hallory, we are on a 'level Pike' with an Edison battery under us, in this business, and my great hope is that we shall be able to get the means to push the work straight on to the full contemplated capacity.

Very truly yours,

# THE THOMPSON & NORRIS COMPANY.

Corrugated paper and paper specialities.

PRINCE & CONCORD STREETS.

CARLE ADDRESS.

BROOKLYN, N.Y. Sept. 8, '02.

W.S. Mallory, Esq., The Edison Laboratory, Orange, N.J.

Dear Mr. Mallorv: --- ...

I have not seen Mr. Reid since I talked with you over the telephone but I am sure he will go out to the works with me, almost any day you say. I do not want to go and get roasted before the roasters are roasting, and will depend upon you to advise me as to when that will be.

Mr. Cassel, the inventor of the Bromine recovery process, which we are using in the Telluride Reduction Works at Colorado Springs, appears to be anxious to see the plant, and to have an interview with Mr. Edison relative to the use of some of the machinery in the So. African mines. Cassel is a Jew, but I am told by/those who know him well, that he is a white one, and that he is well up in the art of Metallurgy, so far at least as regards the extraction of gold from the ore. I am informed he made the Cyanide process of extraction a success, and made a good deal of money out of it. I want to ask Mr. Edison for the privilege of taking Cassel out to see him; there may be something in it.

Cassel is still in dolerado, but may be here next, or even late this week. His headquarters are in London.

I enclose two coupons from Battery bonds. Will you kindly hand them to Mr. Randolph and say that I apologise for not sending according to his instructions.

Sincerely your friend,

BODGET B.THOMPSON

# THE THOMPSON & NORRIS COMPANY

CORRUGATED PAPER AND PAPER SPECIALTIES.

PRINCE & CONCORD STREETS.

CORTEXA, BROOKLYN:

BROOKLYN, N.Y. .... October 1st, '02.

y, Esq., Edison Laboratory W.S. Mallory,

Dear Mr. Mallory: ----

I am obliged for your two favors of 27th and 29th ulto .-- on my desk when I returned this morning from Boston. Mr. Edison does not owe me any cigars; that was not the bargain. They were a voluntary offer from me as a premium for clinker wast week, and I should have been vory glad to have sent the cigars, but "man proposes, &c." so we will wait; for it will come all in good time, and I feel sure it will be astonishingly right when it does come-f now you see!

I received a characteristic note from the 'King' while I was in Boston, and it shows him to be an artist with all his other accomplishments.

Reid and I are delighted with Prof. Weade's calculations, as compared with actual results. We suppose the slight difference will make no practical difference in quality. I note that both the calculation and analyzation are low in silica, and high in lime, as compared with what I understood Prof / Meade's formula would be. This however, I presume can be easily regulated by pressure of a button if necessary.

I note the condition of the battery cells after the endurance test, and congratulate the stock-holders of the Company. The 'King' is very much alive, and long may he live.

You never forget anything, but you will pardon me I know, if

W.S. Mallory, Esq.

Oct. 1, 1902.

I remind you of the photograph, and can't you get the 'King's' autograph on the corner? Speaking of this promise our little Marion said this morning, "Papa, I'll save up and buy a gold frame for it".

I yant you to ask Mr. Randolph if there is not another bond due me, not that I am in any hurry for it; I simply want to know that we agree. When the reasters begin to get onto their job, I'd like to go out with you again, if you oan arrange it.

Sincerely your friend,

12.5

Brooklyn Nor. 12. Dear der deckery - (BCG) Your Know favor of y - Day received from pery glad to Que my Elixons Lylink of grality and wrifemily & yes if me Come got the Halirays, over Hogen me of Energy or / Mindown boundy. How a fellow/end Japan when he Freeny he /in right and litting Evant parte - A de pour invistille Use the word Righ and the authority Without to a feey conred-Man germended & boll your I send your a little bookled on Omorate madining look wink for

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Britishlyan chering - O. E. Seavold rollady / (RCS) Totaly may pepale grains. by to me your population of Y- Say - modely yoy that my pathon some of disease following the second one had country the same condity fraggers have part the Ul the place (90%) that the Coan will field if. which while you you to key that my try to Holiana be pick of a creamy of dulay in stafeling Estomi madinin which chartechias especial examples to are summer Decined witisffer the Coednoway night to track Effect.

MAIRTIN H. DAY, SECRETARIA.

#### THE THOMPSON & NORRIS COMPANY.

#### CORRUGATED PAPER AND PAPER SPECIALITIES.

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PRINCE & CONCORD STREETS.

MEDALS,
MEDALS,
AMERICAN INSTITUTE, NEW YORK, 1977.
INTERNATIONAL INVENTORS EXHIBITION, LONDON, 186
EXPOSITION, UNIVERSELLE, PARIS, 1869.
MOBILES COLUMNIA, FYNOSTILE, PARIS,

CORTEXA BROOKLYN:

BROOKLYN, N.Y. 12/9/02/RHT/F

W.S. Mallory, Esq., Edison Laboratory, Orange, N.J.

Dear Mr. Mallory:----

I suppose you received the clipping from the Brooklyn Eagle which I sent you. I mean the article on Concrete Construction, according to Harmon S. Palmer of Washington, p.c. The article is of course published in the "Eagle" as a notice to our friend Moves F. Palmer, who it appears, is now and has been working on similar lines for some time.

To me it hardly seems fossible that at this late day, or even 1899, a valid patent could be obtained on a hollow concrete block per se as I understand this men now claims. It does not seem to me that the advantages of the hollow blood can be new. One thing I believe to be certain, and that is that neither of these Palmers overstate, or over-rate the importance of this method of construction, and I only wish the Chief had the time to think of this part of the general scheme.

If we start a construction company to use and advertise the Edison Cement, and incidentally make a lot of money, it would be mighty annoying to be howevered at every step by so-called patents, covering methods which would occur to almost any one.

If I were the sole owner of a construction company, organized for the purpose of furthering the interests of Portland Cement, I would consider patents of this character only valuable so far as they would keep others from tying a business up, or demanding a royalty from what

ought to be free to the users of cement. I would in such case, grant free license to any one who would use my brand. In that way I think patents might be made very valuable.

Kommonor, the mortage Ravino

ben paid today

12/9/02/RHT/F

#### Edison Portland Cement Company Records Corporate Files - General (1903)

This folder contains correspondence and other documents relating primarily to company finances, publicity, and activities at the Stewartsville works. Many of the letters are to or from Edison, Walter S. Mallory, and John F. Randolph. Included are several items concerning the explosion and fire of March 2, 1903, at the Stewartsville works, as well as the death and funeral of engineer Edward A. Darling. Also included are letters of introduction written on behalf of Dr. Müller, managing director of the Adler Cement Works in Berlin, and Gustav Dyckerhoff, a cement manufacturer from Frankfurt am Main. A few items deal with a die-sinking machine invented by George Perrott, a former employee of the Edison Portland Cement Co. Some of the documents pertain to the dryer and fine grinder plants at Stewartsville. There is also correspondence concerning competitors; Edison's briquetting machine; and vendors of equipment and supplies, including the Edison Phonograph Works. One letter relates to a factory girls club in Orange.

Less than 5 percent of the documents have been selected. The unselected material includes daily reports on the condition of motors, blowers, and elevators from the period December 1902-March 1903.

T.C. MARTIN.

Editorial Rooms

W.D. WEAVER.

ELECTRICAL WORLD
SEE ENGINEER
IN LIBERTY ST. NEW YORK.

JAN -3 1903

W. S. Mallory, Esq.,

Edison Laboratory,

Orange, N. J.

My dear mallory:-

I have succeeded in digging up an old number of the issue of January 1900, containing the popular vote on electrical celebrities in our paper. I am sorry the paper is not in better condition, but I had quite some trouble digging this one up, as that issue went out of print yary quickly.

I have mailed you the paper to-day at moon and hope you will get it promptly, but have my doubts, owing to the frightful delays in the mail.

My associate, Mr. W. D. Weaver is building a house at Englewood and would like very much indeed to buy some of Mr. Rdison's cement for that purpose and for we reasons, one sentimental and the other practical. The senthental point is that Mr. Weaver would fike to be able to boast that he used Edison cement in building his house, the other is that by buying direct he believes he could save something on the order. He says he would need about 75 barrels. If this goes all right, I shall be glad if you will let Mr. Weaver have direct quetations on the cement, as he would like to have it sent straight from the work to his ground at Englewood.

No.2. W.S.M.

I am glad to know that the battery is coming along in good shape and that we shall soon be in a position to say something about it.

Believe me with regards and best wishes for the new year.

Yours truly,

January 2, 1903.

T. Curathin

T. C. MARTIN.

Editorial Rooms

# ELECTRICAL WORLD SAME ENGINEER

114 LIBERTY ST. NEW YORK.

W. S. Mallory, Esq., Edison Portland Cement Works, Orange, N. J.

Dear Mr. Mallory:

I am much obliged to you for your kind letter with regard to the cement article received this morning and hope it will do some good in directing attention to Mr. Edison's work in this field.

In case you may not have seen it, I am sending you under separate cover a pamphlet just issued by the U.S. Geo-Contain Survey devoted to the cement industry. There are some very interesting details in it.

Yours truly

January 2, 1903

uary 2,

# Edison Plonografii Works

Cranges. NJ. Feb. 18, 1903.

Edison Portland Cement Co.,

W. S. Hallory, Rsq., Vice-Pres., Orange, N. J.

Dear Sir:

I have your letter of the 17th, submitting a number of papers regarding the prices to be charged for the motors that we furnished to your company. The proposition which you submit to us, of our accepting \$32,500.00 for the motors, plus \$5,000.00 for the dust-proof apparatus, was not satisfactory to me and I took the matter up myself this morning with Mr. Rdison, and after a full discussion it was decided that we shall bill the Rdison Portland Cement Co. for the motors and dust-proof apparatus at the net sum of \$40,000.00, charging them \$35,000.00 for the motors, being the prices as quoted by the General Electric Co., plus the \$5,000.00 for the dust-proof apparatus. Even at these prices we lose money on the proposition. I want to say here, and to put on record the fact that this has been a very losing contract for us, and I regret very much that the data could not have been furnished me before, as I should have liked to have gone into the matter very much more in detail had I the time to do so before Mr. Edison left for the South.

In accordance with the arrangement made with Mr. Edison, we shall therefore charge forward the goods at the prices above indicated.

Yours very truly,

General Manager.

WEG/IWW

# Edison Phonograph Vorks

Crange, NJ. Pob. 25, 1903.

W. C. GILMORE, GENERAL MANA

W. S. Mallory, Esq.,

Dear Sir:

THOMAS A. EDISON, PRESIDENT

I have your letter of the 24th, asking us to make up 100 brush-holders for the 50 H. P. motors and 200 brushes of the other size which are used on the 5, 15 and 25 H. P. motors. I have just wired you in reply as follows:

"Tools and patterns for brush-holders and brushes shipped Stewartsville. We are overloaded with our own work. Employees doing this work no longer with us; would prifer that you arrange to make such brush-holders and brushes as you desiry yourselves."

After consulting with Mr. Weber/I find that all of the tools and patterns have been shipped to Stewartsville. We are simply overloaded with our own line of work and employees that were on this class of work are no longer in our employ, so/that we would have to break in new ones to do the work. In view of this fact, I am firmly of the opinion that you can make what you require with your own help very much quicker and to just as good advantage as if we were to do the work for you. However, the principal reason why we cannot help you out at this time is that we are crowded with our own work, and I have not facilities at the present time to produce the apparatus to fill orders for phonographs, etc.

After the goes to eabligh to here's all all all and a

Yours very truly,

W. E. Still

WEG/IWW

THE REPORT

3/7/03/WSM/L

Mr. Thomas A. Edison,
Fort Myers, Florida.

Telerram received. Herter leaves to-day for Fort Myersarrive Monday night. Parling probably not disfigured. One more death, rest probably recover. Loss will be less than Fifteen thousand dollers.

(Signed) W.S.Mallory.

13.2

My . . . . . .

· ·

WM. II. BUREMPRONE PREPIDENT.

## THE EDISON PORTLAND CEMENT Co.,

OPERAL OFFICE SUISON LABORATORY, OPERACE OF

W. 6. PILLING, TERLAGORE. MDIRON EARORATORY, ORANGE, N. J.
TELLEGRAPH AND PASSENGER STATION, NEW VILLAGE, N. J.

TREEDY T. CRAMA MECHETARY,

Tron. A. Brance

(P. O. ADDRESS) STEWARTSVILLE, N. J. March 10, 1903.

IN RE

Mr. Geo. Alexander Elliott,

Edison Laboratory,

Orange, N. J.

Dear Fr. Elliott:-

Er. Darling desires me to write you and thank you and Ers. Filliott for your kind letter and good wishes. He is unable to dictate at present himself but hopes to be able to do so in a week or two.

We think he is getting along as well as can be expected from the extent and serious nature of his burns.

Yours yery truly,

withuason.

on meling They can

March 15,1903

T. A. E. St. Myon

Darling his it 2 o'dock this

morning Immual Investage

Randoppe

# THE WESTERN UNION TELEGRAPH COMPANY. 23,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD. But the service of the service of the control inches to public the late of the service o

FYE Duellange,
14. SHELLENGE,
14. SHELLENGE,
14. S. MALLORS,
14. S. PILLING,

1-11-1:01.—5 M.

## The Edison Portland Cement Co.

L. PiLLYS,
EXHAUSE. GENERAL OFFICE:
or L. CAMIT, GIRARD BUILDING, PHILADELPHIA, PA.
- A. E-CAMIT.

ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J., 3/17/03 WST

Dear Mr. Edison:

Yesterday Mr. Randolph telegraphed you ammouncing the death of Mr. Darling. The funeral takes place the day night from New York City. The works are closed until Wednesday. I have arranged with Mason to meet me on Wednesday morning and will go into details with him.

Today I placed order for one #7 Ball "ill at \$2050 and one #16 Tube Will at \$2950 with the F. D. Smidt Co. The tube mill they will ship at once; the ball mill they will ship in about two weeks. I learned that to get the best results and a uniform fineness, it will be necessary to have a hopper between the ball mill and the tube mill. This will somewhat disarrange the plans as outlined by Wr. Herter. The representative from the Smidt Company said with, the hopper to give even feed the results

in fineness varied if the feed was not regular.

Have also arranged for the engineer of the Suidt Company to go to Stewartsville on Thursday and go over the matter on the ground with Mr. Nierter.

Yours very truly,

W. S. MALLORY.

Mr. Mallory was obliged to leave before signing the above letter dictated by him.

Mr. Thos. A. Edison.

Ft. Meyers, Fla.

medering

1-11-1:01.-5 M.

# The Edison Portland Cement Co.

GENERAL GPPICE: SIRARD BUILDING, PHILADELPHIA, PA. ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J., 3/17/03 7/5/P.

Dear Mr. Edison:

heg to confirm.

I telegraphed you yesterday morning " Have had talk "with representative D. F. Sturtevant Company, who says would like "very much to sell us coils and fan, but advises stringly against use "steam dryer for soft coal. They have experimented with it on coal "as wanted to get into the business, but were not successful. State "no traible to dry down to four or five per cent moisture, but very "difficult and takes long time to get moisture down low enough.

"Also says Castalia Coment to, Sandusky, Ohio, built three different "steam dryers for coal and finally had to abandon them all because " would not do the work. What shall we do? Answer." Which now

I telegraphed you last night " Pind steam dryer at "Sandusky plant was made of shell like our dryer with steam pipe "through center. Shell revolved and steam pipe remained stationary. "Another dryer had steam pipes spirally inside of shell and pipes " and shell revolved with coal on top of pipes. Still another had "double row spiral pipes inside shell, but did not give heat enough. " Jefferies Mainfacturing Co. make dryer of screw conveyors "surrounded with steam pipes. Say would not sell to dry coarse soft "coal; only good for finely powdered coal. Weare going shead with "plans of dryer awaiting your final decision, and merely send this "information so you may be posted. Will telegraph further information, "if get any." Which now beg to confirm.

N. H. SHELMERSINE, PRESIDENT. W. S. MALLOST,

1-11-1201.--5 31.

PRESCRIP,
W. S. MALLERY,
W. S. PILLING,
TECHNIQUE,
THERSE L. CHARG,
SECRETARY,
THUMBS A. ECISON,
SELL MARKETS,

# The Edison Portland Cement Co.

GENERAL OFFICE: RARD BUILDING, PHILADELPHIA, PA.

ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J.,

Mr. Thos. A. Edison

#2

3/17/03

You will note from the above I am trying to send you all the information I can get together regarding dryers as feared after the conversation with the Sturtevant representative that it would not be wise to do this as he was so positive in his suggestions. As near as I can get at it, the fault with the steam dryers is that probably they would not give high enough temperature to dry the moisture out of the coal unless the coal has been finely ground before hand.

Yours very truly,

W. S. MALLORY.

(Mr. Mallory was obliged to) (leave before signing the above) (letter dictated by him).

Mr. Thos. A. Edison.

Ft. Meyers, Pla.

NICHT MESSACE.
THE WESTERN UNION TELEGRAPH COMPANY. 21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD. is Company TRANSMITS and DELIVERS mesons fore can be guarded against only by repeating a meson surfacion of delivery of Unrepeated Night Meson RECEIVED ... _190 nindre THE WESTERN UNION TELEGRAPH COMPANY. INCORPORATED CABLE SERVICE TO ALL THE WORLD. 21,000 OFFICES IN AMERICA. This Company TRANSMITS and DELIVERS messages only on or Errors can be granted against until by repeating a message back of transmission or delivery of the REC'D BY

THE WESTERN UNION TELEGRAPH COMPANY. INCORPORATED ______ 21,000 OFFICES IN AMERICA. 190 Ar 1.5 900 **** **NIGHT MESSAGE.** THE WESTERN UNION TELEGRAPH COMPANY. 21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

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Monday H- 10 to m.

Mr. Mellory ...

Mr. Mellory ...

Mr. Cadaciero Kend

Mat g nitroduction, enclosed,

Suggest the speech for my

mitting your faul mile & 
plane further as mighty as

prouble.

Several young lader of

my acquaintance here

1 10 10

Leen working with Jactory July for some time two in Connection with a chef at the arange Rureau of associated Chartes, and me as a medent moker of the cause relley Social Settlement. In the nork of Min Commelie and the misses wood there eun & han found a need for a place where gots, moking lunches may let their lunches

The purpose of my note is to ack is you will allow us to talk with you about the place.

The will placely cuit your time and con = remined as to place of meeting you; because me morning.

The will consider it a favor to talk to your yours very respectfully.

Journa very respectfully.

James 26 Sugar Place.

(him) Mary T. Joshen

[PHOTOCOPY]

0-1

Mr. Devonald: --

Mr. Darling's people are taking away from the house at.
New Village all his pictures, leaving the walls hare. We have
stored in the Laboratory at verious places; a lot of odds and ends
in the way of mechanical pictures; Anything not in use, please

W.S .Mallory, V.P.

5-11-55 SSN.

F. W. THURSTON & Co.,

29 & 31 River Street.
Cable Address: Thurston, Chicago.

CHICAGO, APT.

ATK 1.0 905

Mr. W. S. Mallory,

Orange, N. J.

My dear Abe:
Although I returned from Mexico two weeks ago, I have not,
on account of pressure of business, had the opportunity to write you
at an earlier date.

When I left Ohicago, my plans were, as advised you, to return by New York; but the trip was a hard one, very exhausting on account of the rapid time I made, high altitude &/etc., and to be frank with you, I was in such a dilapidated condition that I did not feel equal to it.

I spent the entire time of thirty days on the cars, except five days at a hotel in the Oity of Mexico.

It is a very interesting country to visit, either in winter or summer, the temperature the same all around and most equable in the world, and this with the history, customs, and habits of the people, fully repays one for the time and money spent there. The thing absolutely necessary however, is to remain indoors from 1,00 to 3.00 Mid-day, as the Mexicans say, or you will leave your bones in Mexico:-mornings and evenings are delightfully cool.

I will tell you more about the trip, however, during the summer, when I hope to be in the East for a little while.

I forwarded proxy giving you my vote at the meeting of the Cement Company. Regarding the accident at the works you refor to, I know nothing of it except what I heard from you, and if you happen to have an account of same convenient, wish you would forward same to me.

Mrs. Thurston wishes to be remembered, and with regards to Mrs. Mallory and the family, I remain.

Dict. F.W.T.

Very sincerely yours,

Morelmenton

## The Edison Portland Cement Co.

Girard Trust Building

Philadelphia Apr.16,1903.

Mr. Thomas A. Edison, Gen'l Mgr.,

Orange, New Jersey.

Dear Sir :

Mr. Shelmerdine has handed us the enclosed statement of account. Will you kindly see whether it agrees with your books? You will observe that the total amounts to \$96,915.52. Some papers will have to be prepared to consummate the transaction. Have you any suggestions to make on this point ? Messrs. Pilling & Crane will also have to sign off their interest. We suggest that you shall get all the papers together and arrive at some basis on which the transaction can be consummated. Mr. Shelmerdine thinks that if the amount could be reduced to an even sum, say \$85,000, future transactions would be easier than if dealing: with odd fractions.

You will observe that the calculation has been made to May 1st so as to obviate the necessity of making supplementary calculations.

W.S.P. ENCL.

Treasurer.

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FORM 5. 9 02 3M. THE EDISON PORTLAND CEMENT CO. TELEGRAPH AND PASSENGER STATION, NEW VILLAGE, N. J. THEROM I. CHANG, (P. O. Address) STEWARTSVILLE, N. J. IN RE Mr. J. F. Randolph. Edison Laboratory, Orange, N. J. Dear Sir:-Beg herewith to enclose photographs and letter from J. Miller, kindly look out for the following: Blueprints: Mr. Edison gave the original maps to Louis Ott to have him trace. Soon as prints are made please send two sets to John Miller and put the third one on Mr. Edison to desk. Please put the enclosed report with the other papers received from Miller. Assays: Please direct Hurtherington to make assays of samples 307 and 308 soon as received, sending results to us here, also duplicate

to Miller. W.S.M. ENCLOSURE:

FORM 5. 903 3M.

THE EDISON PORTLAND CEMENT Co.,

W. S. PISSING.

TELEGRAPH AND

TELEGRAPH AND PASSENGER STATION, NEW VILLAGE, N. J

TROK. A. HOLKON

(P. O. ADDRESS) STEWARTSVILLE, N. J. May 8, 1903

TN DE

Mr. J. F. Randolph,

Edison Laboratory,

Orange, N. J.

Dear Sir:-

I beg herewith to hand you memorandums from Mr. Edison. He wishes & letter typewritten and then given to him so he may fill in the sketches.

As heretofore please rake carbon copy. He also says that hereafter in all of these letters of explanation, to send by Registered Mail, keeping the register receive attached to the carbon copy.

W.S.M.

ENCLOSURE:

Wandlang V. F

12

Editorial Rooms

C.MARTIN ....

W.D. WEAVER.

# ELECTRICAL WORLD

141 25 30s

Mr. W. S. Mallory,

Edison Laboratory,

Orange, N. J.

Dear Sir:

I regret very much that my hopes have been disappointed in using Edison oement for my house. My interest in Edison oement, however, has not become any less, and at the risk of being considered presumptious I wish to offer a suggestion concerning its introduction, which is the result of experiences I have recently had with builders and masons.

In my house , wished to use Portland cement wherever possible, but on the part of the builders and masons I found a disinclination to adopt my ideas. This appeared to be due almost entirely to a reluctance to depart from mast practice, for all acknowledged that some day Portland cement would probably displace Rosendale cement and mortar almost entirely.

I was surprised to find the lack of confidence existing, even among those who frequently use some cortland cement, as to the manner in which it should be worked—that is, the proportions of cement and sand for different uses. In one case I was told that for foundation work the proportion of 5 to 1 was sufficient, while in another case a mason thought that for best results a proportion of 2 to 1 should be used. The mason who will cement the cellar floors asked me if I wished to use 3 to 1 or 2 to 1

W.S.M. --- 2.

for facing, saying that some masons use one proportion and some the other, while again others finish off with neat oement. I wished the bricklayer to lay up all bricks in oement, and for this purpose supplied all of the cement. I found, however, that he only laid the outer course in cement and then mixed with it lime; and laid the inner courses in ordinary mortar, though this was to him an additional expense. At first I endeavored to get an estimate on laying up the foundations with cement concrete, but found no mason who would undertake this.

In watching the masons use cement for the foundations, it appeared to me that they had little confidence in their knowledge of the material, as sometimes it was mixed too stiff and at others times not stiff enough; and in cementing the outer face of the foundation, at some places the cement would be laid on very heavily and in other places quite thin.

These experiences led me to think that there is a great field for education in the use of cement, and I think that a manufacturer who would get up an educational programme for builders and masons would be greatly benefited through the incident advertiaing. What I have in mind is somewhat as follows:

A pamphlet giving concise directions for the use of cement in all building operations, with specific information concerning proportions, method of mixing, method of applying, etc. A page of the pamphlet might be devoted to each use, as it would perhaps be beyond the ordinary mason seeking for information on a specific use, if he were required to select the information

W.S.M. --- 3.

1----

which he needed for his case from a general article on the use of osment; it is true this would involve considerable repetition, but this form of information would probably be looked upon by the worker. A pace might thus be devoted to cement floors, concrete foundation walls, laying stone walls in cement, concrete moulded buildings (with drawings of moulds), cellar cement plastering, the use of Portland cement in planting iron femce posts, making pavements and walks of cement, etc., etc. Full commercial benefit might be obtained from such information by always prefacing cement with the word "Edison" in the directions, in which case the user would be deterred from applying the directions to any other than that cement. At the end might be given an easily read account of the theory of cement, together with data as to strength, and perhaps a simple method of testing the strength of cements.

Such information could be prepared by an expert in cement, and one I have in mind is Mr. Harry Meyer. Before use, the date through the predicted through the Arth All the however, it would be desirable to submit all the matter to an expert in advertising writing that he might condense and clarify it.

As to subsequent execution, it would seem desirable to secure from an advertising expert, such as Charles H. Bates, a plan of campaign—that is, to arrange for a sequence of communications to users of cement, one to accompany the pamphlet, another to follow, referring to the pamphlet, and a series of flyers referring in one manner or another to the cement. Subsequent

W.S.M. --- 4.

editions could be gotten up expressly for the purpose of continuing to keep the matter before users. It would probably not be
a difficult matter in starting out to obtain the names of all
builders, masons and bricklayers, and foreman masons and bricklayers, in the vicinity of New York. Then a similar list could
later be compiled for outlying districts, and finally the programme put in execution over as great a territory as practicable.

In view of my experience, I think that such information as proposed would be eagorly received by builders and masons, and by keeping up the effect by subsequent communications, there should be a good commercial result, particularly as nothing of the kind appears ever to have been done by cement manufacturers.

I trust that you will not consider these suggestions as presumptuous; and as some might be less charitable than I hope you will be, I shall consider it a favor if you will kindly consider this letter as personal.

Very truly yours,

May 28, 1903.

Dear West Edges

Dear West Edges

Letter from the Statementh introducing DT miles, who will personally present a similar one.

I make a short fuctore much of the at mr statements, request but of everse town wetting of Dr miles except what me Statements what me Statements

Moun succeedy.

Moun succeedy.

Monarch Haya

Thoma a Edison Egg.

Oranga

Munferrey.

#### [ENCLOSURE]

Cologne, July 13th 1903,

Thomas Alva Edison Esqq

Llewellyn Park

West Orange N.J.

My dear Mr. Edison ,

The bringer of these lines is Dr. Miller, Managing Director of the Adler Cement works in Berling

This Gentleman, a friend of my friend Director Dernburg of the Bank für Handel & Industrie in Berlin (55 millions of Dollar capital) shows much interest in your new Coment-works at New-Village

Rate the kindness to give Dr. Miller an opportunity to examine your new proces and I wish and hope that business-transaction may regult out of his visit.

I was very glad to have had to-day the pleasure to see Judge Howald Hays with mein Cologne, We spoke about the future of the German Phonograph business and we both think it ought to be a success.

Hoping that these lines reach you in best health, I am, dear Mr. Edison with kind regards

Yours very truly:

Aun - 4 1903

T.C. MARTIN.

Editorial Rooms

#### **ELECTRICAL WORLD SER ENGINEER** 114 LIBERTY ST. NEW YORK

W. S. Mallory, Esq., Edison Laboratory, Orange, N. J.

Dear Mr. Mallory:-

I notice articles in the papers about the effect of X-rays on Mr. Edison's eyes, and the damage done to his assistant, Mr. Dally. I trust the storbes are exaggerated, but I have known Mr. Dally to be prefty well burned up before so should not be surprised to learn that he has got another dose.

I have been hoping to visit the laboratory recently with a friend in whom I think Mr. Ed son would be interested, but Mr. Edison seens to be occupied away from the lab., and I have not yet been able to fix it up with him.

Trusting you are well, believe me,

Yours truly,

August 3, 1903.

8/3/03/WSM/T.

The Phillipsburg Manufacturing Co., Phillipsburg.

3.J.

Dear Sire: --

On my return here I find a letter from our Stewartsville office, stating that your Bank, the Second National, have refused to discount the note for \$1540.33 recently sent you, stating:
"There is too much Edison paper floating around in this vicinity".

If your Bank had any question as to the value of the paper and has saked us about it, we have no doubt but that we would have been able to fully satisfy them.

If you will endorse the note over to Thomas A. Edison and nail it to me here, I will send you a check.

We assume that the Second National hold the note for \$1688.97 due on September lath. We wish you would say to them that if they are at all uneasy about it and will so sayise me here, I will be very glad to take it off their hands for the unexpired time at the rate of 6%.

As your Bank fails to take care of you, we will make settlement by check hereafter.

Yours very truly,

6730 South Green St. Chicago, Ill

Dear Sirs:-

I am in possession of an invention -- an improved "Die-Sinking" machine.

My practical experience and technical knowledge assure me of its importance. An ordinary intelligent man can produce finished Dies in true proportions with the machine in one-minth of the time required by expert workmen to do the same work with present appliances. It will produce interchangeable parts absolutely correct.

I desire to introduct a firm of repute, who would work jointly with me in putting the invention in a commercial form, and if desirable to form a company to manufacture the machine tool, or grant royalties, etc.

The invention is of world-wide importance, and is too much for me to handle alone.

I do not ask or need money for my invention -- simply that a firm of repute will join me in developing my invention to mutual advantage.

The machine is simple in construction, light in weight and the cost of production would be moderate.

Yurs respectfully,

George Perroll;

#### [ENCLOSURE]

6730 Green St., Chicago, Ill.

I was apprenticed, a machinist, at R. Perrott & Sons,"The Hive" Foundry and Iron Works, Cork, Ireland; on completion of my six years indentures, I became assistant foreman and parted from this concern to become Superintendent of the City of Cork Iron Works, manufacturing Steam Engines, Pumps, Flour-mill Machinery, Agricultural Implements, etc. This position I held for ten years. On the death of the proprietor the concern was closed. I came to America, where I have been for five years.

I was foreman of the Eachine Shop at the Lackwanna Steel Company, Buffalo, H.Y., for six months, having charge of the construction of 60 inch Hot Blast Valves, Electric Travelling Granes, Ladles, Skipcars and general construction machinery. On the completion of the Plant. I left at my own request.

I am g-good mechanical and frechand draughtsman, have a thorough knowledge of machine shop practice, including annealing and working of high-speed steel cutting tools. At the Goodnam Mfg. Co., I was foreman of the floor work, assembling and laying-out their electric locomotives, motors and coal cutting machinery, etc.

The following Companies, by whom 1 have been employed, will give a good account of my ability and character:

The Locomobile Co. of America, The Kaltby Motor Co., Theo. Audel & Co., The Lackswerms Cte.1 Co., The Edison Portland Gement Co., S.R.Kent & Co., Coodmen Efg. Co.,

New York City Brooklyn,N.Y. New York City Buffalo,N.Y. Stewartsville,Pa. Chicago,Ill. Chicago,Ill.

Yours truly, George Perrott.

#### [ENCLOSURE]

COPY

#### LACKWARKA STEEL COMPANY.

Buffalo, N.Y., August 21st, 1903.

TO WHOM IT MAY CONCLEN: -

This will introduce to you kr. George
Perrott who was employed in our machine shop for the past six
months, in the capacity of foreman. During his stay with us we
have found him to be thoroughly versed in machinery, and has always
served us with the best of satisfaction. As to his character we
have found him to be steady and reliable.

 $\ensuremath{\text{Lir}}$  . Perrott leaves us of his own accord. We can highly recommend him to any one desiring his services.

Truly lours,

Lackwanna Steel Company,

E.Eohle, Sunt., etc. Machine Shop. W. H. EMELUZACINE
PRESIDENT
W. S. HALLORY
VICE-PRESIT
W. S. FILLING
TREABUREN
THERROW I. CRANE
SECRITZAN
THERMAR A. EDITOR

## The Edison Portland Cement Co.

Girard Trust Building

2500000

Philadelphia Sept.26, '03.

T 28 202

Mr. W. S. Mallory, V. P.

Orange, New Jersey.

Dear Sir :

Referring to your conversation with Mr. Barnard in references to finances for October, we beg to state that our requirements will be as follows:

 Oct. 1st - Payroll
 \$8000

 Part of Aug. bills
 2000

 Oct.16th - Payroll
 \$600

 Balance of Aug. bills
 2500

 10,50

Oct.25th - For freights, salaries, etc. and two or three small notes......

4,000. (b)

This is based upon the experience of the past few months Should operating expenses necessitate payment of freights, fuel, bags, etc., the expenditures will be correspondingly increased, but you can estimate this better than we can. We should suppose that after October the income from the cement should largely offset the expenditures.

Yours very truly

W AG cerry

W.S.P.

Day that I would be pleased to have the Dykenhof rest the Count Mr. Rathenau introduced to me Dr. Dyckerhof, He represents a very reputable and successful metallurgical company on the Board of which Mr. Rathenau has a seat. It is suggested by Mr. Rathenau that Dr. Dyckerhof, who returns to Europe November 12th, should get now some idea of your cement works, although I have explained to him that the more important developments cannot be seen until next Spring or Summer. This would be mutually helpful, and would be sufficient to interest the European group, which has plenty of capital and interest in many analagous enterprises all over the world. I think that most of their interests aremining, and do not know that they have any cement works, but they are equipped with a staff which would enable them to study your plant efficiently and act promptly. It occurs to me that you may be going to the cement works some day in the near future, and that I might bring Dr. Dyokerhof there for a short talk with you. He will be absent from New York between the 30th of October and the 8th of November, and will be here again until the 12th of November.

-2-

Rathenau's suggestion seems practicable to you, I will be glad to go with him any time this week up to and including Friday, or after the 8th of November.

You have no idea how much we all enjoyed our visit with you and Mrs. Edison. Every minute was interesting and delightful.

With kind regards, I remain,

Yours faithfully,

LJM/BEC

14 East 60th St.

Newyork

The Edison Portland Cement Co. Girard Trust Building Philadelphia Oct. 27, 1903. Mr. W. S. Mallory, V. P., Orange, New Jersey. Dear Sir : Mr. Randolph has written us asking for statement of cash that will be required during the month of November. Mr. Barnard has prepared a statement, made up according to the best information we can get from our books, and we herewith attach a copy of this statement. You will be able to decide whether any of the notes can be renewed, and whether the estimate for the payroll is excessive. The last pay-roll called for \$8800. We are sending a copy of this letter to Mr. Randolph no doubt confer with you about it. 10500 5000 \$34458.

Mr. Gerstell of the alpha Porland Come Ci. seemed some house Mr. Mallong had not cent a man to inspet thall and tube mills that he had for sale A sasked for information of the name of me Elim and he till me about arough that D, might wish the comper ships The coper, slift is about 58 458 at alpha. and 20 high part to this is and horper store room for so stores and horper about 58' X / 25'. There is no heat in fifther place except from was filed with keeps, herbs and Staves and I was the that there was another store room The largest number of barrels ever coopered in a day was 1100 and this took 010 corpers to finish

Oct. 28.1903

About 10 H. P. is required to mind the machinery of the staffers are brought with the room through a chorn to the Cogier machine which signs the stars and cuts a growing in the stars and cuts a growing the at the alpha was made by the at the alpha was made by the at the alpha was made by the at timed in a mechine called a trimed in a mechine with greenword from the stars with perfect or crogging machine with perfect or crogging machine with perfect causes for 1500 BHs in 10 hours.

The stars are then to been to the setting up machine. These were form of these at the alpha

These mastime require aboth and 3 75 cents per hundred harrello is paid for this work . The largest days work of the heat, man was 350 BHs in 10 hours I understrok that these meshines are made by the Homes Mfg Co. Suffalo. There are seven confer stores used arranged arrand a chim ney in the centre of the ship Mosher You allestown, Oim. There stones are 13 1/2" diameter and 26 /2" high above the ash The confus pat the hand over the heater and finishes their for 2 ents each

Houses used are 5' and 5'6" boy 4 The barrels are generally 19/8 diameter at filgs and 16" at head. The booden Belge book is 184 dein The iron acting up hoop that goes over the ends of the barne to trule it when it is on the above is 16" diameter at the top and 16/2" at the bottom all the shore tools are furnished by the company furnish their own tools hamners I'm There were nothing but tem porary bunches in the abop. a borrel, requires - nails, staves, hosps, heads and strips to mail in to hold the heals.

ALL COMMUNICATIONS TO THE COMPANY AT HIGH BRIDGE, NEW JERSEY,

### TAYLOR IRON & STEEL CO.

HIGH BRIDGE, NEW JERSEY.

Nov. 6th. 1903.

Thomas A. Edison, Esq.,

Orange, N.J.

Dear Sir:-

In a conversation over the 'phone yesterday with your Mr. Mason of the Edison Portland Cement Works, Stewartsville, N.J. we were informed that it was your desire that the writer call on you at your laboratories in Orange, NN, at an early date to talk over the subject of manganese steel, roll segments for grinding cement.

It is my intention to visit your laboratories on Monday next the 9th. of November. If there is any doubt about your being there at that time, kindly wire us to that effect and appoint a date convenient to yourself for our visit, and oblige,

Yours very truly,

TAYLOR IRON & STEEL CO.

Maddery Jane Willer Where of Mander of Mander

THE ENGINEERING RECORD AND SEA DITE ENGINEERING BUILDING 114 LIBERTY STREET, NEW YORK. Nev. 23, 1903.

manuscript of the description of the Edison Portland Cement works. His very gratifying indeed to have Es careful a revision glo I hape we may the pheprinto pretty Sopn, so use can flux plenty of time to show you prints of the Spawings for our illications. should prefughly arrive in advance of the photographs. W.S. Mallong, Ede

Dear Sir

perhaps, bituminous fines.

I am aware of your patent for briquette machine, Willyou please mail whatever you have in print of such machines; catalogues, cuts, description, testimonials, PRICES, DISCOUNTS, Etc., and terms.

We now contemplate separate plants, each to produce about 25 tons per day. Will you please state the three Almensions and weights of the different machines required. And especially the total labor attention required to a plant as shed

Our enthracite screenings shalyze: Fixed carbon, 82 o/o: Volatile 6: Water 2: Ash, 9: Sulphur, 1: end give 13,050 B.T.U's. Would it he prectical to treat these screenings as chalk dust is treated, namely, subject the screenings to such a pressure as to relestablish the attraction of cohesion: without using ter or any binder? Would they then disintegrate during combustion? Would it prevent disintegration to use exhaust steam in a double receptacle, and press the cosl, hot, without a binder? As we propose our first briquettes for domestic use, they should be about the size of Chestnut coal, which would make each briquette about 2 to 4 ounces.

Very truly your

Nov.25,'03,

WM. H. GOTLUTTER, PATISTER, W. S. MALIOTY, WEG-PREPY, W. G. PILLING, THEATURES, THEOD I. CRUME SETREFARY, THEOME A. ECODY

The Edison Portland Cement Co.

D BUILDING, PHILADELPHIA, PA

ORANGE TELEPHONE, "311 ORANGE,"

Edison Laboratory, Orange, N. J.,

November 27 5 903

Wm H Shelmerdine Eog

President Edison Portland Cement Co.

Philadelphia Pa

D. ... 1...

The works of this company, of which I am the designer, and which are equipped with special up to date machinery are in operation, and ready to make only ments.

The cement being produced will stand all the standard test, and fill all Queenment specifications, It has the advantage of being the finest ground coment on the market, 85%, eighty five percent will pease a two hundred (200) mesh screen. I fully believe exponence will prove our ecoment to be the best and most reliable now made.

Thomas a Edwon

# TAYLOR IRON & STEEL CO.

HIGH BRIDGE, NEW JERSEY.

Dec. 3rd. 1903.

Thomas A. Edison, Esq.,

Edison Laboratories,

West Orange, N.J.

Bear Sir:-

Relating to tinning wrought iron strips for casting in manganess steel would ear, we made an experiment yesterday according to your suggestion. First by pickling the wrought iron bars in muriatic acid, then applying the amalgam, after which the bars so tinned were imbedded in a sand mould so exposed that the fluid steel came in contact with the tinned surface of the grought bar.

We found the wrought bars easily knocked loose with a small harmer, showing no comentation to be manganese steel. A very heavy body of fluid metal might coment the grought strips, but we doubt if any practical results would be obtained by this method.

We have enclosed a pencil sketch showing one of our methods for fastening wrought iron strips in mangantee steel, and with the case of your segments we might apply this plan sattactority.

We feel sure that the strips would remain secure. However we would recommend the solid manganese steel segment, the same as the two shipped your works yesternay. Or course it remains yet to be learn ed whether these segments are going to give you satisfactory service.

If they do, we believe you can equip one of your lathes with an emery wheel to grind same at not too great a cost. Trusting such may prove the case in the end. We are.

TAXIBR IRON & SWEEL CO.

Supt. Steel Works Dept.

W.B./S

### [ATTACHMENT]

Ports No. 123-11-29 02-1600 Order No. 227.6.8.6	DRAWING OFFICE MEMORANDUM. Taylor Iron & Steel Co.	Copy Rook			
HIGH BRIDGE, N. J. Dec. 4 1903.					
customer Farson Tartland Cement Co. UT - 13 000					
Mn Steel Segunt					
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EDITORIAL OPPICES
OF THE
RESOTRICAL REVIEW,
PARK NOW HULDING,
NEW YORK.

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CHARLES W PRICE,
EDITOR.
WM. HAND BROWNE, JR.
TECHNICAL EDITOR.
AINSLIE A GRAY,
ASSISTANT EDITOR.

December 4, 1903.

Mr. W. S. Mallory, Vice Pres.,

Edison Portland Cement Co.,

Edison Laboratory, Orange, N. J.

Dear Mr. Mallory:-

courtesy, we are.

We are in receipt this morning of corrected copy of description of the Edison Portland Cement Company. We will have this put in type and hold until we receive instructions from you as to publication.

Thanking you very much for your

Respectfully yours,

a. Graf
Assistant Editor.

THE EDISON PORTLAND CEMENT CO.

THEMORAPH AND PASSINGER STATION, NEW VILLAGE, N. J.

THEMORAPH AND PASSINGER STATION, NEW VILLAGE, N. J.

THE EDISON PORTLAND CEMENT CO.,

THE PROPERTY OF THE STATION OF

The trouble with the thrust collar on clinker fine grinder #1
w's found to be due to shaft breaking inside of mandrel. I located it
there by noticing that grooves around shart which were in sended to be
used to hold collars to hold mandrel roal sliding on shart were about
5% inch farther apart than on other chafts.

Mr. Mason figured that the maximum filer atress in this shaft, using 100 lbs. air pressure, was about 9,300 lbs. per square inch.

According to Dr. Dudley of the Pennsylvanis R. R., it is not safe to allow a maximum fiber stress of over one-filth the ultimate strength for car axles, on account of crystallization.

In our case, we can assume the ultimate strength of wrought iron in large shafts to be 40,000 lbs. per square inch, which would give a working limit of 8,000 lbs. So it appears that these shafts on the fixed rolls are not strong enough, considering only the steady, bending load, and not taking into account the violent shocks due to broken plates, uneren feed, iron, etc.

The other two shafts of the grinders are not subject to as great stresses, as the points of pressure and load are much closer together. Mr. Thomas A. Faison, G. M......Sheet #2.

It would be possible to use a shart one inch greater in dismctor in the mandrel. When I see that shart taken out of the mandrel I will probably have something more to report.

They are now using wood, mostly sorap lumber, in the furnaces of the rock stock house. The furnace blower is not being used, and there is not enough heat to prevent a great deal of condensation on the inside of the building. The furnace man keeps all the doors and windows of the furnace room closed, so that it is impossible for much air to go up over the furnaces.

I would suggest having the doors open, but this would be very hard on the man in the cold weather. I would also suggest connecting up blower and using it moderately, and also partially shutting up shart from tunnel to upper part of stock house, as a great deal more air than necessary goes through tunnel.

There has been a good-sized, famoy ventiktor put on top of transfer tower at head of Con. 102. You can notice a little steam and dust occing out of it, but it is not up to the job, as everything is scaling wet in tower and Cons. \$108 and \$103. I would auggest putting louvres on sides of tower and even on sides of conveyors.

I believe that most of the power taken by exhauster at dryer is used in forcing the dir at high velocity through down-comer and connection to dust bin and stack. I think that fully me-half or two-thirds of the power could be saved by using on the new dryer a large fan running at slow speed and large down-comer and stack, and give the same volume of dir through dryer. I will tuke some manometer readings of air pressure at different places on present dryer, and report to you

Mr. Thomas A. Edison , G. M......Sheet #3.

further on this matter.

Another case of tempering with motors occurred in coal plant last night.

All the motors have been running very well lately. Cutting out the mica has greatly improved the motors on Cons. 109 and 113. If these motors continue to run O. K. for a week, I will have mica cut out on all motors that have given any trouble at all.

The motor on skip car hoist has mica a good sixteenth of an inch below the copper.

The new magnet on Con. 112 developed a short circuit, and blew fuses today, and necessitated shutting down mill for over an hour to replace old magnet. The new magnet has been fixed up O. K., and is now ready to be put back at first opportunity.

This magnet was not put in at head of Con. 109, because it was not ready to go in until mill was about ready to start up yesterday after long shut down, and it was quicker to put it in place of old magnet.

Chalk plant has been running perfectly with a very large output on the re-dried rock.

I suppose you have heard of the unfortunate accident by which mill man was killed last night by being caught between belt and head pulley on Con. 109.

There is not place to put a brake on roller feed over giants, except on motor shart, on first intermediate shart from roll, by extending shart through bearing. This is a very slow moving shaft, and would probably require a powerful brake.

The new locomotive is a great success.

Mr. Thomas A. Edison, G. M..... Sheet #4.

The Triumph people report in regard to second machine wefordered from them that the delay in shipment was due to the loss of two castings, but promised to ship this week.

Yours very truly,

W. A. W. M.

macppleton Warren.

12/15/03/\\8\\/1

Mr. J.F. Randolph: --

Mr. Rdison says to send the Edison Portland Cement
Company, Philadelphia, a check for an additional #5,000. before the
end of the month, making a total of #10,000 for the month.

The sooner that this can be sent the better, as they are

in urgent need of money for pay-roll.

Yours very truly,

W.S.Mallory,V.P.

3²150-11-0²3

GEO. H. PROST, President D. McN. STAUFFER, Vice-Presiden

# Engineering News

CHAS. WHITING BAKER, Managing Editor F. P. Burr, Business Manager

Telephone 5210 Cortlandt

*ADDRESS ALL COMMUNICATIONS TO THE COMPANY

220 BROADWAY, NEW YORK Dec. 15, 1903

1. 9.35

Mr. W. S. Mollory,

Edison Laboratories,

Orange, N. J.

Dear Sir:-

In going over the drawings of the Edison Cement Works, a number of questions occur which it seems desirable to answer in our article. .. works seem to be spread over rather a large area with wide spaces between buildings. \ Why was this considered desirable or negessary? An unusual number of separate buildings are comprised in the plant instead of its having a few buildings which provide for several processes under one roof. What were the reasons for this construction? 3 What were the maximum inclinations allowed for belt conveyors? Why was it considered profitable to select level site and provide artificially the necessary differences in elevation instead of building a side hill plant? About how do your cement rock and limestone analysis run? 5 What are, the latest average figures for out put per kiln and coal consumption per barrel? What percentage of material is returned from blowers for regrinding? If you can answer any or all of these questions for us, kindly do so as soon as possible so that we may insert them in article before sending you proof.

Very truly yours

hus Still

For Mr. Mallory.

PILLING & CRANE, GIRARD BUILDING, BROAD & CHESTNUT STREETS. PHILADELPHIA.

Dec.17,1903.

Mr. F. R. Upton.

Edison Laboratory,

Orango, New Jorsey.

Dear Mr. Unton :

We observe that some of the material which you sell is invoiced in bags at ten cents and some at six cents. This will certainly lead to confusion, as when the bags are returned it may not be possible to distinguish them. Can you not arranged that all bags shall be charged for at ten cents, so that when returned there can be no confusion in the accounts. We cannot continue the practice of billing bags at different prices.

Yours very truly.

W.S.P.

your Show the Charge we want to the

Residence Tel. 447 Orange.

#### Edison Portland Cement

FOR SALE BY

F. R. UPTON

Edison Laboratory, Orange, N. J. Dec. 21, 1903.

Mr. W. S. Mallory,

Edison Labratory,

Orange, N. J.

Dear Sir:-

I return copy of Mr. Pilling's latter to you, dated Dec. 17th, regarding charging for bags at \$0.10 each instead of \$0.06.

I believe that it would make fore confusion than now exists, if the price of minimum warmers the Riegel bags were changed. Several thousand of these bags are now obstanding, which have been charged for at the rate of \$0.06 each. Most of these have been used to hold ground limestone in. These bags are smaller size that regular bags and are made of thinner duck. Then I was a New Villags the other day Mr. Moulton told me that the Reigel bags were not heavy enduch, and that they would soon be in such bad condition that he could not uselthem.

Recently I ordered a car of old owner to be shipped to Massrs.

Miller & Sons Co. Rosevill, This carload was shipped in N. Y. N. H. N. H.
oar No. 32588. I sm informed that this carload was pecked in new Edison
Portland Cement Co.'s base. These bags should have been charged to me at
the rate of \$0.10 sach, and not at \$0.06 each.

My suggestion is, that \$0.06 such be charged an in for the Riegal bags, and other irregular bags which are now on hand, ear's a long as they last. If any more age are bought for shipping ground limestone is, or unnamed coment, they should be full weight duck bags or sunny cloth bags, and these should be charged out at \$0.10 such.

Yours truly, J. R. Mfm

Mr Thos A Edwin Leaviling.

Considering sport proposition, to take change of most work, I am South to forg, I mink decline Game Thanking your for your knips or maidulation breaking.

Maybuly of man.

Maybuly of man.

Maybuly of min.

Maybuly of min.

Dorothyn.

#### [ATTACHMENT]

ELECTRIC ILLUMINATING COMPANY OF BROOKLYN General Office, Edison Building

BROOKLYN, NEW YORK, Dec.10,1903.

SUBJECT LOCATION

T. A. Edison, Esq.,

Orange, N. J.

Dear Sir:

Replying to your favor of the 2nd inst. with regard to the recommendation of a good man to take charge of motor department in your cement works, I can recommend Mr. John Leddy of this company. He has been in our service since 1889, in charge of prominent stations, and in my judgment, would meet your requirements fully.

. Address Mr. John Leddy, care of this company, 360 Pearl St., Brooklyn.

Very truly yours,

[ATTACHMENT (PHOTOCOPY)]

WalkoryWalkoryOhafto Clinker fine grander broke
inside Mandril- Izolie of Edward Brookly,
Otalian recommends your deddy of his
Co. 360 persil of Brookly Jan good
Co. 360 persil of Brookly Jan good
man for our mater deft. Dear him—

Mu Graelory I donot think this is right. Mr Edwine Leans the Edwin Varland diese it & 10000. for which he is to receive 60% Suterest to Sinch 1904 - The interest on the 10000 for 168 days amounte to \$280.00 making a Total due Nov Edwin June 1- 1904 of 10 280.00 and I donot see any reason who key Edwin should receive \$ 8.07 more than is due him -I donoh think because the Company gives him a grote they should call in bank discount air the note is mouly a receipt for the money loaned and if all the notice given and by the Company are from this way it well make a great difference ich a short time. The

### [ON BACK OF PRECEDING PAGE]

The Standard Court of Standard Control of Standard Court of Standa

#### Edison Portland Cement Company Records Corporate Files - Employment Applications (1903)

This folder consists of letters to Walter S. Mallory, primarily written by employment agencies. Some of the letters bear marginalia by Edison. A letter of recommendation written by Charles Batchelor in 1899 is attached to one item. The documents concern vacancies for the positions of business manager, machinist, laboratory assistant, and cement chemist at the Stewartsville works.

Less than 5 percent of the documents have been selected. The selected items bear Edison marginalia or relate to applicants who previously worked with an Edison enterprise.



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4005 FRANKLIN.

RICHARO A. LEARNEO, MGR. NEW YORK OFFICE

1.5 %

Mr. G. S. Mallory Vice-Pres.

Edison Portland Coment Co.

Orange, H. J.

Doar Sir:-

that are going up.

July

We are in receipt of your fetter of the 14th and shall take great pleasure in making special efforts to find you a man who mill be qualified to fill the position as business manager, of your plant at Stemartaville.

Our ir. Learned will import to you definitely in regard to the matter in a few days so we want to interview a few men before recommending them to you as it is no use to bother you with men who would not be qualified to fill the requirements.

We will take special interest in the matter for the reason that the writer has resided or five years in Easton, Pa. and therefore is fully acquainted with the conditions, not only in regard to the easent property of Stewartsville but also the other plants

Thore is a Mr. Newbury, a personal acquaintance, who has been in charge of a cement works at Alpha and later had a cement plant in Mazareth.

Are you acquainted with the gentleman and would you like to consider him for the position? If so I

- 2 -

could probably arrange an interview.  $\mbox{ \begin{tabular}{l} \end{tabular} Very truly yours, \end{tabular} }$ 

HAPGOODS.

H-!:i

Penagidant

P. A. PRORIIAM, PREMINENT WITE "DESIREDIRENT NEW FOR 18 THAN

A. G. PRONT, PARRETANT

A. B. OLLDERT, Totalings WITH "Housements News"

## THE ENGINEERING AGENCY

ESTABLISHED 1803

A RELIABLE BUREAU FOR COMPETENT TECHNICAL MEN AND THEIR EMPLOYERS

1208-9-10 Monadnock Block, CHICAGO May 28th 03

Portland Coment.

Orange, N. J.

Dear Sirst-

Concerning the application of J. H. Vail for position, we wish to say that Mr. Vail is especially qualified to fill the position you have open owing to the fact that he has, for the past three years, served as consulting engineer, for a large firm, and has done a great amount of construction to effect economy in production. The records of the Asso. of the Edison Illuminating Company show that he originated their classification of accounts and he has largely assisted in the cement work for the company above referred to.

We would like to inquire if your company is the Edison Portland Coment Company. We do this for the reason that Mr. Vail is personally acquainted with Mr. Edison and can secure his personal endorsement.

We would esteem it afavor if you would look into the application of Mr. vail thoroughly as he is most undoubtedly a very capable man in thi particular line and is a man, a great many feel, will do himself justice in your position.

Awaiting your favors in this connection, we remain

Yours very truly,

THE ENGINEERING AGENCY

Dict. AGF-RBS

Secretary.

#167-5-7# St. July 2/2/20. For Thos a Edison. Dlar Sin I trust the suclosed letter fro In Batchelor may interest you the oftent of granting me the opport of telling my story to either more mallby or yourself in person. yours very hules, Les F V faren.

May 25 that 25 th

Your of Left 13th to haind - Yes! I remember you very well - You were at that time

with Aendersmathe Whitestone Forge of Vales remember you also were with in remember in the yo'-

thy don't ym apply tow ledium direct, he will remember you face; or better perhaps whis right hand man W' Wallory at the laboratory at Frange 11. J.? They are at

present carrying on some exteriments in heavy machinery for coments tother things in which you experience bounds

ho doubt accustom you to the work in a very short time - If you do this I it will be of any use to you, you may show this letter to W Mallovy when you apply

Pery Kuly Ynis Chaf Batchelor

#### [PHOTOCOPY]

7/25/03/WSM/I

Fr. George F. Heven,

· 167- 571h Street,

Breoklyn, F.Y.

Dear Sir:--

Te beg to acknowledge the receipt of rours of the Aletinst. to Er. Thomas A. Edison, enclosing letter of recommendation from Fr. Charles Batchelor, which we have noted.

Replying, va beg to state that the writer will be pleased to have you call at the Laboratory on Fonday morning next (July 27th) from ten to twelve.

Yours very truly.

cools proportion for him and

P. A. PECKHAM, PRESENT
WITH "ENGINEERING NAME AND IN SECURIOR IN

A. G. PROST, HESSETARY AND MANAGER

## THE ENGINEERING AGENCY

RSTABLISHED 1803

A RELIABLE BUREAU FOR COMPETENT TECHNICAL MEN AND THEIR EMPLOYERS

1208-9-10 MONADNOOK BLOCK, CHICAGO NO.

Nov. 7, 1903.

The Edison Portland Cement Co.,

For pr. W.S.Mallory, Vice=Pres.
ORANGE. N. J.

Dear Sir:-

One of our members, Mr. S.L. Nesys, who is English, 42 years of age and merried, is in Chicago working at present for the American Spiral Fipe Works. He has had about 20 years experience as mechanic and is thoroughly practical. He was for a matter of a year and a half Master Mechanic for the N.J. Paroconcentrating Works. You may be able to get a line on hims this way and if he is such a mem as you want we will be pleased to have you consider him in connection with your vecancy.

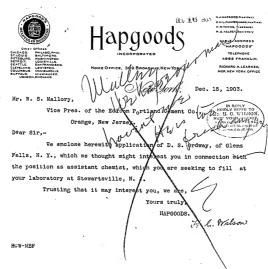
Your's very truly,

THE ENGINEER IND AGENCY

.

Secretary and Manager.

Dict.A.G.F.SFF



#### [ENCLOSURE]

#### INTERNATIONAL PAPER COMPANY.

30 BROAD STREET.

DEC 113 m

NEW YORK.

Glens Falls, N. Y. Dec. 8th, 1903.

Hapgoods, 509 Broadway. New York City.

Gentlemen: -

Gentlement—
This is to apply for the Domitton designated A Ch-626 in the December "Opportunities." I am a graduate in Chemistry of the Messachusetts Institute of Technology, in the Oless of 1901, and have been employed since my graduation as chemist for the International Paper Co. In their general laboratory at Glens Ralls N. Y.

Shortly before my taking the above position, this company had started on the same part of the started on the same part of the same paper that the same paper that the same paper to the same paper that the same paper that I have be digesters, and it has continued this plan ever since, so that I have be digesters, and it has continued this plan ever since, so that I have be digesters, and it has continued in briquette making and in the manipulation of both the Fairbanks and the Richle testing machines, and I as Tamillar with the various chier physical tests that are in use in coment laboratories.

tests that are in use in cement laboratories. I am competent to undertake any chemical work in connection with a cement morks. I am familiar not only with the shorter methods in use in the works laboratories for the analysis of cement, compared and mixtures, but I have also had some practice in the complete analysis of and limitation. It has the clay, and the finest cement. In this connection I measure that I have used the method suggested by Prof. Hillebrand in the Journal of the Society of Chemical Industry for the snallysis of the coment. Through my acquaintance with the chemist in a local cement works I have hear abla to heaces familiar with the manufunitation of the aclointer and been able to become familiar with the manipulation of the calcimiter and have learned the methods used in the ordinary routene work of a chemist in this undustry.

While in school I did some original research work, and since my graduation I have had practice in working out problems on my own account, and I feel sure that I should be able to attack any question that count, and I ree; sure that I should be sale to attack any question that a gree which had to do with the chemistry or cosent manufacture. I am a result are with some of the literature on the chemistry of coment and have statistically an experience of a surface of the coment and have to do with it's amplication to the coment which have to do with it's any literature of the coment of the comen

the right parties, together with such information concerning my education, experience and character as you may have on file. Hoping to hear from you on this subject I am,

Yours very truly,

35 Grand St. Glens Falls N. Y. D. L. Ordery.

at University of Wisconsin Diales has ein the list of my time the Chicago Education Co. euplay (Id. at - defo artment, later in department. Traveld expect Homan airms Clic

#### Edison Portland Cement Company Records Corporate Files - Mallory, Walter S. (1903)

The folder contains correspondence and other documents relating primarily to the personal affairs of Walter S. Mallory. Included are items concerning Mallory's finances, magazine subscriptions, and residence. The selected documents pertain to film exhibitions involving James N. Naulty of the Edison Manufacturing Co.

Less than 5 percent of the documents have been selected.



Type "Q" Cell,

Orange/ N. J., Jan. 5, 1903.

JAN -5 903

Mr. W. S. Mallory, V. P.

Edison Portland Coment Co.,

Laboratory.

Dear Sir:
Your letter of Dec. 29th if regard to entertainment to be given at Whippany, N. J. on Jan. 28th, received. I will arrange for calcium to be shipped as directly, but would ask if you wish me to Turnish the entertainment using my com outfit, or to operate an outfit to be furnished by the work! I have films of my own that will be suitable for the entertainment you with my the outfit from the works, I will have to take the matter up with the outfit from the works, I will have to take the matter up with the cutfit from the works, i will have no take the matter up with use at the cutfittion, as I have no the necessary films for the works without his permission.

When may own apparatul and films are used, my price is consorted manners in question, I fill make the price to use them at the entertainment in question, I fill make the price to you \$20.00 and expenses.

Kindly accept apofogies for delay in answering your letter.

Awaiting your fufther instructions, I beg to remain, Yours very truly, Jas. M. Maul

JNN/AJB

# THE WESTERN UNION TELEGRAPH COMPANY.

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The Convey That Add ST THE of PLAY Will a mountain who a making interface is being a control to be the benefit of the Play William of the Convey That Add ST THE of Play William of the Convey That Add ST THE of Play William of the Convey That Add ST THE OF THE OWNER OF THE OWNER OF THE OWNER OF THE OWNER OWNER OWNER OF THE OWNER OWNER

#### Edison Portland Cement Company Records Corporate Files - Thompson, Robert H. (1903)

This folder consists of letters from Robert H. Thompson to Walter S. Mallory. They relate primarily to the board of directors, visitors to Stewartsville, and dinner plans with Edison. Some of the letters pertain to recommendations for a design engineer and to the progress of work at Stewartsville. One litem concerns storage batteries.

Approximately 40 percent of the documents have been selected.

HORSET ILTUDNIPHON,

# THE THOMPSON & NORRIS COMPANY.

CORREGATED PAPER AND PAPER SPECIALITIES PRINCIPAL OFFICE & WORKS.

FOREIGN FACTORIES: CHG. PARIS & EXIDEUIL, FRANCE

PRINCE & CONCORD STREETS.

CORTEXA, BROOKLYN

BROOKLYN, N.Y. Jen. 2, 1903

W.S. Mallory, Esq

Orange, N.J.

Dear Mr.Mallory:

I beg to enclose coupon No.3 from bonds Nots 149, 175 and 316 E.S.B. for adjustment. I forgot all about them when at the Laboratory Wednesday.

I also enclose a letter from Mr.Mussen of Montreal, re. Agency for Canada. A letter often will give a pretty fair idea of the style of fellow who writes it, but whatever impression you may get from it, I know this young man to be a hustler from "way up the gulch" and a gentleman, which is equivalent to saying he is as honest as the Sun. I hope to hear that your visit to Stevartsville was a gratifying one.

You remember what was said by Mr. Pilling at the last meeting, to the effect that Mr. Rdison is opposed to agents as such, and if this is the case and is objection is absolute, I hope you will explain to him, that although I am sure this would be an excellent connection, I do not even suggest that he alter his determination for me.

With best wishes to you both, I am,

Jany 19/03 Dear Mr offallowy. Cur pents have all survey por Evening of 20 though Justay) and other sky with it chairman ag the entertained community has suggested that other Edwar and from leave France Orange on the 4 th arriving on the newyork side at 5 2 where Levill mutym fint convey and to the Union Faggie Glub, in Kroakhn. Mr Nay sayo of mr Edden rym Coolume your to go" can be brought over in a bag and he will thought a comfortable room for you to differ the do not want to come ore in dinny your clockes on - Tell the boos nox to fail me on this - or down undone

Should not him the bond propage to have him appear there and all may frink expect him there will be no speaking brought arranged for. I southlet arranged for. I southlet madery I shall depend upon your this madery. I shall depend upon your this madery of shall appear your this madery your the shall upon your

Dear abrolballony), Exten . My Sharpe / hav juck treed a letter from der albafam of montreac ragarding the becomes outlook so far as it appears to expect him and I make an Toback from it. It assured it one that We februilly Anight make and kill Cresher of the tedison type. to prints Where they would not ome not ampolitime. Withour manufactury of amond. Of conve there may be hundred of objections to Mordinax white I Sout Dum. Sound you to Sofg at a transvariety a letter reminer from Amor De Thompson which you well probably raine transfer if you remain disc so long. Maller empore the true sample of amount man or amount made by our mon. to ally present where the bank Smoody powl

#### [ENCLOSURE]

Setreak from Keller Wilderen " He Suring on Seminion

"As for inquiries and business offering, I never remember a time when things looked brighter, nor was there ever a single year to my knowledge, when the first two weeks of the year brought in such a rush of inquiries. The fact that the contractors are after plants so early, leads to the belief that they are not going to be caught by waiting until they actually require material before placing orders, which generally cannot be filled for weeks. And it also means considerably more business, as by securing orders early, we can make satisfactory deliveries and win the approbation of our customers, thus paving the way to further orders from the same source.

Mr. Smith(of "Mixer Renown) was bere for three days last week and is coming on later to open up a shop here and commence manufacturing, not only mixers, but steel, mine a concrete cars, concrete equipment, etc. I shall have the selling of all the output, and in addition have a share in the Company. As I have worked hard for the smith Mixer, he wishes me to have an interest. If we can get started this year, the Company in five years time will be worth something, or I am a bnd guesser.

Now, I don't wish to toot'my own trumpet, but Mr. Smith told me that the Allis Chalmers co. of Chicago were so impressed with the way I have been handling the Austin Crushers that they asked mr. Smith if he thought I could be approached to handle the Gates Crusher, which is so much better known, as they had decided to make a change of agents in Canada. Mr. Smith further said, that the manager of the Allis Chalmers Department, said, that I was a great salesman because I suppose I have beaten their agents on every crusher deal where I have met their competition, and finally ended last season by replacing an old Gates Machine by a new Austin, which evidently was too much for them. I have

#### [ENCLOSURE]

2.

not decided yet what to do, but am waiting further developments.

In addition, we have sold our first steam showel to one of Cooper's customers who owns a Marion showel. Ours is the Bucyrus, and the most expensive on the market. This showel goes to North Bay for the new railroad, The Temiscanuing and Northern Ontario, where it will doubtless be seen at work by the right men from the Canadian Pacific Railway, and the Grand Trunk Railway, as this is a junction for all these roads.

The Superintendent of the Grand Trunk and Staff, are watching some of the Bucyrus shovels at work out west, and the head engineer told me last week he liked our hovel, and thought it would work faster than the others. If the Grand Trunk push that trans-continental read through, (and the application for the charter has gone to Ottawa,) I feel morally certain that we will soll quite a few shovels.

Not minary tomain tur

Dear derolbathing I find in mychele the morning the simpliced feeter from Karmal on Mixeuply for it vog I amd it to thereit spelle so m Adisting boil Au ix. A offer mothe munh book premused light night. Your don't more hope plented lever to have dry & your of winker tout might it rundy owed of y neuralgia debeling for Whave you had a twings of ix Since - I lift modern at an Halland Thaty as a chok think he supper to rankt as well are he could muchine, 1, the Rm I am sinding your a shortel mackage containing the vamples

of omerito made by smaller the one marked to is ours. I wishipm annua ask mende to Mas his judgement on them and quic Y he cook, the cannot sy the gardere of the Ediking- your might ask most x you will to write mediced on ix Kimbert to Agring The Boys Very smorgy

1/22/03/BLT/

Thos. M. Thompson, Esq., 1504 Chestnut St., Phila. Ponn.

My dear Mr. Thompson: --

I duly received your pleasant letters (2) and so far as I can now see, shall be while to go out to the Coment Works next week, but it would suit me better, I think, to cost you Tuesday at the works, than to so to Easton the night before.

In the time you have stated you will be able to give to an inopecion of the plant, I think we can say all there can reasonably be
said, at this time, regarding the financial affairs: so if you will let
me off Monday might, I small-B. V.-meet you shout ill o'clock A. E. Tuesday at the plant. There is one thing, however, you should know before
hand and that in that my judgment as to what the plant needs in the way of
mechanical changes-if any-is worth absolutely mething. When I first beowns interested in the company, I believed from atstements made to me
(not by any officer, however,) that by the first of January, 1902 the
plant would be turning out cament in large quantities.

When considering at that time the work that seemed to me had yet to be done, the statement made appeared to be impossible of realization. But when it was compared with what had already been done at that time, my opinion wavered and I was inclined to believe what was tola me, and really did. It is natural, therefore, that I should be disappointed as to the present condition of shings, but I am not discouraged as to the eventual outcome. I have never changed my opinion, that if our quarry

Thos. M. Thompson, Phila. Penn.

-2-

has the right stuff in it (and I am assured that it has) we have more than an ordinary business chance of great success, but we must make up our minds that no limit can be set as to the time.

As it appears to me, the broad, comprehensive plans of Mr. Rdison are every where in evidence in this undertaking, and I believe it has as great merit and is as ampable of great success as many other great enterprises originating with him, have had.

I do not know of any onterprises the iron mine proposition probably exempted) that, then backed by loyalty, sufficient mean, and business management, has not been as unusual success.

So far as the iron proposition is concerned and the methods adobted, the failure was not, as I understand it, in any sense due to the process but to causes that could not be foreseen. I therefore feel that loyalty and obtermination to see the thing through, no far as lies in our power, are not only due to ourselves, but to every stock-holder, no matter how small. I think you will agree with me in this unless you may view the physical conditions of the plant in a different light than I.

Kindly let me hear from you before Tuenday and greatly oblige, Very truly youre,

My dear objection it omor land Freday- where exception a Mirrolfaid X001 Mile Carly - hyperdeny french your mich Kill LAKEN The later from Dom Thomas my and one of them is very party

right and hat his heart and heart are in the weak place I will our you the letter knowled I think thornet Alcase my Election Vary Northing alex John Sally this afternoon that the niver to theretime is proxposed-Mr Forgon sonto note that whe is the and Eart make the ou Now ix suited major rate for In not up to standard myself - Lank motor you self out there you know you know you the to subject to their books tracking on the say of Amyour

R/C now being treleszinos armoh della framing Ken the other Cakeny Of vame bag From I com one of its pully up with the "Earning Mean!" and thomay be alia) of th If Prope much how a complete Roughter moned to par women like to Rane him

Jany 20/23 Dear olly, obally ay I have you thru favor of yesterted ant/am muchobiges for the " the hours or among This are inthe time decement by well perduckly to tingetimed very much in trixid I ou che situation. OK -Dam receipme the and one fint for the pleasure Ageres fine to duly think. Jam very sorry to hear dat him Stien has habt a bar time gram, out he is in the fartion if that It amy consolation, which he bit

by my Enox illney and if appedie to have ly's me with a ray afficience catoria in the head, a clinear which Inoue always prayed champax Eucryce - Odaniany April great to care or molify of Moreone way. In in open kay to ga with in janing to down day there as a prilimmeny to Contideration of the Bon Hervill but we don't want to go all There is vinitaring open & to de con Queen you woked make a mino of this and advance one as to when

Jank Pelling 10 m Sanveday lack and received acknowledged to day, the wants \$ 26 600 more for Fliky - 2 might providely rance 8 m more which would be 600 he nuts can you do storeck? Ike Elment mouthy +@ have bun received which a suger photology of the Sanger

## THE THOMPSON & NORRIS COMPANY,

CORRUGATED PAPER AND PAPER SPECIALITIES.

BRANCH WORKS: BOSTON, NASS. HILLS BROOKVILLE, IND FOREIGH FACTORIES LONGON, ENG. PARIS & EXIODS PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

MEDALS.

SAN INSTITUTE, NEW YORK, 1803.

LINVENTORS EXHIBITION, LONGON, MOS.

100, UNIVERSELLE, PARIS, 1888.

LUHBIAN EXPOSITION, CHICAGO, 1893.

GORTEXA, BROOKLYN:

BROOKLYN, N.Y. ____2/7/03/RHT/A___

W. S. Mallory, Esq., Orange, N. J.

Dear Mr. Mallory: --

I have your letter of yesterday enclosing note from Mr. Edison, for which I wish you would especially thank him for me. If nothing comes up between now and the time he has decided to start for Florida, to prevent me going, I shall go sure, for/I feel that I need it sadly.

I am glad the cement seconds are going, and I hope the sale will be a bargain to the buyer. I know of nothing today to prevent Reid and myself going to Stewartsville Tuesday morning. I take it that the day is better as you do not say to the contrary. I hope so.

If you can place another friend of mine on the Battery list to receive early attention, I would be very much gratified. The gentleman to whom I refer is Mr. Henry W. Palmer, a resident of Brooklyn, and in a way, I believe, connected with his brother; Lowell M. Palmer of sugar refining fame. The Palmers are both good men and good people to know. I refer to Mr. H. W. Palmer as a friend of mine, but I may be claiming more than I am entitled to The request from him, a copy of which I enclose, was not addressed to me, but to a mutual friend action, who forwarded it with the request that I do what I could to get his order on file in the Battery factory if you are in shape to make the style of batter he describes. If you will write Mr. Palmer direct, #215 Clinton Av., Brooklyn, and tell him whether you can be now or later of service to him, I shall feel as I say greatly obliged.

Very truly

y folgred N VII NAMMOSi com

My dear der mallry; Have Just return amand nut them to Write your only to kay
that I legt my E. Jumiay might fairly/needs - the hamed mik the smolner letter to give to you- tock en ym sapn Vay hat you 3/26/00

BKUM 4/1/20 A de la Mallory. Miner Carlingan/and Cook wing halongin to give them the little popular the regionalness was missing Kno the trusk was consigned a faiture Intended to cond acc reformative to gind by much to day but did not chink of it when leaving If you will Knot put in into the record I asked you to send Ill ruturn the

The we have which in to some day on blank Chrocomer, NKWY-NCH

OMET ILTHOMPSON, PRESIDEN

Herory D. Noums.

### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALITIES.

PRINCE & CONCORD STREETS.

BROOKLYN, N.Y. April 7,1903

CORTEXA, BROOKLYN W.S. Mallory, Esq The Edison Portland Cement Co. Stewartsville, N. J

Dear Mr. Mallory:

I have your letter of yest rday, enclosing copy of Mr. Edison's letter to Mr. Pilling. I sish I work in a position to give you a definite answer as to what I can do, and with I can do it.

In the securities I hold there is now probably an equity of \$50,000, which if no other means shall be forthcoming in the meantime, shall be subject to the fulfillment of my conditional agreement of last November, which has been almost carried but, and With me it is merely a matter of ability--and I hope the market may take a turn to help me out.

I fully realize the situation, and Mr. Edison knows I will be loyal. My feet are 100 degrees in the shade, and I wish I could transmit a little of the heat to Philadelphia, for I have more than I need.

I am going away this P.M. to be gone the remainder of the week. I'll be at the annual meeting D.V.

CP.C.

BERBY D. NORMES.

CONCLED S. SHAPPE,

MARTIN IL DAY, SPERRIAIRE.

#### THE THOMPSON & NORRIS COMPANY.

COMBUGATED PAPER AND PAPER SPECIALITIES.

BRANCH WORKS: BOSTON, HAES MILLS, BROOKVILLE, INDIANA. FOREIGN FACTORIES PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

AMERICAN INSTITUTE, NEW YORK, 1617.
INTIDNAL INVENTORS EXHIBITION, LONDON, 1835.
INTIDNAL INVENTORS ELLE, PARIS, 1880.
DS COLUMBIAN EXPOSITION, CHICAGO, 1892.

CARLE ADDRESS.

BROOKLYN, N.Y. April 16th, 1903.

W. S. Mallory, Esq., Edison Portland Cement Co., Stewartoville, N. J.

Dear Mr. Mallory; --

I have just been called on telephone by my friend Shadbold, the truck manufacturer of Procklyn with whom you had some conversation re storage batteries at the Hanufacturers' Dinner - you will rumember.

He wants to take some drawings and blue prints out to show to Mr. Mdison and yourself with the yiew of making his trucksfor the new battery.

I have told him that he had better no to Stewartsville instead of to Orange as Ir. Edison would behetter able to give him an hour or two there than at Orange; so he thinks if agreeable to you, he will go out Tuesday next. If you have any suggestions contrary to this plan, kindly let me know.

I see no reason why I shall not be able to raise - 5 - for the Cement Company late this month.

Regards to the hoss,

Very truly

truly forth,

Maierise II. Day, spuisse any

#### THE THOMPSON & NORRIS COMPANY

#### CORRUGATED PAPER AND PAPER SPECIALTIES.

BRANCH WORKS! BOSTON, MASS. MILLS BROOKVILLE, INC

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORO STREETS.

LOHOON, ENG. PARTS A EXICEUIL PRANCE G CORTEXA, BROOKLYN

BROOKLYN, N.Y. 4/18th-1903.

W. S. Mallory, Haq., Maison Portland Coment Co., Stewartsville, N. J.

Dear Mr. Mallory; --

I have your letter of yesterday and have telephoned Mr. Shadbold who says he will dofer his wist to Stewartsville till Wednesday, Thursday or Friday of next yesk - he is not yet certain which

have a more extended talk with Mr. Midnon for I believe he comes not a term of the control of th

I carnestly hope that we shall take advantage of the present opportunity to secure his services for as you are aware, he is not asking an exheritant salary.

He tells me that the prophe with whom he is now associated are expects to be offered the largest sugar worke in the world and that he expects to be offered the designing and engineering work. He would, he says, Tather come with us for he believes so thoroughly in the consent says, Tather come with us for he believes so thoroughly in the consent project in haut not and it. The Gungar Frist people are back of the project has not and is suppose he feels he would be more at home with us and have a better change for advancement in the comment business.

as ir. Radson would like and trust and I believe he is just such a man ould read with the first and I also believe the directors - to a man would be pleased with him. If you from the superstion of Mr. Moyer coming out to Stewartsville noxt week with Redi and russelr, please state shat day. Sou might wire ne - if you think best.

Per. I've sond this (opened stamp) 15

Roman II. There Proper

HENSY D. NORMES, VICE PRESIDEN

KOWARD S. SHARPS,

MARTIN ILDAY, SECRETARE

## THE THOMPSON & NORRIS COMPANY,

CORRUGATED PAPER AND PAPER SPECIALIES.

BRANCH WORKS:
DO STOM, HASS.
MILLE, BROOKVILLE, INDIANA.
FOREISH FACTORIES.
LONDON, ENG., PARIS & EXIDEUIL FRANCE.

PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

AMERICAN INSTITUTE, NEW YORK, 1877.
INTERNATIONAL INVENTORS EXHIBITION, LONGON, IN
EXPOSITION, UNIVERSELLE, PARIS, 1809.
WORLD'S COLUMBIAN EXPOSITION, CHICAGO, IN

C. CORTEXA BROOKLYN

BROOKLYN, N.Y. April clet, 1903.

W. S. Mallory, Esq.,

Stewartsville, N. J.

Dear Mr. Mallory; --

next Chursday, and I hope in Addison will have time to size him up fairly. While it would be absure for me to pass judgment on in Nover, I really think he is the mostavallable man now to be had at any reasonable price. I called to-day at his circle #71 Uall Street - and found his in the slate of his design for a new sugar redirery. From the spearance of the work; I should think him or excellent draftsman, as well as a good designing engineer.

his business views are sound and I believe he is a pusher - notwithstonding the report you received regarding that part of his make-up. He is just the Men in my opinion to make Ur. Edison feel safe and satisfied when absent from the morks.

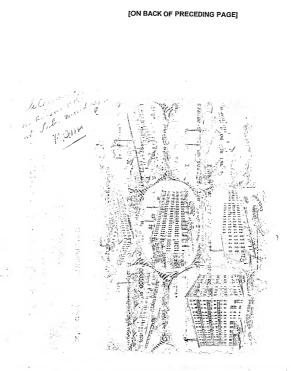
I don't believe you would find him very menty-mouthed if he was put in charge of the work. I kept he will be engaged - if the job is too much for him, he will not want to stay.

If it is not heat to come Thursday telegraph me to-morrow.

Tours of Body had some the standard of the sta

# THE THOMPSON & NORRIS COMPANY,

CORRUGA	ated paper and paper spi	REPORT A PERSON
MILLS, BRODKVILLE, INDIANA.	PRINCIPAL OFFICE & WORKS.	AMERICAN INSTITUTE, HEW YORK, 1877,
LOHDON, ENG. PARIS & EXIDEUR, FRANCE, JULICH, GERMANY	PRINCE & CONCORD STREETS.	WORLDS COUNDIAN EXPOSITION, CHICAGO, (843. EXPOSITION, BORDEAUX, 1805.
CONTEXA, BROOKLYN:	BROOKLYN, N.Y	April 25,03
- \ \ () \ ()	1	6
	ory Ge, N.J.	<b>1</b> 9
Dear Mr.Mallory.	\	
Mr Rdis	son, I presume, will be in o	range tomorrow, and
I wish you would tell hi	im that I sent Pilling \$5,00	0.00 on the 22nd and
find that by selling my	last shirt, I can let him h	ave \$20,000 more
after the first of May.	This will be all I shall b	e able to do, as my
securities are all up fo	r collateral and on close m	arģins.
I send	you this that you may know	how to arrange your
advances. Let me know ho	w you think I better sent i	t and oblige,
I hope	you will get great fun out	of moving and
health from the rest.	/	
With r	egards, fam,	
Telegraphie	Yours druis	(XCI)
arkak day	1777 1 1"34" 1 ( Day 1 d )	
M. Morka	As calls	2
//		•



ROBERT E. THOSIPSON,

NET PRESE

EIWAID S. SHAHPE,

HTIN H. DAY,

#### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALITIES.

BRANCH WORKS: BO STON, MASS. MILLS, BROOKVILLE, INDI-FOREIGN PACTORIES: LONDON, ENG. DADIS A FYIOTH PRINCIPAL OFFICE & WORKS.
PRINCE & CONCORD STREETS.

ATTENDATIONAL INSTITUTE, NEW YORK, 1877.

ATTENHATIONAL INVINIORS EXHIBITION, LOHOON, 1885

EXPOSITION, UNIVERSELLE, PARIS, 1899.

WORLDS COLUMBIAN EXPOSITION, CHICAGO, 1893.

EXPOSITION, BORDEAUX, 1895.

CORTEXA, BROOKLYN:

BROOKLYN, N.Y. May 11, 1903

W.S.Mallory, Esq

Stewartsville, N.J.

My Dear Mr . Mallory:

I am just in receipt of your favor of 9th inst. with blue print as stated. This print is of little use to me, as I cannot read Arabic, and E will return it to you if you need it.

I did not think that anything said to Mr Misson or yourself when Read and I were with you, would give you the impression that we were critinizing the progress of the work now going on at the plant, for it would be the very height of presumption on my part and I would not do it. It was, however, apparent to him add myself in going through the plant that there was not the life and interest shown in the work that would have been very pleasing to see, but while it is very discouraging to know it, the reasons you sive for this apparent apathy are to the point, and I take it are correct.

Moyer. The criticism made by him was not in the way of fault finding. He simply said to me, or rather as I understood him, that from his own standpoint as a draftsman, he could not understand the need of so many, or in other words, that considering the necessary slow construction, fewer draftsman could keep the work up. These were not his words, but simply the meaning, as I understood it. While he might not be an ideal man to take charge of the plant, in my opinion you might "look further and fare worse"

Your idea of having Mr. Thomas M. Thompson come out with Mr. Reid and myself is excellent, I think, and while I might not be able to stay more than a day or two, I shall be glad almost any time to go. I feel that if Mr. Riison and he were better acquainted, there would not be on Mr. Ridson's part the feeling that amounts to exist.

I think Mr.T. is very frank in expressing his views as they come to him, and while he may not have as pleasant a manner as some, is it not better than if he suppressed them only to have them break out in some unexpected and more disagreeable form.

I am much obliged for your letter, but regret that you thought necessary to make any explanation--for it was not.

Very kind regards to Mr. Mdison and yourself.

Very truly your

## THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES.

LOHOON, ENG. PARIS & EXICE

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

CABLE ADDRESS.

BROOKLYN, N.Y. June 11, 1903

W.D. Mallory, Esq Edison Laboratory Orange, N.J. My Dear Mr. Mallory:

It is a long time since we had our last drink together, and I'd like to know how Mr. Edison and yours olf have been getting on since that joyous day. Has anything occurred to change his views as to the time of resuming operations, and if so, could you briefly outline it to me

The final note, which you countersigned and returned to Phila-

delphia, has been sent to me and all the previous ones returned to the I suppose you have noticed that the stock market has been awfully sick for a long time. If I had dreamed that it would not as it has, of course it would have been the thing to have sold out and not borrowed from my bank on the collateral, the margin on which is not now any too

high, let me tell you.

Some way should be devised if possible to reemburse Mr. Edison for the princely way he has stood by the Company in its violssitudes. "I shall be glad to lend my vote to any proposition in that direction.

We intend moving down to Long Beach -- where I own a little shack--about the 15th. It will be a good place for you to come Saturday nights to get cooled off. It would be a fine trip on an automobile, there being a good road, I am told, all the way. How is the battery getting on?

Yours very truly,

BROOKLYN, N.Y.

#### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTIES. PRINCIPAL OFFICE & WORKS.

PRINCE & CONCORD STREETS.

July 8,1903

CORTEXA, BROOKLYN.

W.S.Mallory, Esq Edison Laboratory Orange, N. J

Dear Mr Mallory:

I am just in receipt of your favor of 6th inst., enclosing recommendations of wr. Moulton. I have read/them through carefully. and it would be folly for me to criticize - even if I could do so which I cannot. I have in mind no one alse who could probably any better stand the very thorough inquiries you have made. Mr. Moyer is the best man I know of, but as he is mavailable, I shall be glad to vote for Mr. Moulton, if the question of his engagement should be submitted to the Board.

I will bet you a box of cigars that we shall not be making. Coment before September 1st. Read and I would like to come out and see Mr. Edison and yourself some day next week - either at the Cement Works, or at Orange. Kindly let he know if it would be agreeable to have us come. I will show Mr. Reed the recommendations and your letter at lunch today, and if he has no comments to make, I will mail them back to you this evening.

With very kind regards to Mr.Edison

Dear dir declery 200 a thing on he hypercia proven mitto a platen 1 which to make it matting to care some render Liv about Mich eye. The hank pretting moons Other strong cut harry inorgh, com price took we dened get a grad aguinge on world da as could as to hydralia pring would it the to runit for my molalment on the battery stock two weeks late? in beging to het, amint out & foot running solance donor below the point I night to Carry in bank expecially when down at the banks marcy or dut to the

loom they are carrying for me money I hear in 490 today. and I'm afraid to aren't to 6 mlk lich they may east any to ano Every Thing looks sick In there are brifater days him at us true an anticipation of them Rid is anxemply conting for the hour aget with rained working a dir to there his free Dunchanthic early I hope dolling hangood (not today - In haste you the lightinos provino dim Dec/1/32

ABETIS H.DAY, SECRETÂNY.

#### THE THOMPSON & NORRIS COMPANY.

CORRUGATED PAPER AND PAPER SPECIALTUES.

DRANCH WORKS:
BOSTON, MAGS.
MILLS BROOKVILLE, INDIANA.
FOREIGH FACTORIES:
LONDON ENG. PARIS & EXIDEUR FRA

PRINCE & CONCORO STREETS.

MEDALS.

KRICAN INSTITUTE, NEW YORK, 1832.

SHAL INVESTORS EXHIBITION, LONDON, 1883.

SITION, UNIVERSELLE, PARIS, 1889.

COLUMBIAN EXPOSITION, CHICAGO, 1883.

CORTEXA, BROOKLYN.

BROOKLYN, N.Y. Dec. 17,1903

W.S. Mallory, Esq Edison Laboratory Orange, N.J. My Dear Mr. Mallory:

Mr. Reid and I have had a one talk about the Cement business of the future in the light of the proposition to give the agency to Philadelphia and to refer all orders, by whomsoever received to that point, and if you can get over to New York Sunday, and take dinner with me (one o'clock) I will try and have Mr. Reid there to further discuss the subject.

As long as the proposition only binds the Company to a temporary arrangement, I do not see that swithing better could have been suggested than the arrangement which our Philadelphia friends were to put on paper later on, but I do not think it would ever work well as a permanency, particularly after we get to turning out large quantities.

Mr.Edison, yourself and I knew some of the philadelphia directors would prefer to have head-quarters in New York, and both Reid and I agree with the idea. We do not believe, - able as our friends in Philadelphia are - that the business should be attempted by any one interestod in any other lines.

Our little job of a side-walk has been "balled up" owing to the difficulty of getting the cement at the time it was positively promised. The cold weather struck us, and although Mr. Moyer got thirty or forty feet laid, he feels doubtful as to now it will pan out owing to freezing weather coming on suddenly before the "initial set"

Mr .Moyer tells me that there is no question in his mind as to the superiority of the cement , for judging from the way it "trowels" and from other indications - that an experienced operator will notice he says he thinks we will find it equal to the best imported coment.

If you can come over Sunday, I will try and have Moyer over too. Let me know tomorrow by wire or telephone whether to expect you or not. If you telegraph in the afternoon please send to my house #3%0 West 85th St.

I hope you will come and bring good news of your daughter.

Sincerely

.

#### Edison Portland Cement Company Records Corporate Files - General (1904)

This folder contains correspondence and other documents relating primarily to company finances, the board of directors, and activities at the Stewartsville works. Most of the letters are to or from Edison and Walter S. Mallory. Other correspondents include Theron I. Crane, William S. Pilling, and Robert H. Thompson. Some of the letters concern the decision to double output at the cement plant. A few items pertain to coal consumption, briquettes, magnetic separation, and methods used at other cement companies.

Less than 10 percent of the documents have been selected. The unselected material includes receipts, price lists, and correspondence with vendors of equipment, supplies, and services.

30 BROAD STREET,

NEW YORK, Jan. 18th, 1904.

W. S. Mallory, Esq.,

Orango, N. J.

Dear Mr. Mallory:-

I daly received, and have to thank you for, the circulars of Mr. Edison's essent plant, as well as for the copy of the "Engineering Record" of Boomber 26th, giving a minute discription of it. I have read the latter with great interest, and it has made the round among the Mesers. Villard and other friends of mine, 11 of whom desire the great ingenuity again displayed in this gigantic undertaking by Mr. Edison.

When Mr. Villard, who, as I believe I told you, is convalencent from typhoid fever, is entirely well again, and when the weather shall have moderated, he would like the privilege of seeing the work, which, I trust, you will great him.

Yours, very truly,

## THE THOMPSON & NORRIS COMPANY

#### CORRUGATED PAPER AND PAPER SPECIALITIES

LONDON, ENG. PARTIS & EXIDENSE FRANCE CORTEXA BROOKLYN

PRINCIPAL OFFICE & WORKS. PRINCE & CONCORD STREETS.

BROOKLYN, N.Y. ____2/20/04/BHT/A

W. S. Mallory Esq.,

Edison Laboratory, Orange, New Jersey. Dear Mr. Mallory: --

I have your letter of yesterday. Thanks for the information re Mr. Edison's trip south. I know it would he a great pleasure to Mrs. Thompson and little Marion if they could go on the same train, but their arrangements have been made for the 25th/ and I am not sure they can be changed.

I have not received a copy of the letter to the stockholders re bonds. I suppose I will get one of the revised ones soon.

I am glad the damage suit has been settled and hope we will have no trouble with the Darling family. Tapprove of the decision of those present at the last meeting, although K don't think Mr.Darling was all that he seemed to to us to be. I know he gave me one crooked tip.

I hope the pleasure of Mr. Edison's trip will not be interrupted this year by any trouble at home. Say to him it he will see that Mrs. Thompson is supplied/with a tarpon outfit, I shall be greatly pleased She scorns the idea of Jack-fish, Cat-fish, eels, crabs, etc.; nothing short of a 175 lb. tarpon will satisfy her this trip.

I wish you would do for me what I did not have an opportunity to do the night of the Edison banquet and that is to thank Mr. Edison for Mrs. Thompson and myself for the most enjoyable evening either of us has had for many a long day.

Very truly yours

Aly Dear Mr Malloy Inadam intervent with Orisident Asign of the Tellurede On - He has Just returned from Colorado. you may rungenter that I get to your of sidepied which his Company have been tecting by the morks for the purpose of taking cont. He tills forme that in the roaders where they tomerly answered liverity there tone burday; they now anume not on for Mintein . I the reacters The hat "reolony" but they require

wat he till one is greatly broreased by bringing back out re-burners the gasses that Tromas receipte ont the Look There gasice are, it sums Europed lynd bupply of oxygen m Domeway which I set not understand. Kethinko it mys be applied to the revery tillus at the ament works. The immulor will be here much This mukt I you would like

to have an internew that Il Com amount of and been the common one for Elian for I be ear iffect, so he day's Kest dome, in lime Kilmert 46% Le might be able to With I can not believe all this it might be worth to They into . Africa looks interesting to you Levilt go timber into it. Likense Run please Jenousym)?

Myers fla uch 16 1904

Wallory think that working plans should be got ready to change No Z Elan to Gelt, and that when we start Crushing The dhop can go ahead while will is runting amount a china + except as for as possible the best Conveyors so that eigher the time Comes the Change could be made in a week = as for the present Elevator I think it will run for several weeks without change ropes of then doned he changed 2 2 days of planning is done right; in any Event of you decide to Change rope now - house proper plan a tools ar Enough Rope sphicers arsee how grack at Can be done

dange margin of heighth at the dumps on the new conveyors as we will at times (utimately) carry 800 tons, There is lot, of opillion dump from trolob to troit Conveyor at Slock blows, there does not occur to be height known of othe should dephosite the involate at all Z Eleventric is important & Same applies to dumpoury on belt over top of Blower

Is Goddard going to quit us as you said ruken

What spee goes to being made on Experimente for saldaning revited Courtop of hatteny

torony II.Thompson,

HENRY D. NOMBER.

EDWARD S.SHARPE,

ITIN H. DAY,

## THE THOMPSON & NORRIS COMPANY.

Corrugated paper and paper specialties.

PRINCIPAL OFFICE & WORKS.

PRINCIPAL OFFICE & WORKS.

PRINCE & CONCORD STREETS.

AMERICAN INSTITUTE, NEW YORK, 1873.
TERNATIONAL INVENTORS EXHIBITION, LONDON, 181
EXPOSITION, UNIVERSELLE, PARIS, 1869.
NORLOS COLUMBIAN EXPOSITION, GHIGAGO, 180.

CABLE ABORESS.

BROOKLYN, N.Y. March 23, 1904

W.S. Mallory, Esq Edison Laboratory

oratory Orange, N. J

Dear Mr.Mallory:

Can you give me any information about a phonograph to be used for business purposes, i.e. to diotate letters to? We have a friend who is thinking of setting one, but loss not know as to the efficiency of the machine, nor how to proceed to get all facts, pro and con. Would you recommend it for the purpose named?

The Edison Portland Coment Co's note for my last remittence was duly received. I ought to have acknowledged it before this, but --Oh well, what the deuce is the use of a poor excuse?

We are getting estimates on our new building, but so far, concrete construction is way up out of sight.

With kindest regards,

Sincerely yours,

#### The Edison Portland Cement Co.

Girard Trust Building

Philadelphia 4/15/'04.

Dear Sir :

Mr. Edison has requested that the directors' adjourned meeting shall be held at Orange next Thursday, April 21st. If this arrangement shall be satisfactory to the directors, notices will be sent for meeting on that day. Will you kindly advise whether this arrangement will suit your convenience ?

I deem it proper to advise you that the Company is ontirely out of funds and will not be able to meet notes maturing this month, nor the pay-roll due on the 18th. At least \$20,000 must be provided during April. This critical condition has been explained repeatedly at Board meetings, but has now reached a crisis, and prompt action will be necessary to evert serious trouble, if not disaster.

I enclose list of notes maturing this month, some of which must go to protest unless funds are provided.

Yours very truly.

W. S. PILLING.

Treasurer.

W.S.P.

EUCL .

#### [ENCLOSURE]

COPY

PILLING & CRANE, GIRARD BUILDING, BROAD & CHESTNUT STREETS, PHILADRIPHIA.

#### PAYMENTS TO MEET.

Notes given for Morchandiso payable in April, 1904.

April 17	Roigol Sack Co.	\$2604.18
18	Pay Roll	6200.00
22	Rock Plaster Co.	603,40
25	Triumph Electric Co.	1000.00
29	Foreito Powder Co.	698.37
29	J. H. Hagorty	981.46
30	Amrican Locomotive Co.	580.76
		12948.19
Unpaid January Voucher		3957.27
	" Fobruary "	4456.49
	" Salaries	1965.00
Bills at Works not got vouchcred		18425.08
		\$41752.03

Dear dby dballory; I do not mow white you were present when oll Elisin spoked hair grover which In Edden a feel was fetting his has often and propusin but no mater for that - what I would like is togeth the formula & Some information that will anable me toget Some. Work underland that I have more hair now itime I durine I sound it for a found whose hair is falling out in

tingle as big as that horsetail we saw at the shows the only mylet I drink mo Ediner gils the stuff for him. He promised to let me know but coll forget in f not remembed in sines We are drank you & Am & for the Kund Entertainment on our by Sinory ymy 1 VA Lampan of So Ellioth Allendin to this matter well whene I know for it will give you amount to do & relunditie Exmotory of excelence for a shock

	t	D 19.11 G	eneut-	
THE	WESTERN UN	ion telegi	RAPH COMPA	NY.
	O OFFICES IN AMERICA		E TO ALL THE WORLD	۵. ا
This Company TRAN Evers can be married in terrate can be married in terrate can be married in terrate can be seen to the second of the can the second of the can UNITED MARRIED MARRIE	SMITS and DELIVERS messages only on against only by repealing a message back to of Unrepeated Messages, toyed the same with the Company for transmission, CEED MESSAGE, and is delivered by requ	conditions limiting its lisbility, which is the sanding station for comparison, as unt of tolls paid thereo, nor in any case test of the sender, under the condition	nave been assented to by this sendar of the ad the Company will not hold listelf listle f o where this chaim is not presented in writin a named above.	ollowing motor or errors or del g within sixty di
NOWBER 3	BERT BY RECT BY	GPA.	CHECK 645	<u> </u>
RECEIVE	Det 298 MAIN ST	. ORANGE N. J	May 25	190
Dated(	Mensar Stille	12 35	- ' '	2
То	Thos a	Ediani	Orangen)	
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	Jercan	4 run	today.	
	. 0	' dar	Huason.	
				4.
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aproximate and a				

Thomas A. Edison, Esq.,

Dear Sir:-

We notice that you have lately taken out a patent for magnetic machine for the purpose of separating slightly magnetic material from non-magnetic material. We are desirous of securing such a machine to eliminate Mennacanite from our Rutile concentrates. We enclose a small sample of our Rutile, which contains some slightly magnetic mineral, which we want eliminated.

We will be pleased to hear from you on this subject.

Yours very truly.

AMERICAN RUTILE COMPANY.

WMS /FBS

Denrollroballory! Thorough of Om blenset traktional I saw in the foundation / setudage was not a oracle. I never like hum - in a concrete structure I mologalpping from total Times which if you have nox abusty - place hand to the Book, Idon't Know that he speed any od in his lik or for a warming from for his faxWw. H. SHELMERSON PRESIDENT The Edison Portland Cement Co.

W. B. MALIGER WORD-PARENT W. S. PILLING TREADURER

W. S. PLLING TREADURER HERGY J. CRANE SEGRETARY Girard Trust Building

Philadelphia, June 8, 1904

Dear Sir:

Under authority of the stockholders of The Edison Portland Cement Co., your directors have created a mortgage for \$1,500,000 dated April lat, 1904, maturing in 25 years, bonds bearing interest at 6%, with usual Sinking Fund conditions. The Company is now offering these bonds for sale at 90% and accrued interest. The directore have subscribed and paid for at this price, about \$900,000 of the bonds.

At a meeting of the stockholders held on Tuesday, May 10th, 1904, it was fully explained that it norder to make the stock of the Company a paying investment, it was neglessary to materially increase the production of the plant of the thin this object in view, the directors gave out contracts for additional machinery, which is at the present time being installed and it are proved will be in operation during the coming month. The inrectors are the increasary to sell at least \$200,000 more bonds, and at the said at ting a resolution was adopted providing that a request be made thing a resolution was adopted providing that a request be made to the said at the for these bonds. The directors, following out the purpose of this resolution, in order to make your present stock holdings valuable, earnestly call upon you to assist in the matter of the sale of these bonds by subscribing for them?

usuary behalt, without question, in its appointments, is unsurpassed, and the cement manufastured is of an exceptionally fine quality. The future of the jenterprise is assured as soon as we reach that point when, without materially increasing our present opposes, we shall be able to double the present production. It is urged that this sum of money be rhised at the earliest possible used that the company may pay for these additions and improvement order that the Company may pay for these additions and

We would respectfully request that you notify the Treasurer, Mr. W. S. Pilying, Gifard Trust Building, Philadelphia, as to the amount of your abaseription.

Yours very truly,

WM. H. SHELMERDINE,

President.

The Edison Portland Cement Co. Girard Trust Building Philadelphia 6/21/104.

Orange, N. J.

Dear Sir :

It may interest you to hear that we saw a few days ago an itemized cost-sheet of a Lehigh Valley mill. We were not in position to take memoranda, but from memory the writer made some memoranda immediately afterwards.

The limestone is brought from the Lebanon district. The cost was itemized per barrel and was run out into very small fractions. The total cost was 67 cents, to which was added packing shipping, etc., 4 cents, making the total 71 cents; the cement rock and labor 2.50 cents; limestone and labor 15 cents. This seems extraordinary, but the figures were repeated. Gas coal 13 cents; steam coal 7 cents; repairs to ball mill 2 cents; repairs to griffing mill 2.50 cents. We cannot recall the other items of cost.

Last evening we talked to one of the officers of the Phoenix Co., and he told us that the cost per barrel of Phoenix cement during May, including interest on bonds, was 56 cents, and that this included the long depreciation. From what we can gather, the cost per barrel of the Lehigh brand is in the neighborhood of 50 cents per barrel, as they have their limestone on the ground with the cement rock. Cement has been sold at 75 cents, some orders at 72 cents, and we have heard of one large contract at 67 cents. Yours very truly, H. S. Pulling Trees

W.S.P.

## **ION BACK OF PRECEDING PAGE1**

· Parid

My Dear Mr Pelle in it would be to like Concerned that Mr Crane but his periodical estaffeet to prevent were trong the proses for EW YORK, EMPIRE BUILDING PITTS BURG, FARMERS BANK BUILDING BOSTON, BEARS OF TRACE CUILDINS

PILLING & CRANE

GIRARD TRUST BUILDING
BROAD ACHESTNUT STREETS
PHILADELPHIA

June 25, 1904.

My dear Mr. Edison.

I have your favor of 24th instant, and regret very much that you are annoyed by our statements as to the cost of cement at other plants. We supposed that any information of this kind was of such interest that you would like to receive it, and while we are not always prepared to make affidavits as to correctness of statements made by others, we nevertheless receive them from people of such integrity that we should no more doubt them than we should any other statements of similar nature. You will also understand that the cost of cement last year was quite different from this. We also have been informed that the profits made last year by the cement companies were large. The Whitehall Company built a new mill for about \$350,000.00, the money having been loaned by the directors without security, and we were told that about two-thirds of the cost of the mill was realized in profits last year. We are informed that the Lehigh Portland Cement Company is producing cement at a price much under 60g per barrel with the present low price of coal. They last year paid good dividends on their capital of \$1,750,000, and charged off \$500,000 for extra depreciation. and passed a goodly sum into their profit and loss account. It is somewhat difficult for us to secure the balance

#### Mr. Edison,

sheets of these companies, as you will readily appreciate that they are not sent around in circular form, and we have thought ourselves quite fortunate to be able to get information of the character named, supposing that you would like to have us do so and transmit it to you. It hardly seems fair to criticise us for this action, especially to construe it into an unfriendly act. While we do not think it proper that we should probe into other peoples affairs, we are nevertheless willing to get such data as we can. If it is true we may be able to profit by it: if not true we have given the best information we can get. In this connection, we do not remember whether or not we have advised you that the Atlas Company is now running 14 reasters each 107 feet long, they having changed them from 60 feet. They state that they are getting a great economy of fuel as a result of the change.

You may rest assured that we are deeply interested in the success of the company, and any action on our part could be construed in no other light than that of co-operation with you to secure the best results, and we take it that you are not afraid to hear of what others are doing, knowing that you are not built upon the ostrich plan.

W.S.P.

P. S. We have just received the following telegram from our Pittsburg office "I have absolutely reliable information that

Lehigh is selling cement car loads at seventy two cents. and that standard Lehigh brands have been dropping at rate of about one cent per day for the last ten days.'

Mr. Edison.

We have not as yet sold anything under  $80\,\mathrm{\acute{e}}$ , but the market looks rather squally just now.

To. Mr. Thomas A. Edison, Orange, N. J.

My letter, No eleterant about costs

Can be sprude West would scare me

and 2 cm always glad to get

information, but you must know that

we have some shakey men with we

who know nothing about them of

the personness to sast for the interest

of our o change. Not will always

cell the stalement ma LEtigh Valley who makes Come I and regret very quon that you are annoyed by our statements as to the cost of coment at other plants. We supposed tready stay tion of this kind was of such interest that you would like to receive it, and while we are not always prepared to make affidavits as to correctness of statements made by others, we nevertheless receive them from people of such integrity that we should no more doubt them then we should any other statements of similar nature. You will also understand that the cost of cement last year was quite different from this. We also have been informed that the profits made last year by the cement companies were large. The Whitehall Company built a new mill for about \$350,000.00, the money having been loaned by the directors without security, and we were told that about two-thirds of the cost of the mill was realized in profits last year. We are informed that the Lehigh Portland Cement Company is producing cement at a price much under 60¢ per barrel with the present low price of coal. They last year paid good dividends on their capital of \$1,750,000, and charged off \$500,000 for extra depreciation, and passed a goodly sum into their profit and loss account. It is somewhat difficult for us to secure the balance

5-9-1994-1M

Pertland coment

# The Edison Portland Cement Co.,

W. S. MALLORY VIGE-PRES'T. W. S. PILLING TREASURER

GENERAL OFFICE IRARD BUILDING, PHILADELPHIA, PA.

ORANGE TELEPHONE, "311 ORANGE,"

ERON I. CRANE BECRETARY - ...

Edison Laboratory, Orange, N. J., 6/27/04. 0.

Mr. W. R. Gilmore.

Orange, New Jersey.

......

MAIN OFFICE.
RECEIVED
JUN 20112

Dear Sir: - .

Mr. Kallory, request the enclosed letter from Pilling & Crane, under date of the 22nd, inst., be refered to you for attention, as he is leaving for the West for 10 days.

Yours very truly,

Edison Portland Cement Company,

H, EMPIRE SUILOING PITTSSURG, FARMERS BOSTON, BOARD OF TRADE SUILDING

PILLING & CRANE IRON, STEEL, ORES, COAL, COKE GINARD TRUST BUILDING BROAD & CHESTNUT STREETS PHILADELPHIA

2nd, 1904

Mr. W. S. Mallory.

CVice President, Orange, N.J.

Dear Mr. Mallory:

Our large investments in Battery and Cement tied up so much money that we find it necessary to dispose of some of our investments and it occurs to us that probably the Phonograph Bonds are the most marketable thing we have. Do you knowof any market for these bonds? From what we know of the Company, they ought to be worth par.

Could any of the Battery Bonds be sold? The battery now seems to be so promising it would seem as though there ought to be a market for the bonds.

The Edison Portland Cement Co. Girard Trust Building Philadelphia 6/30/'04. Dear Sir : !!Watter | Summar | constantly getting out printed all that there is.

NEW YORK, EMPIRE BUILDING PITTERUNG, PARMERS BANK BUILDING

PILLING & CRANE
IRON, STEEL, ORES, COAL, COKE
GIRARD TRUST BUILDING
BROAD & CHESTNUT STREETS
PHILADELPHIA

July 7, 1904.

Mr. Thomas A. Edison,

Orange, N. J.

Dear Sir :

We have today sent addressed to 16. Randolph five Storage Battery bonds and 25 shares of stock. We understand that you will have check sent us covering these bonds and accrued interest. The stock is to be delivered with the bonds as bonus.

As previously stated, our transfer of Cement notes into bonds, and subsequent payments against our subscription, have made us feel vary poor. While we had the Cement Co.'s notes we could use them in bank, but we cannot use the bonds nor the new form of note. We therefore feel that we shall have to let go of a portion of our Battery bonds, but having held them so long, we are not disposed to give up all of the stock. We are, however, willing to sell any part of 50 bonds at par, with interest, giving up one-half of the smount of stock which we originally received; that is to say 25 shares of stock with each ten bonds. We have waited so long for the Battery scheme to work out that we do not feel like giving up the stock now that success seems assured. We believe that the stock his worth more than par, which would bring the bonds down to less than 75 %.

W.S.P.

Yours very truly, Rilling't Trank 2,

NEW YORK, EMPIRE BUILDING PITTEBURG, FARMERS BANK BUILDING BOSTON, BOARD OF TRADE BUILDING

PILLING & CRANE
IRON, STEEL, ORES, COAL, COKE
GIRARO TRUST BUILDING
BROAD & CHESTNUT STREETS
PHILADELPHIA

July 7, 1904.

Mr. J. F. Randolph,

Orange, N. J.

Dear Sir :

We are feeling very poor just now and shall be glad if you will make up notes for us covering the account of the Storage Battery Co., for which we herewith enclose statement. If you so desire, you may make out note dated June 30th, adding interest from that date, we having calculated the interest until then. We arranged with Mr. Edison that, the coal should be accepted, we promising to make an adjustment for time in scrting out any dirt or slate; also crediting the weight of any refuse which may be thrown out.

Yours very truly,

W.S.P.

Peller grilliage v

THOMAS, A. EINKON,

Thomas Q. Edison

# The Edison Portland Cement 6.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.
July 21, 1904.

IN RE COAL:

My Dear Mr. Edison:-

I have been looking into the matter of Goal Plant and am afraid we are going to have trouble to grind enough coal to run four kins to the maximum capacity, as about four tons per hour seems to be the best we can get out of the Coal Plant, and ascuming that we run twenty-four hours per day, and have no shut down, our output would be about 96 tons per day, whereas if we average 30 barrels per hour on the four kilns and use say 80 pounds of coal per barrel, we will require 103 tons for 24 hours. To overcome this shortage we have thought of the following plans:

lst: To run kilns 3 and 4 to the maximum capacity, whatever it may be, and then run 1 and 2 up to whatever capacity we will have fuel left.

2nd: To start immediately and grind coal in excess of our present requirements, and store the surplus in bags in the Coal Blower House. As near as we can get at it we would be able to put about 50 pounds in a bag, so that if we could make and store 300 tons, it would require about 12,000 bags. I am told that when a bag has once held coal it remains black for some time, and we could hardly use the bagy for shipping chalk, as it would discolor it.

3zd: Grinding the coal as above, and store it in the bottom part of the Transfer Tower near the Clinker Crusher House, putting in say 150 to 200 tons at this point, and the balance in the

Mr.T.A.E.....2.

bottom of the building now holding the large coal storage tank. The advantage of this plan would be, that it will save bags, the disadvantage, and the one that makes us hesitate, is the danger from handling the loose coal, in quarmities when the dust can escape more or less.

On receipt of this letter, will you kindly wire me your judgment in the matter, as if we are to make the coal we must do it now while we are only running two kilms.

Yours very truly,

W. S.M.

Mr. Thos. A. Edison, Orange, N. J.

has are the speed of the sold mile from 2, to 28 few to try and do now who happen and get into take mile and to food mane corporate

The Edison Portland Cement Co.

Girard Trust Building

Philadelphia 7/27/'04.

My dear Mr. Edison :

Since our meeting yesterday,

depressed at the idea of closing down immense injury when you get ready destroy confidence in our stability, any large business.

If you will examine the order month, and this business could have been much larger able to promise deliveries. We have been holding off buyers and keeping them interested, and now just as we thought that we were in position to take business, we shall be obliged (if your policy is carried out) to go to them again and say that we will withdraw from the market until next spring. We need records of the cement and buildings to refer to. After our hard work with the architects and builders, they will certainly be disgusted with us to learn that we are not able to supply the material. We should much prefer that you should fix a price which would be satisfactory, even if a little above the market, as we might be able to pick up business from time to time, and then when the Cement stock-house is filled

### Mr. Thomas A. Edison - 2

up, you could shut down and we could go on filling orders already taken, and the small carload business which we can pick up at good prices, and thus have something to work on during the interval of suspension. Of course when we start up again, if we have been out of the business for six months, we shall be able to sell the cement at some price, but shall be at a great disadvantage.

We wish you would consider this matter and see if you cannot see your way clear to make enough clinker for the equivalent of the stock-house capacity, and then shut down the roasters and go on grinding until the clinker is used up, and then shut down the mill tight. We shall need about \$60,000 to fill orders which we are absolutely committed for. We can probably escape the balance of our orders, although we do not think that the Lackawanna order should be cancelled, as at 85 cents we will certainly make a good profit, and you well know how much we need it. We have followed you along in almost everything that you have suggested, and we hope that you will see your way clear to meet our views in regard to the above policy.

Yours very truly,

W. Pilling 7

W.S.P.

West, II. SURLIVENDER,

THE PROPERTY.

S. Pillano, Thron

OKN'L MANAGER.

7.84

# The Edison Portland Cement 6.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.

IN RE Shafts:

you have four feers for the

My Dear Mr. Edison:-

Four shafts in the supporting wheels of No. 3 kiln have broken up to date. The last one which broke let go with a sharp report. Mason, the rest and myself have discussed the operating of this kiln under present conditions, and we believe that a certain amont of risk is being run for the following reason:

Suppose that two adjoining shafts on one side of the kiln break at the same time, the would throw very heavy strains on the shafts on either side, and if they should give out there would be nothing to prevent the kiln from rolling off the supporting wheels, and causing a bad wreak.

In your judgment are we warranted in running this risk?

Please wire immediately on receipt of this, as we are not willing to take the responsibility ourselves.

Yours verytruly,

W.S.M.

Wom allong

Mr. Thomas A. Edison, Orange, N. J. ٧.

# The Edison Portland Cement

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.

Mr. W. g. Mallory, V.P.,

The Albertson.

Mantoloking, N. J.

Dear Sir:-

In reply to your letter of the 9th inst., I would say that everything looks as if I could start the four/kilns on Monday the 15th. We have all of the wheels changed on No. 4 and have about * more to change on No. 3.

We are starting to put on the dampers now and expect to have them all done by Sunday.

Conveyors Nos., 113 and 114 are completed. We expect to finish 139 and 140 Friday.

I do not think there is any necessity for your coming back on account of the work here as everything seems to be well in hand, and I have no doubt that we will be ready on Monday, to start up practically everything.

I expect to be away myself Saturday afternoon, and Sunday, though I will be back early Monday straightened out.

We are very glad to know that you are getting along so well.

Yours very truly.

W.H.M.

the Edison Partiand Coment Co., WH MASON SUPERINTENDENT.

W. S. MALLORY NON-PREETY W. S. PILLING The Edison Portland Cement Co.

Girard Trust Building

Philadelphia 8/11/'04.

Mr. Thomas A. Edison,

Orange, N. J.

My dear Mr. Edison :

I have your favor of the 10th instant, which I have submitted to Mr. Shelmerdine and Mr. Miller, and we have carefully talked over the matter. In deference to your judgment, we have decided to send out the circulars immediately, and they have been sent to the printer and we hope to get them off this week.

As most of the directors will to doubt take their present holdings, and some of them pay up promptly, this should furnish the cash necessary for the running expenses. We presume that the pay-roll will not be very heavy for the operating department.

yours very truly

Trengurer

W.S.P.

# The Edison Portland Cement Co.

Girard Trust Building

Philadelphia 8/12/104.

Mr. Thomas A. Edison.

Orange, N. J.

Dear Sir :

As a matter of interest, we beg to enclose you letter received from our Pittsburg office. Our man there seems to be on the right track. I presume that you have the "Engineering News" at the Laboratory, and can read the article.

Yours very truly,

W.S.P. ENCL.

PHILADELPHIA, GIRARD BLOG, HEWYGRK, EMPIRE BLOG. BOSTON, BOARD OF TRACE BLOG. PILLING & CRANE

IRON, STEEL, ORES, COAL, COKE FARMERS BANK BUILDING PITTS BURGH yar

Pittsburgh, Aug. 11, 1904.

Messrs. Pilling & Crane,

Philadelphia, Pa.

12

Gentlemen:-

If you have not already read the article in the "Engineering News" of August 4th, Page 112, headed " Statements of Coment Manufacturers as to the Increased Cost of Fine Grinding," please do so.

I recall that the "Engineering News" sometime ago wrote up the Edison plant, but the editor has apparently overlooked the Edison process, and I think there are very good reasons for not calling his attention to this matter again until at least our plant gets into steady operation.

My reason for calling attention to this is that it appears to me to furnish an excellent opportunity for stiffening the back bone of the Edison stock holders.

This article points out that for the other Companies, with their present methods of fine grinding, to increase five points in fineness, will cost at least 25% more, and for them to increase from 75 to 85, which is our standard, although we actually give them 90%, would probably cut their output down

### P. & C....2.

more than one-half, and would consequently cost them for the fine grinding item twice as much as it now cost them to grind 75%.

Although one mill in letter No. 8 states that fine grinding is a mistake, the editorial comments following the letters written by the different mills, do not agree with this statement and the editor's idea seems to be that the objection to furnishing a finely ground cement is that it would increase the cost greatly while consumers would pay no more.

It is evident, however, that the editor has not considered the Edison process and that our methods of fine grinding enable us to put 85% cement on the market at a much less fine grinding cost than the other people are subjected to under their practice.

This points out that we have the field to ourselves so far as a finely ground essent is concerned, and that it will only be a matter of a short time until the superior richness of the Ediann cement will enable us to command the maximum market price, which in itself will be a premium. Not only that, but consumers will prefer Edison cement. I think these claims are substantiated by the promptness with which consumers in this section have taken hold of our product.

It is true that the name"Edison" helps us immensely and we

## P. & C...3.

use it on all occasions, and in some instances it is the only argument that is necessary, but after all it is the richness of the cement that appears to the critical purchaser.

Were I better posted, I might think differently, but based on what information I do have, I should have copies of this article printed and also have printed a letter calling aftention to these features and mail same to every stock holder in the Company.

I believe the proper way to enthuse people is to be exceedingly enthusiastic yourself.

I believe I could make a pretty tired stock holder forget he was tired .

Yours truly,

WM, IL SHELMERIDISH

YECK-PURSE.

THURSAN I. C

DEN'I, MANAGHII.

# The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.
August 15, 1904.

IN RE Report:

My Dear Mr. Edison:-

On my arrival here, I find that the Quarry, Crusher, Chalk, Coal and Clinker Fine Grinding Flants were all started in full operation yesterday. Fire was started in Kilph Mes., I and 2 and they have both been making clinker since this morning. Fire has already been started in No. 3 and will be put in No. 4 tonight.

Both Nos., 3 and 4 were ready for fire on Monday, but, as the new damper on top of Mo. 1 cracked shortly after being subjected to the heat, it was thought wise to put on a piece of channel on the under part of the dampers on Nos., 3 and 4 before heating them up.

Things are running fairly well today, although not doing very much as yet in the way of output from the kilns.

Yours very truly,

W. S.M.

Mr. Thos. A. Edison, Orange, J. J. Womallo

Mail to

August 17, 1904.

Mr. W. S. Pilling, Treas.,

Girard Trust Building,

Philadelphia, Pa.

Dear Sir:-

Since my return here I have been looking up the matter of the percentage of increase in tensile strength of our coment as compared with Vulcanite, which in the Philadelphia Department of Public Works gives better results than any of the other brands.

I find that the average tensile strength of Vulcanite is as follows:

7 Days 228 lbs. 28 " 292 " percentage of increase 28.00% 6 Months 352 " " 9.80%

The average tensile strength of Edison cement compiled from 393 tests is as follows:

7 Days 242 lbs. 28 " 9870entage of increase 43.80% 6 Months 441 " " 23.80% 23.80%

In view of the recent letter from Mr. Mutt, I thought that you would find this of interest.

Yours very truly.

W.S.M.

The Edison Portland Cement (6) Telegraph and Passenger Station, NEW VILLAGE, N. J. P. O. Address, STEWARTSVILLE, N. J. 8 24-04 Polling- please return Last night we had the heavest look coming out of to halm I have ever seem, a good deal of it was good hard clusher and te bolance was under hunt and sandy te loud continued for about four hours had it run out for 15 minutes and then neighbor and get 4600 lbn - or out rate of 48.4 lle per hourum say, and I believe he is right, if we had cool which wild go 85 % though 200 nest, we could have held the row , firste reason that at times perfect cluber now coming out for considerable periods

The Edison Portland Cement &. Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.

I am conniced now that 40 blh In hat and held - we shall try for it under present cool condition the dall feed some on 3+4 work any inequality with an to expect and quanty of feel, we are changing size of opening in plate and trying to got regular feel and who get it well go for larger the report on output of lailing and with I think are my mileading - )

The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

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I believe the Salm har been making more chuler for day right along than me had reget worth have neight market the childre any day as a give for the future -

Normalland

WW. H. BRILINGSONE PRESIDENT W. B. MALLON VICE-PRESIT W. B. PALLING TREASURER

# The Edison Portland Cement Co.

Girard Trust Building

Philadelphia 11/21/104.

My dear Mr. Edison :

I have your letter of the 19th instant.

I have again carefully read/my letter to Mr. Mallory and do not see that it called for a reply of the tenor of your letter. We presume that the directors have the privilege of expressing their views, and that you prefer to have these expressions referred to you. If the drawings are necessary, the directors do not see why the draughtsmen should have been put to work in November instead of in September on even August, as the resolution provided for the work to be done at the earliest possible moment. We do not feel that we should be criticized for not having sold the balance of the bonds, although we have been working hard on this line and have disposed of most of them and shall not let up in any way to realize on the balance. The Company certainly has no cause to find fault with the manner in which the directors have repeatedly put up money on the enterprise, and especially as those who went in early have either stock to represent their investment or bonds at 90 %, and we were all well drained of our resources, and have not the money now to put up for the bonds at 60 %, and we naturally all regret our inability to take advantage of the present opportunity, and had not money been put up lavishly in the earlier stages, there

### Mr. Thomas A. Edison - 2

would have been no difficulty in disposing of the bonds now for sale. It seems to be a repetition of the old saying that "the first shall be last, and the last first," as those who have had their money in the longost have the least to show for it, and in addition to this, are criticized because they did not do more.

Yours very truly,

W.S.P.

To Mr. Thomas A. Edison, N. J. Orange, N. J.

86 have West fermand I ga Me

Solventing from 2000 to 23.04

North - When a now is northery on hard and an many bound doing in I am so to the forwarded about the north -

suspended I want

all the records of

The drafting was started in September and as fast an decision were mode the force was increased and the most in now long pushed on fact on possible At the house yet and the bouch mad I would all to to glad to take Im all of I could see my many

and to director taking the lond at 90 % - you you will find In taken hore hor at 90 % than any other director

#### [PHOTOCOPY]

Directions for making up weekly statement
Edison Portland cement Co.

Add to Total Expenditures:

1. Vouchers Paid. (And subtract from unpaid bills)

2. Paid Items

5. Orange Pay Roll per distribution (and subtract from unpaid wages)

6. Stewartsville Pay Roll per half-monthly distribution. (see note)
(and subtract from wages)

7. Salaries Konthly. (and subtract from wages)

8. Id. to Unpaid Bills & Unfilled Orders

8. Weekly estimated amount of orders.

8. Stewartsville Pay Roll for week

8. Stewartsville Pay Roll for week

8. Stewartsville Pay Roll for week

8. Salaries per week (\$200 per week at present)

NOTE: The amount added to total expenditures for Stewartsville pay roll

ted from wages will be per weekly estimate same period.

### Edison Portland Cement Company Records Corporate Files - General (1905)

This folder contains correspondence and other documents relating to the board of directors, financial matters, and other subjects, including operations at the Stewartsville works, sales, and marketing. Most of the letters are to or from Edison, Walter S. Mallory, Theron I. Crane, William H. Mason, William S. Pilling, and Robert H. Thompson. Included are items concerning cement shipments, sales promotion, and competition. Some of the correspondence with Edison contains reports on operations and improvements at the Stewartsville works. There are letters dealing with the clinker fine-grinding plant, the boiler plant, coal consumption, and experiments with belts. A few items pertain to record keeping, trade associations, and product quality. Additional documents relate to bags for shipping cement and processes for briquetting and coloring cement. Also included is a ground plan of the Stewartsville works.

Less than 10 percent of the documents have been selected. The unselected material includes receipts, employment applications, price lists, and letters concerning vendors of equipment and supplies. Other unselected documents deal with construction work at Stewartsville; the activities of other cement companies; and the use of Edison's crushing rolls by mining and milling companies.

Rear Admiral JOIN G, WALKER, U. S. N.,
Major General GRORGE W. DAVES, U. S. A.
WILLIAM BERCLAY PARSONS, C. R.
WILLIAM SERCLAY PARSONS, C. R.
BENNAMIN M. HARROD, C. R.
C. EWALD GRUNSKY, C. R.
NR. D. I. MURRHY, SECRETARY.

### ISTHMIAN CANAL COMMISSION WASHINGTON, D. C.

February 11, 1905.

The Edison Portland Cement Co., Edison Laboratory,

Orange, N.J.

### Gentlemen:

Owing to advices received by cable, from the Isthmus, it is necessary to recall Circular Posters inviting proposals for 12,000 Barrels Portland Cement, to be opened March 24th.

Kindly return same to this office, and new proposals will be prepared, calling for 10,000 Barrels, and you will be furnished copies of the same as soon as possible.

Very respectfully,

H. J. GALDAGHER

Major, U.S. Army, Purchasing & Shipping Agent. [PHOTOCOPY]

An Wallong

Boston, Luss., Feb. 25, 1905.

The Edison Fortland Cement Company, Philadelphia, P.

Gentlemen:

We beg to acknowledge receipt of your domaintention addressed to the Edison Fortiand Jement Communy enclosing the corrections for the Fract. Railroad in connection with the Long Island Railroad. We are keeping all these things in foliar file here in one we have occasion to use them in the ruture.

In regard to cement we have accumulated accidentally a little data which may interest you; for Mational Portland Company at Martin Creek have been attempting to start for ah odd two years past but have been unable to do so on account of money; we understand, however, they have now raised safficient capital and are stretching every point of start operations April 1st. The Aigha Portland Common company lioting 35 cts. par barrel for delivery before the lat of April The Northampton Portland forent company Move sold 50,000 berrels of cement at 80 cts, for delivery before the 1st of July, and are offer ing cerent at 90 cts. n/barrel after the lat of July. The Atlan Portland Coment Commany, russor has it, expect to make 9,000,000 barred of coment this year. The Razareth Portland Coment Company ore quotific 75 cts. for delivery prior to April 1st, 25 cts prior to July 1st and \$1.00 for the balance of the year. The Whitehall Portland Genit Company have made heavy sales at low prices and have very little opent to offer. They have opened an office in Boston. The Valcanity For

[PHOTOCOPY]

P. & C.

lord coment company have no price in Boston but they are getting after the trade direct from he york, changing their policy this rear and doing no business with dealers.

"h presume, of course, that you have a great deal of this information, but in seknowledging the freight rates we beg to take the liberty and hope that it is hat ramiss.

Yours very truly

Boston

4/20 Brush Tube Paste er Biles NOVELTIES

West M. Eheeth Sealer and Season

MANUFACTURING CO. Manufactures of OFFICE AND STATIONERY SUPPLIES.

Weis-

Ledger and Account Files Cliented Files Card Indexes Mailing Envelopes Madazine Binders SPECIALTIES

TOLEDO, ONIO

Feb. 25, 1905.

The Edison Portland Cement Co..

Orange. N.J.

centlemen: -

we are in receipt of your favor dated February 21st and in reply we take the liberty of suggesting \ plan which we have in operation in our own factory. We would state: that we find this very satisfactory and we are confident well-some modifications it will apply in your case.

case. As orders come in they we given a serial number and filled according to order. From these, sonch takes he serial number instructions for making up special goods required for the customer; work fights bearing a number of their own she being provided with a blank for recording the order number and are keep with the job and when work is completed ready reference in had by the original order from these tickets.

work is completed ready reference is had to the original order from these tickets.

As a means of recording promises sade for date of shipment at some future time we use our 3 x 5 and Mo. 552 which we fill out sindlar to the sample which we enclose, by this oard we note that sindlar to the sample which we enclose, by this oard we note that sindlar to the sample which we enclose, by this oard we note that sindlar to the sample which we enclose. By this oard we note that sindlar to the sample which we enclose, by this oard we note that sindlar to the sample which accordings, which is Mo. 956 is to be manufacture of the goods of this order with full details in regard to when work is to be completed by pheans of fur Gard Index Fray. We file this oard according to date by the norder to have our goods ready for a certainty we file the foard for John Doe under date, of March 15th. This coming up on that day oalls the fact again to our should be not be suffered by the sample of the sample

room for fresh material as it comes in. Our follow up system on collections is handled in the same

We enclose circulars which describe our entire line and you will find for goods are carried in stock by leading Stationers in all sections, among them we mention the following:-

Baker Printing Co., Newark, N.J.

örnah Tube IJar Paste
Clips
Letter Files
Vertical Letter Files
Scrap Books
Invoice Books

Wm. M. Eberth, Sec'y and Treas MANUFACTURING CO.

Manufacturers of OFFICE AND STATIONERY cunni ive

Weis Ledder and Account Files Clipping Files Cord Indexes Malling Envelopes Magazine Binders

SPECIALTIES

#### TOLEDO, OHIO.

M. Plum, Newark, N.J.
Grover Brothers, Newark, N.J.
Swaring Moore, 24 Beaver St., New York City.
Montross Clark & Emmons.
Tyndaul & Wagner, 438 Broadway,
While our goods are not high priced they are very popular and
we are receiving repeat orders from all sections.
Files in oak, We will have catalogue describing these goods ready
for distribution between now and April 15th. We will forward you copy
as soons as we receive same from press. as soon as we receive same from press.

as soon as we receive same from priss.
If there is any further information that we can supply at any
time regarding our goods or their use we will use every enterprise
give you the information which you are seeking. We sincerely hope
wheneve made ourselves clear in our explaining details in the
which we will be the since the control of the second of

Very truly yours,

THE WEIS MANUFACTURING CO.

AHD-AVW

Per allien go

JAMES R. WYLIE

O.H.L.WERNICKE

Macey-Wernicke Co. GRAND RAPIDS, MICHIGAN FORMERLY THE FRED MACEY CO., LIN.

NEW YORK STORE 343 BROADWAY G. M. CLARK LOCAL MANAGES

NEW YORK CITY, March 6, 1905.

Mr. W. S. Hallory,
The Edison Portland Cement Co,
Orange, N. J.

Dear Sir:

Your recent inquiry has been neglected until this date owing to the fact that the letter was mislaid.

We hasten to send you under separate cover our #5 catalogue in which you will find complete description of the card system as applied to various branches of business, and we would suggest that you note carefully our follow-up systems which could be adapted to your own use with some slight modification.

We would suggest a monthly and daily index and a system of filing cards shead to a certain date when probless of sligments are due. Then by going through the card index daily you would be reminded immediately of any delay. We have made up a number of forms for different people for a stems bordering on this but have no samples on hand to send out.

It would be best for you to draw up some form that meets your own needs and we take pleasure in quoting you a net price of 75% per thousand on cards printed on one stde as you may desire.

## Macey-Wernicke Cö.

Page #2.

NEW YORK, Mar. 6, 1905.

We are also sending you under separate cover a copy of our #4404 catalogue showing our full line of cabinets for which we hope to receive your orders.

Thanking you for the inquiry and for your many past favors, also apologizing for the delay, we are,

Yours very truly,

MACEY-WERNICKE CO., LTD.

GMC/LW

## The Edison Portland Cement Co.

1309 Empire Building

PHOMOS OF ECTISON
PILLING & GRANE
GENERAL BALES AGENTS

New York March 9, 1905.

Mr. W. S. Mallory, Vice Prest.,

Orange, N. J.

Dear Sir:-

Replying to your favor of the 3rd inst. asking me to call on Messrs. J. H. Flood &Co. and inspect their proposition I beg to report as follows:

It seems Mr. Plood has made some concrete blocks on an ordinary concrete block machine, with the regulation rock face front but in moulding. these blocks has placed a colored mixture on the front surface. This mixture appears to be mothing more than the old fashioned scheme of coloring Cement concrete. We find this in sidewalks which have been laid years ago. The colors are brick, Indiana limestone, brownstone and a yellowish stone, also white stone.

What he really wants is some person with money to start him in business. He claims to have the experience and is a well-known decorator. At present he is doing work for Mr. JohnD. Grimmins at Moroton, Conn., under the supervision of the architects Schickel & Ditmar.

This in short is all that I could learn from my interview and believe there is nothing more to the matter unless you want to put some money into it. There are no patents on this mixture and

Mr. W. S. Mallory, Vice Prest., #2

March 9th 1905.

I do not believe a patent can be gotten out for it.

Very truly yours,

₩.

. .

ALDINUS SCHUCK.

OHRMANUS FRANCE, ORN-L. MANAGER.

SEC.-THEAS.

# MARYLAND SILICATE MILLS,

ANUPACTURERS OF

#### GROUND FLINT.

OFFICE, BALTIMORE, MD.

MILLS, FINKSBURG, CARROLL CO., MD.

LANOTTE CARROLLECO, MD. Sleth 10 1806

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## JOHN H. FLOOD & CO.,

# Painting and Interior Decorations, 5 & 7 EAST 42nd STREET.

5 & 7 EAST 42nd STREET

Phone 2219-38th St.

Mr. W. S. Mallory V. P.

The Edison Portland cement Co

My Dear Sir:-

Having a call from your Expert representative as he claimed to be in regards to our product of Concrete Stone and wrick and its possibilities respectfully refer you to The Scientific American of March 11th Page 202 under heading of "Concrete building blocks that defy detection" this being in relation to our test and showing our demonstration before their expert and will be corroborated by addressing the Hayden Automatic Machine Block Co 26 Cortlant \$t N.X.

We would like you to interest yourself personally in this knowing that the goods are all right and your cement now in use would be doubly enhanced through the good qualities of what you claim in being uniform.

PaPdon this intrusion on good fellowship but know this is a bone fide product and all right and need your help with big return for any and all monies invested.

Thanking you for this courtesy beg to remain

Yours very truly

John H Flood.

The Edison Portland Cement Co.

PILLING & GRANE
DENERAL BALES AGENTS

1309 Empire Building

New York 3/18/05.

Mr. W. S. Mallory, Vice Prest.,

The Edison Portland cement Co.,

Orange, N J.

Dear Sir:-

Your favor of the 17th inst. to hand. Concerning this we wish to say that in all probability the firm you refer to is The John H. Parker Company, who are the contractors for the new Fordham Heautial.

We have had a talk with these people last year but dropped the matter when the Mill closed down and we were instructed to discontinue the solicitation for business. We note the connection between this firm and Mr. Robert H. Thompson.

We will immediately take this matter up where we left off last year

With regard to samples we would say that we have asked that a few boxes of Cement samples be sent to this office but up to the present time we have not received them. As soon as they arrive we will see that the J. H. Parker Co. sets one.

Very truly yours,

Dict.J.J.R./W.

WW. H. SHEWERSONE
PRESIDENT
W. S. MALLONY
WEE-PRESTY
W. S. PILLING
TREADURES
THERON I. CRANE
EEEBRYANY
THOMAS A. EGGSN

## The Edison Portland Cement Co.

Girard Trust Building,

Philadelphia 3/18/'05.

Mr. W. S. Mallory, V. P., Orange, N.

Dear Sir :

Dear Si

Mr. Regan telephoned us today that a very important piece of work in the shape of a Government dock is being built at Brooklyn. It will require 75,000 barrels of coment for delivery over three years. He thinks the business can be had at 90 cents per barrel, and we are disposed to take the order if possible at that figure. Will you please talk this over with Mr. Edison? The writer will be in our New York office on Monday morning, and should be glad to hear from you by telephone between 11 and 12 o'clock. With the views stipressed by the Board, we should not feel justified in taking allower figure.

Yours very truly,

Thomasman

W.S.P.

The Lansden Company, Electric Wagons, 54-56 M. & E. R. R. Ave., Newark, N. J.

Mr.W.S.Mallory.

Orange, N.J.

Dear Sir;

Telephone, 2140 Newark. Harch 23rd, 1905.

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福昭 25.1966

I called upon the Trow oddressing and Hailing Agency at 87
Third Ave.M.Y.City, end find that they can furnish you with about
7,500 names of architects throughout the country for three (§5.00)
dollars per thousand.

Trusting that this will give you the information that you desire. I am.

Very truly yours,

E/WHA

absoluting.

NEW YORK, EMPIRE BUILDING PITTEBURG, FARMERS BANK BUILDING BOSTON, BOARD OF TRACE BUILDING

PILLING & CRANE
IRON, STEEL, ORES, COAL, COKE
GIRARD TRUST BUILDING
BROAD & CHESTNUT STREETS
PHILADELPHIA

March 23, 1905.

Mr. W. S. Mallory,

Orange, N. J.

Dear Sir :

Referring to your recent letter, we beg herewith to return the papers, together with a letter from our Pittsburg office, which has some suggestions of probable value. We also enclose letter from the "Iron Age," making quotation on the print.

As you are no doubt ordering a large amount of printing for the Phonograph Works, we believe that you can get this done to better advantage than we can, and we therefore leave it to you.

In regard to the expense, we presume that it is proper that we should pay for the printing and postage. We have never paid for the expressage on the samples, and think that this should be borne by the Company as in the past. We also think it quite proper that some discretion should be used in sending out these samples, although this may be hard to determine. They ought to be mailed from Orange in Laboratory envelopes.

Yours very truly,

W.S.P.

Pilling & Crame,

THE METAL WORKER CARPENTRY ** BUILDING. David Williams Company 232-238 William Greet, New York Harch 22, 1905.

The Edison Portland Cement Co.,

Philadelphia, Pa.

Gentlemen: --

We are in re cipt of your favor of recent date, concerning cuts which appeared in The aron Age in December, 1903, showing the elevation and plan of your works. In reply, we beg to advise you that we still have these cuts, and could print you the page as it appeared in The Iron Age in any quantity desired. We will quote you for 5,000 \$15.00, and for 10,000 \$25.00.

If we receive your order, wa will take it that we will leave out the numbering of the cuts, at well as the Iron Age heading and date. If you desire ,/however, we can reproduce the whole page exactly as it appeared in our paper.

Yours very truly,

Davi: Willia Pa Company.

вв/в

Woton:

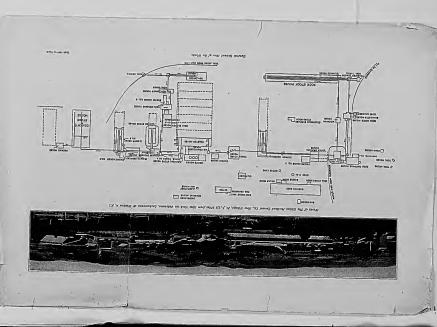
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Edwar Falmelong



Mallo

Departs : : 111 ing 6 Const

.biladalphie, Pa.

Cuntleren:-

Your favor of yesterday with reference to lettor received and noted.

A sample of our coment sent to dealers would probably not amount to much, nor would it amount to a great deal when sent to architects, for I have yet to meet an architect that . knows anything about cement, and what efforts he might make at testing the coment would probably result in semothing that would injure us more than it would do us good.

I think it would be safe enough to send the latter to marchitects, however, for comparatively few of them would; in my opinion, ask for samples. Architects generally are very indifferent toward coments of any kind. Most of them have adopted a fashion of mentioning some old brand or its equal and letting it go at that, and nothing short of repeated personal visits will result in getting many to include your coment. We threshed that out here very thoroughly.

It is a fact, however, that letters and various printed matter with reference to our cement, sent to these people, would P. & C ... . 2.

have a good effect.

It is, in a point on, equally important to round the Edicon letter to small dealers, but that part of the letter with reference to acading sample could be left off. It must be remembered that we are going to make a strong effort to build up as large a trade as possible among the small people, for on them can we depend for stordy business when the big follows might be holding off; particularly will this be so when the market is weak, at which time large consumers will be hammering away for low prices, while our country declare will be satisfied to pay ruling prices.

I feel quite cortain that any number of these sum!] dealers would feel very greatly honored at receiving such a letter from Er. Edison and that it would to a great extent influence them. In fact, the influence would be for greater with that element than with such people as architects, engineers and railread officials.

I do not mean to infor that these latter people ore not important, but they require an entirely different hardling, it is desirable to go after them in this sameer. Little real headway can be made with them, however, as a class, if we did nothing but circularize them.

As you know, we have never made any special drive

outside of this immediate section, and in fact, have not been able to get down to hard mork here, but there is only one way to accomplish anything with the class just mentioned and that is, to get after them personally.

In the sum11 towns, architects have little influence and amount to but little. In the larger towns, after we get to running right and we catablish an agency, it is my intention to take one of those places at a time and work the architects, engineers and railroads in that vicinity very thoroughly. Nothing can be accomplished by apreading out thin. Then you go after this class, it is necessary to stick with the them until you have accomplished nesething.

After treating one town this may, we shall take another and shall continue to keep this up, making return visits where we find it necessary.

It is going to take a little time to accomplish all this, but it will give us some great results by the time we get over our ground.

It is going to be expensive to do this, and even after the mill starts up, it will probably, for a long period, cost un more to many our territory than we get out of it, which is one feature that does not strike me very hilariously.

Yours truly,

Messra, Filling & Crane, Philadelphie, Pa.

. Gontlemen: -

I have your favors of yesterday and hote AUGUMIA CO. I will take the metter of tim seren ap at once and ser what I can do.

CEMENT. I note what you say in this connection and would say that McMullen is just in from a trip and he called mo up this morning to get a freight rate to Cincinnati. He has been out for two weeks and he states that the ruling price to-day is from 80 to 85% in all districts, excepting the Pittsburgh district, where he thinks these figures are being cut. He said that at Johnsonburg he ran acress on order of 1200 barrels on which Atlas had quoted 85%, and that he cut his price to 80% and got the order.

He also said that he was making prices of from SO to 85¢, depending upon the business and for reasonably prompt shipment. He furthermore said with respect to the Cornerie Tech. buildings , contracts for which have not yet been let. that one of his acquaintances here, who is in the contract business, had received a price from Lehigh of 85%, covering

what consert right be used and for Collings rearing theoretical 1905. He said that in some instances he had been about a get 20% in the outlying district, but that as already stated the market was between 80 and 05%.

He said in. Croone, their Sales Agent, was unthusinstic and was talking \$1.25 count to the salessen and endeavoring to have them get the price up all they possibly can. He said that in his trips remaining throughout Western Pennsylvania, he could not see any indication of \$1.25 cement, although he did think that possibly by July the market might get up to between 90% and \$1.00.

You will note that a part of this is morely the opinion of this man based upon his observations while on the read, but that so far as the market at the present time is concerned, the information is definite.

Of course, I cannot throw any light on the subject as to what the price is in other sections. I have not such confidence in the runor. The statements that Polullen maken, I think, are reliable, for the reason that I know he would like to come back to us again. I think, however, that a good wayte ascertain just what the situation is will be when we get reports of 20% and better for coment to try to sell it at that figure. If we

can sell a carload et 90% that will tell its own story.

I do not bolieve that conditions in the East are very materially different from what they are here. I have not yet been able to sell any cerent at 90°. I think, however, that I may be able to catch a few people who will pay thin price, especially in the outlying districts, and I think in the East that 90° might be secured here and there. What we went is to know precisely what the situation is regardless of our desire that the price shall go up, and when reports come in from New York of a betterment in conditions, it would, as I view it, be a good thing to urge IP. Reagan to sell, say up to 500 barrols at 90°, and see if he can get this figure.

By the way, ichillen has much to say about the Alpha people cutting prices and making no effort whatever to keep prices up.

Yours truly,

Calles Address " Edison; New York!"

From/theSalcratory Thomas A. E.dison!

Tulject;.

Crange N. March 30, 1908

Messrs. Pilling & Crane

Pittsburgh, Pa.

Dear Sirs:

The results on the enclosed chart which gives comparisons of tensile strength of and briquettes/(1 to 3), also of fineness of several standard brands of cement, show the results of fine grinding of my coment.

Eighty-five (85%) per cont of my cenent is guaranteed to pass a 200 mesh screen, as compared with 75% through a 200 mesh screen as produced by the other plants; such barrel of my cement therefore contains from 10 to 15% more available active material than is found in the other brands of cement which are coarser, and this is clearly shown by the 28 day and six months test with sand.

The experience of the past two Years, during which time the cement has been produced in quantity, has shown that the finer cement costs more to produce, on account of the smaller output of each machine, but I believe the consumer will soon appreciate its superior quality and give my coment the preference at the market price.

Yours very truly,



Riegel Sack Company Control Control Bersey Gity, New Jersey

The Edison Portland Cement Co. Edison Laboratory.

Orange, N. J.

Gentlemen: -

We have your favor of the 29th, handing us order for the 200,000 cement bags. You do not speak of one point, however, and that is the terms which are not cash in ten days. Will you kindly indicate your acceptance of these terms, whereupon we will enter the order.

Yours very truly,

RIEGEL SACK COMPANY.

We look for a busy season on Cement Thope you wel for your share of the property.

9. S. C.

W. H. SHELMERDINE PRESIDENT.

W. S. MALLORY VICE-PREST. W. S. PILLING TREASURER.

# The Edison Portland Cement Co.

W. S. Paling
TREASURER. GENERAL OFFICES:
HERON I. CRANE
SECRETARY
GIRARD BUILDING, PHILADELPHIA, PA.

HOMAS A. EDISON GEN'L MANAGER

Edison Laboratory, Orange, N. J., 3/32/05

10-1-30-1905-1-M

Reignl Sack Company,

Bersey City,

New Jersey.

Dear Sire:-

We have your letter of the 30th, inst., regarding bur order for 200,000 bags, and note your terms, not each in ten days, which terms are acceptable to us.

Yours very truly,

V.P.

Ww. H. SHELLERONS PRESENT
W. S. MALLORY
WOR-PREMY
W. S. PALINE
TREASURE
THERON L. CRANE

## The Edison Portland Cement Co.

Girard Trust Building,

Philadelphia 3/31/105.

Mr. W. S. Mallory, V. P., Orange, N.

Dear Sir :

We have your favor of the 30th instant and think the suggestion in regard to Mr. Adison's letter is a good one. We will retain the proposed form of letter here, assuming that you have a copy of it. We should think that you had better get out 5000 for Pitteburg, 2500 each for New York and Philadelphia, and perhaps 1000 for Boston!

Yours very trul

W.S.P.

5000 attalm, 2500 Ny 2500 Ohele

1000 Bosta

[ON BACK OF PRECEDING PAGE]

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ADDRESS YOUR REPLY TO THIS COMMUNICATION TO NEW YORK, N.Y.



#### EDISON MANUFACTURING CO. MAIN OFFICE AND FACTORY

ORANGE, N.J.

EDISON PRIMARY BATTERIES AND FAN MOTOR DUTFITS EDISON PROJECTING KINETOSCOPES AND FILMS.

304 WABASH AVENUE, CHICAGO

31 UNION SQUARE, COR. BROADWAY & 16TH STREET.

CABLE ADDRESS

Mr. John F. Randolph.

Edison Laboratory,

Orange, N. J.,

Dear Sir:-

I am sending you under separate cover a copy of the RAILROAD

GAZETTE of March 17th, containing an article on "The Effect of Oil Upon Portland Cement-Concrete. I would suggest that you show this to car.

Edison; it may be of interest to him. Mr. Mallory also would probably

like to see it.

You will find the article on page 254.

Yours very truly,

EDISON MANUFACTURING COMPANY.

Manager of Sales

WSL:HJP

Content on Jedra 23

THE IRON AGE
THE METAL WORKER
CARPENTRY *** BUILDING.

David Williams Company/ 232-228 William Greet, New York/ Mar. 31, 1905.

Edison Portland Cement Co.,

Edison Labratory,

Orange, N.J.

Gentlemen; -

In reply to your favor of recent date, in which you ask if it is possible to change the cut of the "Viow of the Works from the high ground to the Southmard", so as to make the buildings stand out more prominently and subdue the background, we have made inquiries from our engraver, and he advises us that it would be almost impossible to make a change in the cut. Should you desire, however, it could of course he done by retouching the photograph and making an entirely new half-tone. This retouching and half-tone would cost in the matrhorhood of \$15.00.

Awaiting your further advice, we beg to remain,

Yours very truly,

DAVID WING BARE COMPANY.

B.B./LAW

BRANCH OFFICE: 626 F ST. WARHINGTON, D. C.

## Scientific American

PATENTS TRADE MARKS

MUNN & CO. 361 BROADWAY, NEW YORK

Gentlemen:-

We take pleasure in sending you herewith, with our compliments, a symposts of the new trade-mark law which will go into operation on April 1,1005. It will be found a useful book of reference.

We are happy to offer you our professional services in attending to any trade-mark or patent business that you may have.

Yours faithfully

Munn

VIGE-PRINT.

•

GEN'L MANAGERS

TALDE HARE

## The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.
April 7, 1905.

N RE Elevator:

Mr. W. S. Mallory, V. P., Orange, N. J.

Dear Sir:-

We have been looking over the proposition of driving the Coal Elevator and screw Conveyor No. 178-1/2. We have decided that the best way to do this is to drive them from the head pulley of Conveyor No. 178, or rather the tail pulley at this conveyor is driven from the lower end. We can very easily put a 25 HP motor on this drive so as to have ample power on Con. 178, then, by maxing a good belt sag, we feel sure that there will be no trouble in getting sufficient power.

We are going ahead on this principle and would ask you to take this up with Mr. mison and if he do not satisfad with this m thod of driving the elevator and conveyor, to advise us at once. Mr. Herter can give you the details of this.

We are figuring on running the elevator about 20 to 25 revolutions per minute; this will give a capacity to the elevator of between 50 and 60 tons per hour.

W.H.M.

Yours very truly,
The Edison Portland Cement Co.,

MATMason -

#### ION BACK OF PRECEDING PAGE1

Conveyor Gelt the ashe power water to get even 5 home must increase your Golf open Coundarrell Co, sassiany 5 power et regularios. 1640 pourole a to tail puccey 6560, lbs strain on Gelt, at 300 belt spied 2186-pounds -To be onfe belt would have to, be

Plase conse lar conalter
way to wit Extension
of shaft on top spraket
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Edwan

WAN!

# Riegel Sack CompanyLLING & CRANE BECKTVED

Bersey City, New Bersey

APR 1 1 1905

OPPID

April 8, 1905.

Edison Portland Coment Co.: Orange, New Jersey.

Gentlemen: -

Your favor of the 7th inst, at hand. We note that you expect to use some makes for shipping your finely ground limestone. We will get you up a label as outlined on the bottom of your letter, and submit the same to you early next week.

We are very glad you made the purchase of Osmaburg sacks when you did, as they have not only made a material advance, but it is indeed hard to get the bags at any price.

We are not making Paper Sacks at the present time. We would refer you to the S. deorge Company, Well shore, West Virginia. These people we think make the very best paper sack on the market.

Yours very truly,

REEGEL SACK COMPANY.

General Manager.

*



WORKS: STOCKERTOWN, PA.

LONG DISTANCE TELEPHONE CONNECTIONS.

STOCKER/ DEWNYPEK, APR 13 1905 190

Mr.W.S.Mallory,

Orange, M.J.

Dear Mr .Mallory:

I received a request this morning from Mr.B.O.Boillean, of Easton( "ho said he met you gt the Asso. meeting a day or two ago) for the following Edison data to be incorporated in a confidential report to certain intrests in England As my information would be from memory and only approximate I would be glad to be governed by your wishes in the matter as to the data itself and whether or not to furnish it. A prompt reply is re-mested to my Easton address

Very resectfully, yours

Broke ground at the mill. First Cement made

Date of accdent in Coal Plant No.of Barrels of Cement made first period. Resumed operations after accident.

Mo.Of Barrels of Cement made to date.

Date of last shut down.

WM. 11. Винынарри

W. S. MALLORY, VICE-PRINT. THEADUREN,

TURNON I. CHAM

THOMAS A. RILLION, GEN'L MANAGER.

## The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address STEWARTSVILLE, N. J.

N Hn Report:

Mr. Thomas A. Edison, G. M.,

Edison Laboratory,

Orange, N. J.

Dear Sirt-

We turned the Coal Plant over Sunday for the first time and Sunday night started to grind coal. We found that the screens would hardly take anything through then which, of course, overloaded the elevator boots of it was necessary to shut down and clesh it out. This happened once or twice, then we removed the screens if order to test out the rolls and ran for two or three hours, then the gehrs of the coal rolls broke, on examining them we found that there was one tooth on one gear which was spaced from 1/4" to 3/6" out, this running at allow speed seemed to wedge together and did not have any jar, but, at full speed it made some noise but we thought it was only due to the rolls cast geers and it was improcticable to check them by properly on account of their being shrouded. We put in a false tooth for this gear and got started again about three o'clock Monday night.

I also changed the screen from a 54° angle to 45° angle, and the mill then worked pretty well with material going to tube-mill showing about 28% 200 mesh; this se about 10% better than we were ever able to get out of the ball-mill. We had one trouble with the coal/screens put in on Conveyor 179 on account of running at much higher speed, but think it will be allright. Whim? Atoms. Fund.

T.A.E....2. 5/3/05.

Our tests of the call from the Smith tube-mill showed a fineness of from 66 to 72% 200 mesh; this is better than we have ever been able to do with the ball mill instead of the rolls and I think we can improve on that. I have nt started the second tube-mill yet and an waiting to get the rolls, screens, elevator, etc., adjusted before I gut it in.

After running the Chalk Plant on Monday, I found we had so rany spills and dust basks that I decided to shut it down until this morning in order to get as many of these fixed up as possible; otherwise the plant seems to be running micely.

Our Rock Stock Hose is pretty well filled up and I have taken the opportunity for the last two days and drilling off some of the or bonate which is on the last hand side of the carbonate out, and also to get alread some with my stripping.

I am putting slow fires in two of the kilns today and expect to have them running tomorrow.

Yours very truly,

W.H.M.

W.H.M arong

.....

~ m accord mountandy mut Pull Orange chamele the of 100 sofrie and send to you at colorating I will get them I am ford any rest low directe change of me jumpally I will send perough check did not agree band stip puted anymay 70. 13. Millianninine, W. R. Millian, W. R. Dillian, Thomas Tolking, Thomas Tolking, Thomas Tolking, Thomas Tolking, The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.

May 4, 1905.

IN RE Shafts:

My Dear Mr. mdison:-

Kilns 3 and 4 have started making clinker. We have just had one of the shafts in the supporting wheels at the chalk and of the kiln break same as those did last August. We have six extra chafts on hand and I have decided to order 12 more of nickel steel from the Bethlehem Steel Company so to be on the safe side.

This as a matter of information.

Yours very truly,

Yours very truly,

Thos. A. Hdison, Eaq.,
Eddson Lab-ratory,
Orange, H. J.

W. B. MALLORN VICE-PARRYT

#### The Edison Portland Cement Co.

Girard Trust Building,

Philadelphia 5/4/105.

ACMIT AL ECOUNT (MAILER )

Orange, N. J.

Dear Mr. Edison :

I was sorry to have missed you yesterday. I had left Philadelphia before receiving your telephone message, and was told at New York that you would not arrive at your destination there before 12:30, and would then probably be engaged for some little time. I therefore telephoned to Mr. Robert H. Thompson, who made an appointment to go to Brooklyn to inspect his cement building, and I returned to New York, expecting to see you in the afternoon. I called up Mr. Reiff's office and learned that you had left there at two o'clock, and subsequently found that you had left the eat two o'clock, and subsequently found that you had left the western Union Building at three o'clock. I waited around until nearly five and then came home. I suppose the best thing will be for me to come over and see you on Saturday morning, if you expect to be at the Laboratory then.

Please wire tomorrow whether this will suit.

Yours very truly,

Treasurer

W.S.P. board trucking colony of the selection of

#### [ON BACK OF PRECEDING PAGE]

Jaunt perhaps. I can replant why I would be to I will the Melle Was Shelmore to welleng how how Continu free dam! This suits ne Exactly 2 Hought he were not willing to 68 Educated 30 9 Youknow I have a lot of mor surgelf on the Goard, at I the it alt and of the way that I take some bliff extequence. Ruows Everybody & will certainly

For Mr. T. A. Edison.

COPY

PILLING & CRANE, GIRARD SUILDING, BROAD & CHESTNUT STREETS PHILADELPHIA.

5/4/105.

Mr. W. S. Mallory, V. P.,

Stewartsville, N. J.

Dear Sir :

We have your favor of the 3rd instant.

We have written to Mr. Webster, Chief of the Department, asking if he can make an appointment at 10:15 A. M. or 3:00 P. M. Tuesday, and hope for a favorable reply.

The writer did not succeed in seeing Mr. Edison yesterday. He wired us on Tuesday that he would be at the Laboratory, but was unexpectedly called to New York. We are now trying to make another appointment.

Yours very truly,

Treasurer.

W.S.P.

### The Edison Portland Cement &.

Telegraphend Pasengar Station, New VILLAGE, N. J.

To Address STEWARTSVILLE, N. J.

May 5, 1905.

Tear Mr. Edison:

Under the new arrangement for working capital we will not be able to get any money until we have made shipments of cement, we can then get from Pilling & Crane paper for 90% of our shipments and we will discount the paper; so we must provide cash until shipments have been made.

We will require to carry us over May the following:

```
Bills payable for merchandise - - - - -
                                          - - $3100.CO
February unpaid vouchers - - - - - - -
March upaid vouchers:
     Cash Goeller - -
                               $1100.00
     Mt. Vernon - -
                                 900.00
     Currier - - - - -
                                 600.00
     Small bills -
                                4500,00
7100.00
                                               11500,00
                                               11000.00
                                                500.00
                                                500.00
    Daily 50 tons steam 4/20 to 5/15,
April 20 to 507E 500 tons,
Lay 1 to 15th 700 tons,
                          " @ $1.65 operating 1980.00
```

\$41090.00 Of the above nearly \$15.000.00 is chargeable to operating

expense.

We had on hand May let in cash about \$6,000.00 and Mr. Randolph was to send us \$23,000.00 during May, making a total of \$29,000.00 available; so we will be short during May say about \$10,000.00. (We will probably

T.A.E....2. 5/5/05.

receive some cash from old coment shipped say §2,000.00, as we have shipped about 5,000 barrels since April 1st.)

I had expected, before present plans for working capital were adopted, to ask ir. Randolph to send us in June \$25,000.00 and July \$15,000. being the amount you were to send to cover the balance on construction, and the \$25,000.00 towards working capital, instead of which we will have to have \$10,000.00 in May, \$25,000.00 in June and \$5,000.00 in July; if it is not convenient to send the \$10,000.00 for May in cash, we can use youghous which will get discounted.

Please have Mr. Randolph lat me know whether you will send cash or notes. We will need the \$10,000.00 about May 15th.

Please note carbon copy of letter to Pilling & Crane on subject of financing bags.

Yours very truly.

W.S.M.

ENCLOSURE:

Womallow

Started Inher fire guider today

### [ATTACHMENT (PHOTOCOPY)]

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WM. II. BORGERMAN

VICE-PRINT.

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THERON I. CHARL

CHOMAS A. EINNON, ORN'S, MANAGES.

# 7 PAR.

### The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. May 5, 1905.

IN HE BAge:

Pilling & Crane,

Girard Trust Building,

Philadelphia, Pa.

Dear Sirs:-

We have arranged to provide about \$33,000.00 cash which with cash on hand May lat and collections you will probably make from cement shipped should give us shout \$41,000.00 for May, which will pay bills payable; February accounts, part of March, also Pay Rolls April 15 - 30th and May 1 - 15th; also freight charges on incoming goods and coal up to May 15th.

Of the above nearly \$15,000.00 will be chargeable to operations. In addition we have ordered delivered in May 100,000 cement hags for which we have to pay cash in 10 days; these bags will amount to a little over \$7,000.00 and are necessary if we make a fair amount of coment during May. (if for any unexpected reason we should not make as much cement as we expect, we will delay receipt of thebags and throw delivery over into June).

It may be necessary before the month is out to finance those bags, if so would you be willing to have us bill them to you at cost and you then issue to us your paper which could be discounted and which would represent merchandise; then we would invoice enough conent to you without charging for bags until the advance had been wiped out. I believe we will ship enough content so this will me the meessary and merely suggest it to be on safe side. Are you willing to do it if necessary?

Yours very truly,

V.P.

de chan's Rit with me low Come or ver of stangance LEE PHOXICA fur o check gine k

particular so to where we should top non Whereweshould meet you now at what hour! I have mays propy topsect the Parmo Estato timeron Monkeym have some me telephone one tomoron at Elwen particulary + Oflige TA Chexan En

tres gm des Wash PRESIDENT, W. S. MALLO PRESIDENT, VACE-PRINCE THEAPURE.

SECRETARY.

THOMAN A. ERMON, GEN'S, MANAGERS.

#### The Edison Portland Cement &.



Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. May 10, 1905.

IN RE Clinker Fine Grinder:

Mr. Thomas A. Edison, G. M.,

Edison Laboratory.

Orange, N. J.

Dear Sir:-

In running the Clinker Grinding Pland a short time Monday we found that the screene cloged up. We found the same trouble again on Twesday momning on a short run, so I had them all cleaned thoroughly and then ran 1/2 hour and shut down to examine them; we found a great many which were entir ly closed up with dust and I dare say there was at lease 50% of the area of all of them closed and the output of cement was very, very small, I therefore, removed all of the screene and started another run this morning and find that we have been making about 100 barrels an hour of cement about 93% through 200 meet screen with two grinders. This, of course, will increase materially when we increase the speed of the blowers so as to be able to blow about 80% through 200 mesh screen.

We are also adjusting the shelves in the distributors so as to get the feed evenly distributed on both sides; this has not been completed yet, and I think will make a material difference in the output when we get them all properly set.

In regard to the screens, it seems to me that our tests which show that there were eddys in the air current were made when there was no ore passing through the breaking up plates, but, when the tream of ore is Mr.T.A.E....2. 5/10/05.

spread out as it is at present, it seems that the ore itself would act as a very perfect screen and, therefore, we would not need the screen cloth; at any event it seems impossible to use the latter on account of it clogging up. I noticed that when the screens were clogged that there was a great deal of lint which no doubt came from the blower gunny chambers, gunny cloth for conveyors, etc., which/no doubt caused them to close up faster than they would other-wise have done; but, while we ran we found that the screen farest away from the blowers clogged un as fast or faster than the one next to the blowers.

The new belt conveyors Nos., 130 and 131 seem to work very nicely, the turn-ups especially seem to be a great success.

We are having some trouble with/the new fine grinding roll on account of the main bearings; will advise you in regard to this as soon as we can determine where the trouble is.

W.H.76.

This Edicon Parlland Cement Co.,

Out Small Management

PS. boll hove to wake new shows for blomes to get proper Spul- thenk it Should be about 170 P.P.M.



Your circular letter is received, and if you will have a sample of your cement expressed to me at Allenton, we will be glad to make: a test on same.

Orange, N. J. Gentlemen:-

At this writing I cannot but express myself at the had precedent you are making in'calling the attention of the public that you are grinding finer than any one else. All manufacturers of course will have to follow in line, it is not going to give you a cent more for your cement, nor do Architects and Engineers ask for such a fineness, and therefore we should have thought it would have been better for you to have made a cement similar to our own, and thus be the gather in the cost of manufacture. You will excuse my having made this expression.

Yours truly,

Lehigh Portland Coment Co.

Chan Mandger.

Mandger.

Mandger.

Mandger.

RUSSELL THAYER

Mr. Thos. A. Edison.

Orange, N.J.

Dear Mr. Edison:-

I have received your circular letter of the 1st inst. in regard to the great advantages of the Edison Portland Cement, and I have read the same with much interest.

It will give me pleasure to bring the matter to the attention of the parties with whom I am connected, who use at times large amounts of Cement.

I was talking to Mr. Lansden, of Newark, N.J., over the phone this morning, and I am pleased to know that you are interested in this latest invention of mine, namely, the Trolley-Electric-Vehicle. I have adapted it to the Lansdon Wagon. which I understand meets with your approval, and I think that the Trolley-electric vehicle will have a very extended use in the near future.

Sometime when I get an opportunity, I am going to run over to see you, for I have not had the pleasure of seeing you for rany years, but I have watched with great interest the interesting and most valuable results to the world produced by the greatest inventor of the age.

Rumu Mayie



Eay 29, 1905.

Dear Mr. Edis on:-

As per my telephone message of Saturday night, we are commencing to see devlight in the Clinker Fine Grinding Plant, and as soon as we can get the blowers all adjusted so they will all run the same speed, which we are doing as fast as possible, we expect to settle down to regular everyday work with capacty in excess of the kilns:

We made changes last Friday in the baffles at Clinker Blowers with following results in output of cement:

Friday night: 6.00 P.M. to 6.30 A.M. Grinding 9 hours, output 1347 barrels, average bbls., per hour 150.

Saturday night: 6.00 P.M. to 6.30 Address Finding 8 hours 28 minutes, 1438 per hour 170.

Sunday night: 6.90. P.M. to 6.30 A.H., Grinding 10 hours 18 minutes, 1853 per hour 180.

The above shows that when we get adjustments all made, we will have capacity so we shald average over 3,000 barrels per day output.

As to the kilns, we have not as yet pushed them as to output and will not do so until we make state changes on blowers in Chalk Plant as we have in Clinker Fine Grinding Plant so that we may have needed capacity and to spare.

The cutput of kilns is as follows per 24 hours:

Friday 2046 barrels. Saturday 2142 barrels. Sunday 2471 barrels.

I will give you details when see you later in the week.

W.S.K.

Thos. A. Edison. Edison Laboratory, Orange, N. J.

Nallay Non sent hydrest to 0 se 4-Ronjuan

[PHOTOCOPY] we well get our goo who all compate 6/1-05

#### The Edison Portland Cement Co.,

Thomas a Edison PILLING & CRANE.
GENERAL SALES AGENTS

2001 Farmers Bank Building.

Pittsburg. June 2, 1905.

Mr. Thomas A. Edison.

Orange, N.J.

Dear Sir:-

· We beg to acknowledge receipt of your valued favor of the 1st instant, with reference to/your connection with Edison cement.

The letter hits the nail exactly on the head and will be of great assistance to us.

Thanking you for the letter, we remain,

Yours very truly,

La micoposa!

June 3, 1905.

Report:

Mr. W. S. Pilling, Treas.,

Girard Trust Building,

Philadelphia, Pa.

Dear Sir:-

The following is the situation as I see it today:

Clinker and Oceant: We made during May 43,406 barrels of Clinker and ground 25,137 barrels of coment.

During the past three days (May 31st, June 1st and 2d), we have made cement and put it into Coment Stock House at rate of 2,352 barrels per day.

Shipments: From May 24th to and including June 2d we have shipped 8,880 barrels coment or at the rate of 987 barrels per day. As soon as orders warrant it we can easily increase packing force and pack up to 3,000 barrels per day by day and night gangs.

Unfilled orders for which we have Shipping Instructions: From June 3d to 6th we have unfilled orders which we can ship of 2,695 barrels or 898 per day; after that we have shipping orders only for 150 barrels per day.

Consequently we will be putting into Coment Stock House over 1400 barrels por day more than we ship.

Stock on Hand: We had June 2d, in Coment Stock House, 23,650 barrels cement and about 26,000 barrels of clinker, and it will take only about twelve days to bring stock in Coment Stock House up to 40,000

W.S.P.....2. 6/3/05.

barrels where it will commonce to give us trouble to king. the will dead and fresh asparate even though we receive shipping orders at same rate as during the past ten days.

Under our new agreement with Mesors. Pilling & Crane, cement stored here is of ne value to us financially and as you fully understand the financial cituation, you can easily see where we will soon drift unless some arrangement is either made to move the cement faster or arrange for advances against our Stock here.

I know it is lard to get orders for a new occant, but it must be done and while we want the highest possible prices obtainable, it seems to me last you should make whatever price is measure to take all orders available for immediate chipments, but get the market price on future orders.

CGAL: I have written you in another letter abut overshipments, our order culled for a total of 120 tens per day of Steam Goal and Gas Slack; eince April 30th to June lat you have shipped us at the rate of about 241 tens per day or nearly twice our orders, compelling us to pay about \$8,500.00 more freight than we had calculated, besides keeping an extra force of men at work in Yard Gang to take cure of the extra coal. We shall expect you to help us finance this additional freight.

This letter is not written in a complaining spirit, but morely that you may know the present situation as we see it and realize, as no doubt you do, the absolute necessity of giving us more immediate shipping orders.

V.P.

W.S.M. We notified your Yours very truly,

May 25 tel to let up in each shipment

WM. II. SHELMENDOWS,

W. S. MALLONY, VINE-PRINT, W. S. PRAMO,

PHENON I. CHARK.

Тиоман Л. Конон

#### The Edison Portland Cement 6.



Telegraph and Passenger Station, New VILLAGE, N. J.
P. O. Address, STEWARTSVILLE, N. J.
June 5, 1905.

IN RE Report:

Mr. Thos. A. Edison, G.M.,
Edison Laboratory,
Orange, N. J.

W.

Dear Sir:-

You will see from our log reports that we have been having a great deal of trouble with No. 1 and No. 2 Clivker Grinding Rell and No. 1 Chalk Rell on account of loose bolts in retaining plates, loose bolts in collars, broken sheaves, etc. We find on looking into it that this is caused by the collars inside the bearings being loose, bolts having worn the cotters off, and also the sleeves on which the sheaves run being loose on the shaft on account of never having been properly fitted. The small key in these sleeves is worn in one case so that the sleeve could turn around on the shaft.

I am getting new sleeves for sheaves and boring them so that they will fit tight and will be put on under pressure; that I think will cure part of the trouble.

The bolfs in the collars I am having mads about 1/2" longer than the nut and riveting over and I think that that will cure the trouble with them.

It will take us some li the tims to get this work all finished, but then I think these rolls will be in fair condition; and we will get it done as soon as possible.

Yours very truly,

WHMasm.

W.H.M.

VICE-PRIME.

THEAMUREN.

SECURTARY.

ONTI MANADES.

# Thomas a Edison

### The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. June 14, 1965.

w Rm Let'er:

Mr. J. F. Randolph,

Edison Laboratory,

Crange, N. J.

Dear Sir:-

Please note the enclosed letter to Mr. Edison, and I beg to suggest that Mr. Edison telegraph me, care of the Philadelphia office tomorrow "If any copy made Matcham letter, have it destroyed immediately," Signed Edison". Then I will take a carbon copy of the letter to Mr. Edison with the telegram and forward to Mr. Matcham and get the matter straightend out in this way.

Yours very truly,

W. 3.15.

ENCL SURE:

Wom allow V.P.

#### [ENCLOSURE]

WM. TI. BURLINGSHIP.

W. S. MALLOUY, VICE-PRINT. W. H. PHARM

THERMA I. CHAM

THOMAS A. ECOSON.

### The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

STEWARTSVILLE, N. J. June 14, 1908

m Letter:

c.V

I Day of the

My Dear Mr. Edison:-

while at Atlantic City yesterday, I not ir. Eatelon

of the Lehigh Portland cement Company, and he seemed quite disturbed, because it is evident a copy has been made of the latter which he wrote you on the subject of Fine Grinding. You will remember when the letter came in, you marked on it "Mallory, please note; when it was received here I sent it on to Ir. Pilling with request that he note aams and return it to me, which was done, and as soon as it was received from Fhiladelphia office, I returned it to the Laboratory.

Mr. Hatchem states that he has had one or two parties call his attention to the fact that a copy of the letter, was shown. Mr. Pilling stated yesterday, thayso far as he knew no copy of the letter had been taken, but, admitted there was an opportunity to take a copy while the letter was going through his office; so in all probability this has been done.

I feel it my duty to report this to you as Fr. Eatchem's letter to you was a personal one, and I know that you would be dispeased to know that any commercial use may have been made of it.

Yours very truly,

W.S.M.

Thos. A. Edison, Esq., Orange, H. J. More allow

#### **TENCLOSURE**1

WM. 71, ИПИКМИПЕСИИ,

V. S. MALLOSY, VICE-PRINT, W. S. PILLING

THERON I. CHAME.

GEN'L NAMAGRIL

#### The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. June 14, 1905.

NIN Lefter!

My Dear Mr. Edison:-

While at Atlantic City yesterday, I mot Mr. Matcham of the Lehigh Portland Cement Company, and he seemed quite disturbed over the letter which he wrote you on the subject of Fine Orinding. You will remember when the letter came to Orange, you marked on it "Mallory, please note"; when it was received here I sout it on to Mr. Pilling with request that he note same and neturn it to me, which was done, and as soon as it was received from Philadelphia office, I returned it to the Laboratory.

Mr. Matcham says that he has had one or two parties state they have heard of the letter. Mr. Pilling stated yesterday, that so far as he knew no copy of the letter had been taken, but, admitted there was an opportunity to take a copy while the letter was going through his office without his knewledge.

I feel it my duty to report this to you as Mr. Matcham's lotter to you was a personal one, and I know that you would be displeased if any commercial use has been made of it.

Yours very truly,

W.S.M.

Thos. A. Edison, Esq., Orange, N. J.

Copy of this letter sent to Mu Marcham amiles payer Mu Marcham amiles payer Mu Marcham amprening payer Marchan & free

June 20, 1905.

Bagu:

Mr. W. S. Pilling, Treas.,

Girard Trust Building,

Philadelphia, Pa.

Doar Sir:-

Confiming telephone message of last night, beg to state that yesterday I spout the day in New York on the bag question.

I found that it is almost impossible for the tar people to get my Camaburg cloth, as the mills are all sold up until mometime mext year. I run corons Percy Yent who stated that he had on hand some Camaburg, and as he was desirous of getting some of our trade, would take a mederate sized order from us so that we could see as to the quality of his goods. So, I placed order with him for 200,000 bags for deliveris 50,000 each July, August, September and October at prices indicated in carbon-copy of letter herewith attached.

I also tried all the other was pumple, but, was unable to got any definite premises as to deliveries, and I found that the Atlas and other Companies were buying from the Riegel Seak Company, coment bags made of Japan sheeting, and after seem considerable magnificant, I placed order with them for 300,000 bugs at \$75.00 per thousand, as per carbon-copy herewith attached.

Mr. Riogel states that they will be able to make us prompt shipments, and while the bags are not as good in quality as the Osnaburg, that it is all that he could supply us. He told me confidentially that Mr.W.S.P.....2. 6/20/05.

the Atles Company had perchased 2,500,000 of those eags, and I saw an order after them for 1,200,000 bags as the came price as that we are paying.

When he get thinping 2,500 barrols per day, which we can castly do an men he we have orders, we will require 10,000 bags per day, or, 256,600 hags per month. From the best information I c n get we mill require from 156,000 to 200,600 bags for he heat couple of months, then, our bags will connect to come back; so, to be not he made wide, I have decided to only the mades the we stated. You will note in the latter the the Margel Back Company, that if our cum bags come back faster the we expect, that we have the stipfet to color shipmants.

Follow placing the orders, I woulded both with fir. Edison at Grange and tith you ever thinne last night, so to get judgment of you both twice arders more closed, and you both agreed that it was a risk we necess rily have to run, as we cannot slide our commutualises we have the modernty haps.

Yours very truly,

W.S.F.

V.P.

ENCLOSURES:

e. II. Suklashides,

W. S. MALLORY, VICE-PREST,

I. CHANK, TARY. THOMAS A. ERISON, ONN'L MANAGES.

## The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. June 23, 1905.

IN RE Electrician:

yr. Thos. A. Edison:-

Mr. G. E. Arnold, who has had charge of our Electrical Department, advises me on my return this morning, that he has accepted another position, and wants to be relieved by the first of July.

If Arnold is the man that Mr. Steinmetz furnished us from the General Electric Company, by your request, and has proved himself very satisfactory. He advises that his reason for leaving us is that he wants to get more experience on alternating current work, and has accepted a position on this account.

The man we are looking for will have entire charge of the Electrical Department at the wages of \$6.00 per day. He will have charge of about 15 or 16 men, including night and day shifts and about 140 direct current motors ranging in size from 1 HP to 100 HP.

Will you please take this matter up with Mr. Steinmets and see if he can furnish us with a man who can fill this position, and if he can find a man, we would like to have him here by the first of July.

Yours very truly,

W.S.M.

The Editon Pertland Coment Co.,

V.F

VM. II. SHEELMERHAM.

W. S. MALLORY,

THOMAN A. ECONON.

#### The Edison Portland Cement 6.

Thomas O. Ediam

My Dear Mr. Edison: -

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. June 30, 1905.

Ropes Ropes

Mille

ROFES: From May let up to June 28th, we have used on the five sets of fine grinding rolls, fifty-two (52) ropes, and as these ropes cost us for labor and material about \$30.00 each. The cost for the above period has been about \$1,560.00. I also find that the loss in time in the Clinker Flant during the above period for putting on new ropes has been 1146 minutes making a loss, if we estimate output of the Clinker Plant at \$2.00 per minute, of \$2,292.00 additional over the cost of the ropes.

We have tried quite a number of schwemes and are still trying to improve the average life of the ropes, which on the 52 ropes averages 48 hours. If we could get a device which would make the ropes last twice as long, it would save us in extra cost on the ropes and loss of output over \$950.00 a month on the alwe basis.

I write you this so you can realize the importance of hurrying along the spring sheaves so that we may get them on and test them at the earliest possible moment,

We seem to be making progress more or less on almost every other thing, except on the ropes, and our present operations are now better than last years run.

If you have any suggestions to make, which may aid us on this problem, we would be very glad to have them.

W.S.M. Thos. A. Edison G.M. Orange, N.J. Yours very truly,

Womallong

SHELMENTHER, W. H. MALLON

THRIBON I. CHAME.

ORN'L MANAGER.

#### The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. July 3, 1905.

Report:

My Dear Mr. Edison: -

The results in Boiler Plant, as indicated by the water meter, are as follows:

In June we evaporated 9.39 gallone of water per pound of coal used. I think this is quite satisfactory as I find the results obtained at the Coal Testing Plant at St. Louis in 1904, test being conducted by the Government, the results of Pennsylvania bituminous show from 9.04 to 9.79 gallons and on west Virginia bituminous from 8.95 to 10.30 gallons per bound of coal.

KIIN COAL: The results for June show an average of 79.6 pounds of coal per barrel of clinker, that is, without fine coal. I think when we get the rolls running again with the corrugated shells, that it will be found we will do much better than these figures in July.

Yours very truly,

W.S.M.

Wowollow

Thos. A. Edison, Esq., Orange, N.J.

The Edison Portland Cement &. Telegraph and Passenger Station, NEW VILLAGE, N. J. P. O. Address, STEWARTSVILLE, N. J.
July 8, 1905. Coal: See gullon for prince cook -In accordance with request made through Mr. Mason, beg herewith to give you the amount of coal used during June, at the various plants: STRAM COAL: 153,300 painds Boiler House 3,880,200 Machine Shop 239,850 Locomotives (2 & 3) 100.450 ----Dryers ( 1 & 2) We used at the Roaster Plant 5,023,100 pounds. . 1141 to Yours very truly, W.S.M. Thos. A. Edison, Esq., Orange, N.J. 939 gollowither found of cool mornings clacking lack o fuck furt figures your ha

MALAGRY, W. S. PILL E-PRINT, TREASURE

- WARR.

The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J.
July 18, 1905.

IN RE Boiler Plant:

Dear Mr. Edison:-

Relative to results obtained in Boiler Plant in June. I find in going over the matter again that in the last result reported to you no allowance was made because the water was measured at practically atmospheric temperature instead of 212°, as is usually done in boiler tests.

I have just had the results figured based on "equivalent evaporation from and at 212" per bound of coal", no deduction being made from the coal on account of moisture, and the results obtained are 9.26 pounds of water per pound of coal, which is good practice as I understand it for a Boiler Plant of our size.

Yours very truly,

W.S.M.

Thomas A. Edison, Esq., Orange, N. J. Who allows

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WM. II. GHELDENTONE PHREIDENT. MALLOHY. W. S.

THERON I COSTLOUD Rement

# The Edison Portland Cement &.

Thomas a Ectison

Celegraph and Passenger Station, NEW VILLAGE, N.
P. O. Address, STEWARTSVILLE, N. J.

..... Plent.

My Dear Gilmore:-

I am in receipt of yours of the 20th, enclosing letter

from Mr. Wm. C. Michaels, and I beg herewith to enclose carbon-cppy of my reply, which explains itself.

Trusting my answer will be satisfactory, I am,

W.S.M.

Yours very truly,

*******

Mr. W. E. Gilmore, Orange, N. J.

ENCLOSURE:

#### [ENCLOSURE]

July 25, 1905.

Pl_nt: :

Mr. Wm. C. Cichaels.

New York Life Building.

Kansas City, Mo.

Dear Sir:-

On my return here I find your letter of June 29th to wr. W. E. Gilmore, who has referred it to us with request that we give it attention.

In reply would state that our plant for manufacturing essent, with fir. Editor's achievry, has been in operation for some considerable time, and we are making daily shipments; it, however, is our intention to bring this plant to its maximum capacity of 10,00° barrels per any before we take up the matter of other plants in other sections of the Country, and an this Company has the exclusive right to use the coment rechinery invented by fir. Editon, and will not be ready for at least a couple of years to take up plans for the middle west.

We are unable at this time to live you the information as to costs, for which you ask.

Yours very truly,

W.s.M.

W. M. MALLOWY.

ANCHETARY.

The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, NEW VILLAGE, N. J.
P. O. Address, STEWARTSVILLE, N. J.

July 29, 1905.

N RE Batteries:

My Dear Mr. Edison: -

Will you please arrange to ship us the Datteries with to be used in connection with the automobile lamp to lower down in the drill holes, at the Quarry, as per conversation with Mr. Mason a few days since.

We understand the cells are to be loaned and returned later

on.

Yours very truly,

W.S.M.

Thos. A. Edison, Esq., Orange, N. J. Mondey

II, SURLARIZIONE, W. H. MALLE

*HONEYARY.

THOMAN A. EDISON, ONN'L HAMAGHI,

Alhaman O. Ediam

### The Edison Portland Cement &.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. July 31, 1905.

N RE Plates:

Mr. Thos. A. Edison, G. M.,

Edison Portland Cement Co.,

Orange, N. J.

Dear Sir:-

You will find below a list of the thicknesses of the plates off of No. 1 Clinker Fine Grinder, No. 2 Clinker Fine Grinder and No. 2 Chalk Grinder when they were changed after being worn out.

You will note that there is a difference in thickness of about 1/1s" in some cases; this is, no doubt, due to the difference in the quality of the iron in the plates. I do not think it would be advisable to attempt to change these plates before they are worn out, as the expense and delay of doing so is considerable.

You will note that the plates on No. 1 Clinker Fine Grinder do not show quite as much variation as on No. 2; No. 2 at times was pounding more than No. 1.

CHALK GRINDER:

CLINKER GRINDER:

No. 2. No. 1. No. 2.

3-24/64* 3-25/64* 3-22/64* 3-20/64* 3-24/64* 3-27/64

5-24/64* 3-26/64* 3-27/64* 3-27/64

5-24/64* 3-26/64* 3-27/64

5-24/64* 3-26/64* 3-27/64

5-24/64* 3-26/64* 3-27/64

5-24/64* 3-26/64* 3-27/64

5-24/64* 3-26/64* 3-27/64

5-25/64* 3-26/64* 3-27/64

5-25/64* 3-27/64* 3-27/64

5-25/64* 3-27/64* 3-27/64

5-25/64* 3-27/64* 3-27/64* 3-27/64

5-25/64* 3-27/64* 3-27/64* 3-27/64

5-25/64* 3-27/64* 3-27/64* 3-27/64* 3-27/64

These measurements were made after the plates were removed

and brought to the shop.

Yours very truly, WH Mas in

INTANY.

CHOMAS A. ROMON.

#### The Edison Portland Cement &.



Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. July 31, 1905.

IN Its Belts:

Mr. Thos. A. Edison, G. M.,

Edison Laboratory,

Orange, N. J.

Dear Sir:-

In regard to the experiments for painting belts, we have the following to report from Mr. Savey's records:

May 14, 1905: Put B.S. on Con. 137; B.S. and linseed oil with sawdust, 95% B.S., 5% oil; put on with machine. May lith space about 8" worn off in center of belt.

May 28, 1905: Put B.S. on Con. 137; 95% B.S., 5% cil; put on by hand and sawdust rubbed in. May 29th, streak in center worn off.

June 4, 1905: Put B.S. on Con. 130; 95% B.S., 5% oil; coarse sawdust June 6th streak off in center of belt.

June 4, 1905: Put B.S. and cil on Con. 131; coarse sawdust. June 6th, worn in center of belt.

June 4, 1905: Put B.S. on Con. 132; B.S., and oil, sawdust.

June 6th, off in center of belt.

June 4, 1905: Put B.S. on Con. 137; B.S. and cil, coarse sawdust. June 5th, worn in center.

June 4, 1905: Put B.S. on Con. 138; B.S. and linesed oil and coarse sawdust. June 8th, off in center of belt, about 4° along edge left on.

Mr.T.A.E....2. 7/31/06.

June 11, 1906: Put B.S. on Con. 130; put on B.S. and raw linseed oil on 1/2 of belt. June 14th, worn off in center of belt. Coarse sawdust.

June 11, 1905; Put B.S. on 1/2 of Con. 138 with B.S. and raw linseed oil. June 13th, worn off in center of belt.

June 15, 1905: Put 10 feet of B.S. on Con. 130 with 90% B.S. and 10% pitch with sawdust. June 18th, worn off in center.

June 15, 1905: Put B.S. on Con. 132 with B.S. 90% and 10% pitch with gypsum; lasted 7 days and worm off in center.

June 15, 1905: Put tar on Con. 130 for 10 feet with gypsum, no B.S. Lasted between 7 and 8 days; wore off 6-1/2" in center.

June 15, 1905: Tried to mix B.S. and tar; would not mix, foamed and ran over.

July 23, 1905: Painted Con. 110 with B.S. and pitch and gypsum. July 31st, pitted in middle.

July 23, 1905: Painted 1/2 of Con. 109 with B.S. and pitch with grpsum .. Partly worn off and pitted.

Yours very truly,

W.H.M.

The Edison Portland Coment Co.,

PS.

More of there lists have been sales factory so far. Except B.S. on \$101 we did not Kup a word of this but it lasted something like a month, lotting

Ум. П. Истивация,

MALLORY, W. H. P. C-PREST. VIEWN THERON I. CHANS

ORPL MANAGER.

### The Edison Portland Cement &.

Thomas a Edison

Telegraph and Passenger Station, New VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. July 31, 1905.

IN RE Kiln:

Dear Mr. Edison:-

Mr. Mason, Mr. Dinan and myself have been over the situation this morning carefully, and we have come to the following conclusion:

First: As the clinker Fine Grinding Plant is now running, it just about takes care of the output of the kilns. We, however, are compelled to grind fresh clinker, as we do not get an opportunity to put in any of the seasoned clinker. This, Mr. Dinan states, in a large measure causes quick setting omeent we are now making.

Second: We have, therefore, decided to discontinue operations of Kiln No. 1, operating the other three kilns and putting on a gang of men to wheel in as much as possible of the seasoned clinker. This, Mr. Dinan thinks will materially aid in making the coment slower setting, and we know from experience it will also materially aid us in the grinding.

Third: As soon as we can catch up on the grinding, and the temporary Stock House is ready, we can of course start up the fourth kiln.

This will also give us an opportunity to test the output of Roasters Nos., 3 and 4; we believe that we can get greater capacity out of them than we have thus been able to show.

Yours very truly,

W.S.M.

Mr. Thos. A. Edison; Orange, N. J. Wonallony V.

#### ASSOCIATION OF PORTLAND CEMENT MANUFACTURERS. ACQUINITION OF FURL LATUR CHIRALITE MINICIA ACCIONATION CONSCIONATION OF FURL STATES OF PLATS SUBMIC MAY AND JUNE, 1906. REV. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. 1024 1. KILNS OF CO'S REPORTED KILNS BUNNING STOCK OF CLINKER, BELS. STOCK OF CEMENT, BBLS. June 30, 164 | May 31, 105 | June 30, 105 May 31, 105 | June 50, 105 215 224 240,200 237,200 146,700 2,277,500 1,481,500 1,251,700 66 55 57 60 55,500 37,500 35,600 300,100 356,400 350,500 61 81 52 20,700 75.000 50,300 142,100 150,600 159,100 66 66 88 84 77,000 50,200 61,400 354,200 802,700 512,500 01 61 74 76 48,100 56,000 253,300 334,000 255.000 25 25 21 22 45,600 4,500 13,000 75,800 120,000 51,550 666 612 525 527,300 504,500 467,300 3,407,100 3,052,300

Far Mr Edison

#### The Edison Portland Cement 6.

Telegraph and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. August 7, 1905.

IN RE Cement:

My Dear Gilmore:-

Referring to your telephone message of this morning, relative to some of our cement setting up slow, beg to ask that you will have someone get for me some of the tags which were on the bags, from which this cement was taken.

You will note that each tag has a number on it, by this means we are able to locate exactly from what shipments the cement was taken.

Yours very truly,

W.S.M.

Mr. W. E. Gilmore, Orange, N. J.

#### The Edison Portland Cement Co.

Girard Trust Building,

Philadelphia, 9/29/105.

Mr. Thomas A. Edison,

Dear Sir :

Your letter of September 25th was received during the absence of the writer.

We have always understood that the stock in question became the property of the Cement Co., and as such, we do not see how else it could be voted than by the Company itself, as directed by the Board of Directors. If it has no voting privilege at all. we might have difficulty in getting the necessary number of votes to hold an election. So far as we can see, there will not be very much of the stock available at any plection, as most of it will be issued to you. Do you think that your objection is sufficiently urgent to necessitate taking up the whole matter afresh, as this form has already been agreed to by everybody interested. If you insist upon your point, it will mean further delay, which I think ought to be avoided. If you are willing to waive the point, please sign the agreement; if not, we shall have to take up the matter again from the start, with the necessary loss of time involved. We have no wish to unfully urge you in this matter, but think that you will agree with us that you are not taking much fisk in signing the agreements as they stand.

Yours yery truly.

W.S.P. ENCL.

Wa. H. SHELBERGHE PRESENT W. S. NALLERY VIOL-DESIT W. S. PILLING The Edison Portland Cement Co.

Girard Trust Building,

Philadeiphia, 10/2/105.

Mr. Thomas A. Edi

Drange. N. J.

Dear Sir :

Mr. Shelmerdine called here today, and in talking about the new stock, he stated that he did not think it made any difference to the Company whether the stock was voted or not. If, therefore, you still feel that this stock should not vote, I shall be satisfied, in view of Mr. Shelmerdine's position, to have it omitted from the agreement, without reference again to the Board of Directors. Mr. Shelmerdine thinks that we ought to get out the new stock and cancel our old obligations, bringing everything up to today. He has handed us his check for \$10,000, and will take settlement on this basis.

Yours very truly,

Trasquirer.

W.S.P.

#### The Edison Portland Cement Co.

Philadelphia 10/16/'05.

Mr. Thomas A. Edison,

Orange, M. J.

Dear Sir :

Referring to recent correspondence and agreements, we beg herewith to enclose certificate for 20,000 shares common stock of The Edison Portland Gement Co., registered in your name and prepared for endorsement by you for transfer to the Commonwealth Title Insurance & Trust Co., Trustees. As soon as you endorse this certificate, duly witnessed, we will hand it to the Trust Company and have them execute the agreements which have been executed by you in duplicate; and will then return to you one of these copies with the signature of the Trust Co.

If you will have Mr. Randolph send us statements covering amounts due you and your Companies, calculated to October 2nd, we will have certificates of preferred stock made out in full settlement to that date; each share of preferred stock to be accompanied by two shares of common. Mr. Shelmerdine has suggested the date above mentioned as being satisfactory to him, and no doubt it will be to you.

ENUL.

Oct. 18, 1905.

#### Mr. Edison:

Dinan just returned says coment shipped Lake Shore Depot was made quicker set by adding less gypsum so would work better in cold weather. Lake Shore Laboratory custer made no allowance for difference in temperature of water has agreed to retest, using cold water and if it get satisfactory results will use cement which he condemns. Should/ax results retest tomorrow. Dinan also reports railroad contractors using hot water to mix cement. Custer says if retests are satisfactory will advise contractors use of cold water to mix concrete. Dinan thinks matter will come out all right.

. Mallory.

#### Telephone Message.

Nov. 4, 1905.

Mr.	Εđ	ig	on	

Circumferance of Spacing Rolls on Clinker grinders #2 & 3 and Chalk Grinder #2.

#### Clinker grinder #2.

	rixea	space	ng	rolls,	front	7'3,7/8"	rear	71.3,7/8"
In	termed	liate	**	"		7'4"		7'3,5/8"
	Right		*		**	7'3,1/2"		7'3,11/16"
Clinker gr	inder	#3.						
	Fixed	spaci	ng	rolls		7'4"		7'4,1/8"
In	te rme d	iate	n			7'4,1/8"	11	7'4,1/8"
	Right		**	**		7'3,3/4"	"	7'3,7/8"
Chalk Grin	der #2							
	Fixed	Spaci	ng			714"		714"
T-m	4 a um a 3	4.44				n12 25 Act		

Jayne.

#### [FROM EDGAR S. OPDYKE]

WM. II. SHRIMFRIDER, PRIMITIESP,

IN RE Rolls:

W. H. MALLOHY,

W. M. PILIAN

PROPERTANY.

PHOMAS A. ROBON

Shomas a Edison

### The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. Nov. 7, 1905.

Mr. Thomas A. Edison, G. M.

Orange, N.J.

give to Harler

Dear Sir. :-

The wearing of intermediate spacing rolls off of Clinker Grinder #3 is as follows:

8" face steel spacing roll, ran 990 Hrs., wearing off in circumference - 13/16"

10" face chilled spacing roll, ran 2317 hrs., wearing off in circumference 3/16".

The above figures were given by Maurice Jayne.

Yours very truly,

E.S.O.

from Pariting Coment Co.

I Dries to perone his enformation was comed more get any one.

WM. II. PERFECTIONS.

P. MALLORY,

THEAMURES.

THERON I. CHANK,

THOMAS A. KINSON ORN'L MANAGES.



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

in no Loss:

P. O. Address, STEWARTSVILLE, N. J. Nov. 20, 1905.

Mr. Thomas A. Edison, G. M.,

Orange, N. J.

Dear Sir:-

Confirming request of Mr. Mallory, I have gotten up a report of the losses incurred on the three clinker grinders and the two chalk grinders since we started operating this year up to the 15th of November or there-abouts, and am enclosing you same under semrate cover.

The report consists of a day to day loss on each grinder as shown in our day log and the other reports is a more congested one, taken from our weekly trial balance showing the amount of time lost on one special part of parts of a roll.

Mr. Mallory has also requested me to send you the Forumen's orders issued for repairs to the rolls since we commenced operating in May and I have enclosed those along with above mentioned report.

Ap it is essential that we keep these orders filed for regord, and would be very much obliged if they are returned to us as you are through with them.

Trusting report will prove interesting to you, I am,
Yours very truly.

A. H. M.

A.Moses

ost.

WM. H. MERGARMONN, PRIMITERY. W. P. MALLOUY, VICE-PREST, W. M. PHAINS,

THERON I. CHAME.

THOMAS A. ROSSON



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN RE Kiln Patent:

P. O. Address, STEWARTSVILLE, N. J. 12/1/05.

Br. J. F. Randolph,

Edison L: boratory,

Orango, N. J.

Dear Sir:

When Mr. Edison is finished with them, will you kindly send me from time to time, all clippings which you received relative to the Kiln Patent; I will return them to you after noting.

Yours very truly,

W.S.B.-RH

N 87772 W

V.P.

# The Edison Portland Cement &.

P. O. Address, STEWARTSVILLE, N. J. 12/5/05.

Indicator Cards:

Mr. Thomas A. Edison.

Orange, N. J.

My dear Mr. Edison:

I have arranged to have the indicator cards taken once a week on our engines and will send results to you weekly.

As to the clinker engine in which the cylinder has been marred, would state that I was not corposopt when you asked me whether it was the high or low cylinder, my impression being that it was the high; I find this to be the case, and Mr. Mason tells me that scant 1/16" (1/32" on a side) would put the cylinder in rood sh pe again. There are no long grooves, the defect being a number of pit marks where one of the rings broke.

Yours very truly.

W.S.M.-E.H.

Von Juellond

#### Confirmation of Telegram.

Passenger and Telegraph Station: New Village, N. J. Received by Edison Portland Coment Co. | Passenger and Leagraph Sources | Post Office: Stewartsville, N. J.

> Where is Mandril pattern for grinding rolls? Find it. Edison.

Sent by Edison Portland Coment Co.

### Confirmation of Telegram.

Passenger and Telegraph Station: New Village, N. J. Received by Edison Portland Coment Co. Post Office: Stewartsville, N. J.

W. H. Mason.

We have four hundred bolts to make for new rolls. Don't see how can spare turnet lathe. Sent by Edison Portland Coment Co.

Confirmation of Telegram,

Stewartsville, N. J. Dec. 9, 1905.

Received by Edison Portland Coment Co. | Possenger and Telegraph Statis

Sent by Edison Portland Coment Co.

T. A. Edison, Orange, N. J.

Sessions Edry. Co. has Mandril pattern for The E. P. C. Co.

[FROM HENRY P. BROWN? (PHOTOCOPY)]

December 11th, 1905.

Secretary, The Edison Portland Cement Co.

Dear Sir: --

I have yours of the  $\delta th$ , inst., enclosing the letter of Mr. Edison of the 22nd, ult., and a copy of the agreement between him and your Company dated June 9th, 1899.

You ask my opinion as follows:-'What portion of the expense of litigation Mr. Edison should be called upon to pay in suits for infringements, and: 'What royalty Mr. Edison would be entitled to receive under the contract, from licenses to other Cement manufacturers, working under the Edison patents?

With reference to the question of expense of litigation the contract provides as follows:--

wand the said party of the first part further agrees that he will defend the said Company, its successors or assigns, against any and all suits or actions arising from any alleged infringement of said patents; Provided that the said party of the second part will bear onethird of the expenses of any litigation with reference to said patents as aforesaid affecting the said Company.

and the vaid party of the second part agrees to bear one-third of the expense of any litigation as to patents as aforesaid affecting

#### [ PHOTOCOPY ]

the seid Company; it being understood and agreed, however, that should the said party or the first part decline or refuse to defend any and all actions as aforesaid, then the said party of the second part may do so and charge said party of the first part with two-thirds of the expenses thereof, and retain said amount out of the royalty due or to become due to said party of the first part. It is further understood and agreed that the party of the second part shall not contest the validity of any of said patents, or applications for patents."

In my opinion, the proper interpretation of the foregoing olauses is, that all litigation relating to the patents is to be paid for, two-thirds by Mr. Edison and one-third by the Company. This would include suits to be brought against strangers, for infringement of the patents in question.

The provisions of the contract relating to royalties to be paid to Mr. Edison from licenses to other manufacturers, is as follows:

"And it is further understood and agreed that if the said Compan shall grant any rights to manufacture under said Edison patents to other persons, firms, companies or corporations, in all such cases the said buty of the first part shall receive from said party of the second Part the pame amount of royalty per every 400 pounds as if such cement were manufactured by said party of the second part."

The prior provisions of the contract, clearly express the unounts of royalties to be paid to Mr. Edison on cement manufactured by the Company.

It would seem that the intent of the clause quoted, was to give the same royalty, on cement manufactured by others.

Whether or not this is practicable, I am unable to say.

If it is, that is the basis for payment. It would necessitate an agreement with licensees, which would require them to pay the same royalties, based upon cost of production and the selling price of cement. This would be attended with much difficulty. In my opinion, it would be better to change the agreement and agree that Mr. Edison shall receive a certain percentage of royalties received.

Very truly yours,

W. S. MALLORY SIDE-MERT W. S. PILLING

#### The Edison Portland Cement Co.

Girard Trust Building,

W. S. PILLIND THEADURER THERON I. CRAME SECRETARY THEMAS A. COMO DEN'L MANAGER

Philadelphia, 12/13/05.
Profiling - The Connect is all right for the housest across from about activing due.

Mr. Thomas A. Edison. Still-I have tack them to go to 85 pm Orange, New Jersey.

Orange New Jersey.

Dear Sir :

hand so there will be more fines, which makes regularly set I have explanated the

great amount of trouble we are having with the coment, sepecially in the West. Nearly 200,000 baryals are in jeoparty of cancellar in the West. Nearly 200,000 baryals are in jeoparty of cancellar into, besides the ruin or the reputation of the grand, the is very evident that something very serious has taken place in changing the quality of the cement. Many of the cars rejected have been shipped nearly four weeks, so that the trouble cannot be charged to greenness. It looks to the writer as though the case is beyond the people at the Works, as Mr. Mallory told me yesterday that they are entirely at sea.

Would it not be possible for you to go down to the Works for a day or two, as with your insight into matters, you might at once detect the cause of the trouble. It looks to us as though the labors of years is about to be undone, as the complaints are general among the various contractors along the Lake Shore Road. Our western people are almost deporate over the situation.

We have sent a full copy of the correspondence to Stewartsville, but we should feel very much more comfortable if we knew that you were personally searching for the trouble, thus

#### Mr. Thomas A. Edison -

probably saving much time. We are not referring to the complaints which Mr. Dinan went to investigate. The troubles we are now having are far more serious and of much greater importance, and we feel that your personal investigation might clear up the matter and save us thousands of dollars and months of time. It is a grave matter to have the reputation of the cement suffering, as is now the case among the large Railroad Contractors in western Pennsylvania.

Voume arount trailer

Treasurer.

W.S.P.

### The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN RE Bearings:

P. O. Address, STEWARTSVILLE, N. J. Dec. 14, 1905.

Dear Sir:-

Mr. Mallory has spoken to me about adjusting the bearings on the jack shaft of the spring roll. I told him that I had already taken this matter up with Mr. Herter, by 'phone day before yesterday, and suggested that he put on the girders a pillow block similar to the one we use on the 10" line shaft which allows for adjustment in all directions, and so far has been entirely satisfactory.

I sent Mr. Herter a blue-print of this, which he no doubt has received.

Yours very truly,

WHM-CEM

Postmasm supt.

Consolved Consol Cill

12/15/05.

Mr. W. C. Pilling, Treasurer, Girard Trust Building.

Philadelphia, Pa.

Dear Sir:

I wish to confirm statement made to you at the Gement Manufacturers meeting relative to statistics showing the amount of building permits, also the production and importations of Portland Coment.

The figures as to the total amount of building parmits insued are taken from the published reports covering 22 of the largest cities in the East and Middle West.

Total amount of permits issued:

1901,	\$285,000,000.00
1902,	284,000,000.00
1903,	278,000,000.00
1904,	319,000.000.00
1905, (December estimate)	490,000,000.00

The output of American Portland Coment, together with the importations for same period was:

1801,	13,600,000bbls.,
1902,	18,900,000 bbls.,
1903,	23,200,000 bbls.,
1904,	27,500,000 bbis.,
1905, (December estimate)	31,000,000 bbls.

Lange selling price for the mame periods was

TOTTOMB:		
1901,		\$1.22-1/2,
1902,		1.50,
1903,		1.24,
1904,	•	.70,
1005		

Comparing the conditions of today with those of 1902, when the selling price was \$1.50 per barrel, we find that the amount of the building permits issued in 1902 were 284,000,000; in 1905, 490,000,000, or an increase of 70%. We also find that the output and importation in 1902 was 18,900,000 barrels, and in 1905, 31,000,000, or an increase over 1902 of about 64%. This condition would indicate materially higher prices for 1906.

I send you this as a matter of record.

Yours very truly,

W.S.M.-E.H.

V.P.

THEAMUNEN,

STORREADY.

PHONAN A. RINNON ORN'S MANAGEN.



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

P. O. Address, STEWARTSVILLE, N. J. 12/15/05.

m не Experiment:
Mr. Tuomas A. Raison,

Orange, M. J.

Dear Sir:

Early in November, you asked us to take a wire rope which had been spliced, put it in a barrel filled with mill oil and let it soak for about a week, then see whether we can get any more life out of it; I would report that test had been made and the rope ran 56 hours and 29 intuites, which does not show any natural increase over ropes which have not been treated.

Yours very truly,

W.S.M.-E.H.

Wom alloy v.

wh

Cement:

Mr. W. S. Pilling, Treasurer,

Girard Trust Building,

Philadelphia, Pa.

12/18/05

Philudelphia

Dear Sir:

Mr. Dinan has returned, and has given me the following verbal roport:

roledison of

He states that he saw Mr. Bissell, whom he informed that the coment which we had shipped had a lower percentage of rypsum than that which had been shipped him earlief in the season, the percentage of gypsum being lowered so to make the coment quicker setting in the field.

Mr. Binsell states that the rejections had been made entirely upon the report of their chemist at Cloveland, and that if Mr. Minan was able to convince the chemist that his statement was corroot, that Mr. Bissell would have no objections to using the cement now on hand. Mr. Dinan then went to Cleveland and found that the chemist had tested the coment, making no allowance for the difference in temperature, and after going into the matter thoroughly, he agreed that he would take his samples, have them brought down to atmospheric temperature, tent them with cold water, and if the results were as Mr. Dinan stated, that he would take the matter up with Mr. Bismell, and it could probably be arranged so that the oement they now have on hand could be used.

Mr. Dinam also found that the contractors were mixing the cement with hot water,

The Cleveland ohemist stated that if he found the results to be

as stated by Mr. Dinan, that he would recommend that the contractors use cold water. Mr. Dinan states that if this was done, he believes there will be no trouble in using the cement, which, as we have written you before, is perfectly sound, and should work all right if used with cold water.

Mr. Dinan also states that this season of the year is always an annoying one to most of the cement companies, owing to the changeable waather, and that when steady cold weather sets in there was never as much trouble as at the change of seasons.

We will report to you later this afternoon, or early tomorrow morning, just what we will be able to do in the way of shipments on the Lake Shore contracts.

Yours very truly,

W.S.M.-E.H.

v. P.

0.8 m et feat to resume shipments to Sahe shore people on reduced my and have so notified show that

WH. II. PHRIARMONE,

V. P. MALIDRY, VIOL-PHRET. W. A. PILLING

PHENERANY.

OEN'L MANAGEN.



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN HE Feed Roll:

P. O. Address, STEWARTSVILLE, N. J. 12/18/05.

Mr. Thomas A. Edison, G. M.,

Edison Laboratory,

Orange, N. J.

Dear Sir:

In regard to the over-running of food roll, fine grinder, this was incorrectly stated; the trouble was caused by sides and tack of hopper over food roll being worn, so when feed roll stopped, the fine clinker ran out slowly, like an hour plass. Have had it repaired two or directives since last April, also a few days are when we put new selt ondoweyor \$130.

Yours very truly,

E.S.B.-E.H.

WHMason

upt.

# The Edison Portland Cement 6.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

Clinker.

P. O. Address, STEWARTSVILLE, N. J.

Dec. 18, 1905.

Mr. J. F. Randolph.

Edison Laboratory,

Orange, N. J.

Dear Sir: --

I have just given your stenographer the following 'phone message; to be handed Mr. Edison;

"Clinker from kilns 1, 2 and 4 all somewhat better yesterday than on Saturday, but still room for improvement. Mason,

Peroy, Dinan and I expect to see you at Orange tomorrow afternoon. No report yet from Dinan about Lake Shore shipments. Ex-

pect him home this afternoon."

We now beg to confirm the above.

Yours very truly

ESB-PR

# owner q of The Thomas Iron Company.

MANUFACTURERS OF

foundry, force, bessemer and open-bearth basic pig iron.

HOKENDAUQUA FURNACES. HOKENDAUQUA, FA KEYSTONE FURNACES. ISLAND PARK, FA LOCK RIDGE FURNACES. ALBURTIS, PA. SAUCON FURNACES. HELLERTOWN, PA

Caston Pal December 21, 1905.

My dear Mr. Edison:

Referring to my letter of December 4th, I have placed myself in communication with Thomas Branch, the Cornish miner about whom I wrote you. He is now living at Beverly, N.J., and tells me that he would be very glad to go to Canada, if he could get a proper offer in the way of salary. I am, therefore, prepared to recommend this man in every way, as being competent, faithful, honest, and intelligent, and I believe you would make no mistake to employ him in the position to which you have called my attention.

He has left me under the impression, however, that he would not take a position in Canada at less than \$125 per month, although a firm offer of less salary may appeal to him.

I have promised him that I would write to you, and in due time advise him of the result.

Yours truly,

B. Frack cuttal

President.

To, Mr. Thomas A. Edison,

Thoo Branch Orange, N. J.

Beverly My am my of a mine out

# Thomas a Edison

#### The Edison Portland Cement 6.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN HE Packing Chamber:

P. O. Address, STEWARTSVILLE, N. J. 12/21/05.

Mr. Thomas A. Edison, G. M.,

Orange, N.J.

gwesto Harler

Dear Sire

In looking at the drawings for the spring roll last night, I see that the packing ring is made something like sketch:



It occurs to me that we may have trouble with this, on account of the oil standing up in the packing wool so high.

Our experience has been that when the oil gets in the wool and can't

drain away, the wool loses its elasticity and falls away from shaft, and on account of the cil standing so near shaft in packing chambers, I am afraid it would be very liable to leak out, due to little pieces of wool that act as wipers. It seems to me that we should have the independent packing champer with a separate drail hole like sketch:



It also seems that we may have trouble with the collar which is clamped on shaft and rubs on packing. The speed is pretty high, 800 to 900 feet per minute. With the double packing chamber, there would be only

the shaft rubbing against the wool.

t the wool.
Yours very truly, W.A.Masm.

Wy. 11. нагамента. Раминет. W. S. MALLORY, VICE-PRINT.

THEATON ..

PECHETANY.

BEH'L MANAGES.

Thomas a Edison

### The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN RE Rolls:

P. O. Address, STEWARTSVILLE, N. J. 12/22/05

Mr. Thomas A. Edison, G. M.,

Orange, N. J.

Dear Sir:

We received today from Mr. Hert'er some blue prints of the spring rolls, and in looking over them, I would like to call your attention to the following:

The bore of the bearing is called for 0.012" larger than the shaft. It seems to me that this is rather close for such a large bearing, as it is almost impossible to set them exact. On the giant roll bearings we had 1/16" clearance and they work quite satisfactorily.

On the No. 3 clinker roll, which was built last year, the bearing was bored .012" larger, and you will probably remember we had to pull them all apart and bore the bearings until they were about 1/52" large.

We also notice that the babbitt in the bearing is called for as 3/8" thick. I think this should not be less than 5/8" thick, as it costs no more except first cost, and we frequently run our grinder bearings after they are worn down more than 1/4". With only 3/8" thick babbitt the bushings have to be changed more often and you run the risk of having the shaft get up against the cast iron and out it.

The bosses for bolts on the girders and bed plates do not call of finished. We have found that it is necessary to finish these in order to keep the bolts tight and have had to do it by ratchet after they were in place. This, of course, is quite expensive, and should be done on the drill press while girder is being machined.

12/22/05.

T. A. E. --2--

We also notice that the press fit of the mandrel on the shaft os .031" and in our opinion this is toomuch and should not be more than .010" or .011". Mr. Bachman has had this experience and will, no doubt, tell you the proper amount to allow for pressing.

We will look over these drawings again and will suggest anything that we think should be changed.

Yours very truly,

W.H.M.-E.H.

lustmasm supt.

West II, Schulzersteine,

THE PRINT

W. H. PHAINO,

THERON I. CHARR.

THOMAS A. MINISTER GEN'L MANAGES.

### Thomas a Edison

# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN RE Rolls:

P. O. Address, STEWARTSVILLE, N. J. 12/22/05.

Mr. Thomas A. Edison, G. M.

Orange, N. J.

Dear Sir:

Hamb

In regard to spring rolls which we started up last Tuesday at noon, would say that we had no trouble with them except the excessive vibration, until Wednesday afternoon. Then I put the pressure up in endeavoring to cut down the vibration. About three hours later, the fixed roll bearing rear side was very warm, so we reduced the pressure, running the rolls all night, although they continued to be warm, so I had them uncoupled and we examined the bearings and found that the bearing which had been running hot had melted out a part of the babbitt. As both of the bearings on the fixed roll shaft were quite badly worn from using grease, have decided to take them both out and put in new bushings and start up again. We are at this now, and expect to be started by the first of the week.

The pressure between the bearings was 42,000 when we had the hot bearing, (this pressure is figured from the statement made by the spring makers, of the amount it would take to compress the springs 3") it had been running all night with about 30,000 pounds without any trouble. Cash Symma games 3500 M per much tom pressure.

You probably remember that the foundation wall on No. clinker grinder has always been loose, that is, the wall itself is solid, but it vibrated from its base. This foundation, when we had the better pressure on was vibrating very badly. We can not see that it would do any particu-

lar damage, except that it may eventually get so loose that we may have to put in additional concrete to back it up.

I will keep you advised in regard to this roll, and this time in starting up will not put on the pressure until the bearings have gotten into better shape. When we start up again, I am going to put blocks between the housing so the spacing rolls will not touch and try one or two schemes for starting them without using the sprocket chain or spacing roll. Of course, we want the sprocket chain on the spring roll which you are building, but if we find later on that we can do without it, it will be quite an advantage.

Mone of our bearings showed any special heat when running at the pressure that we did and I feel sure that when we get these properly in shape that we will have no trouble.

You probably know that we have left the spacing rolls on in order to start the rolls, and of course, this will take us much longer to change the bushings than it would otherwise.

Yours very truly,

W.H.M.-E.H.

- WHMarm supt.



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN RE Rolls:

P. O. Address, STEWARTSVILLE, N. J.12/26/05.

Mr. Thomas A. Edison

My dear Mr. Edison:

We do not seem to be able to keep more than two

clinker fine grinding rolls in operation, and the clin er fine grinding plant is steadily running down, and I believe to get anything like a fair output at all, we get in the new spring rolls, it will pay us to put in a repair foreman with a gang of men at the clinker fine grinding plant, whose duty it is to keep up repairs at that plant first, and depend upon the general repair gang to look after the work in the rest of the mill. In case there is no work for the clinker fine grinding repair gang, the foreman and his men could be used at other places.

By having a gang with a foreman and five machinists and five helpers, the cost will be about \$30.00 per day, and we would only have to increase the output about \$5000 per day to get this additional cost back, me we have plenty of capacity in all the other plants to more than make the material which the clinker fine grinding plant can take care of: ~

I recently had a letter from Mr. Geo. Badger, who was with us at Edison, and while I know that he had some failings, he was a good deal of a hustler, and perhaps might make a good man for this particular work. He is now with the Robins Conveyor Belting Company, and is not satisfied, and is very anxious to make a change. We have no one here at present whom I think would be capable of wall filling this new position, but before

Hora no objections to Budger E

12/26/05.

seriously considering Badger, I would like to have your judgment in the matter. Will you, therefore, please telephone me whether you would be willing to have me take the matter up with him?

Badger, you will no doubt remember, was a hard worker, and if not given too much to do, would probably hold his end up better than some of the other men we now have doing similar work.

Yours very truly,

W.S.M.-E.H.

Womallay V. P.

Now that I see who results of some of the wish done by other men - I have a Ingles opinion of our da Eduson were about the list men we have here come from Edwar - Sorry - Jayre - Obbien

Was II. SURLERHORS FUNDAMENT.

Vica-Paper.

THEATURES.

MECHEFARY.

THOMAS A. KOMON

Thomas a Edison

# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN HE Coal

P. O. Address, STEWARTSVILLE, N. J.12/26/05.

Mr. Thomas A. Edison,

Edison Laboratory,

Orange, N. J.

My dear Mr. Edison:

We closed our kilns down for Sunday and Monday, and when we came to start up this morning we found that some one had connected up the steam pipe leading to the fine coal bin and turned the steam on so that all the fine coal which was stored is wet with moisture.

It looks now as if we would have to dig the entire bin out. This is the second time that this matter has hap ened, and it has undoubtedly been maliciously done. I am taking steps to see what can be done towards locating the person who did this, but know it is a difficult matter to run down. Our kilns, therefore, will not run, and we hope to get them started up tonight or tomorrow.

We have taken a large portion of the yard and packing gang and will get the wet coal out the quickest possible moment.

Yours very truly,

W.S.M.-E.H.

Won allow V. P.

Form 64. 11-17-03. 4-M.

# Confirmation of Telegram.

Received by Salson Portland Coment Co. Passenger and Telegraph Station: New Village, N. J. Post Office: Stewartsville, N. J.

Sent by Edison Portland Coment Co.

New Village, N. J. Dec. 27, 1908

Mr. Thomas A. Edison, Orange, N. J.

Microscope for Percy did not arrive. Did you

order 1t?

W. S. Mallory.

Show to state of all

# Confirmation of Telegram.

Orange, N. J. Dec. 27, 1905

Received by Edison Fortland Coment Co. Passenger and Telegraph Station: New Village, N. J.

W. S. Mallory.

Rush babbitt ordered. It is delaying rolls. Don't wait for that at Edison.

Sent by Edison Portland Coment Co.

# Confirmation of Telegram.

Received by Sdison Portland Coment Co. Passenger and Telegraph Station: New Village, N. J. Post Office: Stewartwille, N. J.

Sent by Edison Portland Coment Co.

New Village, N. J. Dec. 27, 1905.

T. A. Edison, Orange, N. J.

Will ship hard babbitt tomorrow from here which come from Edison.

E. P. C. Co.

Forms, 11-17'03. 5-A

# Confirmation of Telegram,

Orange, N. J. Dec. 27, 1905.

Received by Edison Fortland Coment Co. Passenger and Telegraph Station: New Village, N. Past Office: Stewartwille, N. J.

W. S. Mallory.

Have ordered one. Ought to be there soon.

Sent by Edison Portland Coment Co.

WH. II, PHENMERSON,

VICE-PRINT.

THEARQUES,

PROSESTANT.

ORN'I HAMAGES.



# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.
P. O. Address, STEWARTSVILLE, N. J.12/27/05.

IN HE Babbitt:

Mr. Thomas A. Edison, G. M.,

Azota Explain

Orange, N. J.

Dear Sir:-

Replying to your letter of December 25rd, I would say that I did not think increasing the thick ness of the babbit would effect the oil lubrication, of course, if it cuts out the oil lubrication, it would not pay us to do it.

In regard to the bosses on the girders being finished, I have just been looking at drawing B-2299, and can not find finish marks on any of the bosses.

I also note that the girder shown on this drawing calls for the holes in its feet to be drilled and reamed in place. It seems to me that this might be done in the machine shop, then these holes would act as templates for the holes in the base plate which we drill in the field. This is simply a suggestion to facilitate erection.

I think you are quite right about the bearings on the spring roll we have in operation being out of line as I found after shutting it down that it was so. The coupling bolts had worn oblong holes in the coupling. We have this roll in operation now with a compression of 2" in the springs and the vibration is very much less than it was last week. None of the bearings show any signs of heat, although this has been running over 24 hours, and two of the bearings are new.

Yours very truly,

WHM-CEM

luxtonaom, supt.

# The Edison Portland Cement &.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.

IN Ten Rolls:

P. O. Address, STEWARTSVILLE, N. J. Dec. 28, 1905.

Lee we about this Mr. Thomas A. Edison, G. M., Dear Sir:-

We have gone over the roll drawings and want to call your attention to the following suggestions:

No. 1: We note that all tapped holes for oil pipes are counter-bored. We have found that this is unsatisfactory as the counter-bore gets full of grit, which gets into the bearings when the nipple or plug is removed. We would suggest that all of these be faced off flush.

No. 2: We note that the fixed roll bearings are only held in place with 4 - 2" dowel pins. These dowels are larger than those we have on the lower 36" Crusher Rolls, and may be all right, but we have had a great deal of trouble with those on the Crusher Rolls, and I would suggest a key across the girder either under the housings or towards the end of it away from the roll. I am afraid that the shocks will loosen the dowels and then they wear oblong holes. This has been our experience on the lower 36" Crusher Rolls. You probably remember that we had a great deal of trouble with the rope rolls in keeping the fixed roll solid, and found it necessary to key them.

No. 3: The inside rim of drive pulley should be finished on each edge, parallel to face, that is where the

T. A. E....2. 12/28/05.

nuts of the lag bolts bear, so they will get a fair bearing. The drawing shows a taper at this point.

No. 4:. We note that on the shaft drawing all corners on the shaft are left square. We think this a mistake and think that they should have a good fillet for all collar groovs and packing collar tongue. Of course the drawing for collars, etc., would have to be changed to suit. This is shown on B-2925.

No. 5: Blue-print B-2291, shows a taper key in the mandril. This key in our present mandrils is straight from the surface of the mandril up and the mandrils we are making should be duplicates, so plates would be inter-changeable. This is not very clear on the drawing and may have been drawn to show the keys straight; however it looks to us as if it was taper.

No. 6: Drawing B2294 calls for reamed holes in the bearings. There seems to be no necessity for this as the holes in the wedges and in the girder are cored and the adjusting screws in the end are supposed to make all adjustments. The I bolt for lifting the cap, we think should be at least 1" and of standard thread, instead of 1/2" and 12 threads. The bore should be 20 to 30/1000 of an inch large. I also think it would be an advantage to have oil grooves in the cap.

No. 7: Blue-print B-2304, I think I bolts should be at least 1".

No. 8: Blue-print B-2302, would suggest reaming 2" holes in the field.

T. A. E....3. 12/28/05.

No. 9: Blue-print B-2304, we think the oil pipe should be drilled through, so that it will feed the top of the collar on the shaft as well as the two grooves in the shaft.

No. 10: Blue-print B-2292, we would suggest planing a slot through the end of coupling and using a square washer, which would act as a key and washer also. This would take all the shearing strain off of the coupling bolts and prevent holes from wearing oblong. The coupling bolts . would be left loose fit in the coupling if this were done. therefore it would be easier to couple up and uncouple rolls. We are enclosing herewith a small sketch to kow our ideas regarding this.

I have put another 1/2" pressure on the springs of No. 1 Clinker Grinder rolls, and they are running fine. The vibration not serious and bearings not heating at all.

Yours very truly,

WHM-CEM

WHMasm supt.

# The Edison Portland Cement 6.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J. P. O. Address, STEWARTSVILLE, N. J.

Dec. 29, 1905.

Mr. J. F. Randolph.

Edison Laboratory,

Orange, N. J.

Dear Sir: --

IN HE Clinker.

We have just given you the following telephone message

for Mr. Edison:

"Output for kilns yesterday 3265 barrels. Quality of clinker excellent. Very considerable improvement over what we have hereto-Not necessary for you to come up now", which we now beg fore made. to confirm. Yours very truly,

ESB-PH

Wondlow V. P.

WM. H. BHELDERSONE PREEDONS W. S. MALLOSS

# The Edison Portland Cement Co.

Girard Trust Building,

Philadelphia, 12/29/105.

THEREN I. CRAME ESCRETARY THOMAS A. ESSON CEN'L MANAGER

Mr. Thomas A. Edison,

Orange, New Jersey.

Dear Sir :

We herewith enclose copy of letter from Henry P. Brown, Esq., Counsel of the Company, in reference to cost of litigation, patents, and interpretation of original contract with you in reference to royalties on machinery. This letter was presented at the meeting of the Board of Directors jesterday, and was, on motion, accepted and ordered placed upon file, and I was directed to send you a copy of it.

Yours very trul

W.S.P.

ENCL.

Tresumer

War, II. PEREMANDINA.

VICE-PREST.

W. H. PILIZHO
THEAMUREN.

PHENON I. CHANS,

THOMAS A. EDISON

Thomas a Edison

# The Edison Portland Cement &.

In replying refer to No.

Telegraph, Freight and Passenger Station, NEW VILLAGE, N. J.
P. O. Address, STEWARTSVILLE, N. J.

Dec. 29, 1908.

Tr. W. S. Pilling, Trans.,

Cirard Trust Building.

Philadelphia, Pa.

Bar Jul Edwar

Pour Cir:-

Your statements at Directors' feating restords as to finances were, in my judgment, unfair and incomplate.

According to the centract battern Pilling & Grand and the Cement Company, the latter in to receive Pilling & Grand's paper up to 90% of total amount of chipments including packages; trial behaves of Poc. 1, 1906 shows "ladger accounts due as \$161,777.10", componently the Commany is entitled to receive \$148,500.00 of paper; or over \$40.000.00 of paper; the Commany has received.

You stated yesterday, that the Company had about \$100,000.00 of Pilling &Grane paper, but you neglected to state that \$20,000.00 of this enough which had been discounted in Girard Wisional Tank you had to pay up unexpectedly, which had reduced cosh in hand by that emecunity you also beglected to state that other sources of discount had been opened to you by thick you did not choose to avail yourpoif.

If you will rafer to my letter of Nov. 1st, you will find that I wrote "The Company is entitled to receive nearly \$40,000.00 additional paper", and locked "If Pilling & Grame were repared to issue this paper in case the good he placed".

Nov. 3d, you stated "Pilling & Crane have no objections to insuling additional paper against shipments if it can be taken core of ".

Mr.W.S.P.....3. 12/29/06.

Nov. Mith, I wrate you than Union National Bank, Bankers, adult anks \$25,000.00 to \$30,000.00 or the paper.

Pag. 4th, I crote "In wine of the situation could it not be well to avid a receiver or the opening in Howark and be in a position to pay bills promotly".

Mac. 5th, you wrate "It looks to us as shough with the reduction of Signments of count "That our lines of discounts here will be fully equal to our desards."

No. 7th, I wrote "I be; to refer you to it. Pillings lotter of "No. 5th in which he statem your Pathedalphia line of discounts will be fully equal to your probable sevents. To country. Pilling less in mind just how as is going solumning by satter of sevents."

Doe. 8th, you whate "My letter bith who not introduce to be construed as you went to understand it. What so intended to may must be with the limited carbot for escent during the winter the present line of discount would be sufficient to take or or of all the paper which would probably be issued against these deliveries etc."

Pec. 14th, I wrote "With nources of money open to us and more paper dos the Company than has been insued, (by recollection is that then figures wer last fives no the Company was estitled to nearly \$40,000.00 additional paper), it could some that funds are available to take care of the greating accounts.

Dec. 18th, you were "We authority to open an account at Newark unless so instructed by Board of Directors."

Doc. 16th, I wrote "Hawark Bank matter could have been brought us at last birectors' meeting, there is burdly any south

"r. . . ?»P. . . . . . . 12/29/05.

Managers to the approve your action in opening up a new nource of depth onto to thick we stage have added a experity of the board out a lawe been reached by these or mail in a day or so.

Doe. 19th, we wrote "The way has been expended up to you to the les decembes up to \$22,000.00 to the best of our knowledge there is still due to december, under the approximat, upon for additional code, test 2000 out its middle to make prompt payment beginning you do not have a contain yourself of the operator that has been rade for you, the responsibility is entirely us to you!".

Therefore, I state that your remarks restrictly side not five the Directors the runt condition of finance, for with the \$0.000.00 actitional paper due the Company, and the \$20,000.00 digst you were unable to rediscount at Girard Mational Mank, all of Might I believe could have been placed with a proper effort; the Company would have had over \$50,000.00 additional cash, which would man be and over \$50,000.00 additional cash, which would show that proper in treation ensier all the.

I did not take tends of the you penterday on this reader as I did not have captus of my letters and wanted to be sure of my position and flagment, boardes I fully expected you would bring the matter up, hence this latter of today, copy of which I we sending to the Macotors she were present when you made your authorism to a financial constitute.

Yours very truly.

W. S. or . W. S. S. S.

my.

COPY

PILLING & CRANE, GRARD BUILDING, BROAD & CHESTNUT STREETS PHILADELPHIA,

12/30/105.

Mr. W. S. Mallory, V. P.,

Stewartsville, II. J.

Dear Sir :

We have your favor of the 29th instant, which no doubt you think conclusive, but there are some points which are quite important and which you have not taken into account.

In the first place, you seem to think that because there is a certain amount standing on the books, a corresponding amount of puper can at once to placed. We had no means of knowing that the Cirard National Bank would not continue the paper, as the expectation was that they would not only continue it, but raveably take more. Besides this, only \$15,000 of this paper has been padd off - not \$25,000 as you state, and Mr. Miller tells us that the Cirard Bank will probably take this \$15,000 next week. You also do not soom to bear in mind the arrangement which we have made with the Easten Trust Co. to discount \$25,000 of our paper. If you will therefore take the \$80,000 placed in the Manufacturers' and Franklin Banks and the \$25,000 which will probably be carried in the Girard Bank, and \$25,000 at Easten, making a total of \$130,000, there will probably be more facility for discount than the amount of pilling & Greno paper which the Company will hold.

You seem to less sight entirely of the roturning bags.
These represent nearly one-third of the total outstanding balance
and are not paid for, as a rule, by the outstomers, and when they

PILLING & CRANE,
GIRARD BUILDING,
BROAD & CHESTNUT STREETS
PHILADELIPHIA.

are returned, of course the Company must credit the amount represented by these bags. This amount in December alone is over \$15,000, and as those bags are now coming back in large quantities, requiring daily large credits, we are quite cartain, as above stated, that the resumt of paper which can be discounted will no doubt be about each of.

COPY

W. S. M.

You will also remember stating that the Hevark Bunk said that if we discounted with them, they would expect a balance of about \$5000., and I can see no object in paying 6 % for noney to the extent of \$15,000, if only \$10,000 of it will be available. This makes the rate 8 or 9 %. Fortunately for us, our present lines of discounts are in banks which do not require belances. You were quite at liberty to mention the whole matter to the Board, and I am sorry that you did not do so, as this explanation would then have been brought out.

The Coment Co. now has several hotes which cannot be discounted at the meanst but which we hope to have discounted next week. This will correspondingly relieve the situation, but, as already stated, we still think that the finances are in bad chape, but our directors have been so pushed for money that we do not feel justified in continuing any undue pressure in that direction. It is needless to refer to past history, which would very readily explain the present financial stringency. If the estimates made for financial requirements had been even approximately correct, the foregony would be easy, financially, with a good working empital. You will recognize that we do not care to have our paper

PILLING & CRANE,
GIRARO BUILDING,
COPY BROAD & CHESTNUT STREETS

W.S.Y. = 5 PHILADRIPHIA.

sent to banks she do not know us. It is necessary that our credit shall be exintained, and we do not think it wise to issue any ascent of paper without due regard of dinary business caution, and if the banks we are not dealing with will probably take care of all the paper to which the conjuny is outified, we prefer not to open up fresh charmels, but this is for the Borrd of Directors to decide.

Since you thought it wine to said a copy of your letter to the directors, I am of course constrained to send them a copy of this reply.

Wishing you the compliments of the season, I em

Yours very lauly,

W.S.P.

Treasurer.

## **IATTACHMENT**

# Philadelphia, December 30, 1905.

The following figures represent the status of account between the Edison Portland Cement Company and Hessrs. Pilling & Crane, December 31st, 1905:

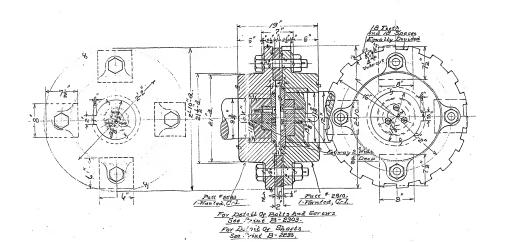
The total outstanding accounts Ninety (90%) per cent of the above This balance represents the total amount due, in- cluding bags.	\$130,258.87 117,000.00
The value of these bags is about so that the amount to be collected is, in round numbers,	30,000.00

Advances of Pilling & Crane to the Edison Portland Coment Company are as follows:

	Franklin National Bank.	\$ 50,000.00
	Manufacturers National Bank.	30,000,00
n n	Girard National Bank.	10,000.00
	Easton Trust Company,	10.000.00
Notes hold by Con	many to be discounted in Girar	1
Bank		10,000,00
Total		\$110,000,00
Note available fo	or discount, Girard Bank,	5,000.00
Total paper		\$115,000,00
Due Filling & Cr	me, other accounts than advance	8. 4.900.00
Total		\$119,900.00
20 000		<b>ジエエル・8000 €00</b>

As returned bags are not an asset to Filling & Grane but must be credited by the Coment Company to customers, it will be seen that the nest advances amount to about \$20,000,00 more than the amount which will be collected from customers. Even assuming that the coment bags are an asset, the advances made fully cover ninety (90%) per cont of the entire value of all shipments to date, including packages. It will be sern, blorefore, that the agreement regarding advances has been faithful to the strength of the service of the servi

Girard Bank, the Company does not keep any account.



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18 June 1981

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# PART IV (1899–1910)

Thomas E. Jeffrey Lisa Gitelman Gregory Jankunis David W. Hutchings Lesile Fields Theresa M. Collins Gregory Field Aldo E. Salerno Karen A. Detig Lorie Stock

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